

Regulatory Risk Report of the DZ BANK Banking Group as of December 31, 2017



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1 Basis of regulatory risk reporting

DZ BANK AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, (DZ BANK) is the parent credit institution of the DZ BANK banking group pursuant to section 10a (1) of the German Banking Act (KWG). In accordance with article 13 of Regulation (EU) No. 575/2013 (Capital Requirements Regulation, CRR), the information provided below by DZ BANK as the highest-level EU parent entity within the meaning of article 4 (1) no. 15 CRR is disclosed in aggregated form at the level of the regulatory banking group.

This report focuses on the regulatory requirements in the CRR regarding disclosure, whereas the combined opportunity and risk report ('opportunity and risk report') contained in the DZ BANK Annual Report is oriented to national and international accounting law.

1.1 Legal basis

In December 2010, the Basel Committee on Banking Supervision (BCBS) adopted a global regulatory framework for solvency, leverage, and liquidity (Basel III). Alongside the minimum capital requirements (Pillar 1) and the supervisory review process (Pillar 2), this framework also sets out the disclosure requirements that form Pillar 3. In the European Union, these requirements are implemented in the CRR, which has to be applied directly in the member states, and through Directive 2013/36/EU of the European Parliament and of the Council of June 26, 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive 2002/87/EC and repealing Directives 2006/48/EC and 2006/49/EC (Capital Requirements Directive IV, CRD IV), which first had to be transposed into national law.

With the publication of this regulatory risk report, DZ BANK is complying with the currently applicable Pillar 3 disclosure requirements pursuant to **Part 8 CRR** (articles 431 to 455 **CRR**) and the implementation and regulation standards of the European Banking Authority (EBA) that are relevant to disclosure as of December 31, 2017. As of this reporting date, the **Guidelines on disclosure** requirements under Part 8 of Regulation (EU) **No. 575/2013** (EBA/GL/2016/11) published by the EBA on July 7, 2017 and the **Guidelines on LCR** disclosure to complement the disclosure of

liquidity risk management under article 435 of Regulation (EU) No. 575/2013

(EBA/GL/2017/01) dated March 8, 2017 have also been applied for the first time. These guidelines set out the CRR disclosure requirements in more detail by providing specific requirements and formats, in particular by stipulating the tables and templates to be used. Circular 05/2015 (BA) dated June 8, 2015 also continues to apply in relation to implementation of the EBA's guidelines on the disclosure of material, proprietary, and confidential information and on disclosure frequency (EBA/GL/2014/14 dated December 23, 2014).

In addition to information on own funds and capital requirements, this regulatory risk report contains details on the risk types specified by the CRR (credit risk, counterparty credit risk, market risk, operational risk, securitizations, and long-term equity investments in the banking book). Information is also included on matters such as the countercyclical capital buffer, unencumbered assets, liquidity ratios, the leverage ratio, and the remuneration policy.

Under the transitional rule in section 4.1 no. 20 of EBA/GL/2016/11, comparative information for previous reporting periods does not have to be presented when these guidelines are applied for the first time. This report makes use of this exemption.

The **country-by-country reporting** information pursuant to the disclosure requirements defined in section 26a (1) sentence 2 et seq. KWG is not contained in this report. This information is available on DZ BANK's website in the Investor Relations section under Reports.

The disclosure of the **return on assets** required by section 26a (1) sentence 4 KWG can be found in the 2017 Annual Financial Statements and Management Report of DZ BANK AG in the Management Report, chapter II 'Business report', section 4 'Net assets' (page 27).

The disclosures required pursuant to section 35 of the German Bank Recovery and Resolution Act (SAG) are presented in section 3.1 (page 69) of the opportunity and risk report.

There is no statutory requirement for this regulatory risk report to contain an independent auditor's report, so no such report is included. Pursuant to article 434 CRR, DZ BANK publishes the Regulatory Risk Report on its website in the Investor Relations section under Reports. Details of the DZ BANK banking group's capital instruments pursuant to article 437 (1) letters b and c CRR can also be found on this website.

1.2 Implementation in the DZ BANK banking group

This regulatory risk report comprehensively describes the risk profile of the DZ BANK banking group as of the reporting date by presenting all disclosures relevant to the banking group that are required by the CRR, while taking account of the principle of materiality pursuant to article 432 (1) CRR. The exemptions pursuant to article 432 (1) CRR are not used.

The report therefore contains the information required by the CRR, provided it has not already been published in the opportunity and risk report. Where this is the case, the regulatory risk report makes reference to the opportunity and risk report.

The basis for regulatory risk reporting is the disclosure policy approved by the Board of Managing Directors. This policy sets out the principles and fundamental decisions for the methods, organizational structure, and IT systems to be used for disclosure in the DZ BANK banking group. The disclosure policy also governs the integration of risk disclosure into general financial disclosure and provides the link to internal risk reporting. By adopting the policy, the Board of Managing Directors also established the key elements of the risk-related disclosure procedures and communicated them throughout the DZ BANK banking group. Therefore with this policy, DZ BANK has implemented a formal process in which the operational steps - from preparing the report to obtaining the adoption of a resolution by the Board of Managing Directors and publishing the report – are defined, along with the required monitoring. This process also sets out all roles and responsibilities. The policy is audited regularly to assess whether it remains appropriate and is amended in line with changes to internal and external circumstances, thereby complying with the requirements of article 431 (3) CRR.

The requirements regarding the **adequacy declarations** to be made by the Board of Managing Directors pursuant to article 435 (1) letter e CRR are met in the opportunity and risk report, section 2.1 'Statements from the Board of Managing Directors'

(page 65). The whole of section 2 (pages 65 to 69) of the opportunity and risk report forms the **risk statement** by the Board of Managing Directors specified in article 435 (1) letter f CRR. These declarations and statements are approved in the DZ BANK 2017 Annual Report by means of the signatures of the Board of Managing Directors in the Responsibility statement' section.

Section 3 'Management of the DZ BANK Group' (pages 15 to 19) in the group management report, chapter I 'DZ BANK Group fundamentals', in conjunction with section 3.4 (pages 73 to 78) of the opportunity and risk report, describes the **information flow** within the DZ BANK banking group to the management body pursuant to article 435 (2) letters d and e CRR and section 26a KWG.

The **frequency** and **scope** (article 433 CRR) of the regulatory risk report are assessed by using the criteria for the frequency of disclosure pursuant to circular 05/2015 (BA) of the Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin) [Federal Financial Supervisory Authority]. Among the assessment criteria are the DZ BANK Group's total assets and the consolidated exposures (pursuant to article 429 CRR). This assessment reveals that, in the financial year, the DZ BANK banking group is still obliged to disclose some of the information required in this risk report on a quarterly and half-year basis.

Unless indicated otherwise, all information in this report relates to the entities consolidated for regulatory purposes in the **DZ BANK banking group** as of the reporting date pursuant to articles 11 to 22 CRR.

Significant subsidiaries and those of material significance for their local market are required to disclose information on own funds, capital requirements, the capital buffer, credit risk adjustments, the remuneration policy, leverage, and the use of methods to mitigate credit risk on either an individual or a sub-consolidated basis in accordance with article 13 (1) CRR. To identify and categorize subsidiaries as material, DZ BANK applies the materiality criteria to those subsidiaries classified as a credit institution or investment firm under the CRR that are significant for internal management purposes. On this basis, the subsidiaries listed in section 3.1 of this report are included as significant subsidiaries in the risk inventory. The subsidiaries must comply with the requirements in article 13 CRR unless they are covered by the waiver pursuant to section 2a KWG in

conjunction with article 7 CRR. The disclosures required for these subsidiaries on the basis of article 13 CRR can be found in the regulatory risk reports on their websites. The additional disclosure requirements for significant subsidiaries pursuant to article 13 (1) CRR are presented in section 3.1 of this report.

To calculate the **regulatory capital requirements** pursuant to the CRR, the DZ BANK banking group mainly applies the foundation internal ratings-based approach (IRB approach or IRBA) for credit risk.

The regulatory credit risk measurement methods used by DVB Bank SE, Frankfurt am Main, (DVB Bank; subgroup abbreviated to DVB) are based on the advanced IRB approach.

The IRB approach is used to calculate the credit risk of the retail businesses of Bausparkasse Schwäbisch Hall AG, Schwäbisch Hall, (Bausparkasse Schwäbisch Hall; subgroup abbreviated to BSH), Deutsche Genossenschafts-Hypothekenbank AG, Hamburg, (DG HYP), TeamBank AG Nürnberg, Nuremberg, (TeamBank), and WL BANK AG Westfälische Landschaft Bodenkreditbank, Münster, (WL BANK), although the probability of default (PD) and the loss given default (LGD) are based on own accounting estimates.

Capital requirements for market risk are predominantly measured using internal calculation models and, to a minor extent, the regulatory Standardized Approaches. The Standardized Approach is used at the DZ BANK banking group level to determine operational risk in accordance with regulatory requirements. The individual institutions are responsible for their own calculations and reporting (basically using the Standardized Approach, although the Basic Indicator Approach is possible in exceptional cases) in accordance with article 315 et seq. CRR.

Significant components of the **qualitative regulatory risk reporting** requirements are covered in the opportunity and risk report. The DZ BANK banking group predominantly utilizes the option available under article 434 (1) CRR to make reference to the opportunity and risk report for the qualitative disclosures. The section references for each topic are included in this report.

The index (Fig. 1) shows the different sources and publication media to which reference is made in this regulatory risk report.

Fig. 1 – INDEX/REFERENCES IN THE REGULATORY RISK REPORT

| Source | Publication medium | | | | |
|---|---|--|--|--|--|
| DZ BANK Annual Report | https://www.dzbank.de/content/ | | | | |
| Annual Financial Statements and Management Report of DZ BANK AG | dzbank_de/de/home/unser_profil/ investorrelations/berichte/2017.html | | | | |
| Country-by-country reporting | - | | | | |
| Results of the collection of data to identify global systemically important institutions | | | | | |
| Regulatory risk report, including the capital instruments annex | - | | | | |
| Remuneration policy disclosures | - | | | | |
| Full contractual terms and conditions for capital instruments, pursuant to article 437 (1) letter c CRR | https://www.dzbank.de/content/ dzbank_de/de/home/unser_profil/in vestorrelations/ info_fuer_fremdkapitalgeber/ kapitalinstrumente.disclaimer. disclaimer_kapitalinstrumente. html | | | | |

Disclosures of relevance for regulatory purposes are only published in the regulatory risk report. This also applies to information that is fundamentally integral to the internal risk management system but, because of the detailed level of disclosure required, is not included in the opportunity and risk report so as not to impair the report's usefulness in the decision-making process. In particular, this concerns the detailed information on the internal rating systems and the disclosures about the risk models approved by the European Central Bank (ECB) for calculating the regulatory capital requirements for general and specific market risk. The same applies to the accounting-related disclosures on long-term equity investments and securitizations, which are also included in this regulatory risk report.

As in the procedure adopted for qualitative disclosures, however, the quantitative disclosures required in regulatory risk reporting, which are derived from the internal risk management system, are included in the opportunity and risk report not in the regulatory risk report.

In its Pillar 3 reporting, DZ BANK aims to ensure the consistency and comparability of disclosures over time at the level of the DZ BANK banking group and to contribute to consistency and comparability across the industry. The quantitative disclosures in this report are therefore based, in particular, on the requirements in EBA/GL/2016/11. Some of them are still based on the table formats (referred to as 'use cases') recommended by the specialist disclosure

subcommittee (as of September 2012) and the applicable (EU) implementing regulations in order to fully comply with the disclosure requirements of Part 8 CRR.

Quantitative disclosures relate to the year under review. Comparative figures as of a previous reporting date or relating to a previous period are also disclosed in accordance with the requirements. The comparative figures provided relate to the DZ BANK banking group as of the applicable previous reporting date required in the tables or the prior period. As permitted under EBA/GL/2016/11, comparative figures are not included as of this reporting date for the new tables that have been added to the report on the basis of these guidelines. Distinctive features and significant discrepancies in the quantitative disclosures are generally explained in the text.

The quantitative disclosures in this risk report are rounded to the nearest whole million euros. This may give rise to small discrepancies between the totals shown in the tables and diagrams and totals calculated from the individual values shown. Table cells with a gray background are not relevant for disclosure purposes. The symbol − is used to indicate that a line item in a table has no value. If a line item (after rounding) amounts to less than €1 million, a value of 0 is disclosed.

In general, all disclosure requirements pursuant to Part 8 of the CRR are met. The following requirements are currently **not relevant** to the DZ BANK banking group, and the corresponding data has therefore not been included in this regulatory risk report:

- Disclosure of the alpha factor pursuant to article 439 sentence 1 letter i CRR is not necessary since no internal DZ BANK banking group models approved by the supervisory authority were used in 2017 to calculate capital requirements for derivative counterparty risk exposure.
- The same applies to securitizations under the early amortization approach pursuant to article 449 sentence 1 letter n (iv) CRR. Such securitizations were neither carried out by entities in the DZ BANK banking group during the reporting year, nor are they part of any existing business.
- In the case of risk in connection with fair value changes in the correlation trading portfolio (CTP,

- article 455 sentence 1 letter a (ii) CRR), no internal model approved by the supervisory authority is currently available, so the capital requirements for these exposures are calculated using the Standardized Approach.
- Information about the impact on risk-weighted assets (RWAs) resulting from the long-term equity investment in R+V Versicherung AG, Wiesbaden, (R+V Versicherung; subgroup abbreviated to R+V), the carrying amount of which is not deducted from DZ BANK's own funds, will only be included (using template EU INS1) in this report when CRR II comes into force.
- As the operational risks are calculated in accordance with the Standardized Approach, there are no disclosures about the use of Advanced Measurement Approaches for operational risk (article 454 CRR).
- 1.3 Risks covered in the regulatory risk report The regulatory risk report includes the subsidiaries that must be consolidated as part of the DZ BANK banking group for regulatory purposes in accordance with article 4 (1) no. 16 CRR and section 10a (4) and (5) KWG. Further risks arising at subsidiaries that are not consolidated for regulatory purposes are disclosed in the opportunity and risk report at the DZ BANK Group level. This especially applies to the risks of R+V Versicherung AG, Wiesbaden, (R+V Versicherung; subgroup abbreviated to R+V).

Regulatory capital requirements relate to the following risk types: credit risk (including equity investment risk), market risk, and operational risk. In addition to these risk types, the technical risk of a home savings and loan company, actuarial risk, and business risk are also backed by economic risk capital as part of the internal economic capital management process (Pillar 2 of Basel III). Liquidity risk is also taken into account in a separate liquidity-related analysis of risk-bearing capacity.

There are also differences between economic and regulatory risk coverage, in particular:

 When the regulatory capital requirements and the related disclosures are being determined, risk-bearing exposures are treated differently in terms of quantification of their risk depending on whether they are allocated to the trading book or banking book. For example, on-balance-sheet and off-balance-sheet exposures in the banking book and counterparty risk arising from derivatives exposure in the banking book and trading book are classified under credit risk. The issuer-related exposures in the trading book are treated as market risk exposures and therefore are backed with regulatory own funds, whereas for internal management purposes they are treated as issuer risks and classified under credit risk.

As a result of this approach, the credit risk
exposures presented in this risk report are based
on regulatory bases of assessment and therefore
differ from the lending volume presented in the
opportunity and risk report, which is based on
figures in the internal management accounts.

Furthermore, **equity investment risk** is recognized as a separate type of risk in the internal management accounts. Credit risk and equity investment risk are determined in the internal management accounts using their own portfolio models.

- The market risk disclosed using the methods in Pillar 1 essentially corresponds to the market risk managed on the basis of the rules of Pillar 2. In the context of the economic management of market risk, interest-rate risk also includes interest-rate risk in the banking book for which no backing with own funds is required for regulatory purposes under Pillar 1.
- In the DZ BANK banking group, the Standardized Approach was used as of December 31, 2017 to calculate the regulatory own funds (as described in section 1.2 above) for operational risk in accordance with article 317 et seq. CRR. In respect of the economic capital requirements, however, a statistical model is used for the management units that satisfies the criteria for an Advanced Measurement Approach (AMA). The results from this portfolio model, combined with the materiality limits for collation of loss data, scenario-based risk self-assessments, and risk indicators, are used to manage operational risk.

1.4 Developments in relation to transparency rules in banking regulation

In March 2017, the BCBS finalized phase II of the revision of the Pillar 3 banking supervision disclosure requirements at international level when it published BCBS 400 'Pillar 3 disclosure requirements – consolidated and enhanced framework'. The primary additions to the existing framework are a regulatory dashboard, which provides an overview of regulatory

key figures, and a granular breakdown of the aggregated prudent valuation adjustment (where such valuation adjustments are carried out). It is also planned to extend the table-based disclosures to include a full and detailed reconciliation of accounting data to the data required under supervisory law. Implementation at European level is expected to be the same as for implementation of phase I of BCBS 309, which was done through EBA/GL/2016/11. The initial application of phase II is expected to coincide with the introduction of CRR II, which is likely to come into force on December 31, 2019 at the earliest. The Basel Committee plans to further revise the disclosure requirements in a potential phase III.

2 Risk management, objectives, and rules

2.1 Risk management objectives and policies The principles and objectives of risk management and the methods used to manage risk are covered in the qualitative reporting, which – as stated in section 1.2 of this report – is based on the information in the opportunity and risk report. The governance structure of risk management in the DZ BANK Group is presented as a schematic diagram in figure 9 (page 74) in the opportunity and risk report. Supplementary disclosures relating to the DZ BANK Group and its management are described in chapter I 'DZ BANK Group fundamentals' in the group management report for the DZ BANK Group. The information required according to article 435 (2) CRR that is not presented in the DZ BANK Group's annual financial report is set out in the following sections of this regulatory risk report.

(ARTICLE 435 (1) CRR)

This section of the regulatory risk report contains general information that is related to article 435 CRR:

- The risk management objectives and policies for each individual risk category pursuant to article 435 sentence 1 CRR in section 3.1 (page 69) of the opportunity and risk report
- Strategies and processes for the management of risk pursuant to article 435 sentence 1
 letter a CRR in sections 3.2 and 3.3 (pages 69 to 73) of the opportunity and risk report
- The description of the structure and organization of the risk management function, including information on its authority and status or other appropriate arrangements, as required in article 435 sentence 1 letter b CRR (article 439 sentence 1 letter a CRR in respect of central counterparty risk), in section 3.4 (pages 73 to 78) of the opportunity and risk report
- Information pursuant to article 435 sentence 1 letter c CRR regarding the scope and nature of risk measurement systems in sections 3.4 and 3.5 (pages 73 to 84) of the opportunity and risk report.

For the definitions of the individual risks, please see the relevant sections of the opportunity and risk report.

In accordance with article 435 (1) letter d CRR (article 439 sentence 1 letter b CRR in respect of central counterparty risk), the guidelines for hedging and mitigating risk as well as strategies and processes for monitoring the ongoing effectiveness of the measures taken to hedge and mitigate risk are contained in sections 3.5.5, 6.2.4, 8.4.7, 10.4.4, 14.4.4, 16.4, 17.2.2, 18.2.2, and 19.2 of the opportunity and risk report (pages 82, 93 to 95, 113 to 115, 136 to 137, 146, 156 to 158, 160 to 161, 166 to 167, and 167 to 168).

For the declaration on the appropriateness of the risk management agreements, which has to be made by the Board of Managing Directors and ensures that the risk management systems in place are appropriate to the profile and strategy, please see section 3.5.7 (page 83) of the opportunity and risk report. Furthermore, sections 2 and 2.1 (page 65) contain the concise risk declaration statement approved by the Board of Managing Directors, which contains a description of the DZ BANK Group's general risk profile associated with the business strategy and significant key figures that ensure the Group has an overview of the interaction between the risk profile and risk tolerance.

2.2 Corporate governance arrangements

2.2.1 Number of executive or supervisory directorships held by members of the management body
(ARTICLE 435 (2) LETTER A CRR)

Fig. 2 provides an overview of the number of executive or supervisory directorships held by members of the Board of Managing Directors and Supervisory Board, counted in accordance with article 91 (3) and (4) CRD IV.

Fig. 2 – NUMBER OF EXECUTIVE OR SUPERVISORY DIRECTORSHIPS HELD BY MEMBERS OF THE BOARD OF MANAGING DIRECTORS AND SUPERVISORY BOARD

| | Number of exec | utive directorships | Number of supe | rvisory directorships | Number of other posts | | |
|--|----------------------------|----------------------------|----------------------------|----------------------------|-----------------------|----------------------------|--|
| | Dec. 31, 2017 ¹ | Dec. 31, 2016 ¹ | Dec. 31, 2017 ¹ | Dec. 31, 2016 ¹ | | Dec. 31, 2017 ¹ | |
| Wolfgang Kirsch, Chief Executive Officer | | 1 | 1 | 4 | 5 | 1 | |
| Hans-Bernd Wolberg, Deputy Chief Executive Officer (until December 31, 2017) | | 1 | 1 | 1 | 1 | | |
| Uwe Berghaus | | 1 | 1 | 1 | 3 | | |
| Dr. Christian Brauckmann | | 1 | 1 | 5 | 4 | | |
| Lars Hille (until October 14, 2017) | | | 1 | - | 6 | | |
| Wolfgang Köhler | | 1 | 1 | 3 | 3 | | |
| Karl-Heinz Moll (until June 30, 2017) | | - | 1 | - | 7 | | |
| Dr. Cornelius Riese | | 1 | 1 | 5 | 5 | | |
| Michael Speth | | 1 | 1 | 9 | 5 | | |
| Thomas Ullrich | | 1 | 1 | 4 | 2 | | |
| Frank Westhoff (until April 30, 2017) | | - | 1 | - | 6 | | |
| Stefan Zeidler (until December 31, 2017) | | 1 | 1 | 3 | 6 | | |

| Number of executive or supervisory directorships held by General Executive Managers | | | | | | | | | | | | |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---|--|--|--|--|--|--|
| | Number of exec | utive directorships | Number of supe | rvisory directorships | Number of other posts | | | | | | | |
| | Dec. 31, 2017 ¹ | Dec. 31, 2016 ¹ | Dec. 31, 2017 ¹ | Dec. 31, 2016 ¹ | Dec. 31, 2017 ¹ | | | | | | | |
| Uwe Fröhlich | | | | | | | | | | | | |
| (from November 1, 2017) | | 1 | - | 3 | - | 1 | | | | | | |

| | Number of execu | tive directorships | Number of super | Number of other posts | | |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---|
| | Dec. 31, 2017 ¹ | Dec. 31, 2016 ¹ | Dec. 31, 2017 ¹ | Dec. 31, 2016 ¹ | Dec. 31, 2017 ¹ | |
| Helmut Gottschalk | - | | 1 | 1 | 1 | - |
| Heiner Beckmann | - | | - | 1 | 1 | - |
| Werner Böhnke | 2 | | - | 3 | 3 | 3 |
| Ulrich Birkenstock | - | | - | 2 | 2 | 2 |
| Hermann Buerstedde | - | | - | 2 | 2 | - |
| Henning Deneke-Jöhrens | 1 | | 1 | 2 | 2 | 9 |
| Martin Eul | 1 | | - | 3 | 3 | 4 |
| Uwe Fröhlich (until October 31, 2017) | - | | - | - | 7 | - |
| Uwe Goldstein | 1 | | - | 1 | 1 | - |
| Dr. Peter Hanker | 1 | | - | 1 | 2 | 9 |
| Andrea Hartmann | - | | - | 2 | 2 | - |
| Pilar Herrero Lerma | - | | - | 1 | 1 | - |
| Gerhard Hofmann (since November 1, 2017) | 1 | | - | 2 | - | 1 |
| Dr. Dierk Hirschel | - | | - | 2 | 2 | - |
| Renate Mack | - | | - | 1 | 1 | - |
| Rainer Mangels | - | | - | 1 | 1 | - |
| Stephan Schack | 1 | | 1 | 1 | 1 | 2 |
| Gregor Scheller | 1 | | 1 | 2 | 2 | 3 |
| Uwe Spitzbarth | - | | - | 2 | 2 | - |
| Sigrid Stenzel | - | | - | 2 | 2 | - |
| Dr. Wolfgang Thomasberger | 1 | | 1 | 2 | 1 | 4 |

¹ 'Other posts' has been added as a category for the disclosure of directorships due to initial application of EBA/GL/2016/11 (clause 57).

2.2.2 Recruitment policy for the selection of members of the management body and their actual knowledge, skills and expertise (ARTICLE 435 (2) LETTER B CRR)

Supervisory Board

The Articles of Association of DZ BANK state that the Supervisory Board consists of 20 members, 9 of whom are elected by the Annual General Meeting and 10 of whom are elected by employees pursuant to the provisions of the German Codetermination Act of 1976(MitbestG). The Bundesverband der Deutschen Volksbanken und Raiffeisenbanken e.V., Berlin, (BVR) [National Association of German Cooperative Banks], has the right to delegate one member of its Board of Managing Directors to the Supervisory Board. Only members of the managing body of a cooperative enterprise that is a shareholder of DZ BANK may be elected as shareholder representatives on the Supervisory Board. The term of appointment of a Supervisory Board member is terminated prematurely

- a) at the end of the next ordinary Annual General Meeting if the member no longer meets the above requirements, or
- at the end of the ordinary Annual General Meeting in the calendar year in which the member reaches the age of 67.

In accordance with section 25d (11) sentence 2 no. 1 KWG, the Supervisory Board has adopted a process for preparing nominations for the election of members of the DZ BANK Supervisory Board that includes job descriptions and candidate profiles. This process is regularly put into practice when new Supervisory Board members are nominated.

In accordance with section 25d (11) sentence 2 nos. 3 and 4 KWG, a process has also been implemented by the Supervisory Board for regularly evaluating the Supervisory Board and its members. The self-evaluation conducted by the Supervisory Board in February 2017 found that the structure, size, composition, and performance of the Supervisory Board and the knowledge, skills, and experience of the individual Supervisory Board members and the Supervisory Board as a whole met the legal requirements and the Articles of Association.

Regardless of their period of time as board members, DZ BANK also offers members of the Supervisory Board various training courses. These include an inhouse course on reporting and management

processes at DZ BANK and a modular training program that is run by an external provider and specifically tailored to the needs of members of supervisory boards. The modular concept enables each member of the Supervisory Board to choose a program based on his or her own training needs that consists of various basic or specialist seminars dealing with the work of a supervisory board. DZ BANK provides the necessary financial resources.

Board of Managing Directors

The Articles of Association of DZ BANK state that the Board of Managing Directors consists of a minimum of 3 members. The number of members is determined by the Supervisory Board, which also appoints and removes members. The Supervisory Board can appoint one Chief Executive Officer and up to two Deputy Chief Executive Officers. As of the reporting date, the Board of Managing Directors of DZ BANK consisted of 9 full members of the Board of Managing Directors including one Chief Executive Officer and one Deputy Chief Executive Officer. Detailed career histories of the members of the Board of Managing Directors are presented on the DZ BANK website.

Only persons who have the professional qualifications specified in section 25c KWG and comply with other regulatory and stock corporation law requirements can be appointed to the Board of Managing Directors. In accordance with the rules of procedure for the Supervisory Board, the Nominations Committee assists the Supervisory Board in determining suitable candidates for appointment to the Board of Managing Directors. For this purpose, the Supervisory Board has approved principles for the selection and appointment of managing directors, including job descriptions and candidate profiles as required by section 25d (11) nos. 1 and 2 KWG. When selecting suitable candidates, the Nominations Committee takes into account the balance and diversity of the knowledge, skills, and experience of all the members of the Board of Managing Directors.

In accordance with section 25d (11) sentence 2 nos. 3 and 4 KWG, a process has also been implemented for regularly evaluating the Board of Managing Directors as a whole. The evaluation conducted by the Supervisory Board in February 2017 found that the structure, size, composition, and performance of the Board of Managing Directors, and the knowledge, skills, and experience of the individual members and

the Board of Managing Directors as a whole met the legal requirements and the Articles of Association.

Regardless of the period of time that they have been board members, DZ BANK also offers members of the Board of Managing Directors various training courses. For example, they can utilize training through DZ BANK's Corporate Campus for Management & Strategy. It is an interactive platform with the objective of facilitating the development of new perspectives and ideas of top-management level, thereby reinforcing the sustainability of the DZ BANK Group and the Volksbanken Raiffeisenbanken cooperative financial network.

2.2.3 Diversity policy for selecting members of the management body, its objectives, relevant targets and achievement of targets
(ARTICLE 435 (2) LETTER C CRR)

2.2.3.1 Supervisory Board

In accordance with section 25d (11) sentence 2 no. 2 KWG, the Supervisory Board has adopted a strategy aimed at promoting the nomination of women, who are currently under-represented on the DZ BANK Supervisory Board. In a resolution passed on February 22, 2017, the Supervisory Board modified this strategy and reconfirmed the target. Under this strategy, the Supervisory Board's objective for 2021 is, to stabilize the number of female members of the Supervisory Board at the current level as a minimum (on the date of the adopted resolution and as of December 31, 2017: 4 members or 20 percent). This quota was met throughout 2017.

2.2.3.2 Board of Managing Directors
In a resolution passed on February 22, 2017, the
Supervisory Board again set a target of zero for the
proportion of women on the Board of Managing
Directors of DZ BANK for the period up to
December 31, 2018. At the time the resolution was
adopted, the reduction of the number of posts on the
Board of Managing Directors was imminent with no
immediate prospect of an increase.

2.3 Disclosures regarding the formation of a risk committee and the number of times it has met

(ARTICLE 435 (2) LETTER D CRR)

The Supervisory Board was assisted in fulfilling its responsibilities through various committees, including

a Risk Committee – consisting of 9 Supervisory Board members – that met 5 times in 2017.

2.4 Information flow to the Supervisory Board (ARTICLE 435 (2) LETTER E CRR)

In 2017, the Board of Managing Directors provided the Supervisory Board with regular, timely, and comprehensive written and oral reports on the position and performance of the bank and the banking group as well as on general business developments. The Board of Managing Directors also informed the Supervisory Board about the ongoing implementation of the strategy as a network-oriented central institution and financial conglomerate, the capital situation, and the strategic and operational planning of both the bank and the banking group. Once a year, the Board of Managing Directors informs the Supervisory Board of the DZ BANK Group's strategic plan, including any adjustments, and they hold joint in-depth discussions about it. In addition to future corporate strategy, the strategic plan includes financial and capital planning as well as key strategic issues. During the reporting period, the Supervisory Board was also constantly updated about the profitability of the bank and the banking group. Furthermore, the Board of Managing Directors provided the Supervisory Board with regular reports about significant loan and investment exposures. The Supervisory Board discussed these issues with the Board of Managing Directors, advised it, and monitored its management activities.

The Supervisory Board's Risk Committee also thoroughly examined the risk position of the bank and the banking group, the development of systems and procedures used to manage market, counterparty, and operational risks, and other material banking-specific risks. The risk strategies were discussed in detail with the Risk Committee. The chairman of the Risk Committee provided the Supervisory Board with regular and timely reports on material changes. The Supervisory Board was always involved in decisions of fundamental importance. In the quarterly written information about the risk situation in the banking group, the Board of Managing Directors provides the members of the Risk Committee and the other members of the Supervisory Board with the quarterly aggregate risk report. The Risk Committee also receives the credit risk report, the report on the economic stress tests, and the report on the indicators in accordance with the German Minimum Requirements for the Design of Recovery Plans (MaSan indicators) on a quarterly basis. The chairman of the Risk Committee informs the Supervisory Board

about these matters no later than at its next meeting. The minutes of Risk Committee meetings are sent to all members of the Supervisory Board on a regular basis.

3 Scope of application

The terms DZ BANK Group and DZ BANK financial conglomerate are synonymous and refer to the management as a whole. The context dictates the choice of term. For example, in the case of disclosures relating to economic management, the focus is on the DZ BANK Group, whereas in the case of regulatory issues relating to all the management units in the DZ BANK Group, the appropriate term is DZ BANK financial conglomerate.

The DZ BANK financial conglomerate basically comprises the DZ BANK banking group and R+V. DZ BANK acts as the financial conglomerate's parent company.

As part of the DZ BANK financial conglomerate, the DZ BANK banking group and R+V are subject to the provisions of the German Supervision of Financial Conglomerates Act (FKAG). In conjunction with article 49 (1) CRR on the requirements for waiving capital deductions for long-term equity investments in insurance companies and the regulatory technical standards for the application of the calculation methods of capital adequacy requirements for financial conglomerates (Delegated Regulation (EU) No. 342/2014 dated January 21, 2014) published in April 2014, the FKAG governs the capital adequacy requirements for the DZ BANK financial conglomerate. The additional regulation of financial conglomerates applies to groups of financial institutions that operate to a large degree across both the banking and the insurance sectors and includes requirements for capital adequacy, for recording and monitoring material risk concentrations and transactions within the conglomerate, and for crosssectoral risk management. In this regard, it has to meet the relevant requirements with respect to financial conglomerates' solvency and the establishment of an overall risk management structure.

All entities in the financial conglomerate are integrated into the central risk management system, subject to the principle of materiality pursuant to article 432 (1) CRR. Materiality is determined on the basis of a concept that is also relevant to opportunity and risk reporting pursuant to commercial law. The concept considers the usefulness of disclosures in the decision-making process and the economic viability of preparing reports. It is based on risk management procedures that meet the requirement for a groupwide risk monitoring system as specified in section 91 (2) of the German Stock Corporation Act (AktG) and section 25a (1) KWG.

The disclosures in this risk report relate to significant entities in the DZ BANK banking group pursuant to article 432 (1) CRR. The materiality concept does not cover the disclosures on the structure of own funds, capital requirements, capital ratios, leverage, (un)encumbered assets, countercyclical capital buffers, and liquidity ratios. All entities consolidated for regulatory purposes are included in these disclosures to ensure that the key regulatory figures are consistent with the figures reported.

3.1 Differences between the scope of consolidation for accounting purposes and the scope of consolidation for regulatory purposes (ARTICLE 436 SENTENCE 1 LETTER B CRR)

Pursuant to article 436 sentence 1 letter b CRR, the entities that are significant for internal risk management purposes and the companies that are consolidated for regulatory purposes – limited to direct long-term equity investments – are classified in Fig. 3 according to the nature of their business, the nature of their treatment for regulatory purposes, and the nature of their consolidation for commercial-law purposes.

Fig. 3 – EU LI3 – DIFFERENCES IN THE SCOPES OF CONSOLIDATION (ENTITY BY ENTITY) – CONSOLIDATION MATRIX

| Name of the entity | a Method of | b Method | c of regulat | d ory consolid | f Description of the entity | | | |
|--|-----------------------------|--------------------|----------------------------|-------------------|---|----------|---|--|
| name of the entry | accounting consolidation | Full consolidation | Proportional consolidation | Equity method | Neither consolidated nor deducted | Deducted | Bescription of the entity | |
| DZ BANK AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, (DZ BANK) | Full consolidation | • | | | | | Credit institution | |
| AGIMA Aktiengesellschaft für Immobilien-Anlage, Frankfurt am Main | Full consolidation | • | | | | | Rental and leasing of land and buildings | |
| Bausparkasse Schwäbisch Hall AG, Schwäbisch Hall, (BSH) | Full consolidation | • | | | | | Credit institution | |
| Beteiligungsgesellschaft Westend 1 mbH & Co. KG, Frankfurt am Main | Full consolidation | • | | | | | Management of long-term equity investments | |
| Deutsche Genossenschafts- Hypothekenbank AG, Hamburg, (DG HYP) | Full consolidation | • | | | | | Credit institution | |
| Deutsche WertpapierService Bank AG, Frankfurt am Main, (dwpbank) | Equity method | | ٠ | | | | Credit institution | |
| DG Funding LLC, New York, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DG Holding Trust, New York, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DVB Bank SE, Frankfurt am Main, (DVB) | Full consolidation | • | | | | | Credit institution | |
| DZ BANK Capital Funding LLC I, Wilmington, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Capital Funding LLC II, Wilmington, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Capital Funding LLC III, Wilmington, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Capital Funding Trust I, Wilmington, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Capital Funding Trust II, Wilmington, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Capital Funding Trust III, Wilmington, USA | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Perpetual Funding (Jersey) Limited, St. Helier, Jersey | Full consolidation | • | | | | | Other activities linked to financial services | |
| DZ BANK Perpetual Funding Issuer (Jersey) Limited, St. Helier, Jersey | Full consolidation | | | | • | | Other activities linked to financial services | |
| DZ Beteiligungsgesellschaft mbH Nr. 18, Frankfurt am Main | Full consolidation | • | | | | | Management of long-term equity investments | |
| DZ PRIVATBANK (Schweiz) AG, Zurich, Switzerland | Full consolidation | • | | | | | Credit institution | |
| DZ PRIVATBANK S.A., Strassen, Luxembourg (DZ PRIVATBANK) | Full consolidation | • | | | | | Credit institution | |

| | a | b | C | f | | | |
|--|-----------------------------|-----------------------|----------------------------|------------------|---|----------|--|
| Name of the entity | Method of | Method | l of regulat | ory consolid | Description of the entity | | |
| | accounting consolidation | Full consolidation | Proportional consolidation | Equity method | Neither consolidated nor deducted | Deducted | |
| DZ Vierte Beteiligungsgesellsc haft mbH, Frankfurt am Main | Full consolidation | • | _ | | | | Management of long-term equity investments |
| GAF Active Life 1 Renditebeteiligungs-GmbH & Co. KG, Nidderau | Not consolidated | • | | | | | Other financial services |
| GAF Active Life 2 Renditebeteiligungs-GmbH & Co. KG, Nidderau | Not consolidated | • | | | | | Other financial services |
| Immobilien-Gesellschaft 'DG Bank-Turm, Frankfurt am Main, Westend' mbH & Co. KG des genossenschaftlichen Verbundes, Frankfurt am Main | Full consolidation | • | | | | | Rental and leasing of land and buildings |
| IMPETUS Bietergesellschaft mbH, Düsseldorf | Full consolidation | • | _ | | | | Management of long-term equity investments |
| IPConcept (Luxemburg) S.A., Strassen, Luxembourg | Full consolidation | • | | | | | Other financial services |
| IPConcept (Schweiz) AG, Zurich, Switzerland | Full consolidation | • | | | | | Other financial services |
| KBIH Beteiligungsgesellschaft für Industrie und Handel mbH, Frankfurt am Main | Full consolidation | • | | | | | Management of long-term equity investments |
| Phoenix Beteiligungsgesellschaft mbH, Düsseldorf | Full consolidation | • | _ | | | | Management of long-term equity investments |
| R+V Versicherung AG, Wiesbaden, (R+V) | Full consolidation | | | • | | | Insurance company |
| ReiseBank Aktiengesellschaft, Frankfurt am Main | Full consolidation | • | | | | | Credit institution |
| TeamBank AG Nürnberg, Nuremberg, (TeamBank) | Full consolidation | • | | | | | Credit institution |
| Union Asset Management Holding AG, Frankfurt am Main, (UMH) | Full consolidation | • | | | | | Financial services |
| VR Equitypartner GmbH, Frankfurt am Main | Full consolidation | • | | | | | Management of long-term equity investments |
| VR GbR, Frankfurt am Main | Full consolidation | • | | | | | Management of long-term equity investments |
| VR-LEASING Aktiengesellschaft, Eschborn, (VR LEASING) | Full consolidation | • | | | | | Financial services |
| WL BANK AG Westfälische Landschaft Bodenkreditbank, Münster, (WL BANK) | Full consolidation | • | | | | | Credit institution |

The significant entities are consolidated for both regulatory and commercial-law purposes. Insurance companies and non-financial companies are not required to be consolidated in the banking group for regulatory purposes. In this context, R+V is fully consolidated for commercial-law purposes but is not

directly subject to banking regulation. Instead, it is factored into the procedure used to determine the DZ BANK banking group's capital requirements and disclosures using the risk-weighted carrying amount of DZ BANK's investment in R+V. Furthermore, R+V is included in the cross-sectoral surveillance by the

banking supervisory authority of the DZ BANK financial conglomerate at consolidated level in the legal framework applicable to financial conglomerates.

The following entities were **fully consolidated for regulatory purposes** pursuant to articles 11 to 22 CRR on December 31, 2017, including the entities listed in Fig. 3:

- 16 banks
 - (December 31, 2016: 17)
- 10 financial services institutions (December 31, 2016: 9)
- 9 investment management companies (December 31, 2016: 10)
- 361 finance companies
 (December 31, 2016: 398)
 of which 327 project companies belonging to
 VR-IMMOBILIEN-LEASING GmbH,
 Eschborn,
- 6 providers of related services (December 31, 2016: 8).

(December 31, 2016: 360), and

In addition, the following entities were consolidated on a pro-rata basis:

- 4 banks
 (December 31, 2016: 4)
- 1 finance company (December 31, 2016: 2), and
- 1 asset management company (December 31, 2016: 1).

DZ BANK is either directly or indirectly the major shareholder in the long-term equity investments consolidated for regulatory purposes. Most of the companies are based either in Germany or elsewhere in the European Union. On the reporting date there were no **restrictions on the transfer of cash or own funds** as defined in article 436 sentence 1 letter c CRR within the DZ BANK banking group imposed by third-party individuals, private or public-sector companies, supranational organizations, or sovereign states.

As at the end of 2016, there were no subsidiaries in the DZ BANK banking group that had a **capital deficiency** as of December 31, 2017. Therefore, no disclosure has been made pursuant to article 436 sentence 1 letter d CRR.

The **waiver** available under section 2a (1), (2), and (5) KWG in conjunction with article 6 (1) and (5) CRR

and article 7 CRR, which states that – provided certain conditions are met – the regulatory supervision of individual Germany-based institutions within a banking group may be replaced by supervision of the entire banking group, was used in the DZ BANK banking group for DG HYP and WL BANK (group waiver pursuant to article 7 (1) CRR).

The group waiver can only be used if the subordinate entity is closely integrated into the group structure. This is particularly assumed if the parent company is able to exercise control over the subordinated entity because it holds the majority of its voting rights and it has issued an unrestricted letter of comfort in relation to the subordinated entity. Furthermore, the regulatory management of the subordinated institution by the parent company must meet ECB requirements. The entity that is the subject of the waiver must be included in the strategy, risk-bearing capacity, and risk management processes of the parent institution. The parent company must also be able to issue direct instructions within the group in order to ensure the integration of the subordinated entity. DG HYP and WL BANK are fully integrated into the internal processes and risk management of DZ BANK as the parent company of the banking group. In addition to legal, organizational, and structural integration, this particularly applies to the structure of its decisionmaking bodies, integrated risk and capital management, the strategic planning process, business and risk strategies, and the reporting and disclosure system. There are no current or foreseeable legal or existing material obstacles to the immediate transfer of own funds from DZ BANK to DG HYP or WL BANK or to the repayment of liabilities to DG HYP or WL BANK by DZ BANK.

In November 2012, DG HYP reported this to the banking supervisory authority together with evidence that the application criteria had been met (article 436 sentence 1 letter e CRR). WL BANK did the same in December 2013. In the context of the merger of the former WGZ BANK with DZ BANK, the ECB was notified that the waiver would continue to be used for WL BANK.

Fig. 4 shows how the integration of the entities in the DZ BANK banking group d into the quantitative regulatory disclosures of the DZ BANK banking group. Entities identified as significant are directly incorporated into the DZ BANK Group's risk management system as management units. The

disclosures consider the effects of intragroup consolidation.

The disclosures for the management units on gross lending volume, allowances for losses on loans and advances, and interest-rate risk in the banking book

are based on economic risk management criteria, whereas other disclosures are based on the entities consolidated for regulatory purposes.

Fig. 4 – INCLUSION OF ENTITIES IN THE DZ BANK BANKING GROUP IN QUANTITATIVE REGULATORY DISCLOSURES

| Entity | Structure of own funds | Capital requirements | Capital ratios | Indicators of global systemic importance | Gross lending volume & allowances for losses on loans and advances | Standardized Approach exposure | IRBA exposure | Collateralized lending volume | Derivative counterparty risk exposures | Asset encumbrance | Long-term equity investments in banking book | Interest-rate risk in banking book | Value-at-risk in trading book | Securitization exposure and capital requirements | Leverage ratio | Liquidity ratios | Countercyclical capital buffer |
|--|------------------------|----------------------|----------------|--|--|--------------------------------|---------------|-------------------------------|--|-------------------|---|------------------------------------|-------------------------------|--|----------------|------------------|--------------------------------|
| DZ BANK | • | • | • | • | • | • | • | • | • | • | • | • | • | • | • | • | • |
| BSH | • | • | • | | • | • | • | • | • | • | • | • | | | • | • | • |
| DG HYP | • | • | • | | • | • | • | • | • | • | • | • | | • | • | • | • |
| DVB | • | • | • | | • | • | • | • | • | • | • | • | | | • | • | • |
| DZ PRIVATBANK | • | • | • | | • | • | • | • | • | • | • | • | | | • | • | • |
| TeamBank | • | • | • | | • | • | • | | | • | • | • | | | • | • | • |
| UMH | • | • | • | | • | • | | | | • | • | ● ¹⁾ | | | • | | • |
| VR LEASING | • | • | • | | • | • | | | • | • | • | • | | | • | • | • |
| WL BANK | • | • | • | | • | • | • | • | • | • | • | • | | | • | • | • |
| Other companies of relevance for regulatory purposes | • | • | • | | • | • | • | | | • | | | | | • | • | • |

¹⁾ Interest-rate risk results from reviewing the funds held in own-account investments.

3.2 Differences in the basis of consolidation for accounting and regulatory purposes

(ARTICLE 436 SENTENCE 1 LETTER B CRR)

Fig. 5 compares the carrying amounts – as published in the DZ BANK Group's consolidated financial statements on the basis of the scope of consolidation for accounting purposes (column a) – with the carrying amounts resulting from application of the scope of consolidation for regulatory purposes (column b). Furthermore, the amounts stated in the consolidated financial statements and applied to the scope of consolidation for regulatory purposes are presented in detail by the risk categories described in Part 3, Title II CRR (columns c to g). The breakdown for columns c to f in the following table EU LI1 thus follows the frameworks for

- credit risk (column c),
- counterparty credit risk (column d),
- securitizations (column e), and
- market risk (column f).

Column g shows amounts that are subject to direct deduction or are not subject to capital requirements.

Please note that the amounts in columns c to g do not necessarily match the carrying amounts disclosed in column b. This is due to the fact that, in the context of capital requirements, individual asset and liability items on the balance sheet are subject to more than one of the risk types described in Fig. 5. For reasons of consistency, securities financing transactions are assigned to the credit risk category. Consequently, securities subject to sale and repurchase agreements classed as investments are recognized twice in the credit risk category because not only the credit risk but also an existing counterparty risk is recognized for the underlying securities.

Equity components are reconciled separately, so they are not shown in Fig. 5. There is therefore no reconciliation of total assets to total equity and liabilities. For the reconciliation of equity instruments to the corresponding regulatory key figures, please see Fig. 13.

Fig. 5 – EU LI1 – DIFFERENCES BETWEEN ACCOUNTING AND REGULATORY SCOPES OF CONSOLIDATION AND RECONCILIATION OF FINANCIAL STATEMENTS CATEGORIES TO REGULATORY RISK CATEGORIES

| | a b c d | | d | е | f | g | |
|--|--|---------------|---------------|---------------|---|--------|---|
| | Carrying | Carrying | Carrying amou | ints of items | | | |
| € million | amounts as reported in published | amounts under | | | Subject to the securitization framework | | Subject to deduction from capital or not subject to capital requirements |
| Assets | | | | | | | |
| Cash and cash equivalents | 12,835 | 13,423 | 13,423 | - | | 105 | |
| Loans and advances to banks | 120,489 | 120,968 | 119,652 | | | 142 | 1,316 |
| Loans and advances to customers | 174,376 | 178,826 | 177,518 | | 1,209 | 18,644 | 99 |
| Allowances for losses on loans | | | | | | | |
| and advances | -2,794 | -2,961 | -2,961 | | - | -960 | |
| Derivatives used for hedging | | | | | | | |
| (positive fair values) | 1,096 | 1,095 | | 1,095 | | | |
| Financial assets held for trading | 38,709 | 38,437 | 10,640 | 17,113 | 151 | 11,354 | |
| Investments | 57,486 | 63,402 | 68,578 | | 2,165 | 1,756 | |
| Investments held by insurance | | | | | | | |
| companies | 96,416 | | | | | | |
| Property, plant and equipment, | 1 400 | 1 207 | 1 201 | | | 2 | 4.4 |
| and investment property | 1,498 | | | | | 2 | |
| Income tax assets | 1,127 | | | | | | 6 |
| Other assets | 4,546 | 1,833 | 1,153 | | | 8 | 680 |
| Non-current assets and disposal groups classified as held for sale | 84 | 34 | . 34 | - | | . 5 | - |
| Fair value changes of the hedged items in portfolio hedges of interest-rate risk | -274 | -274 | 117 | | | | -391 |
| Total assets | 505,594 | | 1 | | 3,525 | 31,064 | |
| Liabilities | | | | | | | <u> </u> |
| Deposits from banks | 136,122 | 136,755 | _ | | | - 61 | 136,694 |
| Deposits from customers | 126,319 | | | | | 651 | |
| Debt certificates issued including | | | | | | | |
| bonds | 67,327 | 67,630 | | | | 891 | 66,739 |
| Derivatives used for hedging | | | | | | | |
| (negative fair values) | 2,962 | 2,964 | | 2,833 | | 3 | 131 |
| Financial liabilities held for trading | 44,280 | 44,290 | 5,134 | 16,789 | | 526 | 22.265 |
| | | | | | | - | |
| Provisions Insurance liabilities | 3,372 | | 6 | | | 32 | |
| Income tax liabilities | 89,324 848 | | | | | 2 | |
| | - | | | | | | |
| Other liabilities | 7,523 | | | | | 84 | |
| Subordinated capital | 3,899 | 3,964 | | | | | 3,964 |
| Liabilities included in disposal groups classified as held for sale | | | | | | | |
| Fair value changes of the hedged items in portfolio hedges of interest-rate risk | 113 | 113 | - | - | | | 113 |
| Total liabilities | 482.089 | | | 19.622 | | 2,250 | |
| Total habilities | 402,003 | 334,312 | . 3,140 | 13,022 | | 2,230 | 300,007 |

The difference of €88,618 million between the total assets in columns a and b mainly results from the deconsolidation of R+V (€103,418 million) and the recognition of this entity in the scope of consolidation for regulatory purposes at its carrying amount of €5,524 million calculated using the equity method. There are also differences totaling €4,895 million in the scopes of consolidation of the subgroups, mainly BSH and VR LEASING. The discrepancies between the scopes of consolidation also give rise to differences

of €4,381 million in the consolidation of intragroup transactions.

3.3 Differences between the carrying amounts in the consolidated financial statements and the exposures recognized for regulatory purposes

(ARTICLE 436 SENTENCE 1 LETTER B CRR)

Fig. 6 shows the differences between the carrying amounts in the consolidated financial statements and

the exposures used for regulatory purposes, unless already included in Fig. 5.

Fig. 6 – EU LI2 – MAIN SOURCES OF DIFFERENCES BETWEEN REGULATORY EXPOSURE AMOUNTS AND CARRYING AMOUNTS IN FINANCIAL STATEMENTS

| | | а | b | С | d | е |
|----|---|---------|--------------------------|---------------|--------------------------|--------------------------|
| | | Total | Items subject to | | | |
| | € million | | Credit risk framework | CCR framework | Securitization framework | Market risk framework |
| 1 | Carrying amount of assets under the scope of regulatory consolidation (as per template EU LI1) | 415,252 | 390,325 | 18,208 | 3,525 | 31,064 |
| 2 | Carrying amount of liabilities under the scope of regulatory consolidation (as per template EU LI1) | 26,485 | 5,140 | 19,622 | - | 2,250 |
| 3 | Total net amount under the regulatory scope of consolidation | 388,767 | 385,185 | -1,414 | 3,525 | 28,814 |
| 4 | Off-balance-sheet amounts | 63,345 | 27,644 | - | 3,019 | 1 |
| 5 | Adjustment due to use of conversion factors (off-balance-sheet transactions) | - | 32,681 | - | - | - |
| 6 | Adjustment for multiple recognition (SFTs ¹ , market risk) | 27,343 | - | | - | - |
| 7 | Adjustment of exposures in the internal model (market risk) | -10,603 | - | | - | -10,603 |
| 8 | Differences in valuations | -9,111 | 357 | 8,980 | - | -18,448 |
| 9 | Differences due to different netting rules, other than those already included in row 2 | 1,870 | -8,202 | 7,832 | - | 2,240 |
| 10 | Differences due to consideration of provisions | 3,251 | 3,248 | - | 3 | |
| 11 | Adjustment due to foreign currency exposures | 133 | -3 | - | - | 136 |
| 12 | Other reconciliation items | 1,524 | - | - | - | - |
| 13 | Exposure amounts considered for regulatory purposes | 466,519 | 441,097 | 16,667 | 6,552 | 2,203 |

¹ SFTs = securities financing transactions.

Rows 1 and 2 are attributable to the carrying amounts of the assets and liabilities under the regulatory scope of consolidation and are transferred from Fig. 5 to Fig. 6 without the exposures that are subject to direct deduction or are not subject to capital requirements (Fig. 5, column g).

Row 3 therefore shows the total net amount for these items under the regulatory scope of consolidation. In respect of the off-balance-sheet amounts (row 4), please note that the off-balance-sheet exposures in column a are recognized before application of the credit conversion factors (CCFs), whereas the CCFs have been applied in columns b to e. Consequently, an adjustment to the reconciliation is necessary in row 5 because the exposures recognized for regulatory purposes include off-balance-sheet exposures to which CCFs have not been applied.

To ensure consistency between column a and columns b to e, the carrying amounts of exposures are shown in column a that are assigned to multiple risk categories (row 6), for example credit risk exposures denominated in a foreign currency.

Further differences between the regulatory and accounting amounts arise due to the disclosure of market risk exposures in the internal model in Fig. 5, because these exposures are not included in the regulatory basis of assessment for the market risk category. The related adjustment is made in row 7.

The reconciliation of the carrying amounts under the regulatory scope of consolidation to the total of the regulatory bases of assessment is continued with the determination of the valuation differences. Among other items, the add-on for derivative exposures is included in row 8. After the total net amount has been calculated in row 3 of Fig. 6, it has to be adjusted to reflect the actual regulatory netting (row 9). In the liquidation netting of derivatives, for example, a netting rule is used that differs from the simple calculation of the net amount in row 3.

Another difference affects the recognition of loan loss allowances and provisions in the IRB approach that are not part of the regulatory basis of assessment and are adjusted through row 10. Row 11 contains adjustments resulting, in particular, from foreign currency exposures for which different exchange rates are used in the accounts and for regulatory purposes.

The other reconciliation items in row 12 include brokerage business not recognized on the balance sheet and regulatory risk adjustments to exposures in internal models.

4 Liquidity adequacy

Liquidity risk is defined in section 2.3.2, fig. 7 (page 70) of the opportunity and risk report.

4.1 Management of liquidity adequacy (ARTICLE 435 (1) CRR)

The principles for the management of liquidity adequacy and the risk management strategies and processes in respect of liquidity risk are presented in sections 6.1, 6.2.2, and 6.2.5 (pages 92, 93, and 95) of the opportunity and risk report. The structure and organization of the liquidity risk management function are described in sections 6.2.3 and 6.3.2 (pages 93 and 98) of the opportunity and risk report. Further details of the scope and nature of the liquidity risk measurement systems are provided in sections 6.2.3, 6.2.4, and 6.3.2 (pages 93 to 95 and 98) of the opportunity and risk report. Sections 6.2.2, 6.2.4, and 6.2.5 (pages 92 to 95) of the opportunity and risk report set out the strategies for hedging and mitigating liquidity risk and strategies and processes for monitoring the ongoing effectiveness of the measures taken to hedge liquidity risk. A declaration approved by the Board of Managing Directors on the appropriateness of the liquidity risk management agreements can be found in section 2.1 (page 65) of the opportunity and risk report. Section 2 in conjunction with section 6.2.7 (page 97) contains the liquidity risk statement approved by the Board of Managing Directors, which describes the institution's entire liquidity risk profile relating to the business strategy.

4.2 Liquidity coverage ratio (LCR) The **liquidity coverage ratio (LCR)** is used to measure whether an institution has an adequate buffer in form of liquid assets that enables it to compensate

for a possible imbalance between inflows and outflows of cash in a 30-day stress scenario. The LCR is the ratio of liquid assets held ('liquidity buffer') to net cash outflows. From January 1, 2017, a minimum LCR of 80 percent had to be maintained. From January 1, 2018 onward, the ratio to be maintained is 100 percent. DZ BANK reports the LCR of the banking group, calculated in accordance with the CRR in conjunction with Delegated Regulation (EU) No. 2015/61 dated October 10, 2014, to the supervisory authority on a monthly basis (Fig. 9).

The liquidity coverage ratio shown for the DZ BANK banking group in Fig. 8 is based on EBA/GL/2017/01 dated June 21, 2017, which has had to be applied since December 31, 2017. The LCR is disclosed quarterly at consolidated level. Owing to a transitional provision, the disclosure as of the reporting date only contains information about the LCR in the third and fourth quarters of 2017. The disclosed line items were each calculated as the average of the month-end values for the previous twelve months. For example, the LCR values from January 2017 to December 2017 provided the basis for the disclosure for the fourth quarter of 2017 and the values from October 2016 to September 2017 were used for the disclosure for the third quarter of 2017.

The average **LCR** for the DZ BANK banking group as of December 31, 2017 calculated in accordance with this method was 146.2 percent (September 30, 2017: 146.9 percent), based on average liquid assets of €80,621 million (September 30, 2017: €78,194 million) and net liquidity outflows of €55,247 million (September 30, 2017: €53,347 million) (Fig. 7 and Fig. 8).

Fig. 7 – LEVELS AND COMPONENTS OF THE LCR OF THE BANKING GROUP

| € mi | solidated llion | - | | veighted valı verage) | ıe | | | Total | weighted va (average) | lue | |
|------------|--|------------------|------------------|--------------------------|--------|--------|------------------|------------------|--------------------------|------------------|--------|
| | rter ending on | Mar. 31, 2017 | Jun. 30, 2017 | Sep. 30, 2017 | Dec. 3 | 1, | Mar. 31, 2017 | Jun. 30, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | |
| | ber of data points used in the | | 2017 | 2017 | 2017 | | 2017 | 2017 | 2017 | 2017 | |
| | ilation of the averages | 3 | | 1 | 2 | 12 | | | | 12 | 12 |
| | -quality liquid assets | | | | | | | | | | |
| | Total high-quality liquid | | | | | | | | | | |
| 1 | assets (HQLA) | | | | | | | | 78, | 194 | 80,621 |
| Cash | outflows | | | | | | | | | | |
| | Retail deposits and deposits | 5 | | | | | | | | | |
| | from small business | | | | | | | | | | |
| 2 | customers, of which: | | | 1,66 | 6 | 1,652 | 2 | | 3 | 326 | 296 |
| 3 | stable deposits | | | 63 | 34 | 650 |) | | | 32 | 32 |
| 4 | less stable deposits | | | 83 | 5 | 840 |) | | | 97 | 100 |
| | Unsecured wholesale | | | | | | | | | | |
| 5 | funding | | | 79,77 | '1 | 82,057 | 7 | | 49,7 | 777 | 51,22 |
| | Operational deposits (all counterparties) and deposits in networks of | | | | | | | | | | |
| 6 | cooperative banks | | | 30,47 | '8 | 31,423 | 3 | | 7.6 | 519 | 7,856 |
| _ | Non-operational deposits | 5 | | 30,47 | | / - 1 | | | 7,0 | | .,030 |
| 7 | (all counterparties) | | | 41,73 | 35 | 43,521 | 1 | | 34,5 | 599 | 36,256 |
| 8 | Unsecured debt | | | 7,55 | | 7,113 | _ | | 7,5 | 558 | 7,113 |
| 9 | Secured wholesale funding | | | | | | | | | 138 | 14 |
| 10 | Additional requirements | | | 32,47 | '8 | 31,843 | 3 | • | 12, | | 11,76 |
| | Outflows related to derivative exposures and | | • | | | , | | | , | | |
| 11 | other collateral requirements | | | 6,19 |)1 | 5,805 | 5 | | 5,3 | 379 | 5,046 |
| 12 | Outflows related to loss of funding on debt products | | | 13 | 31 | 150 |) | | | 131 | 150 |
| 13 | Credit and liquidity facilities | | | 26,15 | 55 | 25,888 | 3 | | 6,6 | 568 | 6,570 |
| 14 | Other contractual funding obligations | | <u>.</u> | 1,57 | 0 | 1,701 | 1 | <u>.</u> | 1,3 | 318 | 1,453 |
| 15 | Other contingent funding obligations | | | 38,90 |)3 | 42,968 | 3 | | | 72 | 76 |
| 16 | Total cash outflows | | | | | | | | 63,8 | 308 | 64,957 |
| Cash | inflows | | | _ | | | | | | | |
| 17 | Secured lending (e.g. reverse repos) | | <u>.</u> | 6,50 |)7 | 6,235 | 5 | <u>.</u> | 8 | 311 | 673 |
| 18 | Inflows from fully performing exposures | | | 10,54 | 10 | 9,599 | 2 | | 7 [| 532 | 6,90 |
| 19 | Other cash inflows | | | 2,89 | | 2,879 | | | | 18 | 2,12 |
| 13 | (Difference between total weighted inflows and total weighted outflows arising from transactions in third countries where there are transfer restrictions or | | | 2,03 | | 2,013 | | | 2, | | 2,12 |
| EU- | which are denominated in | / | | | | | | | | | |
| 19a | non-convertible currencies) | | | | ` | | | | | - | |
| EU- 19b | (Excess inflows from a related specialized credit institution) | | | | | | | | | | |
| 20 | Total cash inflows | | | 19,95 | 2 | 18,713 | 2 | | 10,4 | 161 | 9,70 |
| 20 EU- | rotal casti illilows | | | 19,95 | - | 10,713 | , | | 10,4 | FU I | 9,70 |
| 20a EU- | Fully exempt inflows | | | | - | | - | | | - | |
| 20b | Inflows subject to 90% cap | | | 15 | i8 | 162 | 2 | | • | 104 | 100 |
| EU- 20c | Inflows subject to 75% cap | | | 19,65 | i9 | 18,396 | 5 | | 10,3 | 358 | 9,604 |
| | | | | | | | | | | | |

| | onsolidated Total unweighted value Total weighted value million (average) (average) | | | lue | | | | | | |
|-------------------|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------|
| Quarter ending on | | Mar. 31, 2017 | Jun. 30, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | Mar. 31, 2017 | Jun. 30, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | |
| 22 | Total net cash outflows | | | | | | | 53,3 | 347 | 55,247 |
| 23 | Liquidity coverage ratio | | | | | | · | 146. | 9% | 146.2% |

Fig. 8 – LIQUIDITY COVERAGE RATIO OF THE BANKING GROUP (AVERAGE)

| | | | al weighted value (average) | | | |
|----|------------------------------|---------------|--------------------------------|--|--|--|
| €m | illion | Dec. 31, 2017 | Sep. 30, 2017 | | | |
| 21 | Liquidity buffer | 80,621 | 78,194 | | | |
| 22 | Net liquidity outflows | 55,247 | 53,347 | | | |
| 23 | Liquidity coverage ratio (%) | 146.2% | 146.9% | | | |

In addition, the DZ BANK banking group discloses the liquidity buffer, net liquidity outflows, and the LCR as of the reporting date at the end of each sixmonth period in accordance with Delegated Regulation (EU) No. 2015/61. These are shown in Fig. 9 . The LCR as of December 31, 2017 was 161.7 percent (June 30, 2017: 134.8 percent), based on liquid assets of €77,459 million (June 30, 2017: €75,529 million) and net liquidity outflows of €47,912 million (June 30, 2017: €56,012 million). The DZ BANK banking group's LCR is thus already higher than the minimum ratio of 100 percent that becomes mandatory from 2018.

Fig. 9 – LIQUIDITY COVERAGE RATIO OF THE BANKING GROUP (REPORTING DATE)

| | Total weight (reporting | |
|------------------------------|----------------------------|---------------|
| € million | Dec. 31, 2017 | Jun. 30, 2017 |
| Liquidity buffer | 77,459 | 75,529 |
| Net liquidity outflows | 47,912 | 56,012 |
| Liquidity coverage ratio (%) | 161.7% | 134.8% |

The main reason for the rise in the DZ BANK banking group's LCR in 2017 was an increased volume of deposits from local cooperative banks and other customers. This led to a larger credit balance with the ECB. As a result of different weighting factors for these variables within the cash outflows and liquid assets, the LCR went up accordingly.

4.3 Qualitative LCR disclosures

Further qualitative explanations regarding the LCR are provided below in accordance with the requirements of EBA/GL/2017/01.

4.3.1 Concentration of funding and liquidity sources

The DZ BANK banking group's main short-term and medium-term funding sources on the unsecured money markets essentially comprise deposits from local cooperative banks, deposits from corporate customers and institutional customers, and commercial paper held by institutional investors.

The DZ BANK banking group also obtains long-term funding through structured and non-structured capital market products that are mainly marketed to local cooperative banks and other institutional customers.

A large proportion of the long-term funding results from the issuance of covered bonds such as Pfandbriefe or DZ BANK BRIEFE, which are used on a decentralized basis, in other words based on the different cover assets at DZ BANK, DG HYP, WL BANK, and DVB. Another major source of funding is Bausparkasse Schwäbisch Hall's home savings deposits.

Within the LCR, deposits from corporate customers, deposits from local cooperative banks, and deposits from financial customers with a term to maturity of under 30 days have the biggest impact on the liquidity outflows of the DZ BANK banking group.

The liquidity sources included in the liquidity buffer for the LCR at the level of the DZ BANK banking group predominantly consist of balances with central banks and liquid securities. The dominant liquid securities under assets at level 1 (assets that are of extremely high liquidity and credit quality) are government and regional government bonds, bonds of public-sector entities and multilateral development banks, and extremely high-quality covered bonds. The assets at level 2 (assets that are of high liquidity and credit quality) largely comprise high-quality covered bonds and liquid corporate bonds.

4.3.2 Derivative exposures and potential collateral calls

Line item 11 in Fig. 7 – outflows related to derivative exposures and other collateral requirements – consists of potential outflows as a result of

- fluctuations in the fair value of derivatives and the related volatility of the collateral exposure,
- subsequent collateral requirements caused by the worsening of own credit rating by three notches,
- fluctuations in the fair value of the collateral,
- derivatives, and
- other potential collateral calls.

The biggest contribution to this line item is the simulation – using the historical look-back approach (HLBA) – of the effects of fluctuations in the fair value of derivatives on the collateral exposure. This involves simulating a stress scenario specified by the supervisory authority.

The effects of subsequent collateral requirements owing to the worsening of the credit rating of the entities in the DZ BANK banking group by three notches also have a significant influence on the aforementioned line item. This is because some OTC collateral agreements that entities in the DZ BANK banking group have concluded contain rating-based triggers. A downgrade in an entity's own credit rating would trigger collateral calls by counterparties.

4.3.3 Currency mismatch in the liquidity coverage ratio

At the level of the DZ BANK banking group, the US dollar is the only significant foreign currency as the liabilities in this currency exceed 5 percent of the total liabilities of the DZ BANK banking group. This gives rise to a requirement to disclose the LCR in US dollars on a monthly basis. However, there is no minimum LCR requirement for US dollars.

The currency mismatch in the liquidity coverage ratio for the US dollar, pound sterling, the Swiss franc, the Hong Kong dollar, and the Singapore dollar, which are the most significant currencies for the DZ BANK banking group besides the euro, is calculated and monitored monthly.

Details of the management of foreign-currency liquidity risk can be found in section 6.2.4 'Measurement of liquidity risk' (pages 93 to 95) of the opportunity and risk report.

4.3.4 Degree of centralization of liquidity management and interaction between the group's units

In the DZ BANK banking group, there is no group waiver pursuant to article 8 CRR that has been approved by the supervisory authority for the disclosure of, and compliance with, regulatory liquidity ratios. As a result, each subsidiary listed in Fig. 4 in the liquidity ratios column has to meet the LCR requirements itself.

Liquidity management of the entities in the DZ BANK banking group and the interaction between the individual entities in the banking group are described in the business report, section 5 'Financial position'.

Disclosures relating to the management of liquidity risk in the DZ BANK banking group can be found in section 6.2.4 'Management of limits for liquidity risk' (pages 93 to 95) of the opportunity and risk report.

4.3.5 Remarks about the LCR disclosure Short-term deposits from major corporate customers and financial customers have a big impact on the level of liquidity outflows under the LCR of the DZ BANK banking group. As a result, the corresponding line items (Fig. 7, rows 5 and 6) are dominated by deposits from the local cooperative banks. DZ BANK performs the central cash-pooling function for these institutions. Local cooperative banks with available liquidity can invest it with DZ BANK, while those requiring liquidity can obtain it from DZ BANK.

The DZ BANK banking group also has inflows that, contrary to the fundamental eligibility cap of 75 percent pursuant to article 33 (4) of Delegated Regulation (EU) No. 2015/61, are subject to a cap of 90 percent (Fig. 7, row EU-20b). These are attributable to an entity in the DZ BANK banking group that has been granted approval by the competent supervisory authority to apply the aforementioned article in conjunction with article 33 (5) of Delegated Regulation (EU) No. 2015/61. This entity's liquidity inflows are therefore not subject to the usual cap on eligibility for the LCR.

4.4 Net stable funding ratio (NSFR) Internal liquidity risk management is supplemented by the **net stable funding ratio (NSFR)**, which is based on the Basel III framework (BCBS 295).

Whereas the LCR relates to short-term liquidity with a 30-day time horizon, the **net stable funding ratio** has a long-term focus and is intended to ensure that institutions restrict mismatches between the maturity structures of their assets-side and liabilities-side business. This ratio is the amount of available stable funding (equity and liabilities) relative to the amount of required stable funding (assets-side business). The funding sources are weighted according to their degree of stability and assets are weighted according to their degree of liquidity based on factors defined by the supervisory authority. Unlike the liquidity coverage ratio, compliance with the NSFR is not expected to become mandatory before December 31, 2019 when CRR II comes into force.

5 Capital adequacy

5.1 Economic capital adequacy

(ARTICLE 438 SENTENCE 1 LETTER A CRR)

Information on the management of economic capital and on capital adequacy is disclosed in section 7.2 'Economic capital adequacy' (page 99) and section 7.3 (page 102) of the opportunity and risk report. Economic capital management is based on internal risk measurement methods that take into account all types of risk that are material from a capital adequacy perspective. The risk capital requirement is determined by aggregating the relevant risk types of all management units. The methods selected serve to meet the statutory requirements for a groupwide integrated risk capital management system.

In the risk-bearing-capacity analysis, the risk capital requirement (including capital buffer) is compared with the available internal capital in order to determine the economic capital adequacy. The Board of Managing Directors determines the upper loss limits for a particular year on the basis of the available internal capital. These limits then restrict the risk capital requirement (including capital buffer). If necessary, the upper loss limits can be adjusted during the year, e.g. if economic conditions change.

Available internal capital comprises equity and hidden reserves. It is reviewed on a quarterly basis.

5.2 Regulatory capital adequacy

5.2.1 Own funds (ARTICLE 437 CRR)

The **regulatory own funds** of the DZ BANK banking group are derived from the provisions of the CRR/CRD IV. Pursuant to the provisions of the CRR (article 72 in conjunction with article 25), regulatory eligible own funds consist of Common Equity Tier 1 capital, Additional Tier 1 capital, and Tier 2 capital. They are based on the carrying amounts recognized under IFRS and essentially comprise the equity reported on the balance sheet, hybrid capital instruments, and subordinated liabilities.

Fig. 10 shows the DZ BANK banking group's aggregate own funds as defined by article 437 CRR in conjunction with Commission Implementing Regulation (EU) No. 1423/2013 dated December 20, 2013. These disclosures relate to all the entities consolidated for regulatory purposes in the DZ BANK banking group as of December 31, 2017.

Fig. 10 – STRUCTURE OF OWN FUNDS DURING TRANSITION PERIOD AS OF DECEMBER 31, 2017 (ARTICLE 437 (1) CRR IN CONJUNCTION WITH ANNEX VI OF IMPLEMENTING REGULATION (EU) NO. 1423/2013)

The dots in the table below indicate cells that the EBA specifies must be left empty. The dashes (-) indicate that DZ BANK has no value to disclose.

| | | (A) | (C) | (A) | (C) | |
|-----------|---|--|---|---------------|--|--|
| € million | | Amount on disclosure reporting date | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | |
| | | Dec. 31, 2017 | | Sep. 30, 2017 | | |
| Com | mon Equity Tier 1: instruments and reserves | | | | | |
| 1 | Capital instruments and related share premium accounts | 10,478 | - | 10,478 | - | |
| 1a | of which: financial instrument type 1 | - | • | - | • | |
| 1b | of which: financial instrument type 2 | - | • | - | • | |
| 1c | of which: financial instrument type 3 | - | • | - | • | |
| 2 | Retained earnings | 5,981 | • | 5,678 | • | |
| 3 | Accumulated other comprehensive income (and other reserves, to include unrealized gains and losses under the applicable accounting standards) | 2,092 | See row 26a | 1,883 | See row 26a | |
| За | Fund for general banking risks | - | • | - | • | |
| 4 | Amount of qualifying items referred to in article 484 (3) CRR and the related share premium accounts subject to phase out from CET1 | - | • | - | • | |
| 4a | Public-sector capital injections grandfathered until January 1, 2018 | - | • | - | • | |
| 5 | Non-controlling interests (amount allowed in consolidated CET1) | 199 | 93 | 194 | 85 | |

| | | (A) | (C) | (A) | (C) |
|-----------|---|--|----------|----------------------|--|
| € mill | ion | Amount on disclosure reporting date | | Amount on disclosure | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts |
| | | Dec. | 31, 2017 | Sep. 3 | 0, 2017 |
| 5a | Independently reviewed interim profits net of any foreseeable charge or dividend | 665 | • | 230 | • |
| 6 | Common Equity Tier 1 (CET1) before regulatory adjustments | 19,415 | • | 18,463 | • |
| 7 | Additional value adjustments (negative amount) | -322 | • | -300 | • |
| 8 | Intangible assets (net of related tax liability) (negative amount) | -521 | -130 | -508 | -127 |
| 9 | Empty set in the EU | • | • | • | • |
| 10 | Deferred tax assets that rely on future profitability, excluding those arising from temporary differences (net of related tax liability where the conditions in article 38 (3) CRR are met) (negative amount) | 5 | | -10 | -2 |
| 11 | Fair value reserves related to gains and losses on cash flow hedges | | • | -3 | • |
| 12 | Negative amounts resulting from the calculation of expected loss amounts | -110 | -27 | -104 | -26 |
| 13 | Any increase in equity arising from securitized assets (negative amount) | | • | - | • |
| 14 | Gains or losses on liabilities recognized at fair value resulting from changes in own credit standing | 29 | -1 | -3 | -2 |
| 15 | Defined benefit pension fund assets (negative amount) | 0 | 0 | - | |
| 16 | Direct and indirect holdings by an institution of own CET1 instruments (negative amount) | - | - | - | - |
| 17 | Holdings of the CET1 instruments of financial-sector entities where those entities have reciprocal cross-holdings with the institution designed to artificially inflate the institution's own funds (negative amount) | -2 | 0 | -2 | 0 |
| 18 | Direct and indirect holdings by the institution of CET1 capital instruments of financial-sector entities where the institution does not have a significant investment in those entities (above 10 percent and net of eligible short positions) (negative amount) | - | - | - | - |
| 19 | Direct, indirect and synthetic holdings by the institution of CET1 instruments of financial-sector entities where the institution has a significant investment in those entities (above 10 percent and net of eligible short positions) (negative amount) | _ | | | |
| 20 | Empty set in the EU | • | • | • | • |
| 20a | Exposure arising from the following items qualifying for a risk weighting of 1,250 percent, where the institution opts for the deduction alternative | | • | - | • |
| 20b | of which: qualifying holdings outside the financial sector (negative amount) | | • | - | • |
| 20c | of which: securitization exposures (negative amount) | - | • | | • |
| 20d 21 | of which: free deliveries (negative amount) Deferred tax assets that rely on future profitability, arising from temporary differences (amount above 10 percent threshold, net of related tax liability where the conditions in article 38 (3) CRR are met) (negative amount) | | | | - |
| 22 | Amount exceeding the 15 percent threshold (negative amount) | | | | |
| 23 | of which: direct and indirect holdings by the institution of CET1 instruments of financial-sector entities where the institution has a significant investment in those entities | - | - | - | - |
| 24 | Empty set in the EU | • | • | • | • |
| 25 | of which: deferred tax assets that rely on future profitability, arising from temporary differences | - | | | |
| 25a | Losses for the current financial year (negative amount) | - | - | - | |
| 25b | Foreseeable tax charges relating to CET1 items (negative amount) | - | - | - | |
| 26 | Regulatory adjustments applied to CET1 in respect of amounts subject to pre-CRR treatment | | • | - | • |
| 26a | Regulatory adjustments relating to unrealized gains and losses pursuant to articles 467 and 468 CRR | -214 | • | -172 | • |
| 26a.1 | | -318 | • | -281 | • |
| 26a.2 | of which: filters for unrealized losses | 104 | • | 109 | • |

| | | (A) | (C) | (A) | (C) | |
|-----------|---|--|---|--------|--|--|
| €milli | on | Amount on disclosure reporting date | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | |
| | | Dec. | 31, 2017 | Sep. 3 | 0, 2017 | |
| 26b 27 | Amount to be deducted from or added to CET1 capital with regard to additional filters and deductions required pre-CRR | | • | - | • | |
| | Qualifying AT1 deductions that exceed the AT1 capital of the institution (negative amount) | - | • | - | • | |
| | Other capital elements or deductions from Common Equity Tier 1 | -10 | • | -352 | • | |
| | Total regulatory adjustments to Common Equity Tier 1 (CET1) | -1,164 | • | -1,454 | • | |
| 29 | Common Equity Tier 1 (CET1) | 18,251 | • | 17,009 | • | |
| | onal Tier 1 capital (AT1): instruments | | | | | |
| 30 | Capital instruments and related share premium accounts | 750 | • | 750 | • | |
| 31 | of which: classified as equity under applicable accounting standards | 750 | • | 750 | • | |
| 32 | of which: classified as liabilities under applicable accounting standards | | • | | • | |
| | Amount of qualifying items referred to in article 484 (4) CRR and the related share premium accounts subject to phase out from AT1 | 1,232 | • | 1,232 | • | |
| 33a | Public-sector capital injections grandfathered until January 1, 2018 | - | • | - | • | |
| 33b | Non-controlling interests in subsidiaries | - | • | - | • | |
| | Qualifying Tier 1 capital instruments included in consolidated AT1 capital (including non-controlling interests not included in row 5) issued by subsidiaries and held by third parties | 17 | -4 | 16 | 4 | |
| 35 | of which: instruments issued by subsidiaries subject to phase out | -4 | • | -4 | • | |
| 36 | Additional Tier 1 capital (AT1) before regulatory adjustments | 1,999 | | 1,998 | • | |
| | onal Tier 1 capital (AT1): regulatory adjustments | 1,333 | | 1,556 | | |
| 37 | Direct and indirect holdings by an institution of its own AT1 instruments | | | | | |
| 3, | (negative amount) | -65 | - | -65 | - | |
| | Holdings of AT1 instruments of financial-sector entities where those entities have reciprocal cross-holdings with the institution designed to artificially inflate the institution's own funds (negative amount) | _ | _ | _ | | |
| 39 | Direct and indirect holdings by the institution of AT1 capital instruments of financial-sector entities where the institution does not have a significant investment in those entities (above 10 percent and net of | - | | | | |
| | eligible short positions) (negative amount) | - | - | | | |
| 40 | Direct and indirect holdings by the institution of AT1 capital instruments of financial-sector entities where the institution has a significant investment in those entities (above 10 percent and net of eligible short positions) (negative amount) | _ | _ | _ | | |
| | Regulatory adjustments to Additional Tier 1 capital in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out pursuant to Regulation (EU) No. 575/2013 (CRR residual amounts) | | • | -140 | • | |
| 41a | of which: residual amounts deducted from Additional Tier 1 capital with regard to deduction from Common Equity Tier 1 capital during the transition period pursuant to article 472 of Regulation (EU) No. 575/2013 | -144 | • | -140 | • | |
| 41a.1 | of which: losses for the current financial year (net) | | _ | - | • | |
| 41a.2 | of which: intangible assets | -130 | - | -127 | • | |
| 41a.3 | of which: shortfall in provisions for expected losses | -14 | • | -13 | • | |
| 41a.4 | of which: direct holdings by the institution of its own CET1 instruments | | • | -13 | • | |
| 41a.5 | of which: reciprocal cross-holdings | 0 | • | 0 | • | |
| 41a.6 | of which: own funds instruments of financial-sector entities where the institution does not have a significant investment in those entities | | • | _ | • | |
| 41a.7 | of which: own funds instruments of financial-sector entities where the institution has a significant investment in those entities | - <u></u> - | • | | • | |
| 41b | of which: residual amounts deducted from Additional Tier 1 capital with regard to deduction from Tier 2 capital during the transition period pursuant to article 475 of Regulation (EU) No. 575/2013 | 0 | • | 0 | • | |

| - | | (A) | (C) | (A) | (C) | |
|---------|---|--|---|--------|--|--|
| € milli | on | Amount on disclosure reporting date | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | |
| | | Dec. | 31, 2017 | Sep. 3 | 0, 2017 | |
| 41b.1 | of which: direct holdings of non-significant investments in the capital of other financial-sector entities | | • | | • | |
| 41b.2 | of which: direct holdings of significant investments in the capital of other financial-sector entities | 0 | • | _ | • | |
| 41c | of which: amount to be deducted from or added to Additional Tier 1 capital with regard to additional filters and deductions required pre- CRR | - | • | - | • | |
| 41c.1 | of which: possible filters for unrealized losses | - | • | - | • | |
| 41c.2 | of which: possible filters for unrealized gains | - | • | - | • | |
| 41c.3 | of which: other | - | • | - | • | |
| 42 | Qualifying T2 deductions that exceed the T2 capital of the institution (negative amount) | - | • | - | • | |
| 43 | Total regulatory adjustments to Additional Tier 1 capital (AT1) | -209 | • | -205 | • | |
| 44 | Additional Tier 1 capital (AT1) | 1,790 | • | 1,793 | • | |
| 45 | Tier 1 capital (T1 = CET1 + AT1) | 20,041 | • | 18,802 | • | |
| Tier 2 | capital (T2): instruments and reserves | | | | | |
| 46 | Capital instruments and related share premium accounts | 3,302 | • | 3,416 | • | |
| 47 | Amount of qualifying items referred to in article 484 (5) CRR and the related share premium accounts subject to phase out from T2 | 10 | • | 12 | • | |
| 48 | Qualifying own funds instruments in consolidated T2 capital (including non-controlling interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties | 156 | 8 | 157 | 43 | |
| 49 | of which: instruments issued by subsidiaries subject to phase out | 8 | • | 19 | • | |
| 50 | Credit risk adjustments | 503 | | 506 | • | |
| 51 | Tier 2 capital (T2) before regulatory adjustments | 3,971 | • | 4,091 | • | |
| | capital (T2): regulatory adjustments | 3,371 | | 4,031 | | |
| 52 | Direct and indirect holdings by an institution of its own T2 instruments and subordinated loans (negative amount) | -51 | - | -51 | | |
| 53 | Holdings of T2 instruments and subordinated loans of financial-sector entities where those entities have reciprocal cross-holdings with the institution designed to artificially inflate the institution's own funds (negative amount) | - | - | - | - | |
| 54 | Direct and indirect holdings by the institution of T2 instruments and subordinated loans of financial-sector entities where the institution does not have a significant investment in those entities (above 10 percent and net of eligible short positions) (negative amount) | | | | | |
| 54a | of which: new holdings not subject to transitional arrangements | | | - | | |
| 54b | of which: holdings existing before January 1, 2013 and subject to transitional arrangements | | | | | |
| 55 | Direct and indirect holdings by the institution of T2 instruments and subordinated loans of financial-sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount) | -1 | 0 | - | - | |
| 56 | Regulatory adjustments to Tier 2 capital in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out pursuant to Regulation (EU) No. 575/2013 (CRR residual amounts) ¹ | -1,232 | • | -1,236 | • | |
| 56a | of which: residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1 capital during the transition period pursuant to article 472 of Regulation (EU) No. 575/2013 | -14 | • | -13 | • | |
| 56a.1 | of which: shortfall in provisions for expected losses | -14 | • | -13 | • | |
| 56a.2 | of which: Common Equity Tier 1 instruments of financial-sector entities where the institution does not have a significant investment in those entities | _ | • | _ | • | |
| 56a.3 | of which: Common Equity Tier 1 instruments of financial-sector entities where the institution has a significant investment in those entities | | • | - | • | |

| | | (A) | (C) | (A) | (C) | |
|----------------|---|--|---|----------------|--|--|
| € mill | ion | Amount on disclosure reporting date | Amounts subject to pre- CRR treatment, or prescribed CRR residual amounts | reporting date | Amounts subject to pre- e CRR treatment, or prescribed CRR residual amounts | |
| 56b | of which: residual amounts deducted from Tier 2 capital with regard | Dec. | 31, 2017 | Sep. 3 | 0, 2017 | |
| 300 | to deduction from additional Tier 1 capital during the transition period pursuant to article 475 of Regulation (EU) No. 575/2013 | - | • | - | • | |
| 56b.1 | of which: additional Tier 1 capital instruments of financial-sector entities where the institution does not have a significant investment in those entities | | • | - | • | |
| 56b.2 | of which: additional Tier 1 capital instruments of financial-sector entities where the institution has a significant investment in those entities | - | • | - | • | |
| 56c | of which: amount to be deducted from or added to Tier 2 capital with regard to additional filters and deductions required pre-CRR | - | • | - | • | |
| 56c.1 | of which: possible filters for unrealized losses | | • | | • | |
| 56c.2 | of which: possible filters for unrealized gains | | • | | • | |
| 56d | of which: other capital elements or deductions from Tier 2 capital | -1,218 | • | -1,223 | • | |
| 57 | Total regulatory adjustments to Tier 2 capital (T2) | -1,284 | • | -1,287 | • | |
| 58 | Tier 2 capital (T2) | 2,687 | • | 2,804 | • | |
| 59 | Total capital (TC = T1 + T2) | 22,728 | • | 21,606 | • | |
| 59a | Risk-weighted assets relating to amounts subject to pre-CRR treatment and transitional treatments subject to phase out pursuant to Regulation (EU) No. 575/2013 (i.e. CRR residual amounts) | 354 | • | 354 | • | |
| 59a.1 | of which: items not deducted from Common Equity Tier 1 capital | | • | | • | |
| 59a.1 | (Regulation (EU) No. 575/2013, residual amounts) of which: deferred tax assets that rely on future profitability, net of related tax liabilities | - 1 | • | 2 | • | |
| 59a.1 | | - · · | • | | • | |
| 59a.1 | • | | • | - | • | |
| 59a.1 | of which: reciprocal cross-holdings in Common Equity Tier 1 instruments, direct holdings of non-significant investments in the capital of other financial-sector entities | - | • | - | • | |
| 59a.2 | of which: items not deducted from additional Tier 1 capital (Regulation (EU) No. 575/2013, residual amounts) | - | • | - | • | |
| 59a.2 | Tier 1 capital instruments | | • | - | • | |
| 59a.2 | AT1 capital of other financial-sector entities | - | • | | • | |
| 59a.2 59a.3 | capital of other financial-sector entities | - | • | - | • | |
| 59a.3 | 575/2013, residual amounts) | | • | | • | |
| 59a.3 | capital instruments | - | • | - | • | |
| =- | capital of other financial-sector entities | - | • | - | • | |
| 59a.3 | of other financial-sector entities | | • | - | • | |
| 60 | Total risk weighted assets | 131,567 | • | 131,603 | • | |
| | Common Equity Tier 1 capital ratio (as a persentage of total exposure) | 42.07 | | 12.02 | | |
| 61 | Common Equity Tier 1 capital ratio (as a percentage of total exposure) | 13.87 | • | 12.92 | • | |
| 62 | Tier 1 capital ratio (as a percentage of total exposure) | 15.23 | • | 14.29 | • | |
| 63 | Total capital ratio (as a percentage of total exposure) Institution-specific capital buffer requirement (minimum CET1 requirement pursuant to article 92 (1) letter a CRR, plus capital conservation and anti-cyclical capital buffer requirements, systemic risk buffer and systemically important institution buffer (G-SII or O-SII buffer), | | • | 16.42 | • | |
| | expressed as a percentage of total exposure) ² | 7.85 | | 7.84 | | |

| | | (A) | (C) | (A) | (C) |
|----------|---|--|--|------------|---|
| | | Amount on disclosure reporting date | Amounts subject to pre- CRR treatment, or prescribed | | Amounts subject to pre- CRR treatment, or prescribed CRR residual |
| €mil | llion | | CRR residual amounts | | amounts |
| | | Dec. | 31, 2017 | Sep. 3 | 0, 2017 |
| 65 | of which: capital conservation buffer | 1.25 | • | 1.25 | • |
| 66 | of which: countercyclical capital buffer | 0.02 | • | 0.01 | • |
| 67 | of which: systemic risk buffer | 0.33 | • | 0.33 | • |
| 67a | of which: buffer for global systemically important institutions (G- SII) or other systemically important institutions (O-SII) | 0.33 | • | 0.33 | • |
| 68 | Common Equity Tier 1 available to meet buffers (as a percentage of total exposure) | 6.02 | • | 5.08 | • |
| 69 | [not relevant in EU regulation] | • | • | • | • |
| 70 | [not relevant in EU regulation] | • | • | • | • |
| 71 | [not relevant in EU regulation] | • | • | • | • |
| Amo | unts below threshold for deductions (before risk weighting) | | | | |
| 72 | Direct and indirect holdings by the institution of capital instruments of financial-sector entities where the institution does not have a significant investment in those entities (less than 10 percent and net of eligible short positions) | 1,126 | • | 1,187 | • |
| 73 | Direct and indirect holdings by the institution of CET1 instruments of financial-sector entities where the institution holds a significant investment in those entities (above 10 percent and net of eligible short positions) | 341 | • | 320 | • |
| 74 | Empty set in the EU | • | • | • | • |
| 75 | Deferred tax assets that rely on future profitability, arising from temporary differences (amount below 10 percent threshold, net of related tax liability where the conditions in article 38 (3) CRR are met) | 539 | • | 690 | • |
| Appl | licable caps on the inclusion of provisions in Tier 2 capital | | | | |
| 76 | Credit risk adjustments included in Tier 2 capital in respect of exposures subject to the standardized approach (prior to application of cap) | | • | - | • |
| 77 | Cap on inclusion of credit risk adjustments in Tier 2 capital under standardized approach | 320 | • | 331 | • |
| 78 | Credit risk adjustments included in Tier 2 capital in respect of exposures subject to internal ratings-based approach (prior to application of cap) | 816 | • | 735 | • |
| 79 | Cap on inclusion of credit risk adjustments in Tier 2 capital under internal ratings based approach | 503 | • | 506 | • |
| <u> </u> | tal instruments subject to phase-out arrangements (only applicable between | January 1, 2 | 013 and January | / 1, 2022) | |
| 80 | Current cap on CET1 instruments subject to phase-out arrangements Amount excluded from CET1 due to cap (excess over cap after | | • | - | • |
| 92 | redemptions and maturities) Current can on AT1 instruments subject to phase out arrangements | 4 222 | | 4 222 | |
| 82 | Current cap on AT1 instruments subject to phase-out arrangements Amount excluded from AT1 due to cap (excess over cap after redemptions | | • | 1,232 | • |
| | and maturities) | 178 | | 178 | |
| 84 85 | Current cap on T2 instruments subject to phase-out arrangements Amount excluded from T2 due to cap (excess over cap after redemptions | 29 | • | 29 | • |
| | and maturities) | - | • | - | • |

¹ Item 56 is the sum of sub-items 56a to 56d.

The regulatory **own funds** of the **DZ BANK banking group** as of December 31, 2017 determined in accordance with the currently applicable CRR transitional guidance amounted to a total of €22,728 million (September 30, 2017: €21,606 million).

The significant rise in own funds was mainly attributable to a total increase of €1,242 million in **Common Equity Tier 1 capital**. All effects within

Common Equity Tier 1 capital are due to the fact that profit retention as of December 31, 2017 and all other capital changes arising in the consolidated financial statements had already been recognized for regulatory purposes.

There were no changes in the year under review in the portfolio of issued additional Tier 1 bonds (AT1 bonds). During the reporting year, there was merely a

 $^{^{2}}$ Including the Pillar 2 requirement of 1.75 percent.

small reduction from €1,793 million as of September 30, 2017 to €1,790 million as of December 31, 2017.

Additional Tier 1 capital (AT1) predominantly comprises open-ended own funds instruments without redemption incentives with a value of €2,160 million (September 30, 2017: €2,160 million). Of the instruments listed in Fig. 11, an amount of

€1,410 million is subject to phase-out arrangements pursuant to articles 484 and 486 CRR. Consequently, the total eligibility cap for these instruments is €1,232 million (September 30, 2017: €1,232 million). Fig. 11 also shows the **features and terms and conditions** of the additional Tier 1 capital instruments classified as **additional Tier 1 capital** (AT1) before consolidation.

Fig. 11 - ADDITIONAL TIER 1 CAPITAL INSTRUMENTS (PURSUANT TO ANNEX II OF IMPLEMENTING REGULATION (EU) NO. 1423/2013)

| Issuer | Volume (€ million) | Interest rate (%) ¹ | Start date | Maturity | Next call date |
|--|-----------------------|---|---------------|-----------|----------------|
| DZ BANK Capital Funding LLC, Wilmington ² | | 3m EURIBOR | | | |
| DE Britis Capital Fanding LEC, William geom | 300 | + 250bp | Nov. 7, 2003 | Perpetual | Feb. 7, 2018 |
| DZ BANK Capital Funding LLC II, Wilmington ² | | 3m EURIBOR | | - | |
| | 500 | + 160bp | Nov. 22, 2004 | Perpetual | Feb. 22, 2018 |
| DZ BANK Capital Funding LLC III, Wilmington ² | | 3m EURIBOR | • | · | |
| | 350 | + 150bp | Jun. 6, 2005 | Perpetual | Mar. 6, 2018 |
| DZ BANK Perpetual Funding (Jersey) Limited, | | 3m EURIBOR | | | |
| St. Helier ² | 45 | + 110bp | Jan. 9, 2006 | Perpetual | Jan. 9, 2018 |
| DZ BANK Perpetual Funding (Jersey) Limited, | | 3m EURIBOR | | | |
| St. Helier ² | 84 | + 80bp | Feb. 13, 2006 | Perpetual | Feb. 13, 2018 |
| DZ BANK Perpetual Funding (Jersey) Limited, | | 3m EURIBOR | | | |
| St. Helier ² | 4 | + 100bp | Mar. 17, 2006 | Perpetual | Mar. 17, 2018 |
| DZ BANK Perpetual Funding (Jersey) Limited, | | 3m EURIBOR | • | | |
| St. Helier ² | 87 | + 80bp | Sep. 4, 2006 | Perpetual | Mar. 6, 2018 |
| DZ BANK Perpetual Funding (Jersey) Limited, | | 3m EURIBOR | | | |
| St. Helier ² | 40 | + 50bp | Apr. 16, 2007 | Perpetual | Jan. 16, 2018 |
| Subtotal I | 1,410 ² | | | | |
| DZ BANK | | 12m EURIBOR | • | • | |
| | 221 | + 420bp | Nov. 11, 2015 | Perpetual | Aug. 1, 2021 |
| DZ BANK | | 12m EURIBOR | | | |
| | 221 | + 420bp | Nov. 11, 2015 | Perpetual | Aug. 1, 2021 |
| DZ BANK | | 4.85%, from Aug. | | | |
| | | 1, 2021 | | | |
| | | 12m EURIBOR | | | |
| | 74 | + 420bp | Nov. 11, 2015 | Perpetual | Aug. 1, 2021 |
| DZ BANK | | 5.5%, from Aug. 1, | | | |
| | | 2026 | | | |
| | | 12m EURIBOR | | | |
| | 134 | + 420bp | Nov. 11, 2015 | Perpetual | Aug. 1, 2026 |
| DZ BANK | | 4.85%, from Aug. | | | |
| | | 1, 2021 | | | |
| | | fixed rate based on 5-year euro mid- | | | |
| | | swap rate | | | |
| | 100 | + 440bp | Nov. 11, 2015 | Perpetual | Aug. 1, 2021 |
| Subtotal II | 750 | | - | | |
| | | | | | |

 $^{^{1}}$ bp = basis points.

Tier 2 capital (T2) pursuant to article 62 CRR before capital deductions amounted to €3,971 million, which was lower than at the end of the previous quarter (September 30, 2017: €4,091 million). This decrease was almost entirely due to the reduced level of eligibility of subordinated capital under the CRR in the last 5 years before maturity date. The instruments in an

amount of €1,232 million qualifying as additional Tier 1 capital in the grandfathering provision pursuant to article 484 (4) CRR are deemed CRR-compliant Tier 2 capital when the CRR is applied in full. These instruments have therefore already been recognized as subordinated capital and, in the amount in which they

² Instruments subject to phase-out arrangements pursuant to articles 484 and 486 CRR.

qualify as AT1, have been deducted again in the Other Transitional Provisions for Tier 2 capital deduction.

Fig. 12 provides an overview of the items, features, and terms and conditions related to this subordinated capital.

Fig. 12 - SUBORDINATED CAPITAL (PURSUANT TO ANNEX II OF IMPLEMENTING REGULATION (EU) NO. 1423/2013)

| | | Volume | Interest rate (%) ¹ | Start date | Maturity |
|---------------|-----------|------------------|-------------------------------------|--------------|----------|
| Issuer | € million | Currency million | , | | |
| DZ BANK | 211 | EUR 211 | 7.400/EURIBOR + 350bp | 1997 to 1999 | 2018 |
| DZ BANK | 63 | EUR 63 | 7.1000 | 2008 | 2020 |
| DZ BANK | 681 | EUR 681 | 3.600 to 7.500/EURIBOR + 350bp | 2003 to 2008 | 2018 |
| DZ BANK | 26 | EUR 26 | 1.900 to 3.175/EURIBOR + 1.650 | 2013 | 2018 |
| DZ BANK | 340 | EUR 340 | 2.433 to 7.410 | 1999 to 2009 | 2019 |
| DZ BANK | 285 | EUR 285 | 2.200 to 3.00 | 2013 | 2019 |
| DZ BANK | 7 | USD 8 | 4.000 | 2013 | 2019 |
| DZ BANK | 371 | EUR 371 | 3.574 to 7.150 | 2004 to 2010 | 2020 |
| DZ BANK | 20 | EUR 20 | 3.100 to 3.200 | 2013 | 2020 |
| DZ BANK | 15 | EUR 15 | 7.000 to 7.070 | 2009 | 2021 |
| DZ BANK | 224 | EUR 224 | 3.640 to 5.000 | 2013 | 2021 |
| DZ BANK | 156 | EUR 156 | 3.300 to 6.350 | 2009 to 2013 | 2022 |
| DZ BANK | 30 | EUR 30 | 4.039 to 7.250 | 2003 | 2023 |
| DZ BANK | 281 | EUR 281 | 3.230 to 4.370 | 2013 | 2023 |
| DZ BANK | 103 | CHF 120 | 3.240 | 2013 | 2023 |
| DZ BANK | 6 | USD 7 | 2.600 | 2015 | 2021 |
| DZ BANK | 38 | EUR 38 | 1.7500 | 2015 | 2023 |
| DZ BANK | 72 | EUR 72 | 6.500 | 2009 | 2024 |
| DZ BANK | 3 | EUR 3 | 5.700 | 2010 | 2025 |
| DZ BANK | 278 | EUR 278 | 2.25 to 2.89/EURIBOR + 1.25 to 1.75 | 2015 | 2025 |
| DZ BANK | 2 | EUR 2 | 3.080 | 2015 | 2027 |
| DZ BANK | 64 | EUR 64 | 3.085 to 3.300 | 2015 | 2030 |
| DZ BANK | | | 3.5 fixed, | | |
| | 50 | EUR 50 | then 6m EURIBOR + 1.3 variable | 2015 | 2030 |
| DZ BANK | 83 | USD 100 | 4.800 to 4.900 | 2015 | 2030 |
| DZ PRIVATBANK | 15 | EUR 15 | 6.100 | 1999 | 2019 |
| DVB | 10 | EUR 10 | 6.000 to 6.110 | 2003 | 2018 |
| DVB | 79 | EUR 79 | 3.950 to 4.000 | 2013 | 2018 |
| DVB | 40 | EUR 40 | 2.640 to 2.750 | 2014 | 2019 |
| DVB | 75 | EUR 75 | 2.200 | 2014 | 2019 |
| DVB | 100 | EUR 100 | 2.000 | 2015 | 2021 |
| DVB | 77 | EUR 77 | 2.300 to 2.560 | 2015 | 2022 |
| DVB | 50 | EUR 50 | 2.000 | 2015 | 2023 |
| Total | 3,855 | | | | |

 $^{^{1}}$ bp = basis points.

Another component of own funds derives from the comparison of loan loss allowances pursuant to article 159 CRR, which DZ BANK carries out at both institution level and banking group level. In this comparison, the expected losses computed on the IRBA exposure classes of central governments and central banks, institutions, corporates, and retail business are compared with the amounts that can effectively be recognized in the annual or interim financial statements for actual or potential impairment losses (split into receivables that are past due and not past due).

The bank classifies the **write-down surplus** computed both for DZ BANK and at banking group level **for**

receivables that are past due and not past due as Tier 2 capital in accordance with article 62 sentence 1 letter d CRR. This classification is capped at 0.6 percent of the risk-weighted IRBA exposure.

As of the reporting date, there was a **write-down deficit** totaling €137 million (September 30, 2017: €130 million) for **long-term equity investments** that was deducted from Common Equity Tier 1 capital pursuant to article 36 (1) letter d CRR.

The write-down deficit for long-term equity investments resulted in a deduction of €110 million from Common Equity Tier 1 capital pursuant to article 36 (1) letter h CRR as of December 31, 2017

(September 30, 2017: €104 million). During the transition period, the residual amount of €27 million (September 30, 2017: €26 million) is treated in accordance with CRD III rules and therefore half is deducted from Tier 1 capital and half from Tier 2 capital.

By contrast, the comparison of loan loss allowances for receivables that are past due and not past due pursuant to article 62 sentence 1 letter d CRR produced a write-down surplus. In the DZ BANK banking group, this resulted in a total amount eligible as Tier 2 capital of €503 million as of December 31, 2017 (September 30, 2017: €506 million).

Consequently, the allowances for losses on loans and advances recognized for the IRBA exposures in the central governments and central banks, institutions, corporates, and retail business exposure classes exceeded the expected losses for these exposures.

With very few exceptions, the CRR requires all capital deductions to be made from Common Equity Tier 1 capital. According to the CRR transitional guidance, 80 percent of the deduction from CET1 has to be recognized in 2017 and 100 percent of the deduction has to be recognized from 2018 onward (phase-in). The deductions largely result from prudent valuation,

intangible assets including goodwill, deferred income tax assets, and reciprocal cross-holdings.

Pursuant to article 437 (1) letter b CRR, DZ BANK is obliged to disclose a description of the main features of the Common Equity Tier 1, Additional Tier 1, and Tier 2 capital instruments issued in accordance with Implementing Regulation (EU) No. 1423/2013.

This description is published in a separate annex on DZ BANK's website in the Investor Relations section under Bondholder Information, subsection Capital Instruments, together with the **full terms and conditions connected with these capital instruments**, whose publication is required pursuant to article 437 (1) letter c CRR.

Reconciliation of equity reported on the balance sheet with regulatory own funds of the DZ BANK banking group

(ARTICLE 437 (1) LETTER A CRR)

The reconciliation of equity reported under IFRS with equity reported for companies consolidated for regulatory purposes (Financial Reporting, FINREP) and regulatory own funds (Common Reporting, COREP) as of December 31, 2017 is shown in Fig. 13 below:

Fig. 13 – RECONCILIATION OF EQUITY REPORTED ON THE BALANCE SHEET WITH REGULATORY OWN FUNDS (ARTICLE 437 (1) LETTER A CRR IN CONJUNCTION WITH ANNEX I OF IMPLEMENTING REGULATION (EU) NO. 1423/2013)

| | Carrying amounts on consolidated balance sheet in accordance with financial reporting (IFRS) | Consolidation/deco nsolidation of entities | Carrying amounts under scope of regulatory consolidation (FINREP) | Regulatory law (COREP) | Reference to Fig. 10 – Structure of own funds during transition period |
|--|--|--|---|---------------------------|--|
| € million | | | Dec. 31, 2017 | | |
| Assets | | | | | |
| Cash and cash equivalents | 12,835 | 588 | 13,423 | - | |
| Loans and advances to banks | 120,489 | 479 | 120,968 | - | |
| Loans and advances to customers | 174,376 | 4,450 | 178,826 | - | |
| Allowances for losses on loans and advances | -2,794 | -167 | -2,961 | - | |
| Derivatives used for hedging (positive fair values) | 1,096 | -1 | 1,095 | - | |
| Financial assets held for trading | 38,709 | -272 | 38,437 | - | |
| Investments | 57,486 | 5,916 | 63,402 | 0 | |
| Investments held by insurance companies | 96,416 | -96,416 | 0 | - | |
| Property, plant and equipment, and investment property | 1,498 | -101 | 1,397 | - | |
| Income tax assets | 1,127 | -331 | 796 | 428 | |
| Other assets | 4,546 | -2,713 | 1,833 | 550 | |
| Non-current assets and disposal groups classified as held for sale | 84 | -50 | 34 | - | |
| Fair value changes of the hedged items in portfolio hedges of interest-rate risk | -274 | 0 | -274 | - | |

| | Carrying amounts on consolidated balance sheet in accordance with financial reporting (IFRS) | Consolidation/deconsolidation of entities | Carrying amounts under scope of regulatory consolidation (FINREP) | Regulatory law (COREP) | Reference to Fig. 10 – Structure of own funds during transition period |
|--|--|---|---|---------------------------|--|
| € million | reporting (ii its) | | Dec. 31, 2017 | • | periou |
| Total assets | 505,594 | -88,618 | 416,976 | - | |
| Equity and liabilities | | | | | |
| Deposits from banks | 136,122 | 633 | 136,755 | - | |
| Deposits from customers | 126,319 | 6,714 | 133,033 | - | |
| Debt certificates issued including bonds | 67,327 | · | 67,630 | | |
| Derivatives used for hedging (negative fair | | | · <u>·</u> | | |
| values) Financial liabilities held for trading | 44,280 | - | 44,290 | | _ |
| Provisions | | - | | | |
| Insurance liabilities | 3,372 | - | 3,447 | - | |
| | 89,324 | -89,324 | 0 | - | |
| Income tax liabilities | 848 | -544 | 304 | 29 | |
| Other liabilities | 7,523 | -5,451 | 2,072 | - | |
| Subordinated capital Liabilities included in disposal groups | 3,899 | 65 | 3,964 | | |
| classified as held for sale Fair value changes of the hedged items in | 0 | | 0 | - | |
| portfolio hedges of interest-rate risk | 113 | 0 | 113 | - | |
| Common Equity Tier 1 (CET1) before regular | ory adjustments | | • | | |
| Subscribed capital | 4,926 | 0 | 4,926 | 4,926 | 1 |
| Capital reserve | 5,551 | 0 | 5,551 | 5,551 | 1 |
| Retained earnings | 7,597 | -969 | 6,628 | 5,981 | 2/3 |
| Revaluation reserve | 1,396 | 198 | 1,594 | 2,043 | 3 |
| Cash flow hedge reserve | 5 | 4 | 9 | 9 | 3 |
| Currency translation reserve | 43 | -2 | 41 | 41 | 3 |
| Non-controlling interests | 2,815 | -996 | 1,819 | 199 | 5 |
| Unappropriated earnings | 324 | - | | 665 | 6 |
| Total Common Equity Tier 1 (CET1) before regulatory adjustments | | | | 19,415 | 6 |
| Common Equity Tier 1 (CET1): regulatory ad | justments | • | | | |
| Capital deductions | | | | | |
| Loan loss allowances resulting from prudent valuation requirements (negative | | | | -322 | 7 |
| amount) Intangible assets (negative amount) | -665 | -15 | -680 | -550 | |
| Deferred taxes related to other intangible | -003 | | -000 | -550 | |
| assets (negative amount) Deferred tax assets that rely on future | 25 | 4 | 29 | 29 | 8 |
| profitability, not arising from temporary | | | | | |
| differences (negative amount) | -103 | 97 | -6 | -5 | 10 |
| Hedge reserve (cash flow hedge reserve) | | | -9 | -9 | 11 |
| Negative amounts resulting from the calculation of expected loss amounts | | | - | -110 | 12 |
| Effects resulting from measurement of own liabilities | 1 | | | 29 | 14 |
| Holdings of the CET1 instruments of financial-sector entities where those entities have reciprocal cross-holdings with the institution | | | | -2 | 17 |
| Deductible deferred tax assets that rely on future profitability, arising from temporary differences (negative amount) | -530 | 108 | -422 | - | 21 |
| Regulatory adjustments relating to unrealized gains and losses pursuant to | | | | -214 | 36 |
| Other capital elements or deductions from | | | | | 26a |
| Other capital elements or deductions from Common Equity Tier 1 | | | | -10 | 27a |
| Total regulatory adjustments to | | | - | -1,164 | 28 |

| | Carrying amounts on consolidated balance sheet in accordance with financial reporting (IFRS) | Consolidation/deconsolidation of entities | Carrying amounts under scope of regulatory consolidation (FINREP) | Regulatory law (COREP) | Reference to Fig. 10 – Structure of own funds during transition period |
|---|--|---|---|---------------------------|--|
| € million | reporting (ii k3) | | Dec. 31, 2017 | • | periou |
| Common Equity Tier 1 (CET1) | | | | | |
| Common Equity Tier 1 (CET1) | | | | | |
| after regulatory adjustments: | | | | 18,251 | 29 |
| Additional Tier 1 capital (AT1) before regula | tory adjustments: | instruments | • | | |
| Capital instruments and related share | 848 | 0 | 848 | 750 | 30 |
| Amount of qualifying items referred to in article 484 (4) and the related share premium accounts subject to phase out | | | | | |
| from AT1 | 1,410 | 0 | 1,410 | 1,232 | 33 |
| Non-controlling interests in subsidiaries | | | | - | 33a |
| Qualifying Tier 1 capital instruments included in consolidated AT1 capital (including non-controlling interests not included in row 5 ¹) issued by subsidiaries and held by third parties | | | | 17 | 34 and 35 |
| Additional Tier 1 capital (AT1) | | | | | 34 and 33 |
| before regulatory adjustments | | | | 1,999 | 36 |
| Additional Tier 1 capital (AT1): regulatory ad | ljustments | | | | |
| Direct and indirect holdings by an | | | | | |
| institution of its own AT1 instruments (negative amount) | 26 | -21 | 5 | -65 | 37 |
| Holdings of AT1 instruments of financial- sector entities where those entities have reciprocal cross-holdings with the institution designed to artificially inflate the institution's own funds (negative amount) | | | | | 38 |
| Direct and indirect holdings by the institution of AT1 capital instruments of financial-sector entities where the institution does not have a significant investment in those entities (above 10 percent and net of eligible short positions) (negative amount) | | | | _ | 39 |
| Direct and indirect holdings by the institution of AT1 capital instruments of financial-sector entities where the institution has a significant investment in those entities (above 10 percent and net of eligible short positions) (negative amount) | | | - | - | 40 |
| Regulatory adjustments to additional Tier 1 capital in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out pursuant to Regulation (EU) No. 575/2013 (i.e. CRR | | | | | |
| residual amounts) | | | | -144 | 41 |
| Qualifying T2 deductions that exceed the T2 capital of the institution (negative | | | | | |
| amount) Total regulatory adjustments to | | | - | -209 | 42 |
| Additional Tier 1 capital (AT1) Additional Tier 1 capital (AT1) | | | | -209 | 43 |
| after regulatory adjustments: | | | | 1,790 | 44 |
| Tier 2 capital (T2): instruments and reserves Capital instruments and related share | | | | | |
| premium accounts Amount of qualifying items referred to in | 3,898 | 66 | 3,964 | 3,302 | 46 |
| article 484 (5) and the related share premium accounts subject to phase out from T2 | | | | 10 | 47 |
| Qualifying own funds instruments in consolidated T2 capital (including non-controlling interests and AT1 instruments not included in rows 5 or 34 ¹) issued by | | | | 156 | 48 |

| | Carrying amounts on consolidated balance sheet in accordance with financial reporting (IFRS) | Consolidation/deconsolidation of entities | o Carrying amounts under scope of regulatory consolidation (FINREP) | Regulatory law (COREP) | Reference to Fig. 10 – Structure of own funds during transition period |
|--|--|---|---|---------------------------|--|
| € million | | • | Dec. 31, 2017 | | • |
| subsidiaries and held by third parties | | | | | |
| of which: instruments issued by subsidiaries subject to phase out | | | | 8 | 49 |
| Credit risk adjustments | | | | 503 | 50 |
| IRB excess of provisions over expected losses, eligible | | | | _ | 50 |
| Tier 2 capital (T2) before regulatory adjustments | | | | 3,971 | 51 |
| Tier 2 capital (T2): regulatory adjustments | | | | | |
| Direct and indirect holdings by an institution of its own T2 instruments and subordinated loans (negative amount) | | | | -51 | 52 |
| Holdings of T2 instruments and subordinated loans of financial-sector entities where those entities have reciprocal cross-holdings with the institution designed to artificially inflate the institution's own funds (negative | | | | | |
| amount) Direct and indirect holdings by the | | | | - | 53 |
| institution of T2 instruments and subordinated loans of financial-sector entities where the institution does not have a significant investment in those entities (above 10 percent and net of eligible short | 2 | | | | |
| positions) (negative amount) | | | | | 54 |
| of which: new holdings not subject to transitional arrangements | | | | | 54a |
| of which: holdings existing before January 1, 2013 and subject to transitional arrangements Direct and indirect holdings by the institution of T2 instruments and subordinated loans of financial-sector entities where the institution has a significant investment in those entities (net | | | | | 54b |
| of eligible short positions) (negative | | | | 1 | |
| amount) Regulatory adjustments to Tier 2 capital in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out pursuant to Regulation (EU) No. 575/2013 (i.e. CRR | | | | | 55 |
| residual amounts) of which: residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1 capital during the transition period pursuant to article 472 of Regulation | | | | 1,232 | 56 |
| (EU) No. 575/2013 of which: other capital elements or | | | | -14 | 56a |
| deductions from Tier 2 capital | | | | -1,218 | 56d |
| Total regulatory adjustments to Tier 2 capital (T2) | | | | -1,284 | 57 |
| Tier 2 capital (T2) after regulatory adjustments | | | | 2,687 | 58 |
| Equity (IFRS/FINREP)/ own funds (COREP) | 23,505 | -1,101 | 22,404 | | 59 |
| Total equity and liabilities | 505,594 | -88,618 | • | • | |

1 See Fig. 3

The differences between the assets and the equity and liabilities reported in the IFRS consolidated financial statements and the DZ BANK banking group's assets

and equity and liabilities under FINREP largely arose from different entities being included in each scope of

consolidation and from different consolidation methods.

The variance in the consolidation methods essentially relates to R+V, which was consolidated using the equity method in the DZ BANK banking group's financial statements under FINREP but was fully consolidated in the consolidated financial statements. As a result, the figure for non-controlling interests was €1,032 million lower (June 30, 2017: €1,011 million lower).

Differences in the scope of consolidation also arose at the level of the consolidated subgroups DVB, UMH, and VR LEASING.

The differences between the equity under FINREP and the **Common Equity Tier 1 capital** under CRR/COREP arise solely from the provisions of the CRR. The reconciliation figures shown in Fig. 13 are explained below.

- The retained earnings according to FINREP includes the losses arising from revaluation of defined benefit pension plans in an amount of €522 million. Under COREP, in accordance with the transitional guidance as of December 31, 2017, 80 percent of the total volume of this item is recognized in the revaluation reserve.
- Under the CRR transitional provisions as of December 31, 2017, only 80 percent of the revaluation reserve attributable to equity instruments and debt instruments may be recognized. As a result, an amount of €319 million does not count as Common Equity Tier 1 capital.

- Furthermore, the CRR provisions state that cash flow hedge reserves cannot be recognized as equity, as a result of which the positive amount of €9 million has not been added to Common Equity Tier 1 capital.
- The additional equity components of €750 million have to be recognized as Additional Tier 1 capital (AT1) under COREP.
- The non-controlling interests contain further AT1 capital instruments of €1,410 million that, under COREP, have to be shown as additional Tier 1 capital in an amount of €1,232 million according to the transitional guidance.

The **Tier 2 capital** (T2) mainly consists of subordinated capital instruments. These are reported as subordinated capital under IFRS and as deposits or debt securities, split into 'fair value option', 'held for trading', and 'at amortized cost', under FINREP. The eligibility of the instruments under CRR is limited if their term to maturity is less than five years. The reduction, by a total of €662 million, of the amount eligible for regulatory purposes is largely due to this restriction and also to the pro-rata interest reported on the balance sheet.

5.2.2 Capital requirements (ARTICLE 438 CRR)

The **DZ BANK banking group's** regulatory **capital requirements** amounted to €10,525 million as of December 31, 2017 (September 30, 2017: €10,528 million).

Fig. 14 provides an overview of risk-weighted assets and capital requirements.

Fig. 14 – EU OV1 – OVERVIEW OF RISK-WEIGHTED ASSETS (RWAS)

| | | | Dec. 31, 201 | 7 |
|--|----------------|---|----------------------------|-----------------|
| € million | | | Risk-weighted assets Capit | al requirements |
| | 1 | Credit risk (excluding CCR) | 98,959 | 7,917 |
| Article 438 (c) and (d) | 2 | of which: Standardized Approach | 19,020 | 1,522 |
| Article 438 (c) and (d) | 3 | of which: foundation IRB (FIRB) approach | 43,631 | 3,491 |
| Article 438 (c) and (d) | 4 | of which: advanced IRB (AIRB) approach | 15,161 | 1,213 |
| Article 438 (d) | 5 | of which: long-term equity investments in the IRB approach under the simple risk-weighted approach or IMA | | 4.000 |
| | | | 21,147 | 1,692 |
| Article 107 Article 438 (c) and (d) | 6 | Counterparty credit risk (CCR) | F 440 | 424 |
| | | | 5,419 | 434 |
| Article 438 (c) and (d) | $-\frac{7}{2}$ | of which: mark-to-market method | 3,760 | 301 |
| Article 438 (c) and (d) | 8 | of which: original exposure method | | |
| | 9 | of which: Standardized Approach | · | |
| | 10 | of which: internal model method (IMM) | _ | _ |
| Article 438 (c) and (d) | 11 | of which: risk exposure amount for contributions to the | | |
| (2) | | default fund of a central counterparty (CCP) | 237 | 19 |
| Article 438 (c) and (d) | 12 | of which: CVA | 1,423 | 114 |
| Article 438 (e) | 13 | Settlement risk | 0 | 0 |
| Article 449 (o) and (i) | 14 | Securitization exposure in the banking book (after the cap) | 5,978 | 478 |
| | 15 | of which: IRB approach | 1,599 | 128 |
| | 16 | of which: IRB supervisory formula approach (SFA) | .,,555 | |
| | | or which his supervisory rormand approach (5.7.) | 162 | 13 |
| | 17 | of which: Internal Assessment Approach (IAA) | 1,390 | 111 |
| | 18 | of which: Standardized Approach | 3,106 | 248 |
| Article 438 (e) | 19 | Market risk | 6,778 | 542 |
| | 20 | of which: Standardized Approach | 1,491 | 119 |
| | 21 | of which: IMA | 5,287 | 423 |
| Article 438 (e) | 22 | Large exposures | - | - |
| Article 438 (f) | 23 | Operational risk | 11,046 | 884 |
| | 24 | of which: Basic Indicator Approach | | - |
| | 25 | of which: Standardized Approach | 11,046 | 884 |
| | 26 | of which: Advanced Measurement Approach | | - |
| Article 437 (2), article 48, and article 60 | 27 | Amounts below the thresholds for deduction (subject to 250% risk weighting) | | |
| A 1' 1 500 | | el P e | 3,402 | 272 |
| Article 500 | 28 | Floor adjustment | 11,274 | 902 |
| | 29 | Total | 142,856 | 11,429 |

Fig. 15 and Fig. 16 show the capital requirements in relation to the risk types of relevance for regulatory purposes (credit risk, market risk, and operational risk).

These disclosures cover all the entities consolidated for regulatory purposes in the DZ BANK banking group.

Fig. 15 – CAPITAL REQUIREMENTS (PART 1)

| | Dec. 3 | 1, 2017 | Sep. 30, 2017 | | |
|---|----------------------|----------------------|-----------------------|----------------------|--|
| €million | Capital requirements | Risk-weighted assets | Capital require ments | Risk-weighted assets | |
| 1 Credit risk | 1 | | | | |
| 1.1 Standardized Approach to credit risk | - | | | | |
| Central governments or central banks | 111 | 1,384 | 141 | 1,760 | |
| Regional governments or local authorities | 18 | 229 | 18 | 231 | |
| Other public-sector entities | 6 | | 7 | 86 | |
| Multilateral development banks | | - ,3 | | | |
| International organizations | - | _ | | | |
| Institutions | 52 | 651 | 52 | 651 | |
| Covered bonds | 3 | 39 | 3 | 38 | |
| Corporates | 726 | 9,076 | 759 | 9,493 | |
| Retail business | 225 | 2,813 | 227 | 2,834 | |
| Institutions and corporates with a short-term credit assessment | 0 | 2,813 | 0 | 2,634 | |
| | 195 | | 210 | | |
| Exposures secured by mortgages on immovable property | | 2,439 | | 2,619 | |
| Units or shares in collective investment undertakings ('CIUs') | 148 | 1,853 | 145 | 1,809 | |
| Exposures associated with particularly high risk | 110 | 1,380 | 101 | 1,267 | |
| Other items | 117 | 1,459 | 116 | 1,444 | |
| Exposures in default | 22 | 271 | 16 | 204 | |
| Total credit risk under the Standardized Approach | 1,733 | 21,667 | 1,795 | 22,436 | |
| 1.2 IRB approaches | | | | | |
| Central governments or central banks | 79 | 990 | 126 | 1,572 | |
| Institutions | 607 | 7,592 | 608 | 7,603 | |
| Corporates | 3,046 | 38,071 | 3,097 | 38,718 | |
| of which: SMEs | 195 | 2,437 | 165 | 2,067 | |
| Retail business | 1,007 | 12,583 | 1,008 | 12,605 | |
| of which: mortgage-backed | 606 | 7,575 | 603 | 7,541 | |
| qualified revolving | - | - | - | - | |
| other retail business | 401 | 5,007 | 405 | 5,064 | |
| Other non-credit-obligation assets | 162 | 2,029 | 185 | 2,319 | |
| Total under IRB approaches | 4,901 | 61,265 | 5,025 | 62,817 | |
| 1.3 Securitizations | | | | | |
| Securitizations under the Standardized Approach to credit risk | 248 | 3,106 | 265 | 3,309 | |
| of which: re-securitizations | 0 | | 0 | 0 | |
| Securitizations under IRB approaches | 230 | 2,872 | 225 | 2,816 | |
| of which: re-securitizations | 0 | 2 | 0 | 2 | |
| Total securitizations | 478 | | | 6,125 | |
| | 470 | 3,370 | 450 | 0,123 | |
| 1.4 Long-term equity investments | 1 707 | 21 225 | 1.624 | 20.207 | |
| Long-term equity investments under IRB approaches | 1,707 | 21,335 | 1,624 | 20,297 | |
| of which: internal modeling approach | | - | - | - | |
| PD/LGD approaches | 3 | | 3 | | |
| simple risk-weighting approach | 1,692 | | 1,602 | | |
| of which: exchange-traded equity investments | 0 | 1 | 0 | 1 | |
| equity investments not exchange-traded, but part of a | | 22 | _ | 24 | |
| diversified portfolio | 2 | | 2 | 21 | |
| other equity investments | 1,690 | 21,124 | 1,601 | 20,006 | |
| Equity investments exempted from IRB approaches and included in | 6.1 | 900 | 62 | 771 | |
| Standardized Approach to credit risk | 64 | 800 | 62 | 771 | |
| of which: grandfathering | | | 11 | 134 | |
| Total long-term equity investments | 1,771 | | | 21,068 | |
| 1.5 Exposure amount for contributions to default fund of a CCP | 19 | | 15 | 185 | |
| 1.6 Credit valuation adjustments (CVA charge) | 114 | 1,423 | 136 | 1,704 | |
| 1.7 Exposure amount for counterparty and settlement risk | 0 | 0 | 0 | 0 | |
| 1.8 Large exposure excess amounts in the trading book | - | - | - | - | |
| Total credit risk | 9,016 | 112,705 | 9,011 | 112,631 | |

Fig. 16 - CAPITAL REQUIREMENTS (PART 2)

| € million | Dec. 3 | 1, 2017 | Sep. 30, 2017 | |
|--|----------------------|----------------------|----------------------|----------------------|
| | Capital requirements | Risk-weighted assets | Capital requirements | Risk-weighted assets |
| 2 Market risk | | | | |
| Standardized approach | 119 | 1,491 | 89 | 1,107 |
| of which: trading book risk exposures | 8 | 98 | 5 | 66 |
| of which: interest-rate risk | 8 | 98 | 5 | 65 |
| of which: general and specific price risk (net interest-rate exposure) | 8 | 98 | 5 | 65 |
| of which: specific price risk for securitization exposures in trading book | 7 | 86 | 4 | 52 |
| specific price risk in CTP | 1 | 12 | 1 | 12 |
| equity risk | 0 | 1 | 0 | 0 |
| special approach for position risk from CIUs | 2 | 29 | 4 | 44 |
| currency risk | 108 | 1,354 | 79 | 987 |
| commodity risk | 1 | 10 | 1 | 10 |
| Internal modeling approach | 423 | 5,287 | 409 | 5,110 |
| Total market risk | 542 | 6,778 | 497 | 6,217 |
| 3 Operational risk | | | | |
| Operational risk under Basic Indicator Approach | - | - | 109 | 1,366 |
| Operational risk under Standardized Approach | 884 | 11,046 | 713 | 8,918 |
| Operational risk under Advanced Measurement Approach (AMA) | - | - | - | - |
| Total operational risk | 884 | 11,046 | 823 | 10,284 |
| 4 Other | | | | |
| Additional exposure pursuant to article 3 CRR | 83 | 1,037 | 61 | 766 |
| Total other exposures | 83 | 1,037 | 61 | 766 |
| Sum total | 10,525 | 131,567 | 10,528 | 131,603 |

The capital requirements were almost unchanged compared with September 30, 2017.

There was a difference of €11,290 million between the risk-weighted assets in Fig. 14, which is based on the requirements of EBA/GL/2016/11, and the risk-weighted assets in Fig. 15 and Fig. 16, which were already included in this report as of earlier reporting dates. Fig. 14 contains risk-weighted exposure amounts of shares in the Common Equity Tier 1 capital of financial-sector entities of €1,053 million, which cannot be deducted from the institution's Common Equity Tier 1 capital (row 27). By contrast, Fig. 15 and Fig. 16 show additional exposures pursuant to article 3 CRR (including specialized lending) of €1,037 million. Fig. 14 also contains floor adjustments pursuant to article 500 CRR of €11,274 million.

5.2.3 Capital ratios

The regulatory capital ratios of the banking group's significant subsidiaries and of DZ BANK as its parent institution are shown in Fig. 17. These ratios illustrate the relationship between risk-weighted exposures and the regulatory capital components in the DZ BANK banking group. The figures disclosed for the entities in the DZ BANK banking group are in accordance with the country-specific legislation and do not include the

effects of intragroup consolidation. Consequently, as in the previous year, the capital ratios for the DZ BANK banking group and the entities belonging to it were well above the corresponding minimum ratios prescribed for regulatory purposes as of December 31, 2017.

Because the waiver pursuant to article 7 CRR has been applied to DG HYP and WL BANK, capital ratios and other ratios are no longer calculated for these entities at individual-institution level. No disclosures are made at individual-institution level for DG HYP and WL BANK as significant subsidiaries.

The total capital ratio of the DZ BANK banking group rose from 16.4 percent as of
September 30, 2017 to 17.3 percent as of the balance sheet date. As of December 31, 2017, the Tier 1 capital ratio was 15.2 percent, an increase on the Tier 1 capital ratio of 14.3 percent as of the end of the previous quarter. The Common Equity Tier 1 capital ratio was 13.9 percent as of December 31, 2017 and thus also significantly higher than the ratio of 12.9 percent as of the end of September 2017.

Fig. 17 – REGULATORY CAPITAL RATIOS OF THE DZ BANK BANKING GROUP IN ACCORDANCE WITH THE CRR

| Entity | Total capital rati | | Tier 1 capital ra | atio | Common Equity Tier 1 capital ratio | | |
|-----------------|-----------------------|------|----------------------|------|--|------|--|
| | | Sep. | Dec. | Sep. | | Sep. | |
| | Dec. 31, | 30, | 31, | 30, | Dec. 31, | 30, | |
| % | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | |
| DZ BANK banking |) | | | | | | |
| group | 17.3 | 16.4 | 15.2 | 14.3 | 13.9 | 12.9 | |
| DZ BANK | 22.4 | 22.1 | 18.2 | 17.6 | 17.4 | 16.8 | |
| BSH | | | | | | | |
| (banking group) | 28.2 | 28.8 | 28.2 | 28.8 | 28.2 | 28.8 | |
| DVB | | | | | | | |
| (banking group) | 31.5 | 29.9 | 21.8 | 20.4 | 21.8 | 20.4 | |
| DZ PRIVATBANK | | | | | | | |
| (banking group) | 22.3 | 21.8 | 22.2 | 21.7 | 22.2 | 21.7 | |
| TeamBank | | | | | | | |
| (banking group) | 11.8 | 11.9 | 9.5 | 9.6 | 8.7 | 8.7 | |

Article 13 (1) CRR requires that the significant subsidiaries of the DZ BANK banking group and those of material significance for their local market disclose the information specified in articles 437 CRR (own funds), 438 CRR (capital requirements), 440 CRR (capital buffers), 442 CRR (credit risk adjustments and allowances for losses on loans and advances), 450 CRR (remuneration), 451 CRR (leverage ratio), and 453 CRR (risk mitigation) on an individual or subconsolidated basis to the extent necessary.

Based on the above categorization of management units, the disclosure requirements set out in article 13 CRR apply to the following entities:

- BSH
- DVB
- DZ PRIVATBANK
- TeamBank.

The disclosures required by article 13 CRR can be found in the regulatory risk reports on the websites of the group's significant subsidiaries in the form of partial disclosure reports.

Pursuant to article 7 CRR in conjunction with article 6 (1) CRR, this disclosure requirement is waived for DG HYP and WL BANK on an individual basis. Whereas, this disclosure requirement is waived for UMH and VR LEASING on an individual basis in accordance with section 2 (7a) KWG.

In July 2016, TeamBank carried out an increase in capital of approximately €150 million, laying the foundations for achieving its growth strategy while

fulfilling regulatory and economic capital adequacy requirements and replacing expiring capital components. As of December 31, 2017, the ECB had not yet confirmed whether the capital increase was eligible as Common Equity Tier 1 capital. The capital increase therefore was not factored into the regulatory capital ratios.

5.2.4 Regulatory minimum capital requirements The minimum capital requirements that the DZ BANK banking group had to comply with in the year under review comprised legally mandated components of Pillar 1 and those individually specified by the banking supervisor. Institution-specific requirements under the additional capital requirements in Pillar 2, determined in the outcome of the Supervisory Review and Evaluation Process (SREP) conducted for the DZ BANK banking group in 2016, also had to be satisfied.

As of this year, the ECB has used a modified approach for determining the additional capital requirement under Pillar 2. In the new approach, the regulatory commission specifies a mandatory add-on (Pillar 2 requirement) that is factored into the basis of calculation for the maximum distributable amount (MDA). The add-on is determined from the findings of the SREP.

The mandatory minimum capital requirements and their components applicable to 2017 are shown in Fig. 18.

Fig. 18 - REGULATORY MINIMUM REQUIREMENTS¹

| | Dec. 31, | |
|--|----------|---------------|
| | 2017 | Sep. 30, 2017 |
| Minimum requirement for | | |
| Common Equity Tier 1 capital | 4.50% | 4.50% |
| Additional Pillar 2 capital | | |
| requirement | 1.75% | 1.75% |
| Capital conservation buffer | 1.25% | 1.25% |
| Countercyclical capital buffer | 0.02% | 0.01% |
| Buffer for other systemically important institutions (O-SII) | 0.33% | 0.33% |
| Mandatory minimum requirement | 7.050/ | 7.040/ |
| for Common Equity Tier 1 capital | 7.85% | 7.84% |
| Minimum requirement for additional Tier 1 capital ² | 1.50% | 1.50% |
| Mandatory minimum requirement for Tier 1 capital | 9.35% | 9.34% |
| Minimum requirement for Tier 2 capital ³ | 2.00% | 2.00% |
| Mandatory minimum requirement for total capital | 11.35% | 11.34% |

- Percentage values based on risk-weighted assets.
 The minimum requirement can also be satisfied with Common Equity Tier 1 capital.
 The minimum requirement can also be satisfied with Common Equity Tier 1 or additional Tier.

In addition to this mandatory component, there is a recommended own funds amount under Pillar 2 (Pillar 2 guidance), which likewise is determined from the SREP, but unlike the mandatory component relates only to Common Equity Tier 1 capital. Failure to comply with the own funds guidance under Pillar 2 does not constitute a breach of regulatory capital requirements. Nevertheless, this figure is relevant as an early warning indicator for capital planning.

The mandatory and the recommended minimum capital requirements were complied with in the year under review. This applies to both the currently applicable solvency regime (CRR transitional guidance) and the rules when the CRR is fully applied.

5.2.5 Financial conglomerate solvency BaFin has classified the DZ BANK Group as a financial conglomerate. Financial conglomerate **solvency** is the amount equating to the difference between the total of eligible own funds and the total of solvency requirements for the financial conglomerate. The coverage ratio is calculated by dividing own funds by the solvency requirement. This ratio must be at least 100 percent.

The additional capital requirements for the financial conglomerate were calculated in accordance with the provisions of sections 17 and 18 FKAG and Commission Delegated Regulation (EU) No. 342/2014 dated January 21, 2014 to set standards for the calculation methods of capital adequacy requirements for financial conglomerates.

The financial conglomerate solvency is reported to the supervisory authority annually.

The solvency ratios as of December 31, 2016 were finalized in the first half of 2017. On the basis of a provisional calculation, the DZ BANK financial conglomerate's eligible own funds as of December 31, 2017 amounted to €27,459 million (December 31, 2016: confirmed final eligible own funds of €26,386 million). On the other side of the ratio, the provisional solvency requirement was €14,567 million (December 31, 2016: confirmed final solvency requirements of €14,624 million). This gives a provisional coverage ratio of 188.5 percent (December 31, 2016: confirmed final coverage ratio of 180.3 percent), which is significantly in excess of the regulatory minimum requirement of 100 percent.

6 Credit risk

Credit risk is defined in section 2.3.2, fig. 7 (page 70) of the opportunity and risk report.

6.1 Credit risk management objectives and policies

(ARTICLE 435 (1) CRR)

The principles for the management of credit risk and the strategies and processes in respect of credit risk management (article 435 (1) CRR) are presented in sections 8.1.2, 8.2, 8.4, and 8.5 (pages 107 to 116) of the opportunity and risk report. The structure and organization of the credit risk management function are described in section 8.3 (page 108) of the opportunity and risk report. The scope and nature of the credit risk reporting and measuring systems are presented in sections 8.3 and 8.5 (pages 108 and 116) of the opportunity and risk report, while sections 8.4.4 to 8.4.9 (pages 110 to 116) of the opportunity and risk report set out the strategies for hedging and mitigating credit risk and the strategies and processes for monitoring the ongoing effectiveness of the measures taken to hedge credit risk.

6.2 Credit risk information

Sections 6.3 to 6.6 of this risk report contain information about credit risk attaching to the instruments subject to Part 3 Title II Chapter 2 (Standardized Approach) and Chapter 3 (IRB approach) CRR. Risk-weighted exposures arising from DZ BANK's trading activities are not covered in these sections but in section 8 'Market risk' in this report. Disclosures on exposures with counterparty credit risk (section 6.7) and receivables subject to the framework for securitizations (section 7) are not covered in these sections either.

In this part of the regulatory risk report, securities financing transactions are included in the sections on credit risk rather than in those on counterparty credit risk.

6.2.1 Qualitative information on credit risk (ARTICLE 442 SENTENCE 1 LETTERS A AND B CRR)

The amount and structure of the lending volume are key factors in determining credit risk. For external risk reporting in the DZ BANK banking group, the lending volume is broken down pursuant to article 442 sentence 1 letters c to f CRR by the exposure classes

used for the Standardized Approach to credit risk and the internal ratings-based approach.

In accordance with article 442 sentence 1 letters c to I CRR, the exposures after accounting offsets and without taking into account the effects of credit risk mitigation are broken down by geographical distribution, industry, and residual maturity so that volume concentrations can be identified. Non-performing and past-due exposures as well as specific and general credit risk adjustments are broken down in the same way.

The policies and procedures governing the recognition of allowances for losses on loans and advances applicable to the entities in the DZ BANK banking group (article 442 sentence 1 letter b CRR) and other accounting-related details on credit risk (article 442 sentence 1 letter a CRR) are described in section 8.4.8 (pages 115 to 116) of the opportunity and risk report. Non-performing loans (NPLs) are also described in that section. The scope of the receivables that are past due but not impaired, and the reasons for this classification, are presented in section 8.6.6 (page 120) of the opportunity and risk report.

Distressed restructuring, which, according to article 178 (3) letter d CRR, is an indication that a liability is unlikely to be settled, is defined as follows at DZ BANK: The distressed debt rescheduling or restructuring of the liability results in the bank forgoing part of the principal, interest, or fees (i.e. an economic loss). In the future, DZ BANK plans to explicitly define the term 'distressed restructuring' in accordance with the definition of a forborne exposure in Annex V of Commission Implementing Regulation (EU) No. 680/2014 and to define the economic loss in accordance with the EBA guidelines on the application of the definition of default as a present value loss of more than 1 percent (valid from January 1, 2021).

6.2.2 Quantitative information on credit risk

6.2.2.1 Total and average amounts of net exposures by exposure class (ARTICLE 442 SENTENCE 1 LETTER C CRR)

Fig. 19 shows the net figure for the exposures at the reporting date and the average amount of net exposures over the course of the reporting year, broken down by exposure class for the Standardized Approach and IRB approach. The average exposure is calculated for each exposure class using the average on the four quarterly reporting dates of the year. For on-

balance-sheet items, the net value is the gross carrying amount of the exposure (after write-offs) less allowances/impairments. Off-balance-sheet items are shown at their gross carrying amount (nominal amount

without application of a credit conversion factor (CCF) less provisions.

Fig. 19 – EU CRB-B – TOTAL AND AVERAGE NET AMOUNT OF EXPOSURES

| _ | | a | b | | |
|----|--|---|---------------------------------------|--|--|
| | € million | Net value of exposures at the end of the period | Average net exposures over the period | | |
| 1 | Central governments or central banks | 8,929 | 12,911 | | |
| 2 | Institutions | 29,157 | 29,757 | | |
| 3 | Corporates | 102,664 | 94,135 | | |
| 4 | of which: specialized lending | 27,203 | 24,901 | | |
| 5 | of which: SMEs | 8,723 | 7,832 | | |
| 6 | Retail business | 68,247 | 66,892 | | |
| 7 | Exposures secured by mortgages on immovable property | 54,060 | 52,513 | | |
| 8 | of which: SMEs | | <u> </u> | | |
| 9 | of which: non-SMEs | 54,060 | 52,513 | | |
| 10 | Qualified revolving | - | | | |
| 11 | Other retail business | 14,187 | 14,379 | | |
| 12 | of which: SMEs | 2 | 2 | | |
| 13 | of which: non-SMEs | 14,185 | 14,377 | | |
| 14 | Equity exposures | 5,759 | 5,433 | | |
| 15 | Other non-credit-obligation assets | 2,103 | 2,042 | | |
| 16 | Total amount under IRB approach | 216,860 | 211,171 | | |
| 17 | Central governments or central banks | 45,408 | 43,757 | | |
| 18 | Regional governments or local authorities | 39,120 | 41,039 | | |
| 19 | Public-sector entities | 10,873 | 11,245 | | |
| 20 | Multilateral development banks | 426 | 453 | | |
| 21 | International organizations | 898 | 899 | | |
| 21 | Institutions | 90,799 | 76,287 | | |
| 23 | Corporates | 14,854 | 13,549 | | |
| 24 | of which: SMEs | 2,381 | 2,269 | | |
| 25 | Retail business | 7,251 | 6,917 | | |
| 26 | of which: SMEs | 1,271 | 1,242 | | |
| 27 | Secured by mortgages on immovable property | 5,220 | 5,162 | | |
| 28 | of which: SMEs | 2,735 | 2,695 | | |
| 29 | Exposures in default | 209 | 195 | | |
| 30 | Exposures associated with particularly high risk | 888 | 715 | | |
| 31 | Covered bonds | 197 | 112 | | |
| 32 | Exposures to institutions and corporates with a short- | | | | |
| | term credit assessment | 0 | 0 | | |
| 33 | CIUs | 2,662 | 2,504 | | |
| 34 | Equity exposures | 409 | 356 | | |
| 35 | Other items | 304 | 297 | | |
| 36 | Total amount under Standardized Approach | 219,521 | 203,488 | | |
| 37 | Total | 436,380 | 414,659 | | |

6.2.2.2 Geographical structure of the exposure classes

(ARTICLE 442 SENTENCE 1 LETTER D CRR)

Fig. 20 gives a geographical breakdown of the exposures by country group. The lending volume is assigned to the individual country groups using the breakdown of the International Monetary Fund (IMF), which is updated annually. This system applies to the other country-group breakdowns related to credit risk in this regulatory risk report as well.

A country is deemed material if its share of the total exposure (Standardized Approach to credit risk and IRB approach) exceeds the materiality threshold of 5 percent.

For greater clarity, the exposures have been broken down by sector and aggregated into country groups in this part of the report. The full breakdown of the exposures by geographical area and material country can be found in appendix 2. Appendix 3 contains the disclosures for the countries categorized as non-

material, which have been allocated to the other

industrialized countries column here.

Fig. 20 – EU CRB-C – GEOGRAPHICAL BREAKDOWN OF EXPOSURES (SUMMARY)

| Constition | Germany | Other industrialized countries | Advanced economies | Emerging markets | Supranational organizations | Not allocated to a geographical | Total amount |
|---|--|---|---|--|---|--|--|
| | | | | | | area | |
| | 203 | 6.539 | 732 | 989 | 468 | - | 8,929 |
| | | | | | | | 29,157 |
| | | | | | | | 102,664 |
| of which: | • | | | | - | - | |
| specialized lending | 20,196 | 6,251 | 147 | 610 | | | 27,203 |
| of which: SMEs | | | | | | | 8,723 |
| Retail business | 65,807 | 361 | 2,056 | 23 | | 0 | 68,247 |
| mortgages on | F2 160 | 262 | 1.640 | 20 | | | F4.000 |
| of which: SMEs | | | | | | | |
| | | | | | | 0 | 54,060 |
| | | | | | | | |
| | | | | | | | 14,187 |
| | | | | | | | 2 |
| | | | | | | | 14,185 |
| Other non-credit- | | | | | | - | 5,759 |
| Total amount under | | | | • | | | |
| | 150,265 | 40,651 | 0,200 | 12,019 | 302 | 1,004 | 216,860 |
| or central banks | 37,721 | 6,293 | 361 | 1,020 | _ | 14 | 45,408 |
| Regional governments or local | - | | | | | | - |
| authorities | 36,119 | 2,993 | - | 2 | | 6 | 39,120 |
| Public-sector entities | 9,958 | 911 | 4 | | | | 10,873 |
| Multilateral development banks | | 28 | - | - | 398 | | 426 |
| International organizations | | | | | 898 | | 898 |
| Institutions | 88,979 | 1,629 | 115 | 76 | | | 90,799 |
| Corporates | 10,841 | 3,248 | 169 | 596 | | | 14,854 |
| of which: SMEs | 2,234 | | | 73 | | | 2,381 |
| Retail business | | | | 390 | | | 7,251 |
| | 1,257 | 3 | 11 | | | | 1,271 |
| mortgages on | 2 500 | 252 | /10 | 1 220 | | | 5,220 |
| | | | | | | | 2,735 |
| | | | | | | | 209 |
| Exposures associated | | | | | | | |
| risk | 828 | 61 | | | | | 888 |
| Covered bonds | 27 | 170 | - | - | | | 197 |
| Exposures to institutions and corporates with a short-term credit | | | | | | | |
| assessment | | | | | | | 0 |
| | | | | | | | 2,662 |
| | | | | | | | 409 |
| Total amount under | 153 | 40 | 14 | 20 | 5 | 72 | 304 |
| | 194,302 | 18,711 | 1,432 | 3,682 | 1,302 | 92 | 219,521 |
| Approach | 134,302 | 65,562 | | | | | |
| | specialized lending of which: SMEs Retail business Exposures secured by mortgages on immovable property of which: SMEs of which: non-SMEs Qualified revolving Other retail business of which: SMEs of which: SMEs of which: non-SMEs Equity exposures Other non-credit- obligation assets Total amount under IRB approach Central governments or central banks Regional governments or local authorities Public-sector entities Multilateral development banks International organizations Institutions Corporates of which: SMEs Retail business of which: SMEs Retail business of which: SMEs Exposures in default Exposures associated with particularly high risk Covered bonds Exposures to institutions and corporates with a short-term credit assessment CIUs Equity exposures Other items Total amount under Standardized | Central governments or central banks 203 Institutions 9,639 Corporates 68,275 of which: specialized lending 20,196 of which: SMEs 8,699 Retail business 65,807 Exposures secured by mortgages on immovable property 52,160 of which: SMEs 5,160 Qualified revolving 0 Other retail business 13,647 of which: SMEs 2 of which: non-SMEs 13,645 Equity exposures 5,736 Other non-credit-obligation assets 624 Total amount under IRB approach 150,283 Central governments or central banks 37,721 Regional governments or central banks 37,721 Regional governments or local authorities 36,119 Public-sector entities 9,958 Multilateral development banks -International organizations Institutions 88,979 Corporates 10,841 of which: SMEs 2,234 Retail business 5,485 of which: SMEs 2,234 Retail business 5,485 of which: SMEs 2,537 Exposures in default 103 Exposures associated with particularly high risk 828 Covered bonds 27 Exposures to institutions with a short-term credit assessment -CIUS 355 Equity exposures 144 Other items 153 Total amount under Standardized | Emillion Central governments or central banks 203 6,539 Institutions 9,639 17,079 Corporates 68,275 22,620 of which: specialized lending 20,196 6,251 of which: SMEs 8,699 20 Retail business 65,807 361 Exposures secured by mortgages on immovable property 52,160 262 of which: SMEs - - of which: SMEs 2 - of which: SMEs 3 2 Other non-credit-obligation assets <td< td=""><td>Emillion Central governments or central banks 203 6,539 732 Institutions 9,639 17,079 634 Corporates 68,275 22,620 2,762 of which: specialized lending 20,196 6,251 147 of which: SMEs 8,699 20 1 Retail business 65,807 361 2,056 Exposures secured by mortgages on immovable property 52,160 262 1,618 of which: SMEs - - - of which: SMEs 2 - - of which: SMEs 2 - - of which: SMEs 2 - - Other non-credit-obligation assets 5,736 22 - Other non-credit-obligation assets 624 230 17 Total amount under IRB approach 150,283 46,8</td><td>Emillion Central governments or central banks 203 6,539 732 988 (1,770) 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 60 60 725 22,620 2,762 9,007 60 61 1,770 61 62 61 61 62 62 1,618 82 62 1,618 82 62 1,618 82 1 61 61 61 61 61 61 61</td><td>Emillion Central governments or central banks 203 6,539 732 989 468 Institutions 9,639 17,079 634 1,770 35 Corporates 68,275 22,660 2,762 9,007 5 of which: specialized lending 20,196 6,251 147 610 </td><td>Emillion Central panks 203 6,539 722 989 468 Institutions 2,639 17,079 634 1,770 35 3 4 4 6 10 4 3 3 4 6 6 7 3 5 2 2 0</td></td<> | Emillion Central governments or central banks 203 6,539 732 Institutions 9,639 17,079 634 Corporates 68,275 22,620 2,762 of which: specialized lending 20,196 6,251 147 of which: SMEs 8,699 20 1 Retail business 65,807 361 2,056 Exposures secured by mortgages on immovable property 52,160 262 1,618 of which: SMEs - - - of which: SMEs 2 - - of which: SMEs 2 - - of which: SMEs 2 - - Other non-credit-obligation assets 5,736 22 - Other non-credit-obligation assets 624 230 17 Total amount under IRB approach 150,283 46,8 | Emillion Central governments or central banks 203 6,539 732 988 (1,770) 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 634 1,770 60 60 725 22,620 2,762 9,007 60 61 1,770 61 62 61 61 62 62 1,618 82 62 1,618 82 62 1,618 82 1 61 61 61 61 61 61 61 | Emillion Central governments or central banks 203 6,539 732 989 468 Institutions 9,639 17,079 634 1,770 35 Corporates 68,275 22,660 2,762 9,007 5 of which: specialized lending 20,196 6,251 147 610 | Emillion Central panks 203 6,539 722 989 468 Institutions 2,639 17,079 634 1,770 35 3 4 4 6 10 4 3 3 4 6 6 7 3 5 2 2 0 |

As of December 31, 2017, the DZ BANK banking group's total exposure was concentrated in Germany with a total of €344,585 million (December 31, 2016: €334,126 million). Other industrialized countries accounted for €65,562 million (December 31, 2016: €83,079 million).

6.2.2.3 Exposure classes by sector (ARTICLE 442 SENTENCE 1 LETTER E CRR)

Fig. 21 shows the breakdown of on-balance-sheet and off-balance-sheet exposures by sector; the exposures are assigned solely on the basis of the direct counterparties. Classification is based on the industry codes used by Deutsche Bundesbank. This also applies to the other sector breakdowns related to risk in this report.

As of December 31, 2017, a high proportion of the DZ BANK banking group's lending volume (44 percent) was concentrated in the financial sector, representing only a very slight change on the volume a year earlier (December 31, 2016: 43 percent). In addition to the local cooperative banks, the borrowers in this customer segment comprised banks from other parts of the banking industry and other financial institutions. The volume attributable to public-sector entities decreased to €51,719 million as of December 31, 2017 (December 31, 2016: €57,501 million); the volume of lending to private individuals and companies grew to €189,333 million as of December 31, 2017 (December 31, 2016: €189,197 million).

Fig. 21 – EU CRB-D – CONCENTRATION OF EXPOSURES BY INDUSTRY OR COUNTERPARTY TYPE

| | | a | b | С | d | е |
|-----|--|------------------|---------------|---------------------------------|-------|---------|
| | € million | Financial sector | Public sector | Corporates and retail customers | Other | Total |
| 1 | Central governments or central banks | 6,402 | 2,008 | 520 | - | 8,929 |
| 2 | Institutions | 28,191 | 584 | 381 | | 29,157 |
| 3 | Corporates | 8,014 | 17 | 94,633 | | 102,664 |
| 3a | of which: specialized lending | 1,795 | 17 | 25,392 | - | 27,203 |
| 3b | of which: SMEs | 38 | | 8,685 | - | 8,723 |
| 4 | Retail business | 858 | 630 | 66,759 | | 68,247 |
| 4a | Exposures secured by mortgages on immovable property | 826 | 620 | 52,613 | | 54,060 |
| | of which: SMEs | - | - | - | | - |
| | of which: non-SMEs | 826 | 620 | 52,613 | | 54,060 |
| 4b | Qualified revolving | - | - | - | | - |
| 4c | Other retail business | 32 | 9 | 14,146 | | 14,187 |
| | of which: SMEs | - | - | 2 | | - 2 |
| | of which: non-SMEs | 32 | 9 | 14,144 | | 14,185 |
| 5 | Equity exposures | 3,438 | - | 2,321 | | 5,759 |
| | Other non-credit-obligation assets | 0 | - | 435 | 1,668 | 2,103 |
| 6 | Total amount under IRB approach | 46,904 | 3,239 | 165,050 | 1,668 | 216,860 |
| 7 | Central governments or central banks | 37,839 | 7,532 | 23 | 14 | 45,408 |
| 8 | Regional governments or local authorities | - | 36,829 | 2,284 | 6 | 39,120 |
| 9 | Public-sector entities | 8,873 | 1,773 | 227 | | 10,873 |
| 10 | Multilateral development banks | 296 | 130 | | | 426 |
| 11 | International organizations | 244 | 654 | | | 898 |
| 12 | Institutions | 89,492 | 1,287 | 21 | | 90,799 |
| 13 | Corporates | 4,859 | 253 | 9,716 | 26 | 14,854 |
| 13a | of which: SMEs | 207 | 11 | 2,163 | | 2,381 |
| 14 | Retail business | 58 | 1 | 7,192 | | 7,251 |
| 14a | of which: SMEs | 13 | 1 | 1,257 | | 1,271 |
| 15 | Secured by mortgages on immovable property | 2,248 | 5 | 2,967 | | - 5,220 |
| 15a | of which: SMEs | 1,638 | 0 | 1,097 | | 2,735 |
| 16 | Exposures in default | 1 | 16 | 192 | | 209 |
| 17 | Exposures associated with particularly high risk | 197 | 0 | 692 | | - 888 |
| 18 | Covered bonds | 197 | | | | 197 |
| 19 | Exposures to institutions and corporates with a short-term credit assessment | 0 | - | | | - 0 |
| 20 | CIUs | 470 | | 794 | 1,398 | 2,662 |
| 21 | Equity exposures | 272 | | 138 | | 409 |
| 22 | Other items | 5 | | | | |
| 23 | Total amount under Standardized Approach | 145,051 | 48,480 | 24,284 | | |

| | | a b c | | С | d | e | |
|----|-----------|------------------|---------------|---------------------------------|-------|---------|--|
| | € million | Financial sector | Public sector | Corporates and retail customers | Other | Total | |
| 24 | Total | 191,954 | 51,719 | 189,333 | 3,373 | 436,380 | |

In its role as central institution for the Volksbanken Raiffeisenbanken cooperative financial network, DZ BANK provides funding for the entities in the DZ BANK Group and for the cooperative banks. For this reason, the cooperative banks account for one of the largest receivables items in the DZ BANK Group's credit portfolio. DZ BANK also supports the cooperative banks in the provision of larger-scale funding to corporate customers.

The resulting syndicated business, DZ BANK's, DG HYP's and DVB's direct business with corporate customers in Germany and abroad, the retail realestate business under the umbrella of BSH, TeamBank's consumer finance business, and WL BANK's real-estate lending and local authority loans businesses determine the sectoral breakdown of the remainder of the portfolio.

6.2.2.4 Lending volume by maturity band and exposure class

(ARTICLE 442 SENTENCE 1 LETTER F CRR)

Fig. 22 shows the net values of the on-balance-sheet and the off-balance-sheet exposures broken down by maturity band in order to comply with both the CRR and EBA/GL/2016/11. The disclosure is based on the IFRS carrying amounts for the companies consolidated for regulatory purposes. The table therefore is limited to material exposure classes pursuant to articles 112 and 147 CRR, applying EBA/GL/2014/14. Non-material exposures are aggregated under Other items.

Fig. 22 – EU CRB-E – MATURITY OF EXPOSURES

| | | a | b | С | d | e | f |
|-----|--------------------------------------|-----------------|-----------|------------|-----------|-----------|---------|
| | | Net exposure va | | | | | • |
| | | On demand | <= 1 year | > 1 year | > 5 years | No stated | Total |
| | €million | | , | <= 5 years | , | maturity | |
| 1 | Central governments or central | | | | | | |
| | banks | 5,531 | 1,884 | 747 | 767 | | 8,929 |
| 2 | Institutions | 1,349 | 13,242 | 9,318 | 5,247 | - | 29,157 |
| 3 | Corporates | 6,373 | 15,692 | 36,166 | 44,433 | | 102,664 |
| За | of which: specialized lending | 3,233 | 1,494 | 7,326 | 15,150 | - | 27,203 |
| 3b | of which: SMEs | 164 | 1,568 | 625 | 6,365 | _ | 8,723 |
| 4 | Retail business | 54 | 9,477 | 9,185 | 49,495 | 36 | 68,247 |
| 4a | Exposures secured by mortgages on | | | | | | |
| | immovable property | 28 | 5,806 | 7,212 | 41,015 | - | 54,060 |
| | of which: SMEs | - | _ | _ | - | - | |
| | of which: non-SMEs | 28 | 5,806 | 7,212 | 41,015 | | 54,060 |
| 4b | Qualified revolving | - | - | | - | | |
| 4c | Other retail business | 26 | 3,671 | 1,974 | 8,480 | 36 | 14,187 |
| | of which: SMEs | | 2 | | | | |
| | of which: non-SMEs | 26 | 3,669 | | 8,480 | 36 | 14,185 |
| 5 | Equity exposures | 5,759 | 0,009 | | 0,400 | | 5,759 |
| | Other non-credit-obligation assets | 922 | | | | 733 | |
| 6 | Total amount under IRB approach | 19,988 | 40,334 | | 99,957 | | |
| _ | · | 19,300 | 40,334 | 55,611 | 33,337 | 769 | 210,000 |
| 7 | Central governments or central banks | 7,153 | 31,129 | 982 | 6,098 | 46 | 4E 409 |
| 0 | Regional governments or local | 7,155 | 31,129 | 902 | 0,090 | 40 | 45,408 |
| 8 | authorities | 162 | 2,831 | 10,931 | 25,197 | | 39,120 |
| 9 | Public-sector entities | 623 | | | | | |
| _ | | 023 | 1,409 | | 279 | | 426 |
| 10 | Multilateral development banks | | | | | | |
| 11 | International organizations | - 4.045 | 13 | | 741 | | 898 |
| 12 | Institutions | 1,845 | 22,475 | | | | |
| 13 | Corporates | 987 | 4,403 | | 6,033 | | |
| 13a | | 37 | 398 | | 1,106 | | 2,381 |
| 14 | Retail business | 1,290 | 547 | 1,857 | 3,555 | | |
| 14a | of which: SMEs | 2 | 115 | 911 | 243 | | 1,271 |
| 15 | , , , | | | | | | |
| | immovable property | 3 | | | | | |
| 15a | | 0 | | | 1,700 | | 2,735 |
| 16 | Exposures in default | 27 | 16 | 85 | 64 | 18 | 209 |
| 17 | Exposures associated with | | | | | | |
| | particularly high risk | 17 | | | | | 888 |
| _ | Covered bonds | 0 | 49 | 119 | 29 | | 197 |
| 19 | Exposures to institutions and | | | | | | |
| | corporates with a short-term credit | | | 0 | | | |
| 20 | assessment | 0 | | 0 | | | 2.553 |
| 20 | CIUs | 0 | | | 1,271 | 1,391 | 2,662 |
| 21 | Equity exposures | 302 | | | 85 | | |
| _ | Other items | 87 | 25 | 42 | 67 | 82 | 304 |
| 23 | Total amount under Standardized | 40.00 | 60.545 | 26.222 | 405 540 | 4 | 246 -24 |
| | Approach | 12,495 | | | 105,512 | | 219,521 |
| 24 | Total ¹ | 32,483 | 103,976 | 92,111 | 205,470 | 2,340 | 436,380 |
| 24a | | | | | | | |
| | on-balance-sheet exposures | 25,603 | 70,042 | 79,798 | 190,825 | 2,340 | 377,266 |
| 24b | | | 20.5 | | 48.5 | _ | ===== |
| | off-balance-sheet exposures | 4,385 | 29,666 | 11,989 | 13,996 | 0 | 58,800 |

¹ Unlike the total in row 24, the 'of which' items in rows 24a and 24b contain no SFTs.

6.2.2.5 Credit quality, past-due, non-performing, and deferred exposures
(ARTICLE 442 SENTENCE 1 LETTERS G AND H CRR)

Fig. 23 shows the exposures in default and not in default, broken down by exposure class. It thus provides a comprehensive picture of the credit quality of the DZ BANK banking group's on-balance-sheet and off-balance-sheet exposures, broken down by the Standardized Approach to credit risk and the IRB approach. Exposures are deemed to be in default if they meet the IRB approach's definition of default pursuant to article 178 CRR, which also applies to the Standardized Approach.

Pursuant to Delegated Regulation (EU) No. 183/2014 dated December 20, 2013 specifying the calculation of specific and general credit risk adjustments, specific credit risk adjustments (SCRA) and general credit risk adjustments (GCRA) must be classified as types of provision in accordance with IFRS. The DZ BANK Group prepares its consolidated financial statements in accordance with IFRS. All impairment losses recognized at group level therefore have to be classified as specific credit risk adjustments.

Fig. 23 – EU CR1-A – CREDIT QUALITY OF EXPOSURES BY EXPOSURE CLASS AND INSTRUMENT

| | | а | b | с | d | е | f | g |
|------------------|--|-------------------|--------------------|--|---------------------------------------|--------------------------------|--|-------------|
| | | Gross carry of | ing amounts | Specific credit risk adjustments | General credit risk adjustments | Accumulate d write- offs | Credit risk adjustment charges in the reporting period | Net values |
| | | Defaulted | | | | | | (a+b-c-d-e) |
| | € million | exposures | | | | | | |
| 1 | Central governments or central banks | | exposures 8,943 | 13 | | - 1 | 7 | 8,929 |
| 2 | Institutions | 30 | | | | - 61 | | 29,157 |
| 3 | Corporates | 4,311 | | | | - 407 | 707 | 102,664 |
| ے 4 | of which: specialized lending | 521 | | | | - 34 | | 27,203 |
| 5 | of which: SMEs | 81 | | | | - 0 | | |
| 6 | Retail business | 1,001 | | | | - 16 | | 68,247 |
| 7 | Exposures secured by mortgages on | 1,001 | 07,032 | | | 10 | 371 | 00,247 |
| , | immovable property | 609 | 53,623 | 172 | | - 5 | 43 | 54,060 |
| 8 | of which: SMEs | | | | - | | | |
| 9 | of which: non-SMEs | 609 | 53,623 | 172 | | - 5 | 43 | 54,060 |
| 10 | Qualified revolving | | 33,023 | | | | | 3.,000 |
| 11 | Other retail business | 392 | 14,209 | 413 | | - 10 | 329 | 14,187 |
| 12 | of which: SMEs | 332 | 14,203 | . ——— | | - 10 | | 2 |
| 13 | of which: non-SMEs | 392 | | | | - 10 | 329 | 14,185 |
| 14 | Equity exposures | | | | | | | 5,759 |
| 17 | Other non-credit-obligation assets | | 2,103 | | | | | 2,103 |
| 15 | Total amount under IRB approach | 5,341 | | | | - 485 | 1,111 | 216,860 |
| 13 | of which: loans | 5,045 | | | | - 485 | | 155,729 |
| | of which: debt securities | 3,043 | 18,680 | | | - 463 | 0 | |
| | of which: off-balance-sheet | | 10,000 | | | | | 10,000 |
| | receivables | 296 | 33,865 | 119 | | | 90 | 34,043 |
| 16 | Central governments or central banks | | 45,408 | | | | 0 | |
| 17 | Regional governments or local | | 45,400 | | | | | 75,700 |
| . , | authorities | 16 | 39,123 | 4 | | | . 3 | 39,135 |
| 18 | Public-sector entities | | 10,874 | | | | 1 | 10,873 |
| 19 | Multilateral development banks | | 426 | | | | | 426 |
| | International organizations | | 898 | | | - | | 898 |
| 21 | Institutions | | | | | - | 3 | |
| 22 | Corporates | 379 | | | | - 11 | 29 | 14,972 |
| 23 | of which: SMEs | 111 | | . ——— | | - | | |
| 24 | Retail business | 133 | | | | - 0 | | |
| 25 | of which: SMEs | 43 | | | | - 0 | | |
| 26 | Secured by mortgages on immovable | | 1,273 | | | | | 1,232 |
| 20 | property | 14 | 5,232 | 14 | | - 0 | 4 | 5,232 |
| 27 | of which: SMEs | | 2,736 | 0 | | - | | 2,735 |
| 28 | Exposures in default | 543 | | | | - 223 | 245 | 209 |
| 29 | Exposures associated with particularly | | | | | | | - |
| | high risk | 30 | 891 | 32 | | - 0 | 29 | 888 |
| 30 | Covered bonds | | 197 | | | - | | 197 |
| 31 | Exposures to institutions and corporates | | | | | | | |
| | with a short-term credit assessment | | 0 | 0 | | | 0 | 0 |
| 32 | CIUs | | 2,662 | | | | | 2,662 |
| 33 | Equity exposures | | 409 | | | | | 409 |
| 34 | Other items | 1 | 305 | 1 | | | 0 | 304 |
| 35 | Total amount under Standardized | | | | | | | |
| | Approach | 573 | 219,402 | 455 | | - 235 | 339 | 219,521 |
| | of which: loans | 526 | 158,406 | 421 | | - 235 | 312 | 158,510 |
| _ | of which: debt securities | C | 32,424 | 1 | | - 0 | 1 | 32,423 |
| | of which: | | | | | | | |
| | off-balance-sheet receivables | 46 | | | | - 0 | 24 | |
| 36 | Total amount | 5,914 | 433,663 | 3,197 | 1 | - 720 | 1,450 | 436,380 |
| 37 | of which: loans | 5,571 | 311,713 | 3,044 | | - 720 | 1,334 | 314,240 |
| 38 | of which: debt securities | C | 51,104 | 1 | | | 1 | 51,103 |
| 39 | of which: | | | | | | | |
| | Off-balance-sheet receivables | 343 | 59,008 | 148 | | | 114 | 59,203 |
| | | | | | | | | |

6.2.2.6 Past-due and non-performing exposures by sector

(ARTICLE 442 SENTENCE 1 LETTER G CRR)

Fig. 24 shows the **exposures** in default and not in default, broken down **by sector**.

Fig. 24 – EU CR1-B – CREDIT QUALITY OF EXPOSURES BY INDUSTRY

| | | а | b | С | d | е | f | g |
|---|---------------------------------|---------------------|--------------------------------|----------------------------------|---------------------------------------|--------------------------------|--------------------------------|-------------|
| | | Gross carry of | ing amounts | Specific credit risk adjustments | General credit risk adjustments | Accumulate d write- offs | Credit risk adjustment charges | Net values |
| | | Defaulted exposures | Non- defaulted exposures | | | | | (a+b-c-d-e) |
| 1 | Financial sector | 72 | 191,968 | 86 | | - 79 | 69 | 191,954 |
| 2 | Public sector | 16 | 51,709 | 6 | | - 1 | 5 | 51,719 |
| 3 | Corporates and retail customers | 5,826 | 186,612 | 3,105 | | - 640 | 1,375 | 189,333 |
| 4 | Other | - | 3,373 | - | | | - | 3,373 |
| 5 | Total | 5,914 | 433,663 | 3,197 | | - 720 | 1,449 | 436,380 |

6.2.2.7 Past-due and non-performing exposures by country group (ARTICLE 442 SENTENCE 1 LETTER H CRR)

Fig. 25 provides an overview of non-performing and past-due exposures, broken down by main geographical area.

Fig. 25 – EU CR1-C – CREDIT QUALITY OF EXPOSURES BY GEOGRAPHY

| | | а | b | С | d | е | f | g | |
|----|--------------------------------|-------------------------|--------------------------------|--|---------------------------------------|--------------------------------|--------------------------------------|-------------|--|
| | | Gross carr amounts o | | Specific credit risk adjustments | General credit risk adjustments | Accumulate d write- offs | Credit risk adjustment charges | Net values | |
| | € million | Defaulted exposures | Non- defaulted exposures | | | | | (a+b-c-d-e) | |
| 1 | Germany | 2,545 | | 1,695 | | - 634 | 1,266 | 344,585 | |
| 2 | Other industrialized countries | 1,343 | 64,745 | 527 | | - 39 | 77 | 65,562 | |
| 3 | France | 150 | 3,600 | 69 | | - 0 | 22 | 3,681 | |
| 4 | Netherlands | 116 | 4,051 | 63 | | - 0 | 13 | 4,104 | |
| 5 | United Kingdom | 107 | 7,748 | 25 | | - 0 | 5 | 7,830 | |
| 8 | Luxembourg | 18 | 4,654 | 16 | | - 0 | 2 | 4,656 | |
| 9 | Austria | 150 | 3,600 | 69 | | - 0 | 22 | 3,681 | |
| 10 | Switzerland | 30 | 8,655 | 10 | | - 24 | 10 | 8,675 | |
| 11 | United States | 48 | 7,538 | 27 | | - 15 | 8 | 7,559 | |
| 12 | Other countries | 837 | 22,775 | 313 | | - 0 | 15 | 23,300 | |
| 13 | Advanced economies | 490 | 7,388 | 247 | | - 43 | 10 | 7,631 | |
| 14 | Malta | 58 | 447 | 22 | | - | 1 | 483 | |
| 15 | Czech Republic | 65 | 2,705 | 38 | | - 1 | 1 | 2,732 | |
| 16 | Slovakia | 173 | 571 | 102 | | - | 2 | 642 | |
| 17 | Singapore | 149 | 1,588 | 54 | | - 6 | 4 | 1,684 | |
| 18 | Korea | | 577 | 1 | | - 0 | 0 | 576 | |
| 19 | Hong Kong | 173 | 571 | 102 | | | 2 | 642 | |
| 20 | Other countries | 10 | 491 | 10 | | - 36 | 1 | 491 | |
| 21 | Emerging markets | 1,536 | 14,894 | 729 | | - 4 | 96 | 15,701 | |
| 22 | Turkey | 0 | 971 | 5 | | | 13 | 965 | |
| 23 | Hungary | 19 | 1,670 | 10 | | - 0 | 5 | 1,679 | |
| 24 | Liberia | 67 | 1,284 | 22 | | - | 0 | 1,328 | |
| 25 | Bermuda | 76 | 814 | 67 | | - | 1 | 823 | |
| 26 | China | 2 | 1,617 | 12 | | - 0 | 0 | 1,607 | |
| 27 | Marshall Islands | 952 | 3,242 | 430 | | - | 6 | 3,764 | |
| 28 | Other countries | 421 | 5,296 | 181 | | - 4 | 70 | 5,536 | |
| 29 | Supranational organizations | - | 1,804 | 0 | | - | - | 1,804 | |

| | | a | b | с | d | е | f | g |
|----|--|---------------------|--------------------------------|----------------------------------|---------------------------------------|--------------------------------|--------------------------------------|-------------|
| | | amounts of cr | | Specific credit risk adjustments | General credit risk adjustments | Accumulate d write- offs | Credit risk adjustment charges | Net values |
| | € million | Defaulted exposures | Non- defaulted exposures | | | | | (a+b-c-d-e) |
| 30 | Other European institutions, governing bodies, and organizations | - | 467 | | | - | | - 467 |
| 31 | European Investment Bank | | 837 | (|) | | | - 837 |
| 32 | European Financial Stability Facility | - | 249 | | | - | | - 249 |
| 33 | European Stability Mechanism | - | 36 | | | | | - 36 |
| 34 | Other | - | 216 | | | - | | - 216 |
| 35 | Not allocated to a geographical area | 0 | 1,096 | (|) | - | | - 1,096 |
| 36 | Countries and areas not considered | - | 0 | | | | | - 0 |
| 37 | Other | 0 | 1,096 | (|) | | - | - 1,096 |
| 38 | Total amount | 5,914 | 433,663 | 3,197 | , | - 720 | 1,44 | 9 436,380 |

6.2.2.8 Maturity structure of past-due exposures (ARTICLE 442 SENTENCE 1 LETTERS G AND H CRR)

Fig. 26 shows the maturity structure of past-due onbalance-sheet exposures, both impaired and nonimpaired. In this table, the gross carrying amounts of past-due exposures are broken down by the number of days by which the oldest past-due exposure is past due.

Fig. 26 – EU CR1-D – AGEING OF PAST-DUE EXPOSURES

| | | a | b | С | | d | е | f | |
|---|-----------------|------------------|-------------------------|-------------------------|-----|--------------------------|-------------------------|----------|-------|
| | | Gross carrying a | mounts | | | | | | |
| | € million | <= 30 days | > 30 days <= 60 days | > 60 days <= 90 days | | > 90 days <= 180 days | > 180 days <= 1 year | > 1 year | |
| 1 | Loans | 310,436 | 159 |) 1 | 167 | 883 | | 285 | 1,513 |
| 2 | Debt securities | 53,604 | | - | - | - | | - | - |
| 3 | Total exposures | 364,041 | 159 |) 1 | 167 | 883 | | 285 | 1,513 |

6.2.2.9 Non-performing and forborne exposures

(ARTICLE 442 SENTENCE 1 LETTERS G AND I CRR)

Fig. 27 contains details of impaired and past-due exposures, supplemented by information about non-performing and forborne receivables in accordance with Implementing Regulation (EU) No. 680/2014.

Fig. 27 – EU CR1-E – NON-PERFORMING AND FORBORNE EXPOSURES

| | a | b | c | d | е | f | g | h | i | j | k | 1 | m |
|---------------------------------|----------|----------------------------------|-----------------|------------|----------------------|-----------------------|-----------------------|------------|--------------------------------|--|-----------------------|-----------------------|-----------------------|
| | Gross ca | arrying amounts of per | forming and non | -performii | ng exposures | | | | ed impairmei air value adju | Collateral and financial guarantees received | | | |
| | | Of which: performing but past | | Of which: | non-perform | ing | | On perform | ning | On non-per exposures | rforming | On non- performing | of which: forborne |
| € million | | due > 30 days and <= 90 days | forborne | | of which: in default | of which: impaired | of which: forborne | - | of which: forborne | | of which: forborne | exposures | exposures |
| 010 Debt securities | 53,604 | - | - | 123 | 59 | 123 | (|) | - | - 2 | 2 - | | |
| 020 Loans and advances | 313,444 | 326 | 1,352 | 6,378 | 5,982 | 5,582 | 3,916 | 5 | - | - 3,922 | 1,653 | 3,097 | 2,433 |
| 030 Off-balance-sheet exposures | 58,014 | . 12 | 1,187 | 13,693 | 532 | 2 244 | 88 | 3 | - | - 283 | 3 89 | 37 | 7 29 |

6.2.2.10 Changes in allowances for losses on loans and advances

(ARTICLE 442 SENTENCE 1 LETTER I CRR)

Fig. 28 shows the change in the balance of general and specific credit risk adjustments for defaulting or impaired loans and debt securities as well as the corresponding accumulated amounts. As general credit

risk adjustments do not exist under IFRS, there are no values in column b of Fig. 28.

Further quantitative and qualitative information about changes in allowances for losses on loans and advances is presented in section 8.9.1 (fig. 40 and fig. 41) of the opportunity and risk report.

Fig. 28 – EU CR2-A – CHANGES IN THE STOCK OF GENERAL AND SPECIFIC CREDIT RISK ADJUSTMENTS

| | | a | b |
|----|---|---|--|
| | € million | Accumulated specific credit risk adjustment | Accumulated general credit risk adjustment |
| 1 | Opening balance | 2,566 | |
| 2 | Increases due to amounts set aside for estimated loan losses during the period | 1,753 | |
| 3 | Decreases due to amounts reversed for estimated loan losses during the period | -800 | |
| 4 | Decreases due to amounts taken against accumulated credit risk adjustments | -392 | |
| 5 | Transfers between credit risk adjustments | 0 | |
| 6 | Impact of exchange rate differences | -34 | |
| 7 | Business combinations, including acquisitions and disposals of subsidiaries | | |
| 8 | Other adjustments | -98 | |
| 9 | Closing balance | 2,996 | |
| 10 | Recoveries on credit risk adjustments recorded directly to the income statement | -113 | |
| 11 | Specific credit risk adjustments recorded directly to the income statement | 40 | |
| 12 | Direct write-downs or write-offs | 38 | |
| 13 | Recoveries on direct write-downs or write-offs | - | |

The balance of specific credit risk adjustments rose by €430 million in 2017, primarily due to the increase in allowances for losses on loans and advances at DVB. Fig. 29 shows the changes in the balance of defaulting

and impaired loans and debt securities. Based on the scope of consolidation for regulatory purposes, the values disclosed correspond to the IFRS carrying amounts after deduction of impairment losses.

Fig. 29 – EU CR2-B – CHANGES IN THE STOCK OF DEFAULTED AND IMPAIRED LOANS AND DEBT SECURITIES

| €mil | lion | a |
|------|--|--|
| | | Gross carrying amount of defaulted exposures |
| 1 | Opening balance | 5,746 |
| 2 | Loans and debt securities that have defaulted or been impaired since the last reporting period | 1,324 |
| 3 | Returned to non-defaulted status | 123 |
| 4 | Amounts written off | 2,327 |
| 5 | Other changes | 1,990 |
| 9 | Closing balance | 6,610 |

Loans and debt securities in default rose by €838 million in 2017, primarily due to the increase in impairment losses in DVB's portfolio.

6.3 Use of credit risk mitigation techniques6.3.1 Qualitative information on credit risk mitigation

(ARTICLE 452 SENTENCE 1 LETTER B (III) AND ARTICLE 453 SENTENCE 1 LETTERS A TO E CRR)

The methods used by the DZ BANK banking group to mitigate credit risk are described in section 8.4.7 (pages 113 to 115) of the opportunity and risk report. The description is divided into the following topics:

- Collateral strategy and secured transactions
- Types of collateral
- Management of traditional loan collateral
- Collateral management
- Central counterparties (CCPs).

Sections 8.4.5, 8.4.7, and 8.6.1 (pages 111 to 115 and 116 to 117) of the opportunity and risk report contain a description of the credit risk mitigation rules and processes applicable to on-balance-sheet and off-balance-sheet netting. This is supplemented in section 8.4.7 (pages 113 to 115) of the opportunity and risk report by details of the rules and processes for the measurement and management of collateral as well as details of the most important types of collateral. The most important types of guarantor and counterparty for credit derivatives, and their creditworthiness, are disclosed in section 8.4.7 (page 114) of the opportunity

and risk report. Concentrations of market risk or credit risk within credit risk mitigation are outlined in section 8.4.6 (pages 112 to 113) of the opportunity and risk report.

6.3.2 Quantitative information on credit risk mitigation

(ARTICLE 453 SENTENCE 1 LETTERS F AND G CRR)

This section contains information about exposures backed by financial collateral, other collateral, guarantees, and credit derivatives.

Fig. 30 provides an overview of the extent to which credit risk mitigation techniques are used in the DZ BANK banking group. The table also shows the secured and unsecured exposures. All collateral, financial guarantees, and credit derivatives used to mitigate the credit risk of the secured exposures are listed, irrespective of whether the risk-weighted assets are calculated under the Standardized Approach (simple and comprehensive method of recognizing financial collateral) or under the IRB approach. The figures shown for credit risk mitigation in each case are the regulatory risk-weighted values.

For certain IRBA assets held by BSH, DG HYP, DVB, and WL BANK, the mortgage-related or real-estate collateral recognized for credit risk mitigation purposes is included in the calculation of capital requirements as LGD.

| | | a | b | c | d | e |
|----|--|---|-------------------------------------|---------------------------------|---|---|
| | € million | Unsecured exposures – carrying amount | Secured exposures – carrying amount | Exposures secured by collateral | Exposures secured by financial guarantees | Exposures secured by credit derivatives |
| 1 | Central governments or | 7.066 | 4.053 | 640 | 24.5 | |
| _ | central banks | 7,866 | | | | |
| 2 | Institutions | 20,610 | | | | |
| 3 | Corporates | 53,341 | 49,323 | 32,185 | 2,951 | |
| 4 | of which: specialized lending | 15,340 | 11,863 | 8,630 | 919 | |
| 5 | of which: SMEs | 2,195 | 6,528 | 125 | 337 | |
| 6 | Retail business | 16,486 | 51,761 | 39,955 | 66 | |
| 7 | Exposures secured by mortgages on immovable property | 4,277 | 49.783 | 39,490 | 29 | |
| 0 | of which: SMEs | - 4,277 | 43,763 | 33,430 | | |
| 9 | of which: non-SMEs | | 49.783 | 39,490 | | |
| 10 | Qualified revolving | | 577.65 | | | |
| 11 | Other retail business | 12,209 | 1,978 | 465 | 37 | |
| 12 | of which: SMEs | 2 | - | - | - | |
| 13 | of which: non-SMEs | 12,207 | 1,978 | 465 | 37 | |
| 14 | Equity exposures | 5,752 | 7 | 7 | 0 | |
| 15 | Other non-credit-obligation | | | | | |
| | assets | 2,102 | 1 | 0 | 0 | |
| 16 | Total amount under IRB | 106,157 | 110,702 | 79,100 | 3,722 | · |

| | | a | b | С | d | e | |
|-----|--|---|---------------|-------------------|---|---|--|
| | € million | Unsecured exposures – carrying amount | · | Exposures secured | Exposures secured by financial guarantees | Exposures secured by credit derivatives | |
| | approach | | | | - | | |
| 17 | of which: | | - | | | | |
| | loans | 54,512 | 100,139 | 70,955 | 3,160 | | |
| 18 | of which: | | | | | | |
| | debt securities | 16,639 | 2,041 | 1,802 | 0 | | |
| 19 | of which: in default | 1,995 | 3,676 | 3,252 | 190 | | |
| 20 | Central governments or central banks | 45,408 | 0 | 0 | 0 | | |
| 21 | Regional governments or local authorities | 39,071 | 49 | 17 | 3 | | |
| 22 | Public-sector entities | 9,876 | 998 | 291 | 611 | | |
| 23 | Multilateral development | | | | | | |
| | banks | 426 | | | | | |
| 24 | International organizations | 898 | | | | | |
| 25 | Institutions | 90,376 | 424 | | | | |
| 26 | Corporates | 10,757 | 4,318 | 1,843 | 1,347 | | |
| 27 | of which: SMEs | 1,788 | 354 | 11 | 242 | | |
| 28 | Retail business | 6,295 | 995 | 132 | 2 | | |
| 29 | of which: SMEs | 1,261 | 22 | 3 | 1 | | |
| 30 | Secured by mortgages on immovable property | 3,586 | 1,375 | 1,375 | - | | |
| 31 | of which: SMEs | 394 | - | - | _ | | |
| 32 | Exposures in default | 182 | 27 | 2 | 13 | | |
| 33 | Exposures associated with particularly high risk | 888 | | | | | |
| 34 | Covered bonds | 197 | | | | | |
| _ | Exposures to institutions and corporates with a short-term credit assessment | 0 | | | | | |
| 36 | CIUs | 2,662 | | | | | |
| | Equity exposures | 409 | | | | | |
| 38 | Other items | 304 | | | | | |
| 39 | Total amount under Standardized Approach | 211,335 | | 4,016 | 1,975 | | |
| 40 | of which: loans | 152,543 | | | | | |
| 41 | of which: debt securities | 31,843 | | | | | |
| 42 | of which: in default | 186 | | | | | |
| 43 | Total exposures | 316,067 | | | | | |
| 44 | of which: | 207,055 | | | | | |
| 4.5 | loans | 207,055 | 100,231 | /4,009 | 4,050 | | |
| 45 | of which: debt securities | 48,481 | 2,622 | 1,802 | 427 | | |
| 46 | of which: in default | 2,180 | 3,703 | 3,254 | 203 | | |

Disclosures about the use of credit risk mitigation techniques under the Standardized Approach can be found in section 6.5.2 of this risk report, whereas information about credit risk mitigation techniques under the IRB approach is provided in section 6.6.2.

6.4 Rating systems

6.4.1 Characteristics of the rating systems
The generation of internal credit ratings for the business partners of entities in the Bank sector helps, in particular, to provide a solid basis for lending decisions in the management of individual transactions. The **VR rating system** used as standard throughout the cooperative financial network ensures that all the entities in the network apply a sophisticated uniform methodology producing ratings that are comparable.

DZ BANK primarily uses VR rating systems in its credit risk management system to assess large and medium-sized companies, major corporate customers, banks, and countries, as well as project finance, asset finance, acquisition financing, and investment funds. The Internal Assessment Approach is also used to evaluate the liquidity lines and credit enhancements made available by DZ BANK to programs for the issuance of asset-backed commercial paper (ABCP). These rating systems have been approved by BaFin for the purposes of calculating regulatory capital using the foundation IRB approach.

For internal management purposes, DZ BANK uses further rating systems to assess SMEs (German Mittelstand), agricultural businesses, public-sector entities, not-for-profit organizations, foreign SMEs, and insurance companies. Although these systems satisfy the requirements for the foundation IRB approach according to DZ BANK's assessment, they are deemed to be of less significance and have not yet been reviewed by the supervisory authority. In addition, the rating systems for open-ended real estate funds and for commercial real estate used by the former WGZ BANK Group are used for internal management purposes.

Most of the other entities in the DZ BANK banking group use the DZ BANK rating systems for banks, countries, and major corporate customers. Rating systems for specific business segments are also used by individual subsidiaries.

6.4.2 Development and expansion of rating systems

The revision of the rating system for **project finance** used by DZ BANK for internal management purposes was completed in the year under review. The same also applies to the development of the supervisory **slotting approach for project finance**, which is scheduled to be used from 2020 onward to calculate the regulatory

capital requirement. The enhancement of the **rating system for banks** was also completed in 2017. A supervisory assessment of the IRB approach followed by approval from the banking supervisor is still required before this rating system can be introduced. The assessment is scheduled for the first quarter of 2018.

Further information about the rating systems for the exposure classes used for the Standardized Approach to credit risk and the IRB approach can be found in sections 6.5.1 and 6.6.1 of this report.

6.5 Credit risk and techniques for mitigating credit risk under the Standardized Approach

6.5.1 Qualitative information on use of the Standardized Approach (ARTICLE 444 LETTERS A AND B CRR)

As in previous years, the rating agencies below are used to help determine the capital requirements for all exposure classes under the Standardized Approach to credit risk for which credit ratings are used.

- Standard & Poor's Ratings Services (Standard & Poor's)
- Moody's Investors Service (Moody's), and
- Fitch Ratings, Ltd. (Fitch).

Competing external ratings are only included in the calculation of risk-weighted exposures in accordance with articles 138 and 139 CRR.

6.5.1.1 Transfer of credit ratings for bond issues to assets

(ARTICLE 444 LETTER C CRR)

External credit ratings awarded by recognized rating agencies or export insurance agencies are applied to assets of the DZ BANK banking group in accordance with the requirements of articles 137 to 141 CRR and apply to all exposure classes used for the Standardized Approach to credit risk listed in article 112 CRR. To assess creditworthiness, the DZ BANK banking group draws on all of the main external rating sources that are available in the reporting software. The logic used by this software is described below.

In cases where an exposure-specific credit rating is not available for an exposure, but an issuer-specific credit rating or a credit rating for another of the issuer's issues is available, DZ BANK applies this credit rating to the unrated exposure in accordance with the criteria

of article 139 CRR. The available credit rating is applied if it

- produces a higher risk weighting than for the unrated exposure and the unrated exposure's ranking is equal to or lower than that of the rated exposure, or
- 2. produces a lower risk weighting than for the unrated exposure and the unrated exposure's ranking is equal to or higher than that of the rated exposure (article 139 (2) sentence 1 letter b CRR).
- 3. If these conditions are not met, the exposure is treated as unrated pursuant to article 139 (2) sentence 2 CRR.

No bond issue credit ratings are transferred to comparable exposures of equal or higher ranking.

Currently, the DZ BANK banking group does not use the aforementioned process for applying credit ratings of issuers and issues to exposures in the banking book as it is not relevant.

DZ BANK uses the standard assignment of credit ratings as published by the EBA. Therefore, no separate disclosure pursuant to article 444 letter d CRR is required.

6.5.2 Quantitative information on use of the Standardized Approach

(ARTICLE 444 LETTER E AND ARTICLE 453 SENTENCE 1 LETTERS F AND G CRR)

Fig. 31 shows the exposures broken down by exposure class under the Standardized Approach to credit risk where such exposures are secured by financial collateral, life insurance, or guarantees. The figures for credit risk mitigation in each case are the regulatory risk-weighted values.

In this context, the exposures assigned to the exposure classes under the Standardized Approach to credit risk are shown before and after credit risk mitigation under the Standardized Approach. The classification of transactions in the regulatory risk-weighting categories depends on how the transactions are classified in the regulatory exposure classes, on the credit ratings of borrowers and transactions, and on the particular collateral provided. The sum total of exposures after credit risks have been mitigated under the Standardized Approach to credit risk arises from the provision of personal collateral for IRBA transactions by protection providers treated according to the Standardized Approach to credit risk.

In some cases, the exposures reported after credit risk mitigation are larger than exposures before credit risk mitigation. This is because exposures after credit risks have been mitigated include exposures reported under the IRB approach that are backed by protection providers, in particular guarantors, treated according to the Standardized Approach to credit risk.

Fig. 31 – CRSA EXPOSURES BEFORE CREDIT RISK MITIGATION BY RATING CATEGORY

| | Risl | (we | ightin | g (%) | | | | | | | | | | | | |
|-----------------------------------|----------|------|-----------|---------|-------|-------|--------|-----|--------|---------|------|------|------|--------|-------|--------------------------|
| € million | | | | | | | | | Dec. 3 | 1, 2017 | | | | | | |
| Exposure class | 0% | 2% | 4% | 10% | 20% | 35% | 50% | 70% | 75% | 100% | 150% | 250% | 370% | 1,250% | Other | Capital deducti on |
| Exposure | before (| cred | it risk ı | mitigat | ion | | | | | | | | | | | |
| Central | | | | | | | | | | | | | | | | |
| governments and | | | | | | | | | | | | | | | | |
| central banks | 44,821 | - | - | - | 52 | - | - | - | - | 4 | - | 539 | - | - | 0 | |
| Regional | | | | | | | | | | | | | | | | |
| governments or | | | | | | | | | | | | | | | | |
| local authorities | 38,750 | - | - | - | 639 | - | 203 | - | - | 2 | - | - | - | - | 0 | |
| Other public- | | | | | | | | | | | | | | | | |
| sector entities | 10,386 | - | - | - | 304 | - | 207 | - | 0 | 310 | - | - | - | - | - | |
| Multilateral | | | | | | | | | | | | | | | | |
| development | | | | | | | | | | | | | | | | |
| banks | 426 | - | - | | - | - | - | - | - | | - | | - | - | | |
| International | | | | | | | | | | | | | | | | |
| organizations | 899 | | - | | - | - | - | - | - | | - | | - | - | - | |
| Institutions | 78,238 | | - | - | | - | 23 | - | - | 3 | | - | | - | 0 | |
| Covered bonds | | - | - | - | 197 | - | - | - | - | _ | - | - | - | - | - | |
| Corporates | 19 | - | - | - | 1,024 | - | 1,607 | - | - | 11,667 | 1 | - | - | - | 3 | - |
| Retail business | - | - | - | - | - | - | - | - | 5,174 | - | - | - | - | - | - | - |
| Institutions and | | | | | | | | | | | | | | | | |
| corporates with a | | | | | | | | | | | | | | | | |
| short-term credit | | | | | | | | | | | | | | | | |
| assessment | - | - | - | - | - | - | - | - | - | - | 0 | - | - | - | 0 | |
| Exposures secured | | | | | | | | | | | | | | | | |
| by mortgages on | | | | | | | | | | | | | | | | |
| immovable | | | | | | 2.405 | 2 020 | | 2 000 | | | | | | | |
| property | | _ | | | | 2,405 | 2,838 | | 2,008 | | | | | | | |
| Long-term equity investments | _ | | | | | | | _ | | 170 | | 240 | | | | |
| | | | | | | | | | - | | | | | - 1 | 2.625 | |
| CIUs | - | - | | - | - | - | - | - | - | 27 | - | - | - | 1 | 2,635 | |
| Exposures | | | | | | | | | | | | | | | | |
| associated with particularly high | | | | | | | | | | | | | | | | |
| risk | _ | _ | _ | _ | 0 | _ | _ | _ | | _ | 771 | 0 | _ | _ | _ | _ |
| Other items | 6 | _ | _ | _ | 5 | - | _ | - | _ | 134 | | 84 | _ | 75 | _ | |
| Exposures in | 0 | | | | | | | | | 134 | | 04 | | / / | | |
| default | _ | _ | _ | _ | _ | _ | _ | _ | _ | 108 | 99 | _ | _ | _ | _ | _ |
| Total as of | 173,54 | | | | | | | | | .00 | ,,, | | | | | |
| Dec. 31, 2017 | 1/3,54 | | _ | _ | 5,203 | 2,405 | 4,879 | _ | 7,181 | 12,424 | 871 | 863 | _ | 76 | 2,638 | _ |
| Total as of | 166,20 | | | | 3,203 | 2,403 | -+,073 | | 7,101 | 12,724 | 071 | 555 | | 70 | 2,030 | |
| Dec. 31, 2016 | 166,20 | | _ | 120 | 4,694 | 1,473 | 1,594 | _ | 6,081 | 17,228 | 475 | 854 | _ | 87 | 2,275 | _ |
| DCC. 31, 2010 | | | | 120 | 4,054 | 1,473 | 1,554 | | 0,001 | 17,220 | 4/3 | 034 | | 37 | 2,273 | |

6.5.2.1 Credit risk and the effects of credit risk mitigation under the Standardized Approach (ARTICLE 453 LETTERS F AND G CRR)

Fig. 32 provides a breakdown of the DZ BANK banking group's receivables as of December 31, 2017, broken down by exposure class.

As well as this breakdown, the table contains information about the impact of credit risk mitigation techniques. In accordance with the requirements, receivables subject to counterparty credit risk or the frameworks for securitizations are not included in this table.

Fig. 32 – EU CR4 – STANDARDIZED APPROACH – CREDIT RISK EXPOSURE AND CREDIT RISK MITIGATION EFFECTS

| | | a | b | с | d | е | f | |
|-----|---|--|--------------|---|--------------|----------------------|-------------|--|
| | € million | Exposures before conversion fact risk mitigation | | Exposures after conversion fact risk mitigation | | RWAs and RWA density | | |
| _ | | On-balance- | Off-balance- | On-balance- | Off-balance- | RWAs | RWA density | |
| Exp | osure class | | | sheet amount | sheet amount | | (%) | |
| 1 | Central governments or central banks | 45,396 | 13 | 47,627 | 258 | 1,382 | 2.89 | |
| 2 | Regional governments or local authorities | 38,833 | 286 | 39,257 | 171 | 228 | 0.58 | |
| 3 | Public-sector entities | 10,873 | - | 10,120 | 6 | 73 | 0.72 | |
| 4 | Multilateral development banks | 426 | - | 426 | - | | 0.00 | |
| 5 | International organizations | 898 | - | 898 | - | - | 0.00 | |
| 6 | Institutions | 74,521 | 16,278 | 74,916 | 2,280 | 500 | 0.65 | |
| 7 | Corporates | 9,428 | 5,426 | 7,149 | 1,676 | 7,720 | 87.47 | |
| 8 | Retail business | 3,679 | 3,572 | 3,784 | 491 | 2,813 | 65.79 | |
| 9 | Secured by mortgages on immovable property | 5,033 | 188 | 4,926 | 96 | 2,136 | 42.54 | |
| 10 | Exposures in default | 174 | 23 | 175 | 18 | 240 | 123.95 | |
| 11 | Exposures associated with particularly high risk | 561 | 303 | 586 | 42 | 942 | 150.03 | |
| 12 | Covered bonds | 197 | - | 197 | - | 39 | 20.00 | |
| 13 | Institutions and corporates with a short- term credit assessment | 0 | - | . 0 | - | . 0 | 167.62 | |
| 14 | CIUs | 2,662 | | 2,662 | | 1,853 | 69.60 | |
| 15 | Long-term equity investments | 409 | | 409 | - | 769 | 187.77 | |
| 16 | Other items | 229 | 75 | 229 | 75 | 1,284 | 421.97 | |
| 17 | Total | 193,320 | 26,164 | 193,362 | 5,113 | 19,979 | 9.96 | |

6.5.2.2 Breakdown of exposures by risk weighting under the Standardized Approach (ARTICLE 444 LETTER E CRR)

Fig. 33 provides a breakdown of the DZ BANK banking group's regulatory exposures at the reporting

date, broken down by risk weighting under the Standardized Approach. The table also shows the exposures broken down by credit conversion factor and credit risk mitigation techniques.

Fig. 33 – EU CR5 – STANDARDIZED APPROACH – CREDIT RISK BY EXPOSURE CLASS AND RISK WEIGHTING

| ΕX | posure class | Risk we | ight | ing | | | | | | | | | | | | | | Total | of which: unrate d |
|----|---|---------|------|-----|-----|-----------|-------|-------|-----|-------|-----------|----------|----------|----------|-------|-----------|--------------|---------|-----------------------------|
| | € million | 0% | 2% | 4% | 10% | 20% | 35% | 50% | 70% | 75% | 100 | 150 % | 250 % | 370 % | 1,250 | Othe r | Deducte d | | u |
| 1 | Central governments or central banks | 47,251 | | | | 52 | | 40 | | | 4 | | 539 | | | . 0 | | 47,885 | 37 258 |
| 2 | Regional governments or local authorities | 38,592 | _ | _ | | | | | | | 0 | | | | | . 0 | | 39,428 | |
| 3 | Public-sector entities | 9,870 | _ | _ | | 209 | | 32 | _ | 0 | 15 | | | | | | | 10,126 | 5,523 |
| 4 | Multilateral development banks | 426 | _ | _ | | | | _ | | - | | | _ | | | | | 426 | 130 |
| 5 | International organizations | 898 | _ | _ | _ | _ | | - | _ | - | _ | _ | _ | _ | | _ | | 898 | 745 |
| 6 | Institutions | 74,777 | | _ | | 2,36 8 | | 52 | | | 1 | | | | | 0 | | 77,198 | 76,409 |
| 7 | Corporates | 52 | _ | - | _ | 707 | 0 | 924 | 5 | - | 7,13 4 | 1 | | _ | | . 3 | | 8,825 | 5,838 |
| 8 | Retail business | 234 | - | - | - | - | - | - | - | 4,041 | - | - | - | - | - | - | - | 4,276 | 4,093 |
| 9 | Secured by mortgages on immovable property | | | _ | - | _ | 2,26 | 2,76 | _ | _ | _ | _ | | _ | | _ | _ | 5,021 | 1,526 |
| 10 | Exposures in default | _ | _ | - | - | - | | - | - | - | 101 | 93 | - | _ | | - | | 194 | 154 |
| 11 | Exposures associated with particularly high risk | _ | | | | 0 | | | _ | _ | _ | 628 | 0 | | | _ | _ | 628 | 558 |
| 12 | Covered bonds | | _ | _ | | | | _ | | _ | | | | | | | | 197 | |
| 13 | Institutions and corporates with a short-term credit assessment | | | | | | | _ | | _ | | 0 | | | | . 0 | | 0 | |
| 14 | Collective investment undertakings | 29 | | _ | | | | _ | | _ | 27 | _ | | _ | 1 | 2,60 5 | | 2,662 | 1,399 |
| | Long-term equity investments | | | | | | | | | | 170 | | 240 | | | | | 409 | 324 |
| 16 | Other items | 6 | _ | - | - | 5 | - | - | | - | 134 | | 84 | | 75 | - | | 304 | 184 |
| 17 | Total | 172,135 | - | _ | - | 4,171 | 2,262 | 4,010 | 5 | 4,041 | 7,585 | 721 | 863 | - | 76 | 2,608 | - | 198,478 | 146,403 |

6.6 Credit risk and techniques for mitigating credit risk under the IRB approach

(ARTICLE 452 SENTENCE 1 LETTER A CRR)

This section of the DZ BANK banking group's Regulatory Risk Report only contains information relating to the use of IRBA models.

Exposures subject to the framework for securitizations or to counterparty credit risk are not included in the tables in section 6.6.

6.6.1 Qualitative information on use of the IRB approach

In this section, information is provided about the IRB models used in the DZ BANK banking group to calculate the RWAs. The main features of these IRB models are described and their particular scope of application is defined. The percentage for the RWAs is listed in section 6.6.1.2 of the regulatory risk report. This indicates the degree to which each regulatory portfolio is covered by the relevant model.

6.6.1.1 Summary of internal rating systems (ARTICLE 452 SENTENCE 1 LETTER A CRR)

In 2007, the DZ BANK banking group received official approval from BaFin to calculate its own funds using the foundation IRB approach and the IRB approach for retail business. Fig. 35, Fig. 36, and Fig. 37 show the approved internal rating systems used by the DZ BANK banking group to determine the parameters for calculating its regulatory capital requirements based on the IRB approaches. The overviews cover the rating systems developed and applied by DZ BANK that are also made available to BSH, DG HYP, DVB, and WL BANK, as well as those specially customized to the respective business models of BSH and DG HYP. TeamBank uses a proprietary rating for retail business.

As of the reporting date, the percentage of coverage by the IRBA according to the implementation plan

(excluding DVB) was 93.1 percent measured in terms of exposures (EAD) and 85.9 percent in relation to RWAs according to the requirements of section 11 of the Solvency Regulation (SolvV). This represents a decrease compared with the position as of December 31, 2016 when coverage stood at 93.7 percent (EAD) and 88.2 percent (RWAs). The degree of coverage in relation to the RWAs was thus below the 92 percent threshold required by the supervisory authority. DVB is not included in the above values. In accordance with section 13 (2) no. 6 SolvV, the banking supervisor has given permission for this entity to be excluded from the calculation of the percentage of coverage.

Fig. 34 provides an overview of the exposure classes of the entire DZ BANK banking group under the Standardized Approach to credit risk, FIRB approach, and AIRB approach, and their share of the total EAD.

Fig. 34 – DISTRIBUTION OF THE EXPOSURE CLASSES AND THEIR PERCENTAGE OF COVERAGE UNDER THE STANDARDIZED APPROACH TO CREDIT RISK, FIRB APPROACH, AND AIRB APPROACH (SHARE OF TOTAL EAD)

| Exposure class | CRSA | FIRB | AIRB | Total |
|------------------------------|-------|-------|-------|--------|
| P | (%) | (%) | (%) | |
| Central governments | 23.62 | 2.24 | 0.00 | 25.86 |
| Institutions | 19.28 | 8.32 | 0.20 | 27.80 |
| Long-term equity investments | 0.10 | 1.37 | 0.00 | 1.47 |
| Corporates | 4.73 | 17.60 | 4.68 | 27.00 |
| Retail business | 1.02 | 0.00 | 16.24 | 17.25 |
| Other assets | 0.13 | 0.48 | 0.00 | 0.62 |
| Total | 48.88 | 30.01 | 21.11 | 100.00 |

The ECB, as the competent supervisory authority, is notified of the percentage of coverage at regular intervals. If required, necessary action steps are discussed and agreed upon in the event of any potential changes to the regulatory requirements.

Fig. 35 – RATING SYSTEMS DEVELOPED BY DZ BANK AND THEIR USE BY OTHER ENTITIES IN THE DZ BANK BANKING GROUP

| | | | | | | | | | | Exp | osure o | lass | | | | |
|--|---------|-----|--------|-----|---------|--|--------------|---------------------------------|-----------------|---------------------------|---------|---------------------|-----------------------|-----------------|---------------------|-------|
| | | | | | | | | | | Corporates | | | | Retail business | | |
| Rating systems | DZ BANK | BSH | DG HYP | DVB | WL BANK | Central governments and central banks | Institutions | Long-term equity investments | Securitizations | Corporates (narrow sense) | SMEs | Specialized lending | Receivables purchased | Mortgage-backed | Qualified revolving | Other |
| VR rating for large and medium-sized companies | • | | • | | | | | | | • | • | | | | | |
| VR rating for major corporate customers | • | | | | | | | | | • | | | | | | |
| VR rating for banks | • | • | • | • | • | • | • | • | | | | | | | | |
| VR rating for countries | • | • | • | • | • | • | | | | | | | | | | |
| Project finance | • | | | | | | | | | | | • | | | | |
| Asset finance | • | | | | | | | | | | | • | | | | |
| Acquisition finance | • | | | | | | | | | • | | | | | | |
| Internal Assessment Approach | • | | | | | | | | • | | | | | | | |
| Investment fund rating | • | | | | | | | | | • | | | | | | |

Fig. 36 – PROPRIETARY RATING SYSTEMS DEVELOPED BY BSH

| | | | | | Exp | osure | class | | | | |
|-------------------------------------|---------------------------------------|--------------|---------------------------------|-----------------|---------------------------|-------|---------------------|-----------------------|-----------------|---------------------|-------|
| | | | | | | Corp | orates | | Ret | tail busi | ness |
| Rating systems | Central governments and central banks | Institutions | Long-term equity investments | Securitizations | Corporates (narrow sense) | SMEs | Specialized lending | Receivables purchased | Mortgage-backed | Qualified revolving | Other |
| Mortgage-backed retail business | <u>'</u> | | | | | | | | | | |
| Application scoring | | | | | | | | | • | | |
| Behavioral scoring | | | | | | | | | • | | |
| LGD scoring | | | | | | | | | • | | |
| EAD | | | | | | | | | • | | |
| Non-mortgage-backed retail business | | | | | | | | | | | |
| Application scoring | | | | | | | | | | | • |
| Behavioral scoring | | | | | | | | | | | • |
| LGD scoring | | | | | | | | | | | • |
| EAD | | | | | | | | | | | • |

Fig. 37 – PROPRIETARY RATING SYSTEMS DEVELOPED BY DG HYP

| | | | | | Exp | osure c | lass | | | | |
|--|---------------------------------------|--------------|---------------------------------|-----------------|---------------------------|---------|---------------------|-----------------------|-----------------|---------------------|-------|
| | | | | | | Corpo | rates | | Ret | ail busii | ness |
| Rating systems | Central governments and central banks | Institutions | Long-term equity investments | Securitizations | Corporates (narrow sense) | SMEs | Specialized lending | Receivables purchased | Mortgage-backed | Qualified revolving | Other |
| VR rating systems | | | | | | | | | | | |
| VR rating for developers | | | | | | | • | | | | |
| VR rating for closed-end inv. funds | | | | | | | • | | | | |
| VR rating for investors | | | | | • | | | | | | |
| VR rating for real-estate companies | | | | | | | • | | | | |
| VR rating for project developers | | | | | | | • | | | | |
| VR rating for housing companies | | | | | • | | | | | | |
| VR rating for open-ended real estate funds | | | | | • | | | | | | |
| Rating systems for retail business with non-self-employed | custome | rs | | | | | | | | | |
| Application scoring (retail)/behavioral scoring (retail) | | | | | | | | | • | | |
| Estimated LGD (retail IRB) | | | | | | | | | • | | |
| Rating systems for retail business with self-employed cust | omers | | | | | | | | | | |
| Application scoring (retail)/behavioral scoring (retail) | | | | | | | | | • | | |
| Estimated LGD (retail IRB) | | | | | | | | | • | | |
| Other rating systems | | | | | | | | | | | |
| Specialized real estate lending (outside Germany) | | | | | | | • | | | | |

WL BANK also uses the following proprietary rating systems in the retail business exposure class (mortgage-backed):

- VR rating for retail-customer building loans
- Rating for business customers, freelancers, and investors (WL GFI rating)
- LGD grading
- CCF.

In addition, the rating for local and regional government (LRG) is used in the central governments and central banks exposure class while the VR rating for investors and the VR rating for housing companies are used in the exposure class of corporates (in the narrow sense of the term).

In addition to the rating systems developed by DZ BANK, DVB uses separate rating systems for the following segments in order to classify the risks for the exposure class of corporates (in the narrow sense of the term):

- Aviation (aircraft)
- Aviation (aircraft engines)
- Land transport
- Shipping (containers)
- Shipping (vessels).

When using DZ BANK's VR rating system for banks, DVB applies its own LGD estimates.

TeamBank uses its consumer-finance rating system to determine the credit ratings for loan exposures in its retail business exposure class. However, the following products are covered by the Standardized Approach to credit risk:

- Purchased but not yet settled credit card transactions that, in total, are below the activation threshold for conversion into consumer finance and the associated easyCredit lines related to credit cards, binding loan commitments to selected existing customers ('Exklusivangebot')
- Other lines of credit to existing customers
- easyCredit loans to self-employed individuals
- Receivables purchased in connection with the integrated e-commerce finance solution and at the point of sale ('ratenkauf by easyCredit')
- Consumer loans marketed in Austria, which also form part of the retail business exposure class.

6.6.1.2 Description of internal rating systems (ARTICLE 452 SENTENCE 1 LETTERS B (I) AND C CRR)

Application of the IRB approaches requires the use of internal rating systems to classify the risks of the exposures measured using the IRB approaches and to classify guarantors. Internal rating systems are considered suitable if they meet the minimum

requirements for use of the IRB approaches pursuant to article 143 CRR. Apart from meeting the requirements relating to methodology and process organization, the rating systems must have demonstrated their suitability for classifying existing and new business. Rating systems are defined by article 142 (1) no. 1 CRR as all of the methods, processes, controls, and data collection and IT systems that support the assessment of credit risk, the assignment of exposures to rating grades or pools, and the quantification of default and loss estimates that have been developed for a certain type of exposure.

Most of the internal rating systems have been developed as the standard for the entire cooperative financial network by DZ BANK. This uniform approach for the entire cooperative network brings substantial efficiency gains for DZ BANK as the cooperative central institution and for the local cooperative banks. If DZ BANK requires rating systems for specialized segments that go beyond the scope of the rating systems developed for the cooperative network, DZ BANK will develop any such rating systems itself.

The internal rating systems used by the entities in the DZ BANK banking group feature a modular construction; they generally consist of a quantitative module and a qualitative module (although TeamBank, for example, does not use a qualitative module in standardized retail business). When rating systems are developed, various factors affecting credit ratings are identified and initially developed in isolation. The next stage is to take account of interdependencies between individual modules at the level of the overall model. The advantage of this approach is that individual modules of a particular rating system can be revised, for example, in the light of new methodical-conceptual or empirical findings, without any other module being affected by this. This reduces the costs of developing and refining rating systems.

Provided article 495 (1) CRR does not apply (grandfathering), the PD/LGD approach pursuant to article 155 (3) CRR is used for equity exposures if the equity exposure falls within the scope of a rating system approved for the IRBA and for which approval has been given. Otherwise, the simple risk weighting approach pursuant to article 155 (2) CRR is used.

The **VR** rating system standardizes rating methods and ensures comparability of rating results within the cooperative financial network. The VR rating system is

differentiated by customer segment and is gradually being extended to cover all relevant customer groups.

The section below presents the main rating systems used by the DZ BANK banking group. These rating systems have been approved by BaFin for the purposes of calculating regulatory own funds using the foundation IRB approach. Each of these rating systems differentiates between a total of 25 rating categories; 20 of these categories are for non-defaulting counterparties and 5 are for defaulting counterparties. The regulatory lower limits for the probability of default to be used in the calculation of capital requirements, known as PD floors, are taken into account for the relevant exposure class in accordance with the provisions of the CRR.

The VR rating for large and medium-sized companies is used for the exposure class of corporates (in the narrow sense of the term) and small and medium-sized enterprises and therefore applies to 25 percent and 58 percent respectively of the RWAs in the corresponding exposure class in the DZ BANK banking group. This rating system covers the central institution's typical corporate customers that generate revenue of up to €1.0 billion. It is applied, amongst others, to loans jointly extended by entities in the DZ BANK banking group to local cooperative banks or their customers and, in addition, is used by all local cooperative banks in Germany throughout the cooperative network. A characteristic of the VR rating system devised for large and medium-sized companies is the large number of historical data records of defaulting and non-defaulting customers that were collected throughout the cooperative financial network. Given this ideal data scenario, a good/bad analysis was selected as the development method.

The VR rating for major corporate customers is used for large domestic and international customers that generate revenue in excess of €1.0 billion and belong to the exposure class of corporates (in the narrow sense of the term). It applies to 40 percent of the RWAs in this exposure class in the DZ BANK banking group. A characteristic of the VR rating system devised for major corporate customers is the small number of defaulting customers. Given this data scenario, the external rating method was selected as the development method. Under this approach, data was collected from many financial years for a large number of externally rated international companies from various sectors.

The **VR** rating for banks is used for the exposure class of central governments and central banks, institutions, and equity exposures and therefore applies to 58 percent, 99 percent, and 100 percent respectively of the RWAs in the corresponding exposure class in the DZ BANK banking group. This rating system is applied to German and international banks (including central banks), irrespective of legal structure or size. Whereas the external rating method on the other hand was chosen as the development method. Under this approach, data was collected from externally rated banks worldwide.

The **VR** rating for countries is used for the exposure class of central governments and central banks and therefore applies to 33 percent of the RWAs in the corresponding exposure class in the DZ BANK banking group. Given the international orientation of the DZ BANK banking group, the country rating is very important for risk-based management of the business conducted by the entities in the DZ BANK banking group. The country rating segment is concerned exclusively with credit ratings for central governments and not with credit ratings for central banks, other foreign public-sector entities, or international institutions. Under this rating system design, which is also based on the external rating method, countries are broken down into industrialized and developing nations. The reasons for this breakdown are the different risk factors and the need for a different interpretation of the factors relevant to credit quality when analyzing industrialized and developing nations' ability and willingness to pay.

The internal rating systems specified below are used exclusively by DZ BANK within the banking group to calculate capital requirements:

- The project finance rating system is used to assess complex transport and infrastructure projects. It therefore applies to 29 percent of the RWAs in the specialized lending exposure class in the DZ BANK banking group. As there are only a small number of external ratings available for project finance and an insufficient number of internal data sets, a combination of ratings by experts, cash flow simulations, and the external rating method were selected to develop the rating model.
- The asset finance rating system is used to assess investment projects in the transportation sector (currently exclusively shipping) that are

financed on the basis of the cash flows generated by the asset. It therefore applies to 2 percent of the RWAs in the specialized lending exposure class in the DZ BANK banking group. This system is based on ratings by experts.

- The acquisition finance rating system is used in the provision of funding for acquisitions of companies or parts of companies and majority and minority stakes, irrespective of the legal structure of the transaction. It therefore applies to 6 percent of the RWAs in the exposure class of corporates (in the narrow sense of the term) in the DZ BANK banking group. As there is no sufficient number of external ratings available for acquisition financing either and, similarly, an insufficient quantity of internal data on defaults, a rating method based on the assessments of internal experts was chosen to develop this rating system.
- The Internal Assessment Approach (IAA) is used to rate liquidity lines and credit enhancements that are made available to programs for the purpose of issuing asset-backed commercial paper (ABCP).
- The investment fund rating system is used for funds in Germany and Luxembourg that mainly invest in liquid fixed assets. It therefore applies to 1 percent of the RWAs in the exposure class of corporates (in the narrow sense of the term) in the DZ BANK banking group. Because neither default data for funds in this scope of application nor external credit ratings for investment funds are available, a simulation-based approach using time series of fund returns combined with a qualitative sub-module were selected to develop this rating system.

A reconciliation of external and internal ratings, which illustrates the relationship between internal allocations to rating categories and external credit ratings, is presented in fig. 23 in section 8.4.1. of the opportunity and risk report.

6.6.1.3 Approved transitional rules for IRB approaches (partial use)
(ARTICLE 452 SENTENCE 1 LETTER A CRR)

Capital requirements for credit risk in the entities within the DZ BANK banking group are always calculated using the IRB approaches as well as the Standardized Approach to credit risk (partial use).

From a regulatory perspective, use of the Standardized Approach to credit risk by institutions that use the IRB approach is limited, and threshold values must be complied with. In order to monitor compliance, the cover ratio as defined by article 143 CRR in conjunction with section 11 SolvV is calculated on an ongoing basis. Because DVB has been using the advanced IRB approach to report its capital requirements for credit risk since January 1, 2008, it is exempted under section 13 (2) no. 6 SolvV from the calculation of the DZ BANK banking group's cover ratio.

The individual IRBA institutions use internal rating systems to cover their main business lines. Only segments that are immaterial in terms of their level of credit risk will continue to use the Standardized Approach to credit risk indefinitely. The other entities use the Standardized Approach to credit risk.

In the foundation IRB approach, the probability of default (PD) is estimated by the institutions themselves, while the loss given default (LGD) is specified by law. LGD values in the IRB approach for retail business and the advanced IRB approach are also based on the institutions' own estimates. By contrast, the Standardized Approach to credit risk is based on risk weightings that either depend on external ratings or are set in accordance with regulatory requirements.

Validation activities are carried out depending on the method chosen for a rating system (see 'Description of internal rating systems' in this section). For example, the Gini coefficient is calculated in order to assess the discriminant power of the rating systems with a good/bad analysis, whereas the hit rate is used with the external rating method. The minimum data history of five years as required by article 180 et seq. CRR is maintained for both the estimates and the validation of risk parameters. Validation also involves comparing the expected probability of default with the actual default rate for each rating system and, in the event of significant discrepancies, describing the underlying causes.

For each institution that uses the IRB approach there is an implementation plan that ensures compliance with the thresholds prescribed by the CRR or approved by the supervisory authority. Compliance with these thresholds is one of the preconditions for using the IRB approaches.

6.6.1.4 Use of internal estimates for purposes other than calculating risk-weighted exposures under the IRB approach

(ARTICLE 452 SENTENCE 1 LETTER B (II) CRR)

Internal rating systems are at the heart of credit risk management for the entities in the DZ BANK banking group. The credit ratings used for internal management purposes and regulatory reporting purposes are identical. Internal rating systems are used in the following areas:

- The exposure limits for lending or trading transactions for which there is a risk of default are partly determined by internal ratings.
- The profit-contribution-based pre-analysis of loans carried out in the course of pricing is based on key cost determinants such as sales commission, standard risk costs and the regulatory and economic capital costs involved in covering expected and unexpected losses. The two latter cost components are based on internal ratings.
- The level of authority for decision-makers in both front-office and back-office divisions to approve loan applications is also determined by internal ratings.
- When loans are analyzed ex-post after a transaction has been closed, the profit contributed by individual transactions, customers, and profit centers is primarily determined (similarly to the pre-analysis of loans) by the standard risk costs and the regulatory and economic capital costs based on internal ratings.
- During the term of the loan, internal ratings determine the extent to which credit ratings are monitored.
- Taking the overall economic situation into account, specific and portfolio loan loss allowances are planned on the basis of the calculation of standard risk costs and credit risk (expected loss). The level of costs depends on internal ratings and, if applicable, loss rates.
- The risk of unexpected losses is measured using credit value-at-risk systems that are based on internal credit ratings and the corresponding default probabilities as well as further risk parameters.

 And finally, internal ratings play a key role in internal credit risk reporting.

6.6.1.5 Control mechanisms for the rating systems (ARTICLE 452 SENTENCE 1 LETTER B (IV) CRR)

The internal rating systems used are validated once a year on the basis of internal and external data. Validation consists partly of quantitative analysis aimed at measuring the rating systems' discriminant power and stability and at calibrating them. It also includes qualitative analysis that tests the use of these rating systems for internal management purposes with respect to their model design and data quality. In addition, pool validation is carried out on the standard rating systems used throughout the cooperative financial network. When pool validation is conducted, the rating-related data of all banks that use the rating system concerned is collected and analyzed in the same way as in the internal bank validation process. If validations reveal any room for improvement, improvements are made when the rating systems are refined.

The monitoring function also includes checking that the rating systems are being properly used, regularly estimating the risk parameters derived from them, and reviewing these estimates. The findings of these monitoring activities are integrated into the internal reporting system.

The rating systems used by DZ BANK have been approved by its Board of Managing Directors.

At DZ BANK, a dedicated organizational unit in the Group Risk Controlling division is responsible for regularly reviewing the adequacy and integrity of the rating systems used to manage credit risk (credit risk monitoring unit). In addition, this unit is responsible for ensuring compliance with regulatory requirements in respect of rating systems, for developing and implementing new rating models, and for adapting existing models.

Since January 1, 2017, the Group Risk Controlling division has had a separate, independent unit for validating the rating systems. This unit validates DZ BANK AG's rating systems independently of the development process, produces validation reports, and recommends any required action steps.

The Internal Audit function is independent of this process and regularly reviews the adequacy of internal

rating systems, including compliance with the minimum requirements for using these systems.

Similar arrangements have been implemented in all entities in the DZ BANK banking group.

6.6.1.6 Process of assigning exposures and borrowers to rating categories and risk pools (ARTICLE 452 SENTENCE 1 LETTER C CRR)

Every borrower clearly falls into a defined area of an internal rating system based on industrial sector codes, revenue characteristics, and business specifics. As a rule, it is not possible to conduct business that bears a default risk with borrowers who do not have an internal rating. All rating systems are assigned — without any overlaps — to one regulatory exposure class. The relevant rating models are used as part of the credit application and approval process to classify the applicant or the guarantor. The classification of every borrower or guarantor must be reviewed at least once a year. All relevant input factors and ratings conducted are saved in the data processing systems so that there is a complete rating history for every customer and every transaction.

6.6.2 Quantitative information on use of the IRB approach

(ARTICLE 452 SENTENCE 1 LETTERS D TO H CRR)

This section focuses on default risk for exposures under the IRB approach.

Fig. 38 and Fig. 39 show the lending volumes under the IRB approach for borrowers and transactions that are classified on the basis of internal credit ratings. The rating systems used internally are unambiguously assigned to one regulatory exposure class. The borrowers/transactions are assigned to a credit rating category based on their individual rating in the form of their specific default probability or the expected loss for a rating category. Classification as 'investment grade', 'non-investment grade', or 'default' is based on the corresponding default probabilities for each rating category on the standardized groupwide master scale of the DZ BANK banking group. This rating scale is described in fig. 23 in section 8.4.1 (page 110) of the opportunity and risk report.

6.6.2.1 Lending volume broken down by PD category under the foundation IRB approach (ARTICLE 452 SENTENCE 1 LETTERS D TO G CRR)

Fig. 38 shows the parameters used in the DZ BANK banking group to calculate the capital requirements on the basis of IRB rating systems. The exposure classes

are broken down by PD category so that the credit quality of the portfolio can be assessed. The onbalance-sheet exposure before credit conversion factor and the off-balance-sheet exposures before credit risk mitigation are disclosed in columns a and b, whereas columns c to l contain the regulatory values, e.g. average values for PD, LGD, and term to maturity, as well as the RWAs and their density, expected loss (EL), and loan loss allowances and provisions for each exposure class.

The disclosures are based on the exposure classes (central governments and central banks, institutions, corporates, and long-term equity investments) under the IRB approach and are also broken down by PD category. The exposure for undrawn credit lines is calculated by applying the credit conversion factors to the carrying amount. The average risk weightings reveal borrowers' credit ratings and the extent to which transactions are collateralized. The number of borrowers in each exposure class is also stated.

Fig. 38 – EU CR6 – IRB APPROACH – CREDIT RISK EXPOSURES BY EXPOSURE CLASS AND PD RANGE (FIRB)

| PD scale | a | b | С | d | е | f | g | h | i | j | k | I |
|---|--|-------------|-----------------------|---|----------------------|-------------------------------|-----------------------|-------------------------------|--------|-----------------------|-----|---|
| emillion (unless indicated otherwise) | Original on- balance- sheet gross exposure s | balance- | Average CCF (%) | EAD after credit risk mitigatio n and after CCF | Average PD (%) | Number of borrower s | Average LGD (%) | Average maturity (days) | RWAs | RWA density (%) | EL | Loan loss allowanc es and provision s |
| Central governmen | | ntral banks | 5 | | | | | | | | | |
| 0.00 to < 0.15 | 7,769 | | | 8,366 | 0.02 | 33 | 42.23 | 837 | 691 | 8.26 | 0 | (|
| 0.15 to < 0.25 | 38 | | 80 | | | 4 | 45.00 | 900 | 37 | 50.17 | 0 | |
| 0.25 to < 0.50 | 111 | - | - | 111 | 27.93 | 14 | 45.00 | 3 | 61 | 55.56 | 0 | (|
| 0.50 to < 0.75 | 0 | - | - | 0 | 0.50 | 4 | 45.00 | 900 | 0 | 73.79 | 0 | |
| 0.75 to < 2.50 | 676 | 3 | 75 | 666 | 1.09 | 16 | 2.56 | 212 | 32 | 4.88 | 0 | |
| 2.50 to < 10.00 | 140 | | | | 8.04 | 19 | | 900 | | 163.65 | 2 | -6 |
| 10.00 to < 100.00 | 122 | 14 | 75 | 7 | 16.53 | 9 | 45.00 | 768 | 16 | 235.78 | 1 | -8 |
| 100.00 (default) | | | | - | | 1 | - | | | | | |
| Subtotal | 8,856 | 88 | 82.13 | 9,294 | 0.51 | 100 | 39.42 | 783 | 955 | 10.28 | 4 | -14 |
| Institutions | · · | | | | | | | | | | | |
| 0.00 to < 0.15 | 16,662 | 1,276 | 43.72 | 17,662 | 0.07 | 400 | 20.67 | 729 | 2,202 | 12.47 | 2 | -1 |
| 0.15 to < 0.25 | 5,077 | 62 | | 5,112 | | 141 | | 572 | | 13.13 | | -3 |
| 0.25 to < 0.50 | 1,870 | 27 | | | 0.48 | 53 | | 559 | 398 | 21.10 | | |
| 0.50 to < 0.75 | 880 | | | | 0.46 | 57 | | 808 | 376 | 41.96 | | |
| 0.75 to < 2.50 | 1,262 | | | | | 124 | | 812 | 931 | 90.70 | 3 | -4 |
| 2.50 to < 10.00 | 66 | | | | 7.96 | 52 | | 900 | 26 | 57.14 | 0 | -2 |
| 10.00 to < 100.00 | 41 | 124 | | | 25.39 | 61 | | 900 | 51 | 242.04 | 2 | -14 |
| 100.00 (default) | 89 | | | 89 | 100.00 | 4 | 45.00 | 900 | | | 40 | -69 |
| Subtotal | 25,948 | 1,786 | 43.20 | 26,737 | 0.52 | 892 | | 694 | 4,654 | 17.41 | 51 | -94 |
| Corporates – SMEs | | , | | -, - | | | | | , | | | |
| 0.00 to < 0.15 | 4,841 | 521 | 74.64 | 5,210 | 6.51 | 730 | 51.62 | 386 | 1,389 | 26.67 | 2 | 1 |
| 0.15 to < 0.25 | 517 | 123 | 54.61 | 583 | 10.45 | 246 | 71.14 | 1,471 | 420 | 72.03 | 1 | |
| 0.25 to < 0.50 | 404 | 137 | 42.35 | | | 230 | | 1,670 | | 119.45 | 1 | |
| 0.50 to < 0.75 | 194 | 140 | 56.71 | 271 | 8.79 | 178 | | 1,015 | 185 | 68.26 | 1 | |
| 0.75 to < 2.50 | 620 | 539 | 49.97 | 874 | 7.73 | 643 | | | 745 | 85.28 | 4 | -3 |
| 2.50 to < 10.00 | 196 | 145 | 56.07 | 273 | 11.18 | 196 | 43.88 | 886 | 327 | 119.79 | 5 | -4 |
| 10.00 to < 100.00 | 315 | 6 | 87.04 | 11 | 20.78 | 1,232 | | 900 | 24 | 207.90 | 1 | -1 |
| 100.00 (default) | 53 | 28 | 90.85 | 74 | 306.44 | 65 | 44.56 | 881 | | | 33 | -47 |
| Subtotal | 7,139 | 1,641 | 59.46 | 7,757 | 10.66 | 3,520 | 53.49 | 651 | 3,640 | 46.92 | 47 | -54 |
| Corporates – specia | | | | , - | | -,- | | | -, | | | |
| 0.00 to < 0.15 | 7,793 | | 81.04 | 8,104 | 0.08 | 547 | 38.72 | 900 | 1,937 | 23.90 | 3 | -2 |
| 0.15 to < 0.25 | 3,698 | | | | | 275 | | | | | | -3 |
| 0.25 to < 0.50 | 2,877 | 1,601 | 74.74 | | 0.35 | 221 | | 900 | | 59.88 | | -4 |
| 0.50 to < 0.75 | 1,296 | | | | 0.50 | 188 | | 900 | 1,111 | 73.05 | 3 | -3 |
| 0.75 to < 2.50 | 3,199 | | 73.51 | | | 350 | | 900 | | 93.20 | 14 | -13 |
| 2.50 to < 10.00 | 438 | | 76.91 | | 4.50 | 92 | | 900 | 364 | | 5 | -19 |
| 10.00 to < 100.00 | 9 | | 91.29 | | 30.00 | 51 | | 900 | 17 | 244.52 | 1 | -1 |
| 100.00 (default) | 550 | | | | 100.00 | 112 | | 900 | - | | 238 | -333 |
| Subtotal | 19,858 | | | | 2.82 | 1,836 | | 900 | 10,706 | 48.86 | 273 | -377 |

| PD scale | a | b | С | d | е | f | g | h | i | j | k | I |
|--|--|--|-----------------------|---|--------|-------------------------------|--------|-------------------------------|--------|-----------------------|-----|---|
| € million (unless indicated otherwise) | Original on- balance- sheet gross exposure s | balance- sheet exposure s pre-CCF | Average CCF (%) | EAD after credit risk mitigatio n and after CCF | | Number of borrower s | LGD | Average maturity (days) | RWAs | RWA density (%) | EL | Loan loss allowanc es and provision s |
| Corporates – purch | nased recei | vables | | | | | | | | | | |
| 0.00 to < 0.15 | 8,176 | 3,742 | 64.52 | 10,547 | 0.07 | 623 | 41.92 | 900 | 2,411 | 22.86 | 3 | -2 |
| 0.15 to < 0.25 | 5,479 | 5,251 | 62.31 | 8,596 | 0.19 | 693 | 43.51 | 900 | 3,815 | 44.38 | 7 | -5 |
| 0.25 to < 0.50 | 2,227 | 2,928 | 51.90 | 3,734 | 0.35 | 497 | 44.23 | 900 | 2,295 | 61.45 | 6 | -17 |
| 0.50 to < 0.75 | 2,942 | 3,274 | 48.23 | 4,243 | 0.50 | 545 | 44.53 | 900 | 3,105 | 73.17 | 9 | -7 |
| 0.75 to < 2.50 | 3,908 | 3,681 | 53.02 | 5,468 | 1.04 | 979 | 44.17 | 900 | 5,277 | 96.52 | 25 | -20 |
| 2.50 to < 10.00 | 823 | 373 | 53.64 | 681 | 3.23 | 194 | 44.76 | 900 | 938 | 137.76 | 10 | -15 |
| 10.00 to < 100.00 | 50 | 54 | 6.31 | 22 | 19.97 | 33 | 43.75 | 900 | 51 | 235.34 | 2 | -5 |
| 100.00 (default) | 1,193 | 186 | 64.79 | 1,147 | 100.00 | 226 | 44.49 | 900 | - | _ | 510 | -862 |
| Subtotal | 24,798 | 19,489 | 56.75 | 34,438 | 3.74 | 3,790 | 43.39 | 900 | 17,892 | 51.95 | 573 | -931 |
| Corporates – other | r | | | | | | | | | | | |
| 0.00 to < 0.15 | 12,169 | 4,057 | 65.33 | 14,760 | 1.85 | 919 | 40.41 | 644 | 3,218 | 21.80 | 4 | -1 |
| 0.15 to < 0.25 | 5,579 | 5,284 | 62.39 | 8,719 | 0.51 | 728 | 43.41 | 887 | 3,865 | 44.33 | 7 | -5 |
| 0.25 to < 0.50 | 2,300 | 3,002 | 52.47 | 3,878 | 1.52 | 539 | 43.90 | 867 | 2,360 | 60.87 | 6 | -17 |
| 0.50 to < 0.75 | 2,985 | 3,318 | 48.58 | 4,316 | 1.38 | 573 | 44.39 | 885 | 3,150 | 72.98 | 10 | -7 |
| 0.75 to < 2.50 | 3,949 | 3,682 | 53.02 | 5,509 | 1.63 | 997 | 44.11 | 893 | 5,307 | 96.33 | 25 | -20 |
| 2.50 to < 10.00 | 823 | 376 | 53.82 | 683 | 4.14 | 195 | 44.72 | 897 | 941 | 137.66 | 10 | -15 |
| 10.00 to < 100.00 | 50 | 54 | 6.31 | 22 | 19.97 | 33 | 43.75 | 900 | 51 | 235.34 | 2 | -5 |
| 100.00 (default) | 1,196 | 186 | 64.79 | 1,150 | 125.21 | 227 | 44.46 | 898 | - | - | 511 | -862 |
| Subtotal | 29,049 | 19,958 | 57.18 | 39,036 | 5.12 | 4,211 | 42.59 | 794 | 18,892 | 48.39 | 575 | -930 |
| Long-term equity | investment | ts | | | | | | | | | | |
| 0.00 to < 0.15 | 36 | - | | - 36 | 0.09 | 5 | 71.73 | 1,800 | 28 | 76.91 | 0 | - |
| 0.15 to < 0.25 | 1 | - | - | - 1 | 0.23 | 2 | 90.00 | 1,800 | 1 | 151.43 | 0 | - |
| 0.25 to < 0.50 | | | | - | | 1 | | - | - | - | - | |
| 0.50 to < 0.75 | | | - | - | - | - | | - | - | - | - | - |
| 0.75 to < 2.50 | - | - | - | - | - | - | - | - | - | - | - | - |
| 2.50 to < 10.00 | 1 | | | - 1 | 5.57 | 2 | 90.00 | 1,800 | 6 | 392.45 | 0 | |
| 10.00 to < 100.00 | - | | | - | | | | | | - | | |
| 100.00 (default) | 0 | - | | - 0 | 100.00 | 4 | 90.00 | 1,800 | - | - | 0 | |
| Subtotal | 38 | - | | - 38 | 0.29 | 14 | 72.74 | 1,800 | 34 | 89.91 | 0 | |
| Total (all portfolios) | 90,888 | 27,520 | 59.18 | 104,775 | 3.46 | 10,573 | 402.62 | 780 | 38,882 | 37.11 | 951 | -1,469 |

6.6.2.2 Lending volume broken down by PD category under the advanced IRB approach (ARTICLE 452 SENTENCE 1 LETTERS D TO G CRR)

Fig. 39 shows the exposures broken down by PD category under the advanced IRB approach using the structure shown in section 6.6.2.1.

Fig. 39 – EU CR6 – AIRB APPROACH – CREDIT RISK EXPOSURES BY EXPOSURE CLASS AND PROBABILITY OF DEFAULT

| PD scale | a | b | c | d | е | f | g | h | i | j | k | I |
|--|---|--|---|---|---|-------------------------------|-----------------------|-------------------------------|------|-----------------------|----|---|
| € million (unless indicated otherwise) | Original on- balance- sheet gross exposure | Off- balance- sheet exposure s pre-CCF | | EAD after credit risk mitigatio n and after CCF | | Number of borrower s | Average LGD (%) | Average maturity (days) | RWAs | RWA density (%) | EL | Loan loss allowanc es and provision s |
| Central governme | ents and ce | ntral banks | 5 | | | | | | | | | |
| 0.00 to < 0.15 | | | | | | | | | - | - | - | |
| 0.15 to < 0.25 | | | | - | | | | - | | - | - | - |
| 0.25 to < 0.50 | | | | - | | | | | | - | - | - |
| 0.50 to < 0.75 | | | | | | | | - | | - | - | - |
| 0.75 to < 2.50 | | | | - | | | | - | | - | - | |
| 2.50 to < 10.00 | | | | - | | | | - | | - | - | |
| 10.00 to < 100.00 | | - | | - | | | | - | | - | - | - |

| PD scale | a | b | c | d | е | f | g | h | i | j | k | I |
|--|---|--|-----------------------|--|----------------------|-------------------------------|----------------|-------------------------------|--------------|-----------------------|-------|---|
| € million (unless indicated otherwise) | Original on- balance- sheet gross exposure | balance- sheet exposure s pre-CCF | Average CCF (%) | EAD after credit risk mitigatio n and | Average PD (%) | Number of borrower s | Average LGD | Average maturity (days) | RWAs | RWA density (%) | EL | Loan loss allowanc es and provision s |
| 100 00 (1 5 11) | <u>s</u> | | | after CCF | | | | | | | | |
| 100.00 (default) | | | | | | | | | | | | |
| Subtotal | - | - | • | - | - | - | - | - | - | - | - | |
| Institutions | | | | | 0.00 | 4.0 | 04.00 | 4 | 4.4 | 42.52 | | |
| 0.00 to < 0.15 | 82 | | | 82 | | 10 | | | | 13.52 | 0 | |
| 0.15 to < 0.25 | | | | - | | | | | | | | |
| 0.25 to < 0.50 | | | | | | | | | | | | |
| 0.50 to < 0.75 | 73 | - | | | | 4 | | | · ——— | 7.86 | 0 | |
| 0.75 to < 2.50 | | | | - | | | | | | | | |
| 2.50 to < 10.00 | | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | 455 | | | | | | | | | | | |
| Subtotal | 155 | - | | - 155 | 0.28 | 14 | 81.00 | 1 | 17 | 10.85 | 0 | |
| Corporates – SMEs | | | | | | | | | | | | |
| 0.00 to < 0.15 | | | | | | | | | | | | |
| 0.15 to < 0.25 | | | | | | | | | | | | |
| 0.25 to < 0.50 | | | | | | | | | | | | |
| 0.50 to < 0.75 | | | | - | | | | | | | | |
| 0.75 to < 2.50 | | | | | | | | | | | | |
| 2.50 to < 10.00 | | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | | | | - | | | | | | | | |
| Subtotal | | - | - | - | - | - | - | - | - | | - | |
| Corporates – specia | alized lend | | | | | | | | | | | |
| 0.00 to < 0.15 | | | | | | | | | | | | |
| 0.15 to < 0.25 | | | | | | | | | | | | |
| 0.25 to < 0.50 | | | | - | | | | | | | | |
| 0.50 to < 0.75 | | | | - | | | | | | | | |
| 0.75 to < 2.50 | | | | - | | | | | | | | |
| 2.50 to < 10.00 | | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | | | | - | | | | | | | | |
| Subtotal | | - | - | - | - | | - | - | - | | | • |
| Corporates – purch | | | | | | | | | | | | |
| 0.00 to < 0.15 | | | • | - | | | | | | | - | |
| 0.15 to < 0.25 | | | | | | | | | | | | |
| 0.25 to < 0.50 | | | | | | | | | | | | |
| 0.50 to < 0.75 | | | | | | | | | | | | |
| 0.75 to < 2.50 | | | | | | | | | | | | |
| 2.50 to < 10.00 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | | | | | | | | | | | | |
| Subtotal | | | | | | | | | | | | |
| Corporates – other | | | - | | | | | | | | | • |
| 0.00 to < 0.15 | 143 | ! | | - 143 | 0.05 | 5 | 2.65 | 744 | . 2 | 1.30 | 0 | |
| 0.15 to < 0.25 | 1,852 | | 100.00 | | | | | | | | | |
| 0.15 to < 0.25 0.25 to < 0.50 | 2,558 | | | | | | | | | | | |
| 0.50 to < 0.75 | 2,558 | | 100.00 | | | 31 | | | | | | |
| 0.75 to < 2.50 | 3,539 | | 100.00 | | | 140 | | | | | | |
| 2.50 to < 10.00 | 5,909 | | 100.00 | | | | | | | | | -6 |
| 10.00 to < 10.00 | 2,034 | | 100.00 | . — — — | | | | | | | | |
| 100.00 (default) | 2,034 | | 100.00 | | | | | | | 31.12 | 1,015 | |
| Subtotal | 18,727 | | 100.00 | | | | | | | 13.03 | | |
| - | | | | | | | 5.00 | 1,143 | 2,301 | 13.03 | 1,072 | -1,140 |
| Retail business – Si 0.00 to < 0.15 | vies, secur | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 0.15 to < 0.25 | | | | | | | | | | | | |
| ())5 to ~ () 50 | | - | | - | - | - | - | - | - | - | - | |
| 0.25 to < 0.50 0.50 to < 0.75 | | | | | | | | | | | | |

| PD scale | а | b | С | d | е | f | g | h | i | j | k | I |
|--|---|----------|-------|--|-----------|-------------------------------|----------------|-------------------------------|--------|-----------------------|-------|---|
| € million (unless indicated otherwise) | Original on- balance- sheet gross exposure | balance- | | EAD after credit risk mitigatio n and | PD (%) | Number of borrower s | Average LGD | Average maturity (days) | RWAs | RWA density (%) | EL | Loan loss allowanc es and provision s |
| 2.50 / 40.00 | S | | | after CCF | | | | | | | | |
| 2.50 to < 10.00 | | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | - | | | | | | | | | | | |
| Subtotal | - | - | _ | | - | | - | - | - | - | - | - |
| Retail business – no | | | | | | | | | | | | |
| 0.00 to < 0.15 | 4,073 | | | 4,146 | | 43,219 | | | | | | 0 |
| 0.15 to < 0.25 | 4,329 | | | 4,501 | - | 44,290 | | | | | | 1 |
| 0.25 to < 0.50 | 2,432 | | | 2,642 | | | | | | | | 0 |
| 0.50 to < 0.75 | 7,983 | | | 8,744 | | 133,201 | 9.37 | | | | | -2 |
| 0.75 to < 2.50 | 24,603 | | | | - | | | | | | 32 | -23 |
| 2.50 to < 10.00 | 3,985 | | | | | | | | | | | -16 |
| 10.00 to < 100.00 | 1,032 | | | | | | | | | | | -31 |
| 100.00 (default) | 604 | | | | | 9,219 | | | | | | -96 |
| Subtotal | 49,040 | <u> </u> | 90.80 | 53,755 | 14.71 | 717,375 | 10.32 | 0 | 7,575 | 14.09 | 229 | -168 |
| Retail business – q | ualified rev | volving | | | | | | | | | | |
| 0.00 to < 0.15 | | | | | | | | | | | | |
| 0.15 to < 0.25 | | | | | | | | | | | | |
| 0.25 to < 0.50 | | | | | | | | | | | | |
| 0.50 to < 0.75 | | | | | | | | | | | | |
| 0.75 to < 2.50 | | | | | | | | | | | | |
| 2.50 to < 10.00 | - | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | - | | | | | | | | | | | |
| Subtotal | - | - | - | - | - | - | - | - | - | - | - | - |
| Retail business – or | ther SMEs | | | | | | | | | | | |
| 0.00 to < 0.15 | 2 | | | 2 | 0.132 | 1 | 27.28 | 720 | 0 | 6.78 | 0 | |
| 0.15 to < 0.25 | | | | | | | | | | | | |
| 0.25 to < 0.50 | | | | | | | | | | | | |
| 0.50 to < 0.75 | | | | | | | | | | | | |
| 0.75 to < 2.50 | | | | | | | | | | | | |
| 2.50 to < 10.00 | | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | | | | | | | | |
| 100.00 (default) | - | | | | - | | - | | | | | |
| Subtotal | - | - | - | - | - | - | - | - | - | - | - | - |
| Retail business – o | ther non-S | MEs | | | | | | | | | | |
| 0.00 to < 0.15 | 3,598 | | | | | | | | | | | 0 |
| 0.15 to < 0.25 | 623 | | | | | | | | | | | -3 |
| 0.25 to < 0.50 | 520 | | | | | | | | | | | 0 |
| 0.50 to < 0.75 | 2,327 | | | | | | | | | | | -25 |
| 0.75 to < 2.50 | 4,360 | | | 4,398 | | | | | | | | -52 |
| 2.50 to < 10.00 | 2,109 | | | | | | | | | | | -36 |
| 10.00 to < 100.00 | 467 | 3 | | | | | | | | | | -34 |
| 100.00 (default) Subtotal | 391 14,394 | | | | | 37,342 1,051,092 | | | | | | -263 -413 |
| Other non-credit-o | | | 83.28 | 14,564 | 5.25 | 1,051,092 | 33.50 | 1,015 | 5,007 | 54.58 | 200 | -413 |
| 0.00 to < 0.15 | bilgation a | 223612 | | | | | | | | | | |
| 0.00 to < 0.15 0.15 to < 0.25 | - | | | | | | | | | | | |
| 0.15 to < 0.25 0.25 to < 0.50 | - | | | | | | | | | | | |
| 0.50 to < 0.75 | | | | | | | | | | | | |
| 0.75 to < 2.50 | | | | | | | | | | | | |
| 2.50 to < 10.00 | - | | | | | | | | | | | |
| 10.00 to < 100.00 | | | | | - | | | | | | | |
| 100.00 (default) | 36 | | _ | 36 | - | | | _ | 36 | 100.00 | | |
| Subtotal | 36 | - | - | 36 | - | | - | - | 36 | 100.00 | | |
| Total (all portfolios) | 82,391 | 6,332 | 91.92 | 88,211 | 14.07 | 1,769,314 | 14.01 | 423 | 15,231 | 17.27 | 1,561 | -1,729 |

6.6.2.3 Collateralized lending volume under the IRB approaches

(ARTICLE 453 SENTENCE 1 LETTER G CRR)

This section presents the impact of credit derivatives on the calculation of capital requirements under the IRB approach. To this end, Fig. 40 shows the RWAs

before credit risk has been mitigated using credit derivatives and compares them with the actual RWAs (i.e. after risk mitigation using credit derivatives and guarantees).

Fig. 40 - EU CR7 - EFFECT OF CREDIT DERIVATIVES USED AS CREDIT RISK MITIGATION TECHNIQUES ON THE RWAS

| | | a | b |
|----|--|--------------------------------|-------------|
| | € million | RWAs before credit derivatives | Actual RWAs |
| 1 | Exposure classes under FIRB approach | 43,634 | 43,634 |
| 2 | Central governments and central banks | 981 | 981 |
| 3 | Institutions | 5,856 | 5,856 |
| 4 | Corporates – SMEs | 2,417 | 2,417 |
| 5 | Corporates – specialized lending | 13,385 | 13,385 |
| 6 | Corporates – other | 18,966 | 18,966 |
| 7 | Exposure classes under AIRB approach | 36,496 | 36,496 |
| 8 | Central governments and central banks | - | |
| 9 | Institutions | 17 | 17 |
| 10 | Corporates – SMEs | - | - |
| 11 | Corporates – specialized lending | - | |
| 12 | Corporates – other | 2,561 | 2,561 |
| 13 | Retail business – SMEs, secured by mortgages on immovable property | - | |
| 14 | Retail business – non-SMEs, secured by mortgages on immovable property | 7,575 | 7,575 |
| 15 | Retail business – qualified revolving | - | |
| 16 | Retail business – other SMEs | 0 | 0 |
| 17 | Retail business – other non-SMEs | 5,007 | 5,007 |
| 18 | Long-term equity investments under the IRB approach | 21,335 | 21,335 |
| 19 | Other non-credit-obligation assets* | 2,029 | 2,029 |
| 20 | Total | 80,129 | 80,129 |

^{*}Other assets are assigned to the FIRB approach and form part of the total in row 1.

In the DZ BANK banking group, no credit derivatives were used for risk mitigation under the IRB approach. As a result, the RWAs before the mitigation of credit risk using credit derivatives are the same as the actual RWAs.

6.6.2.4 RWA flow statement for credit risk under the IRB approach
(ARTICLE 438 SENTENCE 1 LETTER D CRR)

The flow statement in Fig. 41 explains the fluctuation in the RWAs of risk-weighted exposure amounts under the IRB approach. The associated capital requirements are also shown. Reconciliation of the RWAs from the previous reporting date to the RWAs as of December 31, 2017 is not necessary because this information is being presented for the first time as of December 31, 2017. Therefore rows 1 to 8 do not contain any data in this report (n/a). The RWAs at the end of the reporting period are only shown in row 9.

Fig. 41 – EU CR8 – RWA FLOW STATEMENT OF CREDIT RISK EXPOSURES UNDER THE IRB APPROACH

| | | a | b |
|---|---|-------------|----------------------|
| | € million | RWA amounts | Capital requirements |
| 1 | RWAs as of the end of the previous reporting period | n/a | n/a |
| 2 | Asset size | n/a | n/a |
| 3 | Asset quality | | n/a |
| 4 | Model updates | n/a | n/a |
| 5 | Methodology and policy | n/a | n/a |
| 6 | Acquisitions and disposals | | n/a |
| 7 | Foreign exchange movements | | n/a |
| 8 | Other | n/a | n/a |
| 9 | RWAs as of the end of the reporting period | 80,129 | 6,410 |

6.6.2.5 Risk-weighted exposure amounts for specialized lending and long-term equity investments
(ARTICLE 438 SENTENCE 2 CRR)

Fig. 42 contains the banking group's exposures for specialized lending using the simple risk-weighting method. It also shows the exposures for long-term equity investments under the IRB approach using the simple risk-weighting method.

Fig. 42 - EU CR10 - IRB (SPECIALIZED LENDING AND LONG-TERM EQUITY INVESTMENTS)

| € million Specialized len | ding | | | | | | |
|------------------------------|---------------------------------|-----------------------------|------------------------------|----------------|-----------------|--------|----------------------|
| Regulatory categories | Remaining maturity | On-balance- sheet amount | Off-balance- sheet amount | Risk weighting | Exposure amount | RWAs | Expected losses |
| Category 1 | Less than 2.5 years | 277 | 46 | 50% | 312 | 156 | - |
| | Equal to or more than 2.5 years | 931 | 33 | 70% | 957 | 670 | 4 |
| Category 2 | Less than 2.5 years | 53 | 45 | 70% | 83 | 58 | 0 |
| | Equal to or more than 2.5 years | 1,118 | 87 | 90% | 1,170 | 1,053 | 9 |
| Category 3 | Less than 2.5 years | 6 | 31 | 115% | 28 | 32 | 1 |
| | Equal to or more than 2.5 years | 238 | 34 | 115% | 257 | 295 | 7 |
| Category 4 | Less than 2.5 years | - | - | 250% | - | - | - |
| | Equal to or more than 2.5 years | 13 | 1 | 250% | 15 | 37 | 1 |
| Category 5 | Less than 2.5 years | | - | | - | - | - |
| | Equal to or more than 2.5 years | - | - | | - | - | - |
| Total | Less than 2.5 years | 336 | 122 | | 423 | 247 | 1 |
| | Equal to or more than 2.5 years | 2,300 | 155 | | 2,398 | 2,055 | 22 |
| Long-term equ | ity investments under the sim | ple risk-weight | ed approach | | | | |
| Category | | On-balance- sheet amount | Off-balance- sheet amount | Risk weighting | Exposure amount | RWAs | Capital requirements |
| Private long-te | erm equity investments | 11 | 0 | 190% | 12 | 22 | 2 |
| Exchange-tradinvestments | ed long-term equity | 0 | - | 290% | 0 | 1 | 0 |
| Other long-ter | m equity investments | 5,709 | - | 370% | 5,709 | 21,124 | 1,690 |
| Total | | 5,721 | C | | 5,721 | 21,147 | 1,692 |

6.6.2.6 Actual specific credit risk adjustments and factors influencing losses incurred in lending business

(ARTICLE 452 SENTENCE 1 LETTERS G AND H CRR)

Fig. 43 contains information about the losses in the past 5 years in the following exposure classes: central governments and central banks, institutions, corporates (including SMEs, specialized lending, and purchased receivables that are treated as corporate loans), long-term equity investments that are backed by own funds based on individual probabilities of default (PD/LGD approach), and retail business (broken down into mortgage-backed exposures, qualified revolving, and other exposures under the IRB approach).

The calculations of losses presented in Fig. 43 are based on the carrying amounts recognized under IFRS. Market-price-related write-downs on securities portfolios and long-term equity investments managed according to their default probabilities are not taken into account.

An actual loss of €912 million for the reporting period (2016: €419 million) was calculated for the subportfolios presented in accordance with the IRBA approach (IRBA) in figure Fig. 43. The loss on the

IRBA subportfolios was therefore €222 million higher than the corresponding value for the aggregate portfolio. In the previous year, the actual loss on the IRBA subportfolios had been €90 million higher than the actual loss on the aggregate portfolio.

The information disclosed in the regulatory risk report includes the changes in allowances for losses on loans and advances, provisions for loan commitments, and liabilities from financial guarantee contracts reported in section 8.9 (pages 128 to 130) of the opportunity and risk report, as described below:

- Additions of €1,363 million in 2017 (2016:
 €908 million) to specific loan loss allowances (including specific loan loss allowances evaluated on a group basis) are offset against reversals of such losses (2017: €442 million; 2016: €416 million), interest income (2017: €40 million; 2016: €31 million), and other changes in 2017.
- The difference between directly recognized impairment losses of €47 million in 2017 (2016: €48 million) and recoveries on loans and advances previously impaired amounting to €127 million for the year under review (2016: €116 million) is also recognized.

Finally, additions to provisions for loan commitments and liabilities under financial guarantee contracts (2017: €116 million; 2016: €117 million) are offset against reversals of these items (2017: €133 million; 2016: €71 million) and other changes.

The sum total of the aforementioned components represents the actual loss incurred by the aggregate portfolio, measured at €690 million for the year under review (2016: €509 million).

Over the course of the reporting period, the **volume** of specific loan loss allowances in the banking group rose by €438 million compared with December 31, 2016 (2016: rise of €229 million). This increase was primarily attributable to DVB's shipping and offshore businesses.

The volume of portfolio loan loss allowances in the **Bank sector** decreased by €38 million during the reporting year (2016: increase of €92 million) and totaled €520 million at the end of 2017.

Provisions for loan commitments and liabilities under financial guarantee contracts are recognized in an amount equivalent to the difference between the present value of the potential default amount and the present value of expected payments, provided that it is probable the obligation will actually be incurred. The level of specific loan loss allowances for the DZ BANK banking group's exposure in the peripheral countries of the eurozone increased marginally in the year under review.

Portfolio loan loss allowances in this subportfolio amounted to a total of €12 million as of December 31, 2017 (December 31, 2016: €11 million).

Fig. 43 – YEAR-ON-YEAR CHANGE IN THE ACTUAL LOSSES IN THE TOTAL CREDIT PORTFOLIO UNDER THE IRB APPROACH BY EXPOSURE CLASS

| € million | Losses during the | period | | | | |
|---------------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Jan. 1, 2017 to | Jan. 1, 2016 to | Jan. 1, 2015 to | Jan. 1, 2014 to | Jan. 1, 2013 to | Jan. 1, 2012 to |
| Exposure class | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2015 | Dec. 31, 2014 | Dec. 31, 2013 | Dec. 31, 2012 |
| Central governments and central | | | | | | |
| banks | - | - | | | - | |
| Institutions | - | 5 | -5 | -8 | 38 | 1 |
| Corporates | 830 | 356 | 72 | 113 | 195 | 207 |
| Equity exposures | - | - | - | - | - | - |
| Mortgage-backed retail IRBA | | | | | | |
| receivables | 28 | 9 | 45 | 22 | 22 | 23 |
| Qualified revolving retail IRBA | | | | | | |
| receivables | - | - | | | - | |
| Other retail IRBA receivables | 55 | 48 | 65 | 68 | 92 | 73 |
| Total | 912 | 419 | 178 | 194 | 350 | 303 |

6.6.2.7 Backtesting of the probability of default (PD) per exposure class under the IRB approach (ARTICLE 452 SENTENCE 1 LETTER I CRR)

Fig. 44 and Fig. 45 compare the PD determined per exposure class for the calculation of capital requirements with the effective default rates of the DZ BANK banking group's borrowers, under the FIRB and AIRB approaches respectively.

The tables show DZ BANK's credit rating master scale, in which internal credit ratings are matched to the ratings used by Moody's, Standard & Poor's, and Fitch. It should be noted that some internal ratings cannot be matched with a particular external rating because of the greater degree of refinement in the credit rating master scale.

Fig. 44 –EU CR9 – FIRB APPROACH – BACKTESTING OF THE PROBABILITY OF DEFAULT (PD) PER EXPOSURE CLASS

| € million | | | | | | | | | | |
|---------------|----------------------|------------------|----------------------|------------------|-----------|-----------------------|----------------------|--------------------|-------------------------------|---------------|
| a (uniess inc | dicated otherwise) |) | С | | d | e | f | | g h | - |
| | PD range | External ra | ating equiv | alent | | Arithmetic average PD | | borrowers | Defaulted borrowers | |
| | | Moody's | Standard & Poor's | Fitch | PD (%) | by borrower (%) | End of previous year | End of the year | Of which: new borrowers | default |
| Central o | governments ar | nd central k | oanks | | | | , cu. | | 3011011011 | |
| Inves | stment grade | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | 0.05 | 0.00 | 36 | 32 | | - 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | 0.26 | 0.01 | 2 | 2 2 | | - 0.00 |
| 1C | 0.02 - 0.03 | | | | 0.30 | 0.00 | | 11 | | - 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | - | - 0.00 |
| 1E | 0.04 - 0.06 | | | | 0.05 | 0.00 | | 1 2 | | - 0.00 |
| 2A | 0.06 - 0.08 | A2 | A | А | 0.07 | 0.03 | 19 | 26 | | - 0.00 |
| 2B | 0.08 - 0.12 | A3 | <u>A-</u> | A- | | | 1 | <u> </u> | | - 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | | | 1 | | - 0.00 |
| 2D | 0.19 - 0.28 | | BBB | BBB | | | | | | - 0.00 |
| 2E | 0.28 - 0.42 | | | | 4.60 | | | | | - 0.00 |
| 3A | 0.42 - 0.63 | | BBB- | BBB- | 1.47 | 0.02 | Ē | 5 16 | - | - 0.00 |
| | investment gra | | | | | | | | | |
| 3B | 0.63 - 0.94 | | BB+ | BB+ | | | | | | - 0.00 |
| 3C | 0.94 - 1.42 | | ВВ | BB | | | | | | - 0.00 |
| 3D | 1.42 - 2.12 | | | | 1.61 | | | | | - 0.00 |
| 3E | 2.12 - 3.19 | | | BB- | | | | | | - 0.00 |
| 4A | 3.19 - 4.78 | | B+ | B+ | | | | | | - 0.00 |
| 4B | 4.78 - 7.17 | | | В | | | | | | - 0.00 |
| 4C | 7.17 - 10.75 | | B- | B- | | | | | | - 0.00 |
| 4D | 10.75 - 16.13 | | | | 13.50 | | | | | - 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | 0.30 | 1 | l 1 | - | - 0.00 |
| Defa | ult | | | | | | | | | |
| 5 | 100.00 | | | | - | 1.00 | | - 1 | 1 | - 0.00 |
| Institutio | ons | | | | | | | | | |
| Inves | stment grade | | | | | | | | | |
| 1A | 0.00 - 0.02 | | | AAA-AA | | | | - 7 | | - 0.00 |
| 1B | 0.02 - 0.02 | | AA- | AA- | | | | | | - 0.00 |
| 1C | 0.02 - 0.03 | | | | 0.04 | | | | | - 0.00 |
| 1D | 0.03 - 0.04 | | A+ | A+ | | | | | | - 0.00 |
| 1E | 0.04 - 0.06 | | | | 0.05 | | | | | - 0.00 |
| 2A | 0.06 - 0.08 | | A | А | | | | | | - 0.00 |
| 2B | 0.08 - 0.12 | | | Α- | | | | | | - 0.00 |
| 2C | 0.12 - 0.19 | - | BBB+ | BBB+ | | | | | | - 0.00 |
| 2D | 0.19 - 0.28 | | BBB | BBB | | | | | | - 0.00 |
| 2E | 0.28 - 0.42 | | | | 0.66 | | | | | - 0.00 |
| 3A | 0.42 - 0.63 | | BBB- | BBB- | 0.01 | 0.01 | 53 | 69 | - | - 0.00 |
| | investment gra | | | | | | | | | |
| 3B | 0.63 - 0.94 | | | BB+ | | | | | | - 0.00 |
| 3C | 0.94 - 1.42 | | ВВ | BB | | . ———— | | | | - 0.00 |
| 3D | 1.42 - 2.12 | | | 5.5 | 1.21 | | | | | - 0.00 |
| 3E | 2.12 - 3.19 | - | | BB- | | | | | | - 0.00 |
| 4A | 3.19 - 4.78 | | | B+ | | | | | | - 0.00 |
| 4B | 4.78 - 7.17 | | | В | | . ———— | | | | - 0.00 |
| 4C | 7.17 - 10.75 | | В- | B- | | | | | | - 0.00 |
| 4D | 10.75 - 16.13 | | CCC: - | 666 | 13.64 | | | | | - 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | 0.28 | 31 | I 35 | - | - 0.00 |
| Defa | | | | | 00.5 | | | | | 4 0 |
| 5 Corporat | 100.00 tes – SMEs | | | | 99.51 | 0.88 | | 5 5 | 1 | 1 0.00 |
| | stment grade | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | - | | - 0.00 |
| | | | | | | | | | - | |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | - | | | | - | - 0.00 |

| <u>a</u> | <u>b</u> | | c | | d | <u>e</u> | f | | <u>g</u> | <u>h</u> | - <u>i</u> |
|--------------------|-------------------------------|-------------|----------------------|---------|------------------|-----------------------|----------------------|--------------------|----------|-------------------------------|-----------------------|
| Exposur e class | PD range | External ra | ating equiv | alent | Weighted average | Arithmetic average PD | Number of | borrowers | | borrowers year | Average historical |
| | | Moody's | Standard & Poor's | Fitch | PD (%) | by borrower (%) | End of previous year | End of the year | | Of which: new borrowers | default |
| 1C | 0.02 - 0.03 | | | | 16.23 | 0.04 | - | 1 | - | | 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | 17.00 | 0.05 | - | - | | | 0.00 |
| 1E | 0.04 - 0.06 | | | | 18.00 | 0.05 | | | | | 0.00 |
| 2A | 0.06 - 0.08 | A2 | A | A | | | | | | | 0.00 |
| 2B | 0.08 - 0.12 | A3 | A- | A- | | | | | | | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | | | | | | |
| 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | | | | | | | - 0.00 |
| 2E | 0.28 - 0.42 | D 2 | DDD | | 23.34 | | | | | | 0.00 |
| 3A Nan | 0.42 - 0.63 | Baa3 | BBB- | BBB- | 24.52 | 0.05 | 132 | 202 | | | - 0.03 |
| 3B | -investment gra | | BB+ | BB+ | 25.77 | 0.04 | 126 | 243 | | | - 0.02 |
| 3C | 0.63 - 0.94 0.94 - 1.42 | Ba1 Ba2 | BB | BB | | | | | | | - 0.02 |
| 3D | 1.42 - 2.12 | Daz | ВВ | БВ | 29.10 | | | | | 1 | |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | | - | | 1 | | |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | | | | 2 | | |
| 4B | 4.78 - 7.17 | B1 | | В | | | | | | | - 0.04 |
| 4C | 7.17 - 10.75 | B3 | B- | B- | | | | | 5 | 2 | |
| 4D | 10.75 - 16.13 | | | | 13.50 | | | | | | |
| 4E | 16.13 - 100.00 | Caa1 or | CCC+ or | CCC+ or | | | | | 1 | | 0.00 |
| | | lower | lower | lower | | | - | | | | |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | 131.00 | 1.57 | 52 | 56 | 14 | 12 | 0.00 |
| Corpora | tes – specialized | llending | | | | | | | | | |
| Inve | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | 1.70 | 0.02 | | 1 | | | 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | | - | | | | | 0.00 |
| 1C | 0.02 - 0.03 | | | | 0.03 | 0.00 | 1 | 2 | | | 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | | | 0.00 |
| 1E | 0.04 - 0.06 | | | | 0.05 | | - | 1 | | | 0.00 |
| 2A | 0.06 - 0.08 | A2 | A | A | | | | | 1 | | 0.00 |
| 2B | 0.08 - 0.12 | A3 | A- | A- | | | | | | | |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | | | | | | 0.00 |
| 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | | | | | | | - 0.00 |
| 2E 3A | 0.28 - 0.42 | | | | 0.39 | | | | | | 0.00 |
| | 0.42 - 0.63 | Baa3 | BBB- | BBB- | 0.53 | 0.01 | 166 | 192 | 1 | | - 0.01 |
| | investment gra 0.63 - 0.94 | | DD. | DD. | 1 21 | 0.02 | 205 | 2/15 | 2 | | 0.00 |
| 3B 3C | 0.94 - 1.42 | Ba1 Ba2 | BB+ | - | | . ——— | | | | | - 0.00 |
| 3D | 1.42 - 2.12 | Daz | ВВ | | 1.77 | | | | | | - 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | | | | | | |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | | | | | | - 0.04 |
| 4B | 4.78 - 7.17 | B2 | | В | | | | | | | - 0.02 |
| 4C | 7.17 - 10.75 | B3 | | | | | | | | | - |
| 4D | 10.75 - 16.13 | | | | 20.68 | | | | | | - |
| 4E | 16.13 - 100.00 | Caa1 or | CCC+ or | CCC+ or | | | | | | | - 0.00 |
| | | lower | | lower | | | | | | | |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | 99.82 | 0.98 | 110 | 107 | 17 | 16 | 0.00 |
| Corpora | tes – purchased | receivable | s | | | | | | | | |
| Inve | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | - | | | | | | 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | - | - | - | - | - | | 0.00 |
| 1C | 0.02 - 0.03 | | | | | | - | - | | | 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | - | | | | 0.00 |
| 1E | 0.04 - 0.06 | | | | | | | | | | 0.00 |
| 2A | 0.06 - 0.08 | | | | | | | | | | 0.00 |
| 2B | 0.08 - 0.12 | A3 | | A- | | | | | | | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | 0.19 | 0.00 | 3 | 3 | - | | - 0.00 |

| Part | a (unless inc | dicated otherwise) b | 1 | С | | d | e | f | | g | h | |
|--|---------------|-----------------------------|---------------|--------|--------|----------|------------|----------|-----------|-----------|-----------|---------|
| | Exposur | | External ra | | /alent | Weighted | Arithmetic | | borrowers | Defaulted | borrowers | Average |
| Default | | | Moody's | | Fitch | | | previous | | | Of which: | default |
| Non-investment grade | 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | 0.23 | 0.00 | | 3 | | - | 0.00 |
| Non-investment grade | 2E | 0.28 - 0.42 | | | | 0.35 | 0.00 | 4 | 2 | | | 0.00 |
| 38 | 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | 0.50 | 0.00 | 7 | 10 | - | - | 0.00 |
| Section Sect | Non- | investment gra | de | | | | | | | | | |
| 1.12 | 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | 0.52 | 0.01 | 5 | 3 | - | | 0.00 |
| 3E | 3C | 0.94 - 1.42 | Ba2 | BB | BB | 1.78 | 0.01 | 4 | 7 | - | - | 0.00 |
| ## A | 3D | 1.42 - 2.12 | | | | 1.12 | 0.02 | 4 | 3 | - | - | 0.00 |
| AB | 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | - | - | | - | - | - | 0.00 |
| AC | 4A | 3.19 - 4.78 | B1 | B+ | B+ | 4.00 | 0.04 | - | 4 | - | | 0.00 |
| Math | 4B | 4.78 - 7.17 | B2 | В | В | - | - | - | - | _ | | 0.00 |
| Default | 4C | 7.17 - 10.75 | В3 | B- | B- | 9.00 | 0.09 | - | 1 | | | 0.00 |
| Default S | 4D | 10.75 - 16.13 | | | | - | | _ | - | | | 0.00 |
| S | 4E | 16.13 - 100.00 | | | | | | - | - | _ | - | 0.00 |
| Corporates - other Investment grade | | | | | | | | | | _ | | . 0.00 |
| Investment grade | | | | | | | | | | | | 0.00 |
| 1A | | | | | | | | | | | | |
| The | | | Λ a a - Λ a 2 | ΛΛΛ-ΛΛ | ΛΛΛ_ΛΛ | | | 5 | | | | . 0.00 |
| Text | | | | | | | | | | | | |
| The | | | Aas | AA- | AA- | | 0.00 | | | | | |
| The | | | Λ1 | Λ. | Λ. | | | | | | | |
| 2A | | | AI | At | At | | | | | | | |
| 28 | | | Λ 2 | | Δ. | | | | | | | |
| 2C | | | | | | | | | | | | |
| 2D | | | | | | | | | | | | |
| 2E 0.28 - 0.42 Baa3 BBB- 1.03 0.01 314 554 1 - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- 1.47 0.01 376 592 - - 0.04 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ 3.98 0.03 325 480 2 2 0.01 3C 0.94 - 1.42 Ba2 BB BB 1.17 0.01 255 402 - 0.00 3D 1.42 - 2.12 1.62 0.02 185 271 - 0.00 4A 3.19 - 478 B1 B+ B+ 4.56 0.19 34 85 1 - 0.00 4B 4.78 -7.17 B2 B B B.8.26 0.10 20 19 1 - 0.00 4B 4.73 -7.17 B2 B B B.26 0.10 20 19 | | | | | | | | | | | | - |
| SA | | | Baaz | BBB | BBB | | | | | | | |
| Non-investment grade 38 | | | | | | | | | | | | |
| 38 | | | | RRR- | RRR- | 1.4/ | 0.01 | 3/6 | 592 | - | - | 0.04 |
| 3C | | | | | | | | | | | | |
| 3D | | | | | | | | | | | 2 | |
| 3E | | | Ba2 | ВВ | ВВ | | | | | | | |
| 4A 3.19 - 4.78 B1 B+ B+ 4.56 0.19 34 85 1 - 0.00 4B 4.78 - 7.17 B2 B B 18.26 0.10 20 19 1 - 0.00 4C 7.17 - 10.75 B3 B- B- 10.38 0.12 8 9 1 - 0.00 4D 10.75 - 16.13 B B B- 13.50 0.14 4 1 - - 0.00 4E 16.13 - 100.00 Caal or CCC+ or CCC+ or CCC+ or CCC+ or CCC+ or Cocces 29.15 0.27 27 27 27 - 0.00 4E 16.13 - 100.00 Caal or CCC+ | | | | | | | | | | | | |
| 4B 4.78 - 7.17 B2 B B 18.26 0.10 20 19 1 - 0.00 4C 7.17 - 10.75 B3 B- B- 10.38 0.12 8 9 1 - 0.00 4D 10.75 - 16.13 B 13.50 0.14 4 1 - - 0.00 4E 16.13 - 100.00 CCC+ or lower CCC+ or lower 29.15 0.27 27 27 - - 0.00 Default 5 100.00 127.04 1.16 204 222 26 25 0.00 Long-term equity investments Investment grade 1A 0.00 - 0.02 Aaa-Aa2 AAA-AA AAA-AA - - - - - 0.00 1B 0.02 - 0.02 Aaa AAA-AA AA-A- - - - - - - - 0.00 1D | | | | | | | | | | | | |
| AC | | | | | | | | | | | | |
| AD | | | | | | | | | | | | |
| AE | | 7.17 - 10.75 | B3 | B- | B- | | - | - | | | | |
| Default Defa | | 10.75 - 16.13 | | | | | | | | | | |
| 5 100.00 127.04 1.16 204 222 26 25 0.00 Long-term equity investments Investment grade 1A 0.00 - 0.02 Aaa-Aa2 AAA-AA AAA-AA - - - - - - 0.00 1B 0.02 - 0.02 Aa3 AA- AA- - - - - - - 0.00 1C 0.02 - 0.03 - 0.09 0.00 - 1 - - 0.00 1D 0.03 - 0.04 A1 A+ A+ - - - - - - 0.00 1E 0.04 - 0.06 - - - - - - - - 0.00 2A 0.06 - 0.08 A2 A A - - - - - - 0.00 2B 0.08 - 0.12 A3 A- A- 0.07 0.00 7 4 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB BBB 0.23 0.01 4 6 - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>0.27</td><td>27</td><td>27</td><td>-</td><td>-</td><td>0.00</td></t<> | | | | | | | 0.27 | 27 | 27 | - | - | 0.00 |
| Investment grade | | | | | | 407.04 | | | | | | |
| Investment grade | | | | | | 127.04 | 1.16 | 204 | 222 | 26 | 25 | 0.00 |
| 1A 0.00 - 0.02 Aaa-Aa2 AAA-AA AAA-AA - - - - - 0.00 1B 0.02 - 0.02 Aa3 AA- AA- - - - - - 0.00 1C 0.02 - 0.03 0.09 0.00 - 1 - - 0.00 1D 0.03 - 0.04 A1 A+ A+ - - - - - 0.00 1E 0.04 - 0.06 0.00 - - - - - 0.00 2A 0.06 - 0.08 A2 A A - - - - - 0.00 2B 0.08 - 0.12 A3 A- A- 0.07 0.00 7 4 - - 0.00 2C 0.12 - 0.19 Baa1 BBB+ BBB+ - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB BB- - 0.01 5 3 - - 0.00 </td <td></td> <td></td> <td>tments</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | tments | | | | | | | | | |
| 1B 0.02 - 0.02 Aa3 AA- AA- - - - - 0.00 1C 0.02 - 0.03 0.09 0.00 - 1 - - 0.00 1D 0.03 - 0.04 A1 A+ A+ - - - - - 0.00 1E 0.04 - 0.06 0.00 - - - - - - 0.00 2A 0.06 - 0.08 A2 A A - - - - - 0.00 2B 0.08 - 0.12 A3 A- A- 0.07 0.00 7 4 - - 0.00 2C 0.12 - 0.19 Baa1 BBB+ BBB+ BBB+ - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 3A 0.42 - 0.63 | | | | | | | | | | | | |
| 1C 0.02 - 0.03 0.09 0.00 - 1 - - 0.00 1D 0.03 - 0.04 A1 A+ A+ - - - - - 0.00 1E 0.04 - 0.06 - - - - - - 0.00 2A 0.06 - 0.08 A2 A A - - - - - 0.00 2B 0.08 - 0.12 A3 A- A- A- 0.07 0.00 7 4 - - 0.00 2C 0.12 - 0.19 Baa1 BBB+ BBB+ BBB+ - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 2E 0.28 - 0.42 - - 0.01 5 3 - - 0.00 Non-investment grade <td></td> <td>0.00 - 0.02</td> <td>Aaa-Aa2</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | 0.00 - 0.02 | Aaa-Aa2 | | | | | | | | | |
| 1D 0.03 - 0.04 A1 A+ A+ - - - - - 0.00 1E 0.04 - 0.06 - - - - - - 0.00 2A 0.06 - 0.08 A2 A A - - - - 0.00 2B 0.08 - 0.12 A3 A- A- 0.07 0.00 7 4 - - 0.00 2C 0.12 - 0.19 Baa1 BBH BBH BBH - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 2E 0.28 - 0.42 - - 0.01 5 3 - - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non | | 0.02 - 0.02 | Aa3 | AA- | AA- | | | | | | | |
| 1E 0.04 - 0.06 0.00 2A 0.06 - 0.08 A2 A A 0.00 2B 0.08 - 0.12 A3 A- A- A- 0.07 0.00 7 4 0.00 2C 0.12 - 0.19 Baa1 BBB+ BBB+ - 0.00 3 3 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 - 6 0.00 2E 0.28 - 0.42 - 0.01 5 3 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB 0.01 1 1 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - 1 0.00 | | 0.02 - 0.03 | | | | 0.09 | 0.00 | | 1 | | | |
| 2A 0.06 - 0.08 A2 A A - - - - - 0.00 2B 0.08 - 0.12 A3 A- A- 0.07 0.00 7 4 - - 0.00 2C 0.12 - 0.19 Baa1 BBB+ BBB+ BBB+ - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 2E 0.28 - 0.42 - - 0.01 5 3 - - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | | 0.03 - 0.04 | A1 | A+ | A+ | | | | | | | |
| 2B 0.08 - 0.12 A3 A- A- 0.07 0.00 7 4 - - 0.00 2C 0.12 - 0.19 Baa1 BBB+ BBB+ BBB+ - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 2E 0.28 - 0.42 - - 0.01 5 3 - - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | | 0.04 - 0.06 | | | | | | | | | | 0.00 |
| 2C 0.12 - 0.19 Baa1 BBB+ BBB+ - 0.00 3 3 - - 0.00 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 2E 0.28 - 0.42 - - 0.01 5 3 - - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | | 0.06 - 0.08 | A2 | A | A | - | | | | | | 0.00 |
| 2D 0.19 - 0.28 Baa2 BBB BBB 0.23 0.01 4 6 - - 0.00 2E 0.28 - 0.42 - 0.01 5 3 - - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | | 0.08 - 0.12 | A3 | A- | A- | 0.07 | 0.00 | | | | | 0.00 |
| 2E 0.28 - 0.42 - 0.01 5 3 - - 0.00 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | 0.00 | 3 | 3 | | | 0.00 |
| 3A 0.42 - 0.63 Baa3 BBB- BBB- - 0.01 1 1 - - 0.00 Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | 0.23 | 0.01 | 4 | 6 | | | 0.00 |
| Non-investment grade 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 - - 0.00 | 2E | | | | | | 0.01 | 5 | 3 | | | 0.00 |
| 3B 0.63 - 0.94 Ba1 BB+ BB+ - 0.01 - 1 0.00 | 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | | 0.01 | 1 | 1 | - | | 0.00 |
| | Non- | investment gra | de | | | | | | | | | |
| 3C 0.94 - 1.42 Ba2 BB BB - 1 0.00 | 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | | 0.01 | | 1 | - | | 0.00 |
| | 3C | 0.94 - 1.42 | Ba2 | BB | BB | - | | 1 | - | | - | 0.00 |

| € million | 1 | | | | | | | | | | |
|--------------------|--------------------|------------------|----------------------|--------|------------------|-----------------------|----------------------------|--------------------|---|-------------------------------|-------------------------------|
| (unless in | dicated otherwise) |) | | | | | | | | | |
| а | b | | c | | d | е | f | | g | h | i |
| Exposur e class | PD range | External ra | ating equiv | /alent | Weighted average | Arithmetic average PD | Number o | f borrowers | | d borrowers he year | Average historical |
| | | Moody's | Standard & Poor's | Fitch | PD (%) | by borrower (%) | End of previous year | End of the year | | Of which: new borrowers | annual default rate (%) |
| 3D | 1.42 - 2.12 | | | | - | 0.03 | | - 1 | | - | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | | | | | - | 0.00 |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | 4.00 | 0.12 | | 1 1 | | - | 0.00 |
| 4B | 4.78 - 7.17 | B2 | В | В | 6.00 | 0.18 | | 1 1 | | - | 0.00 |
| 4C | 7.17 - 10.75 | В3 | B- | B- | - | - | | - | | - | 0.00 |
| 4D | 10.75 - 16.13 | | | | - | | | | | - | 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | | | - | | | | - | 0.00 |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | 0.00 | 1.5 | | 1 4 | | - | 0.00 |

Fig. 45 –EU CR9 – AIRB APPROACH – BACKTESTING OF THE PROBABILITY OF DEFAULT (PD) PER EXPOSURE CLASS

| a | b | c | | | d | e | f | | g | h | i |
|--------------------|----------------|------------------|----------------------|--------|------------------|--------------------------|----------------------|--------------------|---|-------------------------------|---------------------------|
| Exposur e class | PD range | External ra | ating equiv | alent | Weighted average | Arithmetic average PD | | f borrowers | | | Average historical |
| | | Moody's | Standard & Poor's | Fitch | PD | by borrower | End of previous year | End of the year | | Of which: new borrowers | annual default rate |
| Central o | governments ar | d central b | oanks | | | | | | | | |
| Inves | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | | | | | - | - | 0.0 |
| 1C | 0.02 - 0.03 | | | | | - | | - | | - | 0.0 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | - | | - | | - | 0.0 |
| 1E | 0.04 - 0.06 | | | | | - | | - | | - | 0.0 |
| 2A | 0.06 - 0.08 | A2 | A | А | | - | | - | | - | 0.0 |
| 2B | 0.08 - 0.12 | A3 | A- | Α- | | - | | | - | - | 0.0 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | - | | | - | - | 0.0 |
| 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | | - | | - | | - | 0.00 |
| 2E | 0.28 - 0.42 | | | | | - | | - | | - | 0.00 |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | | - | | - | | - | 0.00 |
| Non- | investment gra | de | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | | | | | - | | 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | ВВ | ВВ | | - | | - | | - | 0.00 |
| 3D | 1.42 - 2.12 | | | | | - | | | - | - | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | - | | - | | - | 0.00 |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | - | | - | | - | 0.00 |
| 4B | 4.78 - 7.17 | B2 | В | В | | - | | - | | - | 0.00 |
| 4C | 7.17 - 10.75 | В3 | B- | B- | | - | | - | | - | 0.00 |
| 4D | 10.75 - 16.13 | | | | | - | | - | | - | 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | | | - | | - | - | - | 0.00 |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | | | | | - | | 0.00 |
| Institutio | ons | | | | | | | | | | |
| Inves | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | | - | | | | | 0.0 |
| 1C | 0.02 - 0.03 | | | | | | | | - | | 0.0 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | - | | 0.0 |
| 1E | 0.04 - 0.06 | | | | | - | | | | | 0.0 |
| 2A | 0.06 - 0.08 | A2 | A | А | | | | | - | | 0.0 |
| 2B | 0.08 - 0.12 | A3 | A- | A- | | - | | | - | | 0.0 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | - | | | - | | 0.0 |
| 2D | 0.19 - 0.28 | Baa2 | | | | - | | | | | 0.00 |
| 2E | 0.28 - 0.42 | | | | 0.00 | 0.0005 | | | | | |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | | | | | - | | 0.00 |

| a Exposur | D PD range | External ra | ating equiv | alent | Weighted | e Arithmetic | f Number of | borrowers | g Defaulted | h borrowers | i Average |
|--------------|-----------------------------------|------------------|----------------------|------------------|---------------|---------------------------|----------------|------------|----------------|----------------|---------------------------------|
| e class | | | Standard & Poor's | | average PD | average PD by borrower | | End of the | in the year | | historical annual default |
| | | | & POOR S | | | | year | year | | borrowers | |
| Non- | investment gra | de | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | 0.5000 | 0.0050 | | | | - | - 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | BB | BB | | | | | | | 0.00 |
| 3D | 1.42 - 2.12 | | | | | | | | | | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | | | | | | 0.00 |
| 4A | 3.19 - 4.78 | B1 | | B+ | | | | | | | 0.00 |
| 4B | 4.78 - 7.17 | B2 | | В | | | | | | | 0.00 |
| 4C | 7.17 - 10.75 | B3 | B- | B- | | | | | | - | 0.00 |
| 4D | 10.75 - 16.13 | | | | | | | · | | | 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | - | | | | - | - 0.00 |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | | | | | | - | - 0.00 |
| Corpora | tes – SMEs | | | | | | | | | | |
| Inve | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | | - | | | | | 0.00 |
| 1C | 0.02 - 0.03 | | | | | | | | | | 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | | | 0.00 |
| 1E | 0.04 - 0.06 | | | | | - | | | | | 0.00 |
| 2A | 0.06 - 0.08 | A2 | | A | | | | · | - | - | 0.00 |
| 2B | 0.08 - 0.12 | A3 | | A- | | | | · | | | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | | BBB+ | | | | | | | - 0.00 |
| 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | | - | | | - | - | 0.00 |
| 2E | 0.28 - 0.42 | | | | | | | | | - | - 0.00 |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | | - | | | | - | - 0.00 |
| | investment gra | | DD. | DD. | | | | | | | 0.00 |
| 3B 3C | 0.63 - 0.94 0.94 - 1.42 | Ba1 Ba2 | | BB+ | | - | | | | | 0.00 |
| 3D | 1.42 - 2.12 | Daz | DD | D D | | | | | | | - 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | | | | | - | - 0.00 |
| 4A | 3.19 - 4.78 | B1 | | B+ | | | | | | | - 0.00 |
| 4B | 4.78 - 7.17 | B2 | | В | | | | | | | 0.00 |
| 4C | 7.17 - 10.75 | | | B- | | | | | | | - 0.00 |
| 4D | 10.75 - 16.13 | | | | | | | | | - | |
| 4E | 16.13 - 100.00 | Caa1 or | CCC+ or | CCC+ or | | - | | | | | - 0.00 |
| | | lower | lower | lower | | | | | | | |
| Defa | | | | | | | | | | | |
| 5 | 100.00 | | | | | | | | | - | - 0.00 |
| | tes – specialized stment grade | lending | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | - 0.00 |
| 1B | 0.00 - 0.02 | | | AAA-AA | | | | | | | |
| 1C | 0.02 - 0.02 | | AA- | | | | | | | | - 0.00 |
| 1D | 0.03 - 0.04 | | A+ | A+ | | - | | | | | - 0.00 |
| 1E | 0.04 - 0.06 | | 7(1 | 7(1 | | | | | | | - 0.00 |
| 2A | 0.06 - 0.08 | | A | A | | | | | | | - 0.00 |
| 2B | 0.08 - 0.12 | | | A- | | - | | | | | - 0.00 |
| 2C | 0.12 - 0.19 | | | BBB+ | | | | | | | - 0.00 |
| 2D | 0.19 - 0.28 | | | BBB | | - | | | | | 0.00 |
| 2E | 0.28 - 0.42 | | | | | - | | | | - | 0.00 |
| 3A | 0.42 - 0.63 | | BBB- | BBB- | | - | | | | - | 0.00 |
| | investment gra | | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | | - | | | | | 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | ВВ | ВВ | | - | | | | | 0.00 |
| 3D | 1.42 - 2.12 | | | | | - | | | | | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | - | | | | | 0.00 |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | | | | | | 0.00 |
| 4B | 4.78 - 7.17 | | В | В | - | | | | | | 0.00 |
| 4C | 7.17 - 10.75 | В3 | B- | B- | | - | | | | - | - 0.00 |

| a Exposur e class | D PD range | External ra | ating equiv | alent | _ | e Arithmetic | Number of | f borrowers | | | i Average |
|-------------------------|---------------------------------|------------------|----------------------|------------------|---------------|---------------------------|-----------|-----------------|-------------|-----------|---------------------------------|
| e class | | Moody's | Standard & Poor's | Fitch | average PD | average PD by borrower | previous | End of the year | in the year | Of which: | historical annual default |
| 4D | 10.75 - 16.13 | | | | | | year | | | borrowers | - 0.0 |
| 4E | 16.13 - 100.00 | - | | CCC+ or lower | | | | - | | | - 0.00 |
| Defa | | | | | | | | | | | |
| 5 Corpora | 100.00 | | | | | | | | | | - 0.00 |
| | tes – purchased stment grade | receivable | :5 | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | - 0.00 |
| 1B | 0.02 - 0.02 | | | AA- | | | | - | | | - 0.0 |
| 1C | 0.02 - 0.03 | | | | | - | | - | | | - 0.0 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | | | - 0.0 |
| 1E | 0.04 - 0.06 | | | | | | | | - | | - 0.0 |
| 2A | 0.06 - 0.08 | A2 | A | A | | | | | | | - 0.0 |
| 2B | 0.08 - 0.12 | | | A- | | | | | | | - 0.00 |
| 2C | 0.12 - 0.19 | | BBB+ | BBB+ | | | | - | | | - 0.0 |
| 2D | 0.19 - 0.28 | | BBB | BBB | | | | | | | - 0.00 |
| 2E 3A | 0.28 - 0.42 | - | DDD | BBB- | | | | | | | - 0.00 |
| | 0.42 - 0.63 -investment gra | | BBB- | BBB- | | | | | - | | - 0.00 |
| 3B | 0.63 - 0.94 | | BB+ | BB+ | | | | | | | - 0.00 |
| 3C | 0.94 - 1.42 | | | BB | | | | | | | - 0.00 |
| 3D | 1.42 - 2.12 | | | | | | | | | | - 0.00 |
| 3E | 2.12 - 3.19 | | BB- | BB- | | - | | | | | - 0.00 |
| 4A | 3.19 - 4.78 | | | B+ | | | | - | | | |
| 4B | 4.78 - 7.17 | | В | В | - | | | - | | | - 0.00 |
| 4C | 7.17 - 10.75 | В3 | B- | В- | | | | - | | | - 0.00 |
| 4D | 10.75 - 16.13 | | | | | | | - | | | - 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | - | | - | - | | - 0.00 |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | | | | | | | - 0.00 |
| Corpora | tes – other | | | | | | | | | | |
| | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | | | AAA-AA | | <u> </u> | | | - | | - 0.00 |
| 1B | 0.02 - 0.02 | | AA- | AA- | | | | | | | - 0.00 |
| 1C 1D | 0.02 - 0.03 | | Λ. | Δ. | | - | | | | | - 0.00 |
| 1E | 0.03 - 0.04 | | A+ | A+ | | | | | | | - 0.00 |
| 2A | 0.04 - 0.00 | | A | A | | | | | | | - 0.00 |
| 2B | 0.08 - 0.12 | | | A- | | | | | | | - 0.0 |
| 2C | 0.12 - 0.19 | | | BBB+ | | - | | | | | |
| 2D | 0.19 - 0.28 | | | BBB | | | | - | | | - 0.00 |
| 2E | 0.28 - 0.42 | | | | 0.0400 | 0.0004 | | - | | | - 0.00 |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | 0.1402 | 0.0025 | | - | | | - 0.00 |
| Non- | -investment gra | ide | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | 0.2874 | 0.0029 | | | | | - 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | ВВ | ВВ | | | | - | - | | - 0.00 |
| 3D | 1.42 - 2.12 | - | | | | | | | | | - 0.00 |
| 3E | 2.12 - 3.19 | | | BB- | | | | | | | 0.00 |
| 4A | 3.19 - 4.78 | | | B+ | | | | | | | - 0.00 |
| 4B | 4.78 - 7.17 | | | B | | | | | | | - 0.00 |
| 4C | 7.17 - 10.75 | | B- | В- | | | | | | | - 0.00 |
| 4D 4E | 10.75 - 16.13 16.13 - 100.00 | Caa1 or | | CCC+ or | | | | | | | - 0.00 |
| Defa | ult | lower | lower | lower | | | | | | | |
| 5 | 100.00 | | | | 69.0456 | 0.6560 | | | | | - 0.08 |
| Retail bu | usiness – SMEs, | secured by | mortgage | on immov | able prope | rty | | | | | |
| Inve | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | - 0.00 |
| | | | | | | | | | | | |

| <u>a</u> | <u>b</u> | <u>c</u> | | | d | <u>e</u> | f | | g | h | <u>i</u> |
|--------------------|---|--------------|----------------------|------------|------------------|-----------------------|----------------------|--------------------|--------------------------|-------------------------------|-----------------------|
| Exposur e class | PD range | External ra | ating equiv | alent | Weighted average | Arithmetic average PD | Number of | borrowers | Defaulted in the year | | Average historical |
| CClass | | Moody's | Standard & Poor's | Fitch | PD | by borrower | End of previous year | End of the year | . III the year | Of which: new borrowers | annual default |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | | | , | | | | |
| 1C | 0.02 - 0.03 | 7103 | 701 | 701 | | | | . ——— | | | 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | | | 0.00 |
| | | AI | A+ | At | | | | | | | |
| 1E | 0.04 - 0.06 | | | | | - | | | | | 0.00 |
| 2A | 0.06 - 0.08 | A2 | | A | | | | · | | | - 0.00 |
| 2B | 0.08 - 0.12 | A3 | | A- | | | | | | | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | - | | | | - | 0.00 |
| 2D | 0.19 - 0.28 | Baa2 | BBB | BBB | | - | | | | | 0.00 |
| 2E | 0.28 - 0.42 | | | | | | | | | - | 0.00 |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | | - | | | | - | 0.00 |
| Non- | investment gra | de | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | | | | | | | 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | | BB | | | | | | | |
| 3D | 1.42 - 2.12 | Daz | 00 | 00 | | | | | | | |
| | | | | | | | | | | | |
| 3E | 2.12 - 3.19 | Ba3 | | BB- | | | | | | | 0.00 |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | | | | | | 0.00 |
| 4B | 4.78 - 7.17 | B2 | В | В | | - | | | | - | |
| 4C | 7.17 - 10.75 | В3 | B- | B- | | | | | | | |
| 4D | 10.75 - 16.13 | | | | | | | | | - | |
| 4E | 16.13 - 100.00 | Caa1 or | CCC+ or | CCC+ or | | - | | | | - | |
| | | lower | lower | lower | | | | | | | |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | | | 2 | | | | 0.00 |
| | usiness – non-SI | /IFs secure | d by morta | ages on im | movahle ni | onerty | | | | | - |
| | | vies, secure | d by mortg | ages on in | illovable pi | оренту | | | | | |
| | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | | AAA-AA | | | | | | | - 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | AA- | AA- | | | | | | | 0.00 |
| 1C | 0.02 - 0.03 | | | | 0.03 | 0.00 | 4,169,398 | 27,673,991 | | - | 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | 0.00 | 0.00 | 5 | | - | - | 0.00 |
| 1E | 0.04 - 0.06 | | | | 0.00 | 0.00 | 11 | | | | 0.00 |
| 2A | 0.06 - 0.08 | A2 | Α | А | 0.00 | 0.07 | | | | | 0.00 |
| 2B | 0.08 - 0.12 | A3 | Α- | A- | 0.10 | 0.10 | | | | | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | | | | | | 0.00 |
| 2D | 0.19 - 0.28 | Baa2 | | BBB | | | | | | | 0.00 |
| | | Daaz | ВВВ | БББ | | | | | | | |
| 2E | 0.28 - 0.42 | | | | 0.38 | | | | - | | |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | 0.01 | 0.51 | | | | - | 0.00 |
| Non- | investment gra | de | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | 0.01 | 0.76 | | | | | 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | BB | BB | 0.01 | 1.11 | | | | - | 0.00 |
| 3D | 1.42 - 2.12 | | | | 0.02 | 1.72 | | | | | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | 0.03 | 2.63 | | | | | 0.02 |
| 4A | 3.19 - 4.78 | B1 | | B+ | | | | | | | 0.03 |
| 4B | 4.78 - 7.17 | B2 | | В | | | | | | | 0.03 |
| 4C | | B3 | | B- | | . — | | | | - | |
| | 7.17 - 10.75 | DO | D- | D- | | | | | | | |
| 4D | 10.75 - 16.13 | | | | 0.13 | - | | | | | 0.09 |
| 4E | 16.13 - 100.00 | Caa1 or | | CCC+ or | | 30.42 | | | | - | 0.16 |
| | | lower | lower | lower | | | | | | | |
| Defa | | | | | | | | | | | |
| 5 | 100.00 | | | | 1.00 | 101.00 | | | | - | 0.00 |
| Retail bu | usiness – qualifi | ed revolvir | ng | | | | | | | | |
| Inve | stment grade | | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | | AA- | | | | | | | 0.00 |
| 1C | . — — — — — — — — — — — — — — — — — — — | A03 | | ~~ | | | | | | | |
| | 0.02 - 0.03 | | | | | | | | | | 0.0 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | | | | | | 0.0 |
| 1E | 0.04 - 0.06 | | | | | | | | | - | |
| 2A | 0.06 - 0.08 | A2 | A | А | - | | | | | - | 0.0 |
| 2B | 0.08 - 0.12 | A3 | A- | A- | | - | | | | | 0.00 |
| | 0.12 0.10 | Baa1 | BBB+ | BBB+ | | | | | | _ | 0.00 |
| 2C | 0.12 - 0.19 | Daai | וטטטו | וטטטו | | | | | | | 0.0 |

| <u>a</u> | <u>b</u> | <u>c</u> | | | d | <u>e</u> | f | • • | <u>g</u> | <u>h</u> | <u>i</u> |
|--------------------|-----------------------------------|------------------|----------------------|------------------|------------------|-----------------------|----------------------|--------------------|-----------------------|-------------------------------|-----------------------|
| Exposur e class | PD range | External ra | ating equiv | alent | Weighted average | Arithmetic average PD | Number o | f borrowers | Defaulted in the year | | Average historical |
| e Class | | Moody's | Standard & Poor's | Fitch | PD | by borrower | End of previous year | End of the year | in the year | Of which: new borrowers | annual default |
| 2E | 0.28 - 0.42 | | | | | | | | | | |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | | | | | | | 0.00 |
| Non- | -investment gra | de | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | | | | | | - | - 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | ВВ | ВВ | | | | _ | | | 0.00 |
| 3D | 1.42 - 2.12 | | | | | | | - | | | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | - | | | | - | 0.00 |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | | | | | | 0.00 |
| 4B | 4.78 - 7.17 | B2 | | В | | | | | | | 0.00 |
| 4C | 7.17 - 10.75 | В3 | B- | B- | | | | | | | |
| 4D | 10.75 - 16.13 | | | | | | | - | · | | - 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | | | - | | - | - 0.00 |
| Defa | | | | | | | | | | | 0.00 |
| 5 | 100.00 | CNAF | | | | | | | | | - 0.00 |
| | usiness – other ! | SIVIES | | | | | | | | | |
| | stment grade | A | A A A A A | A A A A A | | | | | | | 0.00 |
| 1A | 0.00 - 0.02 | | | AAA-AA AA- | | - | | - | | - | |
| 1B 1C | 0.02 - 0.02 | Aa3 | AA- | AA- | | - | | - | | - | 0.00 |
| 1D | 0.02 - 0.03 | A1 | A+ | A+ | | | | | | | - 0.00 |
| 1E | 0.03 - 0.04 | AI | AT | AT | | | | | | | |
| 2A | 0.04 - 0.08 | A2 | A | A | | - | | | | | - 0.00 |
| 2B | 0.08 - 0.12 | A3 | | A- | | | | 1 . | | | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | BBB+ | BBB+ | | | | <u>.</u> 1 | | | - 0.00 |
| 2D | 0.19 - 0.28 | Baa2 | | BBB | | | | 2 . | | | |
| 2E | 0.28 - 0.42 | | | | 0.00 | | | 1 . | | | - 0.00 |
| 3A | 0.42 - 0.63 | Baa3 | BBB- | BBB- | 0.00 | | | 1 . | | | 0.00 |
| Non-inv | estment grade | | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | | | | | | - | - 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | ВВ | ВВ | | | | - | | - | 0.00 |
| 3D | 1.42 - 2.12 | | | | | - | | - | | - | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | BB- | BB- | | | | - | | | 0.00 |
| 4A | 3.19 - 4.78 | B1 | B+ | B+ | | | | - | | | 0.00 |
| 4B | 4.78 - 7.17 | B2 | В | В | | | | | | - | 0.00 |
| 4C | 7.17 - 10.75 | B3 | B- | B- | | - | | | | | 0.00 |
| 4D | 10.75 - 16.13 | | | | | | | | | | 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | | | | | - | - 0.00 |
| | usiness – other i stment grade | non-SMEs | | | | | | | | | |
| 1A | 0.00 - 0.02 | Aaa-Aa2 | AAA-AA | AAA-AA | | | | | | | - 0.00 |
| 1B | 0.02 - 0.02 | Aa3 | | AA-AA | | - | | | | - | - 0.00 |
| 1C | 0.02 - 0.02 | | AA- | 7.7 | | | | | | - | - 0.00 |
| 1D | 0.03 - 0.04 | A1 | A+ | A+ | | - | - | - | | - | - 0.00 |
| 1E | 0.04 - 0.06 | | 7.11 | , , , | 0.03 | 0.00 | - | | | - | - 0.00 |
| 2A | 0.06 - 0.08 | | А | A | - | | | - | | - | |
| 2B | 0.08 - 0.12 | | | A- | | | | | | - | 0.00 |
| 2C | 0.12 - 0.19 | Baa1 | | BBB+ | | - | | | | - | 0.00 |
| 2D | 0.19 - 0.28 | Baa2 | | BBB | | | | - | | - | 0.00 |
| 2E | 0.28 - 0.42 | | | | 0.35 | | | - | | - | |
| 3A | 0.42 - 0.63 | | BBB- | BBB- | 0.01 | 0.52 | | - | | - | 0.00 |
| Non- | -investment gra | de | | | | | | | | | |
| 3B | 0.63 - 0.94 | Ba1 | BB+ | BB+ | 0.01 | 0.76 | | - | | | - 0.00 |
| 3C | 0.94 - 1.42 | Ba2 | ВВ | ВВ | 0.01 | 1.11 | | - | | | 0.00 |
| 3D | 1.42 - 2.12 | | | | 0.02 | 1.75 | | - | | | 0.00 |
| 3E | 2.12 - 3.19 | Ba3 | | BB- | 0.03 | 2.65 | | - | | | 0.00 |
| 4A | 3.19 - 4.78 | | | B+ | | | | | | - | 0.00 |
| 4B | 4.78 - 7.17 | B2 | В | В | 0.06 | 4.09 | | | | - | 0.00 |
| 4C | 7.17 - 10.75 | В3 | B- | B- | 0.09 | 0.09 | | | | - | - 0.00 |

| a | b | с | | | d | e | f | | g | h | i |
|--------------------|----------------|------------------|----------------------|------------------|---------------------|-----------------------|----------------------|--------------------|-----------------------|-------------------------------|---------------------------|
| Exposur e class | PD range | External ra | ating equiv | alent | Weighted average | Arithmetic average PD | Number o | f borrowers | Defaulted in the year | | Average historical |
| | | Moody's | Standard & Poor's | Fitch | PD | by borrower | End of previous year | End of the year | | Of which: new borrowers | annual default rate |
| 4D | 10.75 - 16.13 | | | | 0.14 | 13.60 | | - 2 | | | 0.00 |
| 4E | 16.13 - 100.00 | Caa1 or lower | | CCC+ or lower | | 30.60 | | - 1 | • | | 0.00 |
| Defa | ult | | | | | | | | | | |
| 5 | 100.00 | | | | 1.00 | 100.73 | | | | | 0.00 |

Fig. 46 compares the expected losses with the losses actually incurred during the period January 1 to December 31, 2012 to 2017 for the following IRBA exposure classes:

- Central governments and central banks
- Institutions
- Corporates (including SMEs, specialized lending, and purchased receivables that are treated as corporate loans)
- Long-term equity investments recognized under the PD/LGD approach
- Retail business.

The estimate of the expected losses for 2017 relates to the non-defaulting risk-weighted assets in the traditional lending business. The losses shown that have actually been incurred also relate to the exposures that had not yet defaulted at the beginning of the year under review. The definition of 'loss' corresponds to the definition used in Fig. 43. The supervisory authority intends this comparison to be the basis for measuring the efficiency of the process for allocating exposures or borrowers to rating categories as required by section 452 sentence 1 letter i CRR. In this respect, the table can be seen as a supplement to the description of the internal validation processes in the section 'Control mechanisms for the rating systems' in this report.

However, the comparison of expected and actual losses in the form described above should be viewed with the reservation that, due to methodology reasons, very few of the figures are directly comparable with each other. Furthermore, the expected losses relate to a static portfolio of risk-weighted assets, whereas the losses incurred are the result of a credit portfolio that is subject to change over the course of the year.

Fig. 46 – COMPARISON OF LOSS ESTIMATES AND ACTUAL LOSSES IN NON-DEFAULTING EXPOSURE CLASSES UNDER THE IRB APPROACH

| € million | Losses duri | ng the perio | od | | | | | | | |
|---|------------------------------|----------------|------------------------------|----------------|------------------------------|----------------|------------------------------|----------------|------------------------------|----------------|
| Exposure class | Expected Dec. 31, 2016 | Actual 2017 | Expected Dec. 31, 2015 | Actual 2016 | Expected Dec. 31, 2014 | Actual 2015 | Expected Dec. 31, 2013 | Actual 2014 | Expected Dec. 31, 2012 | Actual 2013 |
| Central governments and central banks | 6 | - | 9 | - | 4 | - | 4 | _ | 4 | - |
| Institutions | 17 | - | 22 | 5 | 29 | 2 | 25 | 17 | 22 | 42 |
| Corporates | 263 | 442 | 298 | 203 | 220 | 166 | 101 | 123 | 337 | 192 |
| Equity exposures | - | - | 6 | - | 1 | - | - | | 7 | - |
| Mortgage-backed retail IRBA receivables | 105 | 18 | 201 | 23 | 46 | 32 | 229 | 20 | 73 | 21 |
| Qualified revolving retail IRBA receivables | - | - | - | - | - | - | - | - | - | - |
| Other retail IRBA receivables | 101 | 86 | 198 | 78 | 100 | 86 | 158 | 91 | 104 | 97 |
| Total | 493 | 547 | 652 | 233 | 400 | 286 | 517 | 251 | 547 | 352 |

Fig. 46 shows that the losses of €547 million actually incurred in 2017 (2016: €233 million) across all exposure classes were higher than the expected figure of €493 million (December 31, 2016: €652 million).

6.6.2.8 Average risk parameter by country of domicile of borrowing entity and exposure class (ARTICLE 452 SENTENCE 1 LETTER J CRR)

The information in Fig. 47 relates to the following exposure classes: central governments and central

banks, institutions, corporates (including small and medium-sized enterprises (SMEs), specialized lending, and purchased receivables that are treated as corporate loans), and long-term equity investments that are backed by own funds based on individual probabilities of default (PD/LGD approach). Using the foundation IRB approach, the average exposure-weighted PD per country in which loans and advances are granted (country of asset) is disclosed as a percentage.

Fig. 47 – AVERAGE PD BY COUNTRY AND EXPOSURE CLASS UNDER THE FOUNDATION IRB APPROACH

| | | | | Exposur | e class | | | | |
|------------------------|-------------------------------------|--------------|---------|------------------------|--------------------------|-------|-----------------------|-------|---------------------|
| | Central | Institutions | Corpora | tes, of which: | | | Long-term | Total | Total as |
| Average PD (%) | governments and central banks | | SMEs | Specialized lending | Receivables purchased | Other | equity investments | | of Dec. 31, 2016 |
| Country | | | | Dec. 31, | 2017 | | | | |
| Germany | 0.03 | 0.21 | 1.34 | 3.30 | 1.14 | 3.45 | 0.10 | 2.67 | 2.64 |
| Egypt | 13.50 | 14.12 | | 100.00 | - | | _ | 59.40 | 58.47 |
| Algeria | - | 1.28 | - | _ | - | - | | 1.28 | 0.48 |
| Angola | | 9.00 | | - | | _ | - | 9.00 | 100.00 |
| Argentina | 4.00 | - | - | _ | - | - | | 4.00 | 6.00 |
| Armenia | _ | 9.00 | _ | | - | - | | 9.00 | 4.00 |
| Azerbaijan | 1.70 | - | - | - | - | - | - | 1.70 | 1.10 |
| Australia | | 0.03 | - | 0.64 | - | 0.19 | _ | 0.28 | 0.45 |
| Bahamas | | - | - | 1.70 | - | - | _ | 1.70 | 1.70 |
| Bahrain | 1.70 | 1.10 | - | 4.00 | - | - | _ | 3.89 | 2.60 |
| Bangladesh | 6.00 | - | - | - | - | - | - | 6.00 | - |
| Barbados | - | - | - | - | - | - | - | - | 9.00 |
| Belgium | - | 0.11 | - | 0.48 | - | 0.29 | - | 0.21 | 0.14 |
| Bermuda | - | - | - | - | - | 3.77 | - | 3.77 | 3.72 |
| Bolivia | 4.00 | - | - | - | - | - | - | 4.00 | - |
| Bosnia and Herzegovina | 13.50 | 0.23 | - | - | - | - | - | 1.34 | 0.65 |
| Brazil | 1.10 | 1.14 | - | - | - | 1.10 | - | 1.13 | 1.10 |
| British Virgin Islands | - | - | - | 0.07 | - | 0.15 | - | 0.07 | 0.44 |
| Bulgaria | - | 0.75 | - | 6.00 | - | - | - | 5.96 | 6.00 |
| Burundi | - | 4.00 | - | | | - | | 4.00 | - |
| Cayman Islands | 9.00 | - | - | | - | - | | 9.00 | 6.68 |
| Chile | 0.05 | 0.07 | _ | | 0.07 | - | - | 0.05 | 0.05 |
| China | | 0.09 | | - | 2.19 | 1.70 | - | 0.09 | 0.08 |
| Cook Islands | 0.01 | 0.03 | _ | | - | - | - | 0.01 | 0.01 |
| Costa Rica | 1.10 | - | - | - | - | - | - | 1.10 | 0.75 |

| | <u></u> | Imagic 1 | . Ca | Exposure tes, of which: | | Lame: 4- | Takal | Tat-1 | |
|------------------|---------------------------------------|--------------|--------|----------------------------|-----------------------|----------|------------------------------------|--------|---------------------------------|
| | Central governments and central | Institutions | SMEs | Specialized lending | Receivables purchased | Other | Long-term equity investments | Total | Total as of Dec. 31, 2016 |
| Average PD (%) | banks | | | | | | | | |
| Country | | | | Dec. 31, | 2017 | | | | |
| Curação | | | | | | | | - | 0.23 |
| Denmark | | 0.41 | | 26.78 | | 1.04 | | 3.14 | 2.95 |
| Ecuador | 13.50 | | | | | | | 13.50 | 13.50 |
| Côte d'Ivoire | | | | | | | | - | 2.60 |
| Eritrea | | | | - | | | | - | |
| Estonia | | 0.07 | | - | | | | 0.07 | 0.07 |
| Finland | | 0.06 | | - | | 0.27 | | 0.08 | 0.06 |
| France | 0.03 | 0.08 | | 0.30 | 0.13 | 0.19 | | 0.12 | 0.19 |
| Georgia | 2.60 | | | | | | | 2.60 | |
| Ghana | 9.00 | 13.50 | - | | - | 1.70 | | 8.41 | 8.66 |
| Greece | - | - | - | - | - | - | - | - | 9.00 |
| United Kingdom | - | 0.08 | 1.65 | 1.78 | 0.15 | 0.33 | - | 0.26 | 0.22 |
| Guatemala | 2.60 | - | - | - | - | - | - | 2.60 | 1.70 |
| Guernsey | | - | - | 0.40 | - | - | | 0.40 | 0.17 |
| Hong Kong | 0.03 | 0.07 | - | - | 0.18 | 0.44 | - | 0.18 | 0.28 |
| India | - | 0.53 | _ | - | 1.10 | 5.88 | | 3.68 | 1.98 |
| Indonesia | 0.75 | 1.19 | _ | | 0.75 | | | 1.07 | 0.75 |
| Iran | | | | - | - | 100.00 | - | 100.00 | 100.00 |
| Ireland | | 0.35 | | 0.35 | | 0.31 | | 0.33 | 0.39 |
| Iceland | | 95.38 | | 0.55 | | 0.51 | | 95.38 | 93.52 |
| Isle of Man | | - 55.56 | | 0.07 | | | | 0.07 | 0.08 |
| Israel | 0.07 | 0.07 | - | - 0.07 | | 0.50 | | - | 0.08 |
| | | | - | | - | | | | |
| Italy | 0.24 | 2.03 | | | | 0.29 | - | 0.99 | 0.85 |
| Jamaica | 6.00 | | | | | | - | 6.00 | 6.00 |
| Japan | | 0.14 | - | | | | - | 0.14 | 0.07 |
| Jersey | | | | 0.23 | | | | 0.23 | 16.17 |
| Jordan | 4.00 | 4.00 | | | - | | | 4.00 | 4.00 |
| Cameroon | 6.00 | | | | | | | 6.00 | 6.00 |
| Canada | 0.03 | 0.03 | | 0.73 | | 0.24 | | 0.20 | 0.20 |
| Kazakhstan | 0.75 | 1.70 | | - | | | | 1.70 | 1.10 |
| Qatar | 0.07 | - | - | 0.54 | - | - | | 0.54 | 0.47 |
| Kenya | | 30.00 | | | | - | | 30.00 | 13.50 |
| Colombia | 0.35 | 0.50 | | | | | | 0.36 | 0.35 |
| Croatia | 1.10 | 1.10 | - | - | 1.10 | - | | 1.10 | 1.01 |
| Cuba | - | 30.00 | - | - | 30.00 | - | - | 30.00 | 30.00 |
| Kuwait | - | 0.11 | - | - | 0.11 | - | - | 0.11 | - |
| Lebanon | 13.50 | 13.50 | _ | - | - | - | - | 13.50 | 9.00 |
| Liberia | | 30.00 | | | | | _ | 30.00 | |
| Liechtenstein | | | 0.23 | | | 0.15 | | 0.18 | 0.15 |
| Lithuania | | | - 0.25 | | | - 0.13 | | 0.00 | 0.13 |
| Luxembourg | | 0.16 | | 0.25 | | 0.38 | 0.10 | 0.00 | 0.23 |
| | | | - | - | | 0.50 | | 0.23 | 0.23 |
| Macao | | | | - | - | - 0.22 | | 0.21 | 0.14 |
| Malaysia | 0.10 | 0.10 | | - | | 0.22 | | 0.21 | 0.14 |
| Mali | | 30.00 | | - 174 | | | | 30.00 | 13.50 |
| Malta | | | | 1.74 | | | | | 0.23 |
| Morocco | 0.75 | 0.80 | | - | - | | | 0.80 | 0.77 |
| Marshall Islands | | | | 6.00 | | 2.60 | | 5.95 | 1.83 |
| Mauritius | | 0.07 | | | | | | 0.07 | 0.07 |
| Macedonia | 2.60 | | | | | | | | |
| Mexico | 0.23 | 0.23 | 1.70 | | | 2.20 | | 0.28 | 0.23 |
| Moldova | | 30.00 | | | | | | 30.00 | 30.00 |
| Mongolia | | 9.00 | - | | 9.00 | | _ | 9.00 | 6.00 |
| Myanmar | - | - | - | 2.60 | - | - | - | 2.60 | - |
| Montenegro | - | - | - | - | - | - | - | - | 4.00 |
| Mozambique | - | - | - | - | - | - | - | - | 30.00 |
| Namibia | 0.75 | 0.75 | _ | - | | | | 0.75 | 0.50 |
| New Zealand | | 0.03 | | 0.35 | | 0.03 | | | 0.15 |
| Netherlands | 0.02 | 0.09 | 0.35 | 4.79 | | 0.38 | | 1.02 | 1.47 |
| Nigeria | 9.00 | 9.00 | - 0.33 | | | - 0.50 | | 9.00 | 9.00 |

| | | | | Exposur | e class | | | | |
|----------------------|----------------------------|--------------|---------|------------------------|-----------------------|--------|--------------------|-------|---------------------|
| | Central | Institutions | Corpora | tes, of which: | | | Long-term | Total | Total as |
| | governments and central | | SMEs | Specialized lending | Receivables purchased | Other | equity investments | | of Dec. 31, 2016 |
| Average PD (%) | banks | | | | | | | | |
| Country | | | | Dec. 31, | 2017 | | | | |
| Norway | | 0.07 | | 4.00 | - | 0.17 | - | 0.10 | 0.08 |
| Oman | | | | 1.11 | | | - | 1.11 | 0.96 |
| Austria | 0.01 | 0.29 | 0.35 | 0.25 | | 27.85 | | 9.05 | 0.48 |
| Pakistan | 9.00 | 13.50 | | | | | - | 13.19 | 13.50 |
| Panama | 0.50 | 0.75 | | | | 0.20 | - | 0.20 | 0.37 |
| Peru | 0.23 | 0.30 | | | | 0.75 | - | 0.63 | 1.29 |
| Philippines | 0.50 | 0.75 | | 2.60 | | | - | 2.59 | 2.59 |
| Poland | | 0.15 | 2.60 | 0.50 | | 8.71 | 5.57 | 4.40 | 5.86 |
| Portugal | | 4.00 | | 1.04 | | - | | 1.06 | 29.88 |
| Rwanda | | 30.00 | | _ | | - | | 30.00 | 30.00 |
| Romania | | 0.63 | 0.35 | _ | - | 0.10 | | 0.13 | 0.14 |
| Russia | 0.75 | 0.83 | | _ | 0.82 | 5.82 | | 1.33 | 1.20 |
| Saudi Arabia | 0.07 | 0.23 | - | 0.69 | 0.10 | 0.50 | - | 0.62 | 0.73 |
| Sweden | | 0.06 | - | 0.11 | | 0.13 | - | 0.08 | 0.08 |
| Switzerland | 0.01 | 3.02 | 0.75 | 0.36 | | 0.42 | - | 0.73 | 1.08 |
| Senegal | 4.00 | 4.00 | - | | | - | - | 4.00 | 4.00 |
| Serbia and Kosovo | 1.70 | 2.60 | | | - | - | - | 1.71 | 2.61 |
| Singapore | 0.01 | 0.03 | - | 0.31 | - | 0.50 | - | 0.24 | 2.27 |
| Slovenia | - | - | - | - | - | 0.23 | - | 0.23 | 0.49 |
| Spain | - | 0.51 | - | 0.10 | - | 0.33 | - | 0.48 | 0.69 |
| Sri Lanka | 6.00 | 6.00 | - | - | - | - | - | 6.00 | 6.00 |
| South Africa | 0.75 | 0.75 | - | - | - | - | - | 0.75 | 0.50 |
| Sudan | - | 30.00 | - | - | 30.00 | - | - | 30.00 | 30.00 |
| South Korea | 0.07 | 0.09 | - | - | 0.07 | 100.00 | - | 0.12 | 0.21 |
| Taiwan | - | 0.07 | - | - | - | - | - | 0.07 | 0.08 |
| Tanzania | - | 13.50 | - | - | - | - | - | 13.50 | 13.50 |
| Thailand | 0.35 | 0.50 | - | 0.50 | 0.50 | - | - | 0.50 | 0.56 |
| Togo | - | 30.00 | - | - | 30.00 | - | - | 30.00 | 30.00 |
| Czech Republic | 0.03 | 0.18 | - | - | - | 0.51 | - | 0.07 | 0.10 |
| Tunisia | 4.00 | 4.71 | - | - | - | - | - | 4.68 | 2.84 |
| Turkey | 1.10 | 1.04 | - | 3.07 | 1.02 | 0.10 | - | 0.90 | 1.55 |
| Turkmenistan | | 6.00 | - | - | - | - | - | 6.00 | 6.00 |
| Ukraine | 30.00 | 30.00 | - | | - | - | - | 30.00 | 30.00 |
| Hungary | | 2.50 | _ | 1.50 | - | 1.10 | - | 1.57 | 1.69 |
| Uruguay | 0.35 | - | 100.00 | | - | - | - | 0.45 | 0.35 |
| USA | 0.08 | 0.11 | 1.70 | 2.97 | - | 0.21 | - | 0.49 | 1.72 |
| United Arab Emirates | - | 0.13 | - | 0.55 | - | - | - | 0.54 | 0.64 |
| Vietnam | 4.00 | 4.00 | - | 64.05 | - | - | - | 61.16 | 60.75 |
| Belarus | | 30.00 | | - | 30.00 | | - | 30.00 | 30.00 |
| Cyprus | | - | | - | - | 0.75 | - | 0.75 | 5.14 |
| Total average | | | | | | | | | |
| PD as of | | | | | | | | | |
| Dec. 31, 2017 | 0.17 | 0.48 | 1.34 | 2.88 | 1.69 | 3.22 | 0.30 | 1.99 | |
| Total average | | | | | | | | | |
| PD as of | | | | | | | | | |
| Dec. 31, 2016 | 0.21 | 0.50 | 1.41 | 3.69 | 0.86 | 2.92 | 0.45 | | 2.01 |

The information given in Fig. 48 relates to the following exposure classes: central governments and central banks, institutions, corporates (including SMEs, specialized lending, and purchased receivables that are treated as corporate loans), long-term equity investments that are backed by own funds based on individual probabilities of default (PD/LGD approach), and retail business (broken down into mortgage-backed IRBA exposures, qualified revolving

IRBA exposures, and other IRBA exposures). Using the advanced IRB approach, the average exposure-weighted PD and LGD per country in which loans and advances are granted (country of asset) is disclosed as a percentage.

Fig. 48 – AVERAGE PD AND LGD BY COUNTRY AND EXPOSURE CLASS UNDER THE ADVANCED IRB APPROACH

| | | _ | | | | | Exposure | | | | | | |
|------------------------|-----------------------|---|-------|------|---|---|----------|--|-----------------------------------|-----------------------|---------------------------|-------|---------------------------------|
| Country % | Risk param eter | Central govern ments and central banks | | SMEs | ates, of wh Specializ ed Iending | | Other | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA | equity invest ments | Total | Total as of Dec. 31, 2016 |
| Germany | Avera | | | | | | | - | | | | | |
| | ge PD | | 0.46 | | | _ | 5.05 | 2.56 | _ | 4.30 | | 2.92 | 3.30 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | 81.00 | _ | _ | _ | 2.98 | 10.12 | _ | 34.03 | _ | 15.67 | 16.46 |
| Egypt | Avera | - | 01.00 | | | | 2.50 | 10.12 | | J4.05 | | 13.07 | 10.70 |
| | ge PD | | | | _ | | | 1.10 | | | | 1.10 | 6.00 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | _ | _ | _ | _ | _ | 10.40 | - | _ | _ | 10.40 | 55.04 |
| Andorra | Avera | - | | | | | | 10 | - | | - | 10.10 | 33.0 |
| | ge PD | | | | | | | | | 0.15 | | 0.15 | 0.15 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | _ | _ | _ | _ | _ | _ | - | 27.28 | _ | 27.28 | 29.64 |
| Argentina | Avera | | | | _ | | | - | | | | | |
| | ge PD | | | | | | | 1.58 | | 84.78 | | 3.97 | 2.02 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | _ | _ | - | 20.38 | _ | 36.37 | _ | 20.84 | 33.45 |
| Australia | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 10.88 | 1.50 | | 2.88 | - | 10.41 | 10.53 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | _ | _ | 1.68 | 10.10 | _ | 28.07 | _ | 2.33 | 4.71 |
| Bahamas | Avera | - | | | | | | | | | | | |
| | ge PD | - | | - | | - | 62.53 | - | - | 0.15 | - | 62.28 | 26.42 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | _ | - | _ | - | 10.15 | - | - | 27.28 | - | 10.22 | 2.03 |
| Barbados | Avera | | | | | | | - | | | | | |
| | ge PD | | | | | | | 2.60 | | | | 2.60 | |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | - | - | - | 11.76 | - | - | - | 11.76 | |
| Belgium | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 5.46 | 2.92 | - | 6.14 | | 5.15 | 4.18 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | | | | | | 2.53 | 11.26 | | 23.77 | | 4.01 | 3.40 |
| Bermuda | Avera | | | | | | | | | | | | |
| | ge PD | | | | - | | 15.86 | - | - | | - | 15.86 | 12.99 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | | | | | _ | 9.99 | | | | | 9.99 | 8.75 |
| Bolivia | Avera | | | | | | | · | | | | | |
| | ge PD | | | - | | | | - | - | 0.75 | | 0.75 | 1.10 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | | | | | _ | | | - | 14.83 | _ | 14.83 | 18.03 |
| Bosnia and | Avera | | | | | | | | | | | | |
| Herzegovina | ge PD | - | | | - | | | - | - | 79.84 | - | 79.84 | 76.35 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | | | | | _ | | | - | 49.95 | - | 49.95 | 49.77 |
| Brazil | Avera | | | | | | | | | | | | |
| | ge PD | | | - | | | 31.25 | 0.15 | - | 92.69 | | 31.21 | 6.64 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | - | - | 17.92 | 4.02 | - | 41.44 | - | 17.90 | 14.53 |
| British Virgin Islands | Avera | - | - | - | - | - | 44.47 | - | - | - | - | 44.47 | 28.29 |

| | | | | | | | Exposure | | | | | | |
|----------------|-----------------------|---|-------|----------------|---|----------------|----------|---|-----------------------------------|-----------------------|---------------------------|--------|---------------------------------|
| Country | Risk param eter | Central govern ments and central banks | | Corpor SMEs | ates, of wh Specializ ed lending | Recei vable | | Retail subcatego ry: mortgage-backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA | equity invest ments | Total | Total as of Dec. 31, 2016 |
| % | | | | | _ | | | | | <u>s</u> | | | |
| | ge PD | | | | | | | | | | | | |
| | Avera ge | | | | | | | | | | | | |
| | LGD | _ | _ | | | _ | 13.93 | _ | _ | _ | _ | 13.93 | 13.75 |
| Bulgaria | Avera | | | | | | | | | | | | |
| | ge PD | - | - | | <u> </u> | - | - | - | - | 2.60 | | 2.60 | 97.65 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | | | FF 22 | | FF 22 | 40.64 |
| Cayman Islands | LGD Avera | | | | - | | | | | 55.32 | | 55.32 | 40.64 |
| Cayman Islanus | ge PD | _ | _ | | | _ | 17.40 | _ | _ | _ | _ | 17.40 | 14.58 |
| | Avera | | | | | | | | | | | - | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | - | 9.59 | | | | | 9.59 | 10.17 |
| Chile | Avera | | | | | | | | | | | | |
| | ge PD | | | | - | | 0.78 | 0.46 | | | | 0.78 | 0.81 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | _ | | | _ | 1.95 | 3.85 | - | _ | _ | 1.96 | 1.94 |
| China | Avera | | | | | | | | | | | - | |
| | ge PD | - | - | | - | - | 0.98 | 1.08 | - | 3.85 | - | 0.98 | 1.40 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | 2.40 | | | 20.24 | | 2.24 | |
| | LGD | | | | | | 3.18 | 8.02 | | 38.34 | | 3.24 | 3.72 |
| Denmark | Avera ge PD | | 0.05 | | | | 61.57 | 1.07 | _ | 12.59 | | 25.73 | 13.37 |
| | Avera | | 0.03 | | | | 01.37 | 1.07 | | 12.33 | | 23.73 | 13.37 |
| | ge | | | | | | | | | | | | |
| | LGD | - | 81.00 | | | - | 18.74 | 6.12 | - | 32.34 | - | 54.25 | 61.26 |
| Ecuador | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | | 0.75 | | 0.23 | | 0.74 | 0.73 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | | | _ | _ | 27.72 | _ | 16.10 | _ | 27.56 | 28.42 |
| Côte d'Ivoire | Avera | - | - | | = | | | | | | | 27.50 | |
| | ge PD | - | - | | | - | - | - | - | 100.00 | - | 100.00 | 27.45 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | - | - | | 51.49 | | 51.49 | 55.04 |
| Estonia | Avera | | | | | | | | _ | 2.60 | | 2.60 | 0.90 |
| | ge PD Avera | | | | | | | | | 2.60 | | 2.60 | 0.89 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | <u> </u> | - | | - | | 55.32 | | 55.32 | 12.17 |
| Faroe Islands | Avera | | | | | | | | | | | | |
| | ge PD | | | | <u> </u> | | 100.00 | | | | | 100.00 | 30.00 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | | | _ | 12.58 | _ | _ | _ | _ | 12.58 | 1.50 |
| Finland | Avera | | - | - | | | 12.30 | | | | | 12.50 | 1.50 |
| | ge PD | - | - | | | - | 2.60 | 9.77 | - | 3.68 | - | 2.69 | 8.98 |
| | Avera | - | | | | | | | | - | | | |
| | ge | | | | | | | | | | | | |
| | LGD | - | | | | | 1.86 | 27.06 | | 34.91 | - | 2.22 | 1.88 |
| France | Avera | | 0.05 | | | | 6 20 | 7.62 | | 2 62 | | 4.00 | E 24 |
| | ge PD | | 0.05 | | | | 6.20 | 7.63 | | 3.62 | | 4.90 | 5.21 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | 81.00 | | | - | 4.55 | 10.04 | - | 25.27 | - | 24.07 | 32.53 |
| Greece | Avera | - | | | | | - | - | | - | | | |
| | ge PD | - | - | | | - | 16.55 | 2.42 | | 68.26 | - | 16.51 | 4.51 |
| | Avera | | | | | | | | | | | | |
| | ge | - | - | | - | - | 3.10 | 13.30 | - | 40.09 | - | 3.23 | 2.03 |
| | | | | | | | | | | | | | |

| Country | nial- | | Inctit | Ca | otos of :- ! | iek: | Exposure | | Dota!! | Dota!! | lane: | Total | Total |
|----------------|-----------------------|---|--------|------|---|----------------|----------|--|-----------------------------------|---|---------------------------|--------|---------------------------------|
| Country | Risk param eter | Gentral govern ments and central banks | | SMEs | ates, of wh Specializ ed Iending | Recei vable | | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA retail exposure | equity invest ments | Total | Total as of Dec. 31, 2016 |
| % | | | | | | | | | | <u>s</u> | | | |
| United Kingdom | LGD Avera | - | | | | | | | | | | | |
| onited Kingdom | ge PD | - | 0.12 | - | - | - | 26.56 | 4.38 | - | 7.29 | - | 21.82 | 5.42 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | 81.00 | | _ | | 12.70 | 10.00 | - | 29.25 | _ | 23.38 | 25.79 |
| Guatemala | Avera | - | 01.00 | | | | 12.70 | 10.00 | | 25.25 | | 23.30 | 25.75 |
| | ge PD | | | | | | | 100.00 | | | | 100.00 | 100.00 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | | _ | _ | 27.92 | _ | _ | _ | 27.92 | 28.36 |
| Guernsey | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | | | | | | - | 13.50 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | - | - | - | - | - | _ | - | - | - | _ | 2.97 |
| Hong Kong | Avera | | | | | | | | | - | | | |
| | ge PD | | | | | | 46.65 | 0.82 | | 0.75 | | 46.51 | 41.15 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | | - | _ | - | 17.98 | 12.50 | _ | 13.34 | - | 17.96 | 13.91 |
| India | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 54.17 | 0.60 | | | | 54.06 | 37.02 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | | | | | _ | 22.52 | 3.07 | | | | 22.48 | 3.93 |
| Indonesia | Avera | | | | | | 42.44 | 4.40 | | | | 42.02 | 0.07 |
| | ge PD Avera | | | | | | 13.11 | 1.10 | | | | 13.03 | 8.97 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | 2.45 | 6.83 | | | | 2.48 | 2.98 |
| Iran | Avera ge PD | _ | | | _ | | _ | 4.00 | _ | _ | | 4.00 | 4.00 |
| | Avera | | | | | | | 4.00 | | | | 4.00 | 4.00 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | 6.65 | | | | 6.65 | 8.48 |
| Ireland | Avera ge PD | _ | _ | _ | _ | _ | 12.72 | 2.64 | _ | 48.74 | _ | 12.70 | 7.56 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | 4.00 | 0.03 | | 42.50 | | 4.00 | 5.04 |
| Iceland | LGD Avera | | | | | | 4.88 | 8.03 | | 42.58 | | 4.88 | 6.04 |
| iceiaila | ge PD | - | - | - | _ | - | - | 0.50 | - | - | - | 0.50 | 1.70 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | | | | | | | | | 0.00 | E 00 |
| Isle of Man | Avera | | | | | | | | | · | | 0.00 | 5.99 |
| | ge PD | | | | | | 19.14 | | | | | 19.14 | 15.10 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | _ | _ | 9.74 | _ | _ | _ | _ | 9.74 | 6.70 |
| Israel | Avera | | | | | | 3.74 | | | | | 5.74 | 0.70 |
| | ge PD | | | | | | | 4.26 | | 0.15 | | 4.09 | 3.70 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | _ | - | - | _ | - | 8.84 | - | 27.28 | _ | 9.57 | 12.64 |
| Italy | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 15.99 | 3.87 | | 21.01 | | 15.03 | 8.84 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | - | - | 2.28 | 10.46 | - | 42.17 | - | 3.32 | 4.08 |
| Jamaica | Avera | | | | | | | | | | | | |
| | ge PD | _ | - | - | _ | _ | _ | 1.70 | - | - | _ | 1.70 | 1.10 |

| | | | | | | | Exposure | | | | | | |
|------------|-----------------------|---|---|------|---|----------------|---------------|--|-----------------------------------|-----------------------|---------------------------|-------|---------------------------------|
| Country % | Risk param eter | Central govern ments and central banks | | SMEs | Specializ Specializ ed lending | Recei vable | | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA | equity invest ments | Total | Total as of Dec. 31, 2016 |
| 70 | Avera | | | | | | | | | <u> </u> | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | <u> </u> | | | 7.51 | | | | 7.51 | 17.95 |
| Japan | Avera | | | | | | 4.62 | 0.40 | | 1 10 | | 4.61 | 6.07 |
| | ge PD Avera | | | | | | 4.62 | 0.48 | | 1.10 | | 4.61 | 6.07 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | 3.28 | 12.08 | | 44.07 | | 3.29 | 3.58 |
| Jersey | Avera ge PD | | | | | | 12.57 | | | | | 12.57 | 6.87 |
| | Avera | | | | | | 12.37 | | | | | 12.37 | 0.87 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | <u> </u> | | 2.08 | | | | | 2.08 | 2.07 |
| Jordan | Avera ge PD | _ | _ | | | _ | 13.50 | _ | _ | _ | _ | 13.50 | 13.50 |
| | Avera | | | | | | .5.50 | - | | | | 13.30 | 13.30 |
| | ge | | | | | | | | | | | | |
| Canada | LGD | | | | | | 2.45 | - | | | | 2.45 | 2.97 |
| Canada | Avera ge PD | _ | _ | | | _ | 8.11 | 6.33 | _ | 1.08 | _ | 8.09 | 13.13 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | 7.66 | | 40.00 | | 4.00 | 7.00 |
| Qatar | LGD Avera | | | | | | 4.76 | 7.66 | - | 49.02 | | 4.80 | 7.90 |
| Qatai | ge PD | - | | - | | | - | 0.75 | _ | - | - | 0.75 | 0.75 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | 11 76 | | | | 11 70 | 12.52 |
| Kenya | LGD Avera | | | | | | | 11.76 | | | | 11.76 | 13.53 |
| Renya | ge PD | - | - | | | - | - | 1.10 | - | - | - | 1.10 | 0.75 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | | | | _ | 8.54 | _ | _ | | 8.54 | 16.72 |
| Kyrgyzstan | Avera | | | | | | · | 0.54 | - | | | 0.54 | 10.72 |
| | ge PD | | _ | | | | | | | | | - | 1.10 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | | | _ | _ | _ | _ | _ | _ | _ | 47.97 |
| Colombia | Avera | - | | | | | | - | - | | | | |
| | ge PD | | | | | | 0.75 | | | | | 0.75 | 3.93 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | | | _ | 2.45 | - | _ | - | _ | 2.45 | 2.97 |
| Croatia | Avera | | | | | | | | | | | | |
| | ge PD | - | | | <u> </u> | | - | 10.88 | - | 30.13 | | 16.52 | 14.33 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | | - | - | - | 8.47 | - | 45.65 | - | 19.37 | 10.70 |
| Cuba | Avera | | | | | | | - | | | | | |
| | ge PD | - | | | | | | - | | 0.75 | | 0.75 | 0.50 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | | | <u> </u> | | | | - | 15.38 | | 15.38 | 17.77 |
| Kuwait | Avera | | | | | | | | | | | 0.05 | |
| | ge PD | | | | | | 9.00 | 0.98 | | - | | 8.83 | 8.86 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | | | | <u> </u> | | 2.88 | 9.33 | | | | 3.01 | 1.59 |
| Latvia | Avera | | | | | | | | | 0.54 | | 0.54 | 0.43 |
| | ge PD Avera | | | | | | | | | 0.54 | | 0.54 | 0.43 |
| | ge | | | | | | | | | | | | |
| | LGD | - | - | | - | - | - | - | - | 16.01 | - | 16.01 | 19.31 |
| | | | | | | | | | | | | | |

| Country | Dick | Control | Inctitut | Corpora | atec of | nich: | Exposure | Retail | Retail | Retail | Long- | Total | Total as |
|------------------|-----------------------|--|----------|---------|---|----------------|----------|--|--|---|-----------------------------------|--------|---------------------|
| Country | Risk param eter | govern ments and central banks | | SMEs | ates, of wh Specializ ed lending | Recei vable | | subcatego ry: mortgage- backed IRBA exposures | subcate gory: qualifie d revolvi | subcateg ory: other IRBA retail exposure | term equity invest ments | Total | of Dec. 31, 2016 |
| % | | | | | | | | | | <u>s</u> | | | |
| Lebanon | Avera ge PD | _ | _ | _ | _ | _ | _ | 1.70 | _ | _ | _ | 1.70 | 1.70 |
| | Avera | | | | - | | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | 7.95 | | | | 7.95 | 9.84 |
| Liberia | Avera ge PD | | | _ | | | 11.19 | | _ | _ | | 11.19 | 11.58 |
| | Avera | | | | | | | | | | | 11.15 | 11.50 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | - | - | 7.16 | | | | _ | 7.16 | 5.83 |
| Liechtenstein | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | | 0.61 | | 0.16 | | 0.53 | 0.59 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | _ | _ | _ | _ | _ | _ | 8.35 | _ | 27.79 | _ | 11.92 | 12.32 |
| Lithuania | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | | | | | | - | 6.00 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | _ | _ | | _ | | _ | _ | | | 55.04 |
| Luxembourg | Avera | | | | | | | | | | | | 33.04 |
| Luxembourg | ge PD | - | - | - | - | - | 11.69 | 10.51 | - | 15.37 | - | 11.61 | 25.95 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | 40.00 | 40.47 | | 45.74 | | 40.00 | 44.50 |
| N.ALaurella | LGD | | | | | | 12.29 | 10.17 | | 15.74 | | 12.08 | 11.69 |
| Malaysia | Avera ge PD | _ | _ | _ | _ | _ | 18.37 | 0.64 | _ | 2.60 | _ | 18.33 | 36.38 |
| | Avera | | | | - | | 10.57 | 0.04 | | 2.00 | | 10.55 | 30.30 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | - | - | 7.13 | 14.11 | | 44.07 | | 7.15 | 12.57 |
| Malta | Avera | | | | | | 10.00 | 1.70 | | 2.21 | | 10.00 | 20.02 |
| | ge PD Avera | | | | | | 19.99 | 1.70 | | 2.21 | | 19.98 | 20.93 |
| | ge | | | | | | | | | | | | |
| | LGD | - | - | _ | - | - | 11.53 | 7.36 | | 38.71 | - | 11.53 | 6.12 |
| | Avera | | | | | | | | | | | | |
| Morocco | ge PD | | | | - | | | 1.10 | | 100.00 | | 65.19 | 67.34 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | _ | - | - | - | _ | 7.08 | - | 51.49 | - | 35.86 | 37.15 |
| Marshall Islands | Avera | | | | | | | | | | | | |
| | ge PD | | | | | - | 33.63 | | | | | 33.63 | 26.77 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | _ | _ | | 12.68 | | _ | _ | | 12.68 | 10.63 |
| Mauritius | Avera | | | | - | | 12.00 | | | | | 12.00 | 10.03 |
| | ge PD | - | - | - | - | - | - | 9.00 | - | - | - | 9.00 | 13.50 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | 16.25 | | | | 16.25 | 44.26 |
| Macadonia | LGD | | | | | | | 16.35 | | | | 16.35 | 44.36 |
| Macedonia | Avera ge PD | _ | _ | _ | _ | _ | _ | _ | _ | 100.00 | _ | 100.00 | _ |
| | Avera | | | | | - | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | - | | - | - | | | | 51.49 | | 51.49 | |
| Mexico | Avera | | | | | | 20.00 | 0.15 | | 0.22 | | 20.00 | 0 16 |
| | ge PD Avera | | | | | | 20.98 | 0.15 | | 0.23 | | 20.96 | 8.16 |
| | ge | | | | | | | | | | | | |
| | LGD | _ | - | - | | - | 18.68 | 13.81 | - | 3.93 | - | 18.67 | 10.18 |
| Mongolia | Avera | | | | | | | | | | | | |
| | ge PD | - | | | | - | | 100.00 | | | | 100.00 | 100.00 |
| | Avera | - | - | | - | - | - | 43.54 | - | - | - | 43.54 | 44.16 |
| | | | | | | | | | | | | | |

| | | | | | | | Exposure | | | | | | |
|--------------|-----------------------|---|---|------|---|----------------|----------|--|-----------------------------------|-----------------------|---------------------------|-------|---------------------------------|
| Country | Risk param eter | Central govern ments and central banks | | SMEs | ates, of wh Specializ ed Iending | Recei vable | | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA | equity invest ments | Total | Total as of Dec. 31, 2016 |
| % | | | | | | | | - | | <u>s</u> | | | |
| | ge LGD | | | | | | | | | | | | |
| Montenegro | Avera | | | | _ | | | - | | | | | |
| oeg. o | ge PD | - | - | - | - | - | - | 1.70 | - | - | - | 1.70 | 1.70 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | | | | | 9.00 | | | | 9.00 | 12.77 |
| Namibia | Avera | | | | | | | 9.00 | | | | 9.00 | 12.77 |
| Namibia | ge PD | - | - | - | _ | - | - | 0.35 | - | 100.00 | - | 15.95 | 0.35 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | | | 20.70 | | | |
| New Zealand | LGD | | | | | | | | | 39.79 | | 6.23 | 0.00 |
| New Zealand | Avera ge PD | _ | - | _ | _ | _ | _ | 4.07 | _ | 2.89 | _ | 3.88 | 0.62 |
| | Avera | | | | | - | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | - | 6.84 | | 35.00 | | 11.43 | 14.12 |
| Netherlands | Avera ge PD | | _ | | | | 41.95 | 6.09 | _ | 5.08 | | 36.44 | 26.43 |
| | Avera | | | | | | 41.55 | 0.03 | | 3.00 | | 30.44 | 20.43 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | - | 22.25 | 11.76 | | 28.27 | - | 20.94 | 16.26 |
| Nigeria | Avera | | | | | | 0.00 | 2.60 | | | | 0.07 | 0.00 |
| | ge PD Avera | | | | | | 9.00 | 2.60 | | | | 8.97 | 8.98 |
| | ge | | | | | | | | | | | | |
| | LGD | - | | | - | - | 30.28 | 8.83 | - | - | - | 30.18 | 28.82 |
| Norway | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 44.15 | 1.56 | | 7.31 | | 44.04 | 20.59 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | | - | _ | - | 19.06 | 7.08 | - | 27.70 | - | 19.03 | 17.16 |
| Oman | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | | 0.75 | | | | 0.75 | |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | _ | - | - | 10.11 | - | - | - | 10.11 | - |
| Austria | Avera | | | | | | | - | | | | | |
| | ge PD | | | | | | 9.00 | 3.73 | | 6.09 | | 7.61 | 7.99 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | _ | - | 1.77 | 10.89 | - | 28.24 | - | 5.10 | 4.31 |
| Panama | Avera | | | | | | | | | | | | |
| | ge PD | | | | - | | 17.25 | | | 0.15 | - | 17.23 | 17.66 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | _ | - | 5.55 | - | - | 27.28 | - | 5.56 | 6.52 |
| Philippines | Avera | - | | | | | | - | | | | - | |
| | ge PD | | | | | - | 7.91 | 100.00 | | 0.35 | - | 8.06 | 9.41 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | _ | _ | 2.45 | 25.84 | _ | 17.24 | _ | 2.49 | 3.03 |
| Poland | Avera | | | | | - | | | | | | | |
| | ge PD | | | | | | | 9.51 | | 39.32 | | 20.67 | 9.48 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | | | | | 9.60 | - | 37.46 | _ | 20.03 | 16.75 |
| Portugal | Avera | | | | | | | 9.00 | | 37.40 | | 20.03 | 10.75 |
| . ortugui | ge PD | - | - | - | - | - | - | 0.80 | - | 8.69 | - | 6.53 | 13.73 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | 2.47 | | 20.72 | | 22.25 | 14.00 |
| Pomania | LGD | | | | | | | 2.47 | - | 29.73 | | 22.25 | 14.66 |
| Romania | Avera | - | - | - | - | - | - | - | - | 46.20 | - | 46.20 | 60.06 |

| | | Exposure class | | | | | | | | | | | |
|-------------------|-----------------------|---|-------|------|---|----------------|-------|--|-----------------------------------|---|---------------------------|-------|---------------------------------|
| Country | Risk param eter | Central govern ments and central banks | | SMEs | ates, of wh Specializ ed Iending | Recei vable | | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA retail exposure | equity invest ments | Total | Total as of Dec. 31, 2016 |
| <u>%</u> | ac PD | | | | | | | | | <u>s</u> | | | |
| | ge PD Avera | | | | | | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | - | - | - | - | - | _ | - | - | 45.97 | - | 45.97 | 44.05 |
| Russia | Avera | | | | | | | | | | | | |
| | ge PD | | | | - | | | 5.58 | | 0.75 | | 5.53 | 6.14 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | - | - | | _ | - | 14.12 | - | - | _ | 13.96 | 22.68 |
| Saudi Arabia | Avera | - | | - | | | | - | | | | | |
| | ge PD | | | | | - | | | | 0.15 | - | 0.15 | 0.15 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | | | | | | | 27.20 | _ | 27 20 | 20.64 |
| Sweden | Avera | | | | | | | | | 27.28 | | 27.28 | 29.64 |
| Sweden | ge PD | - | - | - | | _ | 9.00 | 11.27 | - | 19.29 | _ | 9.09 | 9.01 |
| | Avera | - | | - | | | | - | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | - | | 8.48 | 8.39 | | 33.49 | | 8.61 | 7.11 |
| Switzerland | Avera ge PD | _ | 0.25 | | | | 1.15 | 3.43 | | 1.90 | | 1.95 | 2 11 |
| | Avera | | 0.35 | | | | 1.15 | 3.43 | | 1.90 | | 1.95 | 2.11 |
| | ge | | | | | | | | | | | | |
| | LGD | - | 81.00 | - | - | - | 7.13 | 11.75 | - | 27.88 | - | 14.64 | 13.60 |
| Serbia and Kosovo | Avera | | | | | | | | | | | | |
| | ge PD | | | | - | | | | | 23.23 | | 23.23 | 71.88 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | | _ | _ | _ | _ | 50.38 | _ | 50.38 | 46.38 |
| Singapore | Avera | | | | | | | | | | | | |
| | ge PD | - | - | | - | - | 21.10 | 1.62 | - | 0.15 | - | 21.04 | 14.34 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | | | | | 9.30 | 12.75 | | 27.25 | _ | 9.31 | 6.24 |
| Slovakia | Avera | | | | | | 9.30 | 12.73 | | 27.23 | | 3.31 | 0.24 |
| Jiovakia | ge PD | _ | _ | _ | | _ | 9.00 | _ | _ | 43.42 | _ | 9.20 | 9.06 |
| | Avera | - | - | - | | | | | | | | - | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | - | | 11.11 | | | 37.98 | | 11.27 | 1.58 |
| Slovenia | Avera | | _ | _ | _ | | _ | 1.20 | | 17.37 | _ | 6.20 | 4.11 |
| | ge PD Avera | | | | | | | 1.20 | | 17.37 | | 0.20 | 4.11 |
| | ge | | | | | | | | | | | | |
| | LGD | - | - | | - | - | | 2.81 | - | 45.70 | - | 16.08 | 17.25 |
| Spain | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 0.75 | 5.58 | | 2.29 | | 1.55 | 3.25 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | _ | - | - | | - | 2.45 | 7.25 | _ | 28.09 | - | 6.56 | 6.17 |
| Sri Lanka | Avera | | | | | | | | | | | | |
| | ge PD | | - | | - | | | | | | | - | 8.27 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | | | | | | 7.02 |
| South Africa | LGD Avera | | | | | | | | | - | | - | 7.03 |
| Julii / Hilling | ge PD | - | - | - | | - | - | 1.14 | - | 100.00 | - | 1.31 | 0.83 |
| | Avera | | | | | | | | - | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | - | | - | | | 6.11 | | 39.79 | | 6.16 | 10.78 |
| South Korea | Avera | | | | | | 11.96 | | | | | 11.00 | 0.05 |
| | ge PD Avera | | | | | | 11.96 | | | | | 11.96 | 9.85 |
| | ge | _ | _ | - | | _ | 4.24 | - | _ | - | _ | 4.24 | 3.48 |
| | 5- | | | | | | | | | | | | 30 |

| Carrature | D!-! | <u></u> | Incett : | C | | iak: | Exposure | | Dat-" | Det-!! | 1 | Tat-1 | Tatal |
|-----------------------|-----------------------|---|----------|------|---|----------------|----------|--|-----------------------------------|---|---------------------------|-------|---------------------------------|
| Country | Risk param eter | Gentral govern ments and central banks | | SMEs | ates, of wh Specializ ed lending | Recei vable | Other | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA retail exposure | equity invest ments | Total | Total as of Dec. 31, 2016 |
| % | | | | | - | | | | | <u>s</u> | | | |
| Tainne | LGD | - | | | - | | | - | - | | | | - |
| Taiwan | Avera ge PD | _ | _ | _ | _ | _ | _ | 0.19 | _ | _ | _ | 0.19 | 0.19 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | | | | | 0.00 | 5.35 |
| Thailand | Avera ge PD | _ | | _ | | | 2.60 | 13.42 | _ | 17.97 | | 2.67 | 2.61 |
| | Avera | | | | | | 2.00 | 13.72 | | 17.57 | | 2.07 | 2.01 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | 8.27 | 11.06 | | 38.15 | | 8.32 | 14.66 |
| Czech Republic | Avera | | | | | | | 4.45 | | 6.00 | | 4.00 | F 44 |
| | ge PD Avera | | | | | | | 4.45 | | 6.93 | | 4.98 | 5.11 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | 16.81 | _ | 18.31 | | 17.14 | 16.00 |
| Tunisia | Avera | | | | | | | | | | | | |
| | ge PD | - | | | - | - | | 0.35 | | | - | 0.35 | 0.35 |
| | Avera ge | | | | | | | | | | | | |
| | LGD | - | - | - | - | _ | - | - | - | - | _ | 0.00 | 0.00 |
| Turkey | Avera | | | - | | | | | | | | | |
| | ge PD | | | | - | | 5.15 | 2.02 | | 43.04 | | 5.15 | 4.24 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | _ | _ | _ | | _ | 2.36 | 8.08 | - | 49.66 | _ | 2.41 | 2.64 |
| Hungary | Avera | | | | - | | 2.50 | 0.00 | | 75.00 | | 2.71 | 2.07 |
| . 5. , | ge PD | - | - | - | - | - | - | 5.64 | - | 38.27 | - | 30.78 | 9.87 |
| | Avera | | | | | | | | | | | | |
| | ge | | | | | | | 7.40 | | 42.40 | | 24.20 | 25.07 |
| Ukraine | LGD Avera | | | | | | | 7.42 | - | 42.40 | | 34.36 | 25.97 |
| OKIAIIIE | ge PD | _ | - | _ | _ | _ | - | 0.35 | - | - | _ | 0.35 | 0.35 |
| | Avera | | | - | | | | | | | | | |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | - | | | | 0.00 | 0.00 |
| Uruguay | Avera ge PD | _ | _ | _ | _ | _ | _ | _ | _ | 0.75 | _ | 0.75 | 0.50 |
| | Avera | | | | - | | | | | 0.73 | | 0.75 | 0.50 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | | | 13.78 | | 13.78 | 16.36 |
| USA | Avera ge PD | | | | | | 6.01 | 3.96 | _ | 4.27 | | 6.00 | 6.54 |
| | Avera | | | | | | 0.01 | 3.30 | | 4.27 | | 0.00 | 0.54 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | 3.23 | 9.07 | | 28.69 | | 3.29 | 3.72 |
| Venezuela | Avera | | | | | | | 20.00 | | | | 20.00 | 25.00 |
| | ge PD Avera | | | | | | | 30.00 | - | | | 30.00 | 26.08 |
| | ge | | | | | | | | | | | | |
| | LGD | | | | | | | 3.65 | | | | 3.65 | 5.38 |
| United Arab Emirates | Avera | ·- | - | | | | | | | - | | | |
| | ge PD | | | | - | | 6.56 | 0.88 | | 8.57 | | 6.31 | 3.56 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | - | - | - | - | - | 2.03 | 9.46 | - | 34.53 | - | 2.40 | 2.25 |
| Vietnam | Avera | | | | | | | | | | | | |
| | ge PD | | | | | | 9.00 | | | 0.50 | | 9.00 | 13.50 |
| | Avera | | | | | | | | | | | | |
| | ge LGD | | _ | | | _ | 4.55 | | - | 55.32 | _ | 4.55 | 2.97 |
| Wallis and Futuna | Avera | | | | | | | | | 33.32 | | 7.55 | 2.57 |
| | ge PD | | | | | | | | | 2.60 | | 2.60 | 2.60 |

| | | Exposure class | | | | | | | | | | | |
|---|-----------------------|----------------|-------|----------------|---|---|-------|--|-----------------------------------|-----------------------|---------------------------|-------|---------------------------------|
| Country % | Risk param eter | | | Corpor SMEs | ates, of wh Specializ ed Iending | | | Retail subcatego ry: mortgage- backed IRBA exposures | gory: qualifie d revolvi | ory: other IRBA | equity invest ments | Total | Total as of Dec. 31, 2016 |
| 70 | Avera | | - | | | | | | | - | | | |
| | ge LGD | - | _ | | | _ | - | - | - | 44.07 | - | 44.07 | 44.62 |
| Cyprus | Avera ge PD | - | - | | | - | 11.42 | 7.18 | - | 1.10 | - | 11.41 | 17.56 |
| | Avera ge LGD | - | _ | | | - | 11.90 | 20.25 | - | 55.32 | - | 11.93 | 13.17 |
| Total average PD as of Dec. 31, 2017 | | _ | 0.34 | | | _ | 20.40 | 2.63 | _ | 4.38 | _ | 6.83 | |
| Total average LGD as of Dec. 31, 2017 | | | 81.00 | | | _ | 9.09 | 10.32 | _ | 33.50 | _ | 14.52 | |
| Total average PD as of Dec. 31, 2016 | | _ | 0.40 | | | _ | 15.85 | 2.75 | _ | 4.39 | _ | | 6.66 |
| Total average LGD as of Dec. 31, 2016 | | _ | 81.00 | | _ | _ | 8.29 | 10.26 | _ | 34.94 | _ | | 14.65 |

6.7 Counterparty credit risk

6.7.1 Required qualitative disclosures (ARTICLE 439 SENTENCE 1 LETTERS A TO D CRR)

The following information on the management of derivative counterparty risk exposure in the banking book and trading book of the DZ BANK banking group can be found in the opportunity and risk report (the relevant section of the opportunity and risk report is shown in parentheses in each case):

- Internal procedure for allocating capital to cover derivative counterparty risk exposures and procedure for determining the upper limits for individual counterparties (section 8.4.4 and section 8.4.5, pages 110 to 112)
- Procedure for obtaining collateral (section 8.4.7 and section 8.6.3, pages 113 to 115 and page 117)
- Handling of correlations of market risk and counterparty risk (section 8.4.6, pages 112 and 113)

Additional contractual obligations (article 439 sentence 1 letter d CRR) were significantly lower than at December 31, 2016. This was largely due to the new collateralization annexes introduced as a result of the European Market Infrastructure Regulation (EMIR). The new collateralization annexes are generally independent of credit ratings, which means a downgrade of DZ BANK's credit rating would not impact on the level of additional contractual obligations.

Consequently, a downgrade of DZ BANK's credit rating would not lead to a notable increase in regulatory counterparty credit risk within the meaning of article 271 et seq. CRR.

6.7.2 Regulatory measures (ARTICLE 439 SENTENCE 1 LETTERS E, F, AND I CRR)

6.7.2.1 Analysis of counterparty credit risk Fig. 49 presents the methods used to calculate the regulatory requirements for counterparty credit risk as well as the main parameters of each method.

Fig. 49 - EU CCR1 - ANALYSIS OF COUNTERPARTY CREDIT RISK BY APPROACH

| | | a | b | с | d | e | f | g |
|----|---|----------|--|----------------------------------|---|------------|--|------|
| | € million | Notional | Replacement cost/ current market value | Potential future credit exposure | Effective expected positive exposure (EEPE) | Multiplier | EAD after credit risk mitigation | RWAs |
| 1 | Mark-to-market method | | 6,493 | 4,553 | 3 | | 9,644 | 2,76 |
| 2 | Original exposure method | | - | | | | | |
| 3 | Standardized Approach | | | | | | | |
| 4 | Internal model method (IMM, for derivatives and securities financing transactions) | | | | | - | | |
| 5 | of which: securities financing transactions | | | | - | - | | |
| 6 | of which: derivatives and long-settlement transactions | | | | - | - | - | |
| 7 | of which: from contractual cross- product netting | | | | - | - | - | |
| 8 | Financial collateral simple method (for securities financing transactions) | | | | | | | |
| 9 | Financial collateral comprehensive method (for securities financing transactions) | | | | | | | |
| 10 | VaR for securities financing transactions | | | | | | | |
| 11 | Total | | | | | | | 2,76 |

6.7.2.2 Capital requirement for adjustment of the credit valuation

The exposure value and the risk-weighted asset amount for transactions subject to capital

requirements for credit valuation adjustments must be disclosed separately. Based on the requirements in the CRR, Fig. 50 shows the regulatory calculations for adjustment of the credit valuation (broken down into the foundation and advanced approaches).

FIG. 50 – EU CCR2 – CVA CAPITAL CHARGE

| | | a | b |
|-----|--|----------------|-------|
| | € million | Exposure value | RWAs |
| 1 | Total portfolios subject to the advanced method | - | - |
| 2 | i) VaR component (including the 3x multiplier) | - | - |
| 3 | ii) Stressed VaR component (SVaR, including the 3x multiplier) | - | - |
| 4 | All portfolios subject to the standardized method | 3,285 | 1,423 |
| EU4 | Based on the original exposure method | - | - |
| 5 | Total subject to the CVA capital charge | 3,285 | 1,423 |

6.7.2.3 Exposures to central counterparties (ARTICLE 439 SENTENCE 1 LETTERS E AND F CRR)

Specific information about credit risk arising from derivatives with central counterparties (CCPs) and the associated exposures are shown in Fig. 51, which provides a comprehensive picture of the DZ BANK banking group's exposures. Only exposures to qualifying CCPs are included.

Fig. 51 - EU CCR8 - EXPOSURES TO CCPS

| | | a | b |
|----|---|----------------------------------|------|
| | € million | EAD after credit risk mitigation | RWAs |
| 1 | Total exposures to qualified CCPs | | 367 |
| 2 | Exposures for trades at qualified CCPs (excluding initial margin and default fund contributions); of which: | 2.024 | 127 |
| _ | - | 2,824 | |
| 3 | i) OTC derivatives | 162 | |
| 4 | ii) Exchange-traded derivatives | 2,658 | 53 |
| 5 | iii) Securities financing transactions | 4 | 0 |
| 6 | iv) Netting sets where cross-product netting has been approved | | |
| 7 | Segregated initial margin | | |
| 8 | Non-segregated initial margin | 1,633 | 240 |
| 9 | Prefunded default fund contributions | 55 | 1 |
| 10 | Alternative calculation of capital requirements for exposures | | - |
| 11 | Total exposures to non-qualified CCPs | | 42 |
| 12 | Exposures for trades at non-qualified CCPs (excluding initial margin and default fund contributions); of which: | 42 | 42 |
| 13 | i) OTC derivatives | 42 | 42 |
| 14 | ii) Exchange-traded derivatives | - | |
| 15 | iii) Securities financing transactions | - | |
| 16 | iv) Netting sets where cross-product netting has been approved | - | |
| 17 | Segregated initial margin | - | |
| 18 | Non-segregated initial margin | - | |
| 19 | Prefunded default fund contributions | - | - |
| 20 | Unfunded default fund contributions | - | - |

6.7.3 Regulatory risk weightings

(ARTICLE 444 SENTENCE 1 LETTER E AND ARTICLE 452 SENTENCE 1 LETTER E IN CONJUNCTION WITH ARTICLE 92 SENTENCE 3 LETTER F CRR)

The information about counterparty credit risk under the Standardized Approach and the IRB approach can be found in sections 6.7.3.1 and 6.7.3.2.

6.7.3.1 Counterparty credit risk exposures: Standardized Approach

(ARTICLE 444 SENTENCE 1 LETTER E IN CONJUNCTION WITH ARTICLE 92 SENTENCE 3 LETTER F CRR)

Fig. 52 shows the counterparty credit risk exposures after credit risk mitigation, broken down by portfolio (type of counterparty) and risk weighting (risk content attributed according to the Standardized Approach).

Fig. 52 – EU CCR3 – STANDARDIZED APPROACH – COUNTERPARTY CREDIT RISK EXPOSURES BY REGULATORY PORTFOLIO AND RISK

| | osure class illion | Risk weighting | | | | | | | | | | Total | of which: unrate d | |
|----|---|----------------|----|----|-----|-------|------|-----|-----|-------|------|-------|-----------------------------|-------|
| | | 0% | 2% | 4% | 10% | 20% | 50% | 70% | 75% | 100% | 150% | Other | _ | |
| 1 | Central governments or central banks | 10 | | _ | _ | | | | _ | | | | - 10 | 7 |
| 2 | Regional governments or local authorities | 311 | | - | - | - 3 | - | | - | | | | - 314 | 36 |
| 3 | Public-sector entities | 254 | | - | - | | | | - | | | | - 254 | 191 |
| 4 | Multilateral development banks | | | - | - | | - | | - | | | | | _ |
| 5 | International organizations | | | - | - | | - | | - | | | | - 2 | 2 |
| 6 | Institutions | 2,945 | | - | - | - 632 | . 1 | | - | | | | - 3,578 | 3,038 |
| 7 | Corporates | | | - | - | - 314 | 244 | | - | - 966 | | | - 1,524 | 959 |
| 8 | Retail business | | | - | - | | - | | - | | | | | - |
| 9 | Institutions and corporates with a short-term credit assessment | | | _ | _ | | | | _ | | | | | |
| 10 | Other items | - | | - | - | | - | | - | | | | | _ |
| 11 | Secured by mortgages on immovable property | | | _ | _ | | - 22 | | _ | - | | | | _ |
| 12 | Exposures in default | | | - | - | | - | | - | - 0 | 0- | | | _ |
| 13 | Exposures associated with particularly high risk | | | - | _ | - | | | - | - | | | | _ |
| 14 | Covered bonds | | | - | - | | - | | - | | | | | _ |
| 15 | CIUs | | | - | - | | - | | - | | | | | _ |
| 16 | Equity exposures | | | - | - | | - | | - | | | - | | _ |
| 17 | Total | 3,521 | | - | - | - 950 | 267 | | - | - 966 | 0 | | - 5,682 | 4,232 |

6.7.3.2 Counterparty credit risk exposures: IRB approach

(ARTICLE 452 SENTENCE 1 LETTER E IN CONJUNCTION WITH ARTICLE 92 SENTENCE 3 LETTER F CRR)

Fig. 53 and Fig. 54 show key parameters used to calculate the capital requirements for counterparty credit risk in the IRB models.

Fig. 53 – EU CCR4 – FIRB APPROACH – COUNTERPARTY CREDIT RISK EXPOSURES BY PORTFOLIO AND PD SCALE

| € million (unless indicated otherwise) | a | b | | d | e | f | g |
|--|----------------------------------|-------------------|---------------------|-----------------|-------------------------|-------|-------------|
| PD scale by exposure class | EAD after credit risk mitigation | Average PD (%) | Number of borrowers | Average LGD (%) | Average maturity (days) | RWAs | RWA density |
| Central governments | and central banks | | | | | | |
| 0.00 to < 0.15 | 124 | 0.01 | 6 | 45.00 | 900 | 10 | 7.98 |
| 0.15 to < 0.25 | - | - | - | - | | | |
| 0.25 to < 0.50 | - | - | - | - | | | |
| 0.50 to < 0.75 | - | - | - | - | | | |
| 0.75 to < 2.50 | - | - | - | - | | - | |
| 2.50 to < 10.00 | - | - | - | - | | - | |
| 10.00 to < 100.00 | - | - | - | - | | | |
| 100.00 (default) | - | - | - | - | | | |
| Subtotal | 124 | 0.01 | 6 | 45.00 | 900 | 10 | 7.98 |
| Institutions | | | | | | | |
| 0.00 to < 0.15 | 2,665 | 0.36 | 141 | 35.95 | 869 | 755 | 28.31 |
| 0.15 to < 0.25 | 783 | 0.81 | 65 | 31.65 | 863 | 305 | 38.87 |
| 0.25 to < 0.50 | 323 | 0.89 | 26 | 30.78 | 886 | 177 | 54.72 |
| 0.50 to < 0.75 | 386 | 2.78 | 18 | 12.72 | 859 | 103 | 26.60 |
| 0.75 to < 2.50 | 44 | 0.77 | 16 | 18.46 | 900 | 19 | 43.92 |
| 2.50 to < 10.00 | 4 | 4.26 | 5 | 14.06 | 900 | 3 | 60.97 |
| 10.00 to < 100.00 | 12 | 13.76 | 3 | 0.85 | 900 | 1 | 5.01 |
| 100.00 (default) | - | - | - | - | | | |
| Subtotal | 4,217 | 0.75 | 274 | 32.33 | 869 | 1,361 | 32.27 |
| Corporates – SMEs | | | | | | | |
| 0.00 to < 0.15 | 0 | 0.10 | 4 | 45.00 | 900 | 0 | 22.04 |
| 0.15 to < 0.25 | 3 | 0.21 | 34 | 45.00 | 900 | 1 | 40.25 |

| € million (unless indicated otherwise) | a | b | c | d | e | f | g |
|--|----------------------------------|-------------------|---------------------|-----------------|-------------------------|-------|--------------------|
| PD scale by exposure class | EAD after credit risk mitigation | Average PD (%) | Number of borrowers | Average LGD (%) | Average maturity (days) | RWAs | RWA density (%) |
| 0.25 to < 0.50 | 2 | 0.35 | 24 | 45.00 | 900 | 1 | 54.79 |
| 0.50 to < 0.75 | 1 | 0.50 | 33 | 45.00 | 900 | 1 | 62.80 |
| 0.75 to < 2.50 | 12 | 0.97 | 98 | 45.00 | 900 | 9 | 79.78 |
| 2.50 to < 10.00 | 6 | 4.29 | 35 | 44.90 | 900 | 7 | 124.22 |
| 10.00 to < 100.00 | 0 | 13.50 | 2 | 45.00 | 900 | 0 | 198.05 |
| 100.00 (default) | 1 | 100.00 | 7 | 45.00 | 900 | - | _ |
| Subtotal | 25 | 4.10 | 237 | 44.98 | 900 | 20 | 79.62 |
| Corporates – specializ | ed lending | | | | | | |
| 0.00 to < 0.15 | 4 | 0.09 | 10 | 44.95 | 900 | 1 | 29.99 |
| 0.15 to < 0.25 | 41 | 0.21 | 23 | 45.00 | 900 | 19 | 47.87 |
| 0.25 to < 0.50 | 25 | 0.35 | 24 | 44.98 | 900 | 15 | 62.26 |
| 0.50 to < 0.75 | 24 | 0.50 | 36 | 44.94 | 900 | 17 | 73.69 |
| 0.75 to < 2.50 | 78 | 1.06 | 100 | 44.70 | 900 | 75 | 96.66 |
| 2.50 to < 10.00 | 5 | 2.73 | 5 | 44.91 | 900 | 7 | 132.11 |
| 10.00 to < 100.00 | 0 | 30.00 | 1 | 45.00 | 900 | 1 | 263.75 |
| 100.00 (default) | 17 | 100.00 | 14 | 45.00 | 900 | _ | |
| Subtotal | 194 | 9.31 | 213 | 44.86 | 900 | 137 | 70.71 |
| Corporates – other | | | | | | | |
| 0.00 to < 0.15 | 851 | 0.04 | 235 | 41.11 | 900 | 173 | 20.33 |
| 0.15 to < 0.25 | 174 | 0.19 | 119 | 42.51 | 900 | 80 | 45.82 |
| 0.25 to < 0.50 | 52 | 0.35 | 96 | 34.38 | 900 | 25 | 48.29 |
| 0.50 to < 0.75 | 95 | 0.50 | 104 | 42.65 | 900 | 66 | 70.08 |
| 0.75 to < 2.50 | 151 | 0.90 | 220 | 45.00 | 900 | 150 | 99.74 |
| 2.50 to < 10.00 | 28 | 2.77 | 39 | 45.00 | 900 | 37 | 133.25 |
| 10.00 to < 100.00 | | _ | | | | | |
| 100.00 (default) | 6 | 100.00 | 15 | 45.00 | 900 | - | - |
| Subtotal | 1,357 | 0.68 | 828 | 41.67 | 900 | 532 | 39.19 |
| Long-term equity inve | estments | | | | | | |
| 0.00 to < 0.15 | - | _ | - | | _ | | _ |
| 0.15 to < 0.25 | - | _ | - | - | - | - | |
| 0.25 to < 0.50 | - | _ | - | - | - | - | _ |
| 0.50 to < 0.75 | - | _ | - | - | - | - | _ |
| 0.75 to < 2.50 | - | - | - | - | - | - | |
| 2.50 to < 10.00 | | _ | | | | | |
| 10.00 to < 100.00 | | _ | | | | | |
| 100.00 (default) | | _ | | - | | - | _ |
| Subtotal | - | - | | - | - | | - |
| Total (all portfolios) | 5,916 | 1.01 | 1,558 | 35.20 | 877.61 | 2,059 | 34.81 |

Fig. 54 – EU CCR4 – AIRB APPROACH – COUNTERPARTY CREDIT RISK EXPOSURES BY PORTFOLIO AND PD SCALE

| € million (unless indicated otherwise) | a | b c d | | d | е | f | g |
|--|----------------------------------|-------------------|---------------------|-----------------|-------------------------|-------|--------------------|
| PD scale | EAD after credit risk mitigation | Average PD (%) | Number of borrowers | Average LGD (%) | Average maturity (days) | RWAs | RWA density (%) |
| Central governmen | ts and central banks | , | | | (,,-, | | |
| 0.00 to < 0.15 | | - | - | - | - | - | - |
| 0.15 to < 0.25 | | - | - | - | - | _ | - |
| 0.25 to < 0.50 | | - | - | - | - | - | - |
| 0.50 to < 0.75 | <u> </u> | - | - | - | - | _ | - |
| 0.75 to < 2.50 | | - | - | - | - | - | - |
| 2.50 to < 10.00 | | _ | - | - | - | _ | _ |
| 10.00 to < 100.00 | | _ | - | - | - | _ | _ |
| 100.00 (default) | | _ | - | - | - | _ | _ |
| Subtotal | | _ | - | - | - | _ | _ |
| Institutions | | | | | | | |
| 0.00 to < 0.15 | 568 | 0.09 | 9 : | 81.00 | 1,462 | 2 203 | 35.7 |
| 0.15 to < 0.25 | 48 | 0.20 |) : | 2 81.00 | 1,738 | 3 25 | 51.4 |

| PD scale | | | | | | | | otherwise) |
|--|-------------|--------------|-------|-------|--------------|-----------------|----------------------|------------------------|
| 0.25 to < 0.50 | RWA density | RWAs | | | | | | , |
| 0.50 to < 0.75 | | | | | | | | |
| 0.75 to < 2.50 2.50 to < 10.00 1.00 to < 100.00 1.00 to < 10.00 1.50 to < 0.15 1.50 to < 0.25 1.50 to < 0.75 1.50 to < 0.75 1.50 to < 0.50 1. | | | | | | | | |
| 2.50 to < 10.00 10.00 to < 100.00 10.00 to < 10.50 10.00 to < | . 155.27 | | 1,217 | | | 0.50 | | |
| 10.00 to < 100.00 (default) | - | | | | | | - | |
| 100.00 (default) | <u> </u> | | | | | | | |
| Subtotal 690 0.13 13 81.00 1,394 3 Corporates – SMEs | | | | | | | | |
| Corporates – SMEs 0.00 to < 0.15 0.05 to < 0.25 0.25 to < 0.50 0.50 to < 0.75 0.50 to < 0.75 0.50 to < 10.00 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 0.15 0.50 to < 0.75 0.50 to < 0.75 0.50 to < 0.75 0.50 to < 0.75 0.50 to < 10.00 10.00 to < 100.00 10.00 to < 0.15 0.50 to < 0.75 0.75 to < 2.50 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 0.15 10.00 to < 0.075 10.00 to < 0.15 10.00 to < 0.075 10.00 to < 0.075 10.00 to < 0.075 10.00 to < 0.000 | <u>:</u> | | | | | | | |
| 0.00 to < 0.15 0.15 to < 0.25 0.50 to < 0.50 0.50 to < 0.75 0.75 to < 2.50 0.70 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 0.75 | 44.14 | 304 | 1,394 | 81.00 | 13 | 0.13 | 690 | |
| 0.15 to < 0.25 to < 0.50 0.25 to < 0.50 0.25 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 10.00 0.00 to < 100.00 0.00 to < 100.00 0.00 to < 0.10 to < 0.10 to < 0.10 to < 0.10 to < 0.15 0.15 to < 0.25 0.75 to < 2.50 0.75 to < 2 | | | | | | | | |
| 0.25 to < 0.50 0.50 to < 0.75 0.50 to < 0.75 0.50 to < 10.00 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 0.15 0.55 to < 0.25 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 0.25 0.75 to < 0.25 0.75 to < 0.25 0.75 to < 0.50 0.75 to < 0.25 0.75 to < 0.50 0.75 to < 0.75 to < 0.50 0.75 to < | <u> </u> | | | | | | | |
| 0.50 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 10.00 to < 100.00 10.00 (default) Subtotal Corporates – specialized lending 0.00 to < 0.15 0.15 to < 0.25 0.50 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.70 to < 0.100.00 100.00 (default) Corporates – specialized lending 0.00 to < 0.15 0.15 to < 0.25 0.15 to < 0.25 | - | | | | | | | |
| 0.75 to < 2.50 2.50 to < 10.00 10.00 to < 100.000 10.00 (default) 2.50 to < 10.00 2.50 to < 10.00 3.50 to < 10.00 3.50 to < 10.50 3.50 to < 1.50 3.50 to < 10.00 3.50 to < 10.50 3.50 to | <u></u> | | | | | | | 0.25 to < 0.50 |
| 2.50 to < 10.00 10.00 to < 100.00 10.00 to < 1010.00 10.00 (default) Subtotal Corporates – specialized lending 0.00 to < 0.15 0.25 to < 0.25 0.25 to < 0.50 0.50 to < 0.75 0.50 to < 10.00 10.00 to < 1010.00 10.00 to < 0.15 10.00 to < 0.05 10.00 to < 0.0 | | | | | | | - | 0.50 to < 0.75 |
| 10.00 to < 100.00 (default) Subtotal Corporates – specialized lending | | | | | | | | 0.75 to < 2.50 |
| 100.00 (default) Subtotal Corporates – specialized lending 0.00 to < 0.15 0.15 to < 0.25 0.25 to < 0.50 0.75 to < 2.50 0.75 to < 2.50 10.00 to < 100.00 10.00 to < 100.00 10.00 to < 0.15 Subtotal Corporates – other Corporates – other Corporates – other 0.01 to < 0.15 10 0.16 4 56.19 1,549 0.15 to < 0.25 3 0.35 5 13.91 988 0.25 to < 0.50 5.00 to < 0.75 1 2.14 3 5.50 1,492 0.75 to < 2.50 3 7.32 15 14.49 1,773 2.50 to < 10.00 1 10.00 to < 100.00 1 2.12.5 5 2.0.26 1,095 1,000 to < 100.00 2 10.00 to < 100.00 3 3 43.12 1,441 Retail business – SMEs, secured by mortgages on immovable property 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 0.75 0.75 to < 2.50 0.75 to < 0.75 0.75 to < 0.55 0.75 to < 0.75 | | | | | | | | 2.50 to < 10.00 |
| Subtotal Corporates – specialized lending 0.00 to < 0.15 | - | - | - | - | | - | - | 10.00 to < 100.00 |
| Subtotal 0.00 to < 0.15 | - | | - | _ | | | - | 100.00 (default) |
| 0.00 to < 0.15 0.15 to < 0.25 0.25 to < 0.50 0.25 to < 0.50 0.50 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 0.50 0.75 to < 0.50 to < 0.75 0.75 to < 0.50 to < 0.75 0.75 to < 0.50 to < 0.75 0.75 to < 0.50 to < 0.00 to < 0.015 0.00 to < 0.05 to < 0.00 to < 0.05 to < 0.00 to < 0.05 to < 0.05 to < 0.05 to < 0.00 to < 0.00 to < 0.00 to < 0.05 to < | - | _ | _ | _ | | | - | Subtotal |
| 0.00 to < 0.15 0.15 to < 0.25 0.25 to < 0.50 0.25 to < 0.50 0.50 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 0.50 0.75 to < 0.50 to < 0.75 0.75 to < 0.50 to < 0.75 0.75 to < 0.50 to < 0.75 0.75 to < 0.50 to < 0.00 to < 0.015 0.00 to < 0.05 to < 0.00 to < 0.05 to < 0.00 to < 0.05 to < 0.05 to < 0.05 to < 0.00 to < 0.00 to < 0.00 to < 0.05 to < | | | | | | | zed lendina | |
| 0.15 to < 0.25 0.25 to < 0.50 0.50 to < 0.75 0.50 to < 0.75 0.50 to < 2.50 2.50 to < 10.00 2.50 to < 10.00 0.50 to < 10.00 0.50 to < 10.00 0.50 to < 100.00 100.00 (default) 100.00 (default) 100.00 to < 0.15 100.00 to < 0.75 100.00 to < 0.05 100.00 to < 0.05 100.00 to < 0.05 100.00 to < 0.00 100.00 to < 0.05 100 | | _ | | | | | | |
| 0.25 to < 0.50 0.50 to < 0.75 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 2.50 0.75 to < 10.00 10.00 to < 100.00 10.00 (default) | - | | | | | | | |
| 0.50 to < 0.75 | | | | | | | | |
| 0.75 to < 2.50 2.50 to < 10.00 2.50 to < 10.00 3.50 to < 10.000 3.50 to < | <u> </u> | | | | | | | |
| 2.50 to < 10.00 10.00 to < 100.00 100.00 (default) | | | | | | | | |
| 10.00 to < 100.00 100.00 (default) Subtotal Corporates - other 0.00 to < 0.15 10 0.16 4 56.19 1,549 0.15 to < 0.25 3 0.35 5 13.91 988 0.25 to < 0.50 | - | | | | | | | |
| Subtotal Corporates – other 0.00 to < 0.15 | - | | | | | | | |
| Subtotal - | <u>-</u> | | | | | | | |
| Corporates – other 0.00 to < 0.15 | | | | | | | | |
| 0.00 to < 0.15 | - | - | - | - | | | - | |
| 0.15 to < 0.25 | | | | | | | | Corporates – other |
| 0.25 to < 0.50 | 91.88 | 9 | 1,549 | | | 0.16 | 10 | 0.00 to < 0.15 |
| 0.50 to < 0.75 | 1 21.48 | 1 | 988 | 13.91 | 5 | 0.35 | 3 | 0.15 to < 0.25 |
| 0.75 to < 2.50 | | | | | | | - | 0.25 to < 0.50 |
| 2.50 to < 10.00 | 14.71 | 0 | 1,492 | 5.50 | 3 | 2.14 | 1 | 0.50 to < 0.75 |
| 10.00 to < 100.00 2 100.00 2 91.61 1,104 100.00 (default) - | 64.73 | 2 | 1,773 | 14.49 | 15 | 7.32 | 3 | 0.75 to < 2.50 |
| 10.00 to < 100.00 | 1 117.44 | 1 | 1,095 | 20.26 | 5 | 21.25 | 1 | 2.50 to < 10.00 |
| 100.00 (default) | - | | | 91.61 | 2 | 100.00 | 2 | 10.00 to < 100.00 |
| Subtotal 20 12.20 34 43.12 1,441 Retail business – SMEs, secured by mortgages on immovable property 0.00 to < 0.15 | - | | | | | | | 100 00 (default) |
| Retail business – SMEs, secured by mortgages on immovable property 0.00 to < 0.15 | 65.26 | 13 | 1 441 | 43.12 | 34 | 12 20 | 20 | |
| 0.00 to < 0.15 | | | ., | | | | | |
| 0.15 to < 0.25 | | _ | | | bic property | | - | |
| 0.25 to < 0.50 | - | | | | | | - | |
| 0.50 to < 0.75 | <u> </u> | | | | | | | |
| 0.75 to < 2.50 | <u> </u> | | | | | | | |
| 2.50 to < 10.00 | · | | | | | | | |
| 10.00 to < 100.00 | - | | | | | | | |
| 100.00 (default) - - - - - Subtotal - | <u> </u> | | | | | | | |
| Subtotal - - - - - Retail business – non-SMEs, secured by mortgages on immovable property - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | |
| Retail business – non-SMEs, secured by mortgages on immovable property 0.00 to < 0.15 | | | | | | | - | 100.00 (default) |
| 0.00 to < 0.15 | - | - | - | - | - | - | - | Subtotal |
| 0.15 to < 0.25 | | | | erty | novable prop | ortgages on imn | -SMEs, secured by mo | Retail business – non- |
| · · · · · · · · · · · · · · · · · · · | | | | - | | | - | 0.00 to < 0.15 |
| · · · · · · · · · · · · · · · · · · · | | - | | | | | | 0.15 to < 0.25 |
| | - | | - | | | | - | 0.25 to < 0.50 |
| 0.50 to < 0.75 | - | | - | - | | | - | |
| 0.75 to < 2.50 | - | | - | | | - | - | |
| 2.50 to < 10.00 | - | | | | | | | |
| 10.00 to < 100.00 | - | | | | | | | |
| 100.00 (default) | - | | | | | | | |
| | - | | | | | | - | |
| Subtotal | - | - | - | - | - | - | | |
| Retail business – qualified revolving | | | | | | | | |
| 0.00 to < 0.15 | <u>-</u> | | | | | | - | |
| <u>0.15 to < 0.25</u> | | _ | - | - | - | - | - | 0.15 to < 0.25 |

| € million (unless indicated otherwise) | a | b | С | d | е | f | g |
|--|----------------------------------|----------------|---------------------|-----------------|-------------------------|------|-----------------|
| PD scale | EAD after credit risk mitigation | Average PD (%) | Number of borrowers | Average LGD (%) | Average maturity (days) | RWAs | RWA density (%) |
| 0.25 to < 0.50 | | - | - | - | - | - | - |
| 0.50 to < 0.75 | _ | - | - | - | - | - | - |
| 0.75 to < 2.50 | | - | - | - | - | - | - |
| 2.50 to < 10.00 | | - | - | - | - | - | - |
| 10.00 to < 100.00 | | - | - | - | - | - | - |
| 100.00 (default) | _ | - | - | - | - | - | - |
| Subtotal | | - | - | - | - | - | - |
| Retail business – oth | ner SMEs | | | | | | |
| 0.00 to < 0.15 | | - | - | - | - | - | - |
| 0.15 to < 0.25 | | - | - | - | - | - | - |
| 0.25 to < 0.50 | | - | - | - | - | - | - |
| 0.50 to < 0.75 | | - | - | - | - | - | - |
| 0.75 to < 2.50 | | - | - | - | - | - | - |
| 2.50 to < 10.00 | | - | - | - | - | - | - |
| 10.00 to < 100.00 | | - | - | - | - | - | - |
| 100.00 (default) | | - | - | - | - | - | - |
| Subtotal | | - | - | - | - | - | - |
| Retail business – oth | ner non-SMEs | | | | | | |
| 0.00 to < 0.15 | | - | - | - | - | - | - |
| 0.15 to < 0.25 | | - | - | - | - | - | - |
| 0.25 to < 0.50 | | - | - | - | - | - | - |
| 0.50 to < 0.75 | | - | - | - | - | - | - |
| 0.75 to < 2.50 | | - | - | - | - | - | - |
| 2.50 to < 10.00 | | - | - | - | - | - | - |
| 10.00 to < 100.00 | | - | - | - | - | - | - |
| 100.00 (default) | | - | - | - | - | - | - |
| Subtotal | | - | - | - | - | - | - |
| Other non-credit-ob | ligation assets | | | | | | |
| 0.00 to < 0.15 | | - | - | - | - | - | - |
| 0.15 to < 0.25 | | - | - | - | - | - | - |
| 0.25 to < 0.50 | | - | - | - | - | - | - |
| 0.50 to < 0.75 | | - | - | - | - | - | - |
| 0.75 to < 2.50 | | - | - | - | - | - | - |
| 2.50 to < 10.00 | | - | - | - | - | - | - |
| 10.00 to < 100.00 | | - | - | - | - | - | - |
| 100.00 (default) | | - | - | - | - | - | - |
| Subtotal | | - | - | - | - | - | - |
| Total | | | | | | | |
| (all portfolios) | 71 | 0 0.4 | 7 4 | 7 79.9 | 3 1,395.1 | 5 31 | 7 44.73 |

6.7.4 Further information on counterparty credit risk

(ARTICLE 439 SENTENCE 1 LETTERS E, G, AND H CRR)

6.7.4.1 Impact of netting and collateral held on exposure values

(ARTICLE 439 LETTER E CRR)

Fig. 55 shows the aggregate derivative counterparty risk exposure in the banking book and trading book in the form of positive fair values before and after the offsetting of net derivatives exposures and collateral.

Exposures that are processed directly via a central counterparty (clearing house) are not shown in Fig. 55,

which therefore primarily shows over-the-counter (OTC) derivatives and listed derivatives that are traded via an intermediary, such as a broker. Derivative positions arising from securitizations are disclosed solely in Fig. 63.

Fig. 55 – EU CCR5-A – IMPACT OF NETTING AND COLLATERAL HELD ON EXPOSURE VALUES

| | | a | b | С | d | е |
|---|-----------------------------------|--|------------------|--------------------------------|-----------------|---------------------|
| | €million | Gross positive fair value or net carrying amount | Netting benefits | Netted current credit exposure | Collateral held | Net credit exposure |
| 1 | Derivatives | 28,447 | 20,396 | 8,050 | 3,840 | 4,210 |
| 2 | Securities financing transactions | - | - | - | - | - |
| 3 | Cross-product netting | - | - | - | - | - |
| 4 | Total | 28,447 | 20,396 | 8,050 | 3,840 | 4,210 |

There is no material concentration of individual exposures or instruments.

6.7.4.2 Composition of collateral for exposures subject to counterparty credit risk (ARTICLE 439 LETTER E CRR)

Fig. 56 provides a breakdown for all types of collateral (cash collateral, sovereign debt, corporate bonds, etc.) posted or received by DZ BANK or the DZ BANK banking group in order to reduce counterparty credit risk related to derivatives transactions or securities financing transactions, including transactions cleared through a central counterparty.

Fig. 56 – EU CCR5-B – COMPOSITION OF COLLATERAL FOR EXPOSURES TO COUNTERPARTY CREDIT RISK

| | a | b | С | d | е | f |
|--|---|--|------------|--------------|----------|--------------------------|
| | | Collateral used in securities financing transactions | | | | |
| | Fair value of collateral received Fair value of collateral posted | | | | | Fair value of collateral |
| € million | Segregated | Unsegregated | Segregated | Unsegregated | received | posted |
| Derivatives | | - 1,154 | | - 8,696 | | - |
| of which: cash collateral | | - 211 | | | | - |
| of which: bonds of non-German borrowers | | - 26 | | - | | - |
| of which: other bonds | | - 55 | | | | - |
| of which: long-term equity investments | | - 81 | | | | - |
| of which: other collateral | | - 40 | | - 7,287 | | - |
| Securities financing transactions | | | | | | - |
| Cross-product netting | | | | | | - |
| Total | | - 1,154 | | - 8,696 | | - |

6.7.4.3 Exposures secured by credit derivatives (ARTICLE 439 LETTERS G AND H CRR)

Fig. 57 shows the notional amounts of credit derivatives bought and sold, broken down by type of credit derivative. As at the end of the previous year, no credit derivatives from the intermediary operations of DZ BANK banking group entities were held as of December 31, 2017.

Fig. 57 – EU CCR6 – CREDIT DERIVATIVES EXPOSURES

| | a | b | С | d | |
|---|-----------------------------------|------------|--------------|-------------------------|--|
| | Credit derivat | ive hedges | Other credit | Intermediary operations | |
| € million | Protection Protection sold bought | | derivatives | | |
| Notionals | | | | | |
| Single-name credit default swaps | | - | - 13,85 | 5 | |
| Index credit default swaps | | - | - | - | |
| Total return swaps | | - | - | - | |
| Credit options | | - | - | - | |
| Other credit derivatives | | - | - | - | |
| Total notionals | | - | - 13,85 | 5 | |
| Fair values | | | | • | |
| Positive fair values (assets) | | | - 19,25 | 3 | |
| Negative fair values (equity and liabilities) | | - | | - | |
| Total fair value | | - | - 19,25 | 3 | |

7 Securitizations

7.1 Scope, objectives, and risks of securitization

(ARTICLE 449 SENTENCE 1 LETTERS A, D, E, AND I CRR)

The securitization activities of the DZ BANK banking group comprise not only asset-backed commercial paper (ABCP) programs but also investing, trading, and funding activities involving asset-backed securities (ABSs). In the first half of 2017, DZ BANK opened up its credit risk strategy to new investments in ABSs, albeit with significant restrictions, in order to give itself greater flexibility when investing in high-quality liquid assets (HQLAs). Investing activities continue to include the legacy portfolios of investor-related exposures dating back to the period prior to the financial crisis. As before, ABSs are held as part of trading activities in order to pass on exposures within a short space of time and funding activities are still carried out for selected customers.

As a sponsor, DZ BANK uses special-purpose entities, which are funded by issuing money market-linked ABCP. The ABCP programs are made available for DZ BANK customers who in turn securitize their own assets via these companies. In these programs, the customers sell their assets to a separate special-purpose entity, normally with a purchase price reduction. The purchase of the assets is funded by issuing money market-linked ABCP and using liquidity lines of DZ BANK. The redemption of the ABCP is covered by the asset pool in the program. The

contractual structure of the transactions ensures that the assets are not included in the asset seller's insolvency proceedings.

The CORAL ABCP program has been set up to provide securitization of assets predominantly from European entities. This program is funded by liquidity lines and by the issuance of ABCP. DZ BANK is also the sponsor of the AUTOBAHN ABCP program, which offers securitization for assets from North American customers and is funded by ABCP issues and liquidity lines.

DZ BANK's investor-related exposures are assigned to the banking book, and to a lesser extent to the trading book, and are actively managed with the aim of optimizing the portfolio, risk, and own funds.

Fig. 58 provides an overview of DZ BANK's securitization activities as sponsor in accordance with article 449 sentence 1 letter i CRR. The DZ BANK banking group no longer acts as an originator and, at the moment, does not plan to do so in the future.

Fig. 58 – SECURITIZATION EXPOSURES AS ORIGINATOR AND SPONSOR

| Entity / transaction | Type of transaction | Role | Purpose of transaction | Type of assets | Volume ¹ | | Retained expo | sures | Explanatory notes |
|-------------------------|---------------------|---------|------------------------|---|---------------------|------------------|---|---|-----------------------------------|
| € million | | | - | - | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | |
| DZ BANK | | | | | | | | | |
| CORAL | ADCD | | Generation of | Loans and advances to European corporates | 1,671 | 1,478 | Commitments of 1,671, of which 926 has been utilized | Commitment s of 1,478, of which 873 has been utilized | Description of |
| AUTOBAH N | - ABCP conduit | Sponsor | commission income | Loans and advances to North American customers | 1,976 | 2,412 | Commitments of 1,976, of which 96 has been utilized | Commitment s of 2,412, of which 123 has been utilized | — Provision of liquidity lines |

DZ BANK does not advise or manage any entities that are invested in securitization exposures originated by the DZ BANK banking group or by special-

purpose entities sponsored by DZ BANK.(article 449 sentence 1 letter i CRR).

7.2 Risk management in respect of securitizations

(ARTICLE 449 SENTENCE 1 LETTERS B, C, F, AND G CRR)

Exposures to ABSs, which constitute investor-related exposures within the meaning of the CRR, are managed by the relevant group entities and are subject to the groupwide risk management standards. One of the requirements in these standards is that securitization exposures are analyzed individually and have separate limits.

The structure of transactions is analyzed and the external credit ratings awarded by the rating agencies are validated as part of a defined process.

Furthermore, all major ABS asset classes at DZ BANK are subjected to an annual portfolio analysis process that assesses the macroeconomic and asset-class-specific risks involved.

At sectoral level, portfolio risk exposures are included each quarter in the credit risk report submitted to the credit risk management function and to DZ BANK's Board of Managing Directors. This reporting process covers the total exposure and provides the basis for managing the risks incurred from structured products.

Securitization exposures are monitored independently of whether they are assigned to the banking book or the trading book. In addition to continuous monitoring of external credit ratings, exposures are classified on a quarterly basis using stress tests specific to each asset class. A particular feature of the tests is that factors such as payment delays, defaults, and degree of loss are balanced against the existing credit enhancements in each transaction. If an exposure does not pass a stress test, the expected loss is determined using a model particular to the asset class concerned.

The credit risk arising in connection with the transactions in the ABCP programs is monitored using performance reports prepared at least monthly by the asset seller. The purchased assets are generally subject to regular due diligence in the form of random sample tests.

Re-securitization exposures are monitored in much the same way as other asset classes. Expected losses on these exposures are modeled using portfolio models from rating agencies that particularly factor in the range of ratings in the securitized portfolio and the assumptions made by the agencies with regard to the extent of losses and industry correlations. When

modeling the expected losses, DG HYP looks through the securitized portfolio.

The economic stress tests encompass both the credit risk and the spread risk arising from the Bank sector's entire securitization exposure.

7.2.1 Management of credit risk arising from securitizations

Credit risk in connection with securitizations in the banking book arises primarily from investments in securitizations and the provision of liquidity facilities for ABCP.

The liquidity facilities provided as part of the ABCP programs are managed in the banking book. The resulting risk largely depends on the quality of the asset pool.

In the context of the portfolio as a whole, the resecuritization exposures and related risks are of minor significance. Re-securitizations are structures in which the securitized exposure in turn comprises one or more other securitization exposures.

7.2.2 Management of market risk arising from securitizations

For the purposes of internal management, market risk associated with securitizations (for example, interestrate risk, spread risk, or currency risk) is included in DZ BANK and DG HYP's internal market risk models, regardless of whether the securitizations are posted in the banking book or the trading book. The regulatory capital requirement for general price risk is also calculated for securitizations in DZ BANK's trading book using the internal model.

At DZ BANK, the risk exposure arising from securitizations in the banking book and the trading book forms an integral part of the daily market risk report and is reflected in the values used for the weekly stress scenario calculations for market risk.

For securitizations, extreme scenarios are also simulated for the weighted average lifetime and recovery assumptions. DG HYP holds all securitizations in its banking book. They are included in the daily measurement of market risk and in reporting.

7.2.3 Management of other risk arising from securitizations

In addition to credit risk and market risk, the securitization activities of the DZ BANK banking group also give rise to liquidity risk and operational risk. These risks form an integral part of the group's standard risk management system. Disclosures related to these risks have been included in the relevant sections of the opportunity and risk report, as follows:

- Liquidity risk management: section 6 (pages 92 to 98) in the opportunity and risk report
- Operational risk management: section 14 (pages 144 to 151) in the opportunity and risk report.

7.2.4 Risk mitigation

In individual cases and only on a small scale, DZ BANK uses credit derivatives to mitigate the risk from individual investor-related exposures. The counterparties in these derivatives are investment-grade financial institutions. In ABCP programs managed exclusively in the banking book, the risk arising from some of the purchased asset portfolios is covered by credit insurance in addition to the discount on the purchase price already referred to above.

As the DZ BANK banking group has no securitization exposures where it acts as originator, which means no hedging operations are necessary, this risk report does not contain any disclosures pursuant to article 449 letter g CRR.

7.3 Accounting policies applied to securitizations

7.3.1 Recognition methods

(ARTICLE 449 SENTENCE 1 LETTER J (I), (III), (IV), AND (VI) CRR)

The accounting treatment of securitizations does not distinguish between the regulatory categories of banking book and trading book. As required by IAS 39, the DZ BANK banking group's investor-related exposures to securitizations are either classified as financial instruments held for trading and thus measured at fair value through profit and loss, classified as available-for-sale financial assets and thus measured at fair value via the revaluation reserve, or classified as loans and receivables at amortized cost.

Drawn liquidity facilities are measured at amortized cost as loans and advances to customers. Undrawn liquidity facilities and loan guarantees are not recognized on the balance sheet; if they give rise to any imminent risks, provisions are recognized in the amount of the estimated loss in accordance with IAS

37 if they are likely to be utilized and their amount can be reliably estimated. Instruments such as swaps that are used to hedge interest-rate or currency risks are classified as derivatives in accordance with IAS 39 in the category 'Financial instruments held for trading' and measured at fair value.

The special-purpose entities involved in the ABCP programs are unconsolidated structured entities. According to IFRS 10, an investor controls an entity and must consolidate the entity if the investor directs relevant activities, is exposed to variable returns from its involvement, and has the ability to manage those returns through its power over the investee. As of December 31, 2017, the DZ BANK banking group did not exercise control as defined in IFRS 10 over the special-purpose entities involved in the ABCP programs.

Legal asset sales – which are known as true-sale securitizations – are derecognized from the balance sheet to the extent that the opportunities and risks arising from the asset portfolio have been transferred to the buyer. There are currently no true-sale securitizations that have been originated by an entity in the DZ BANK banking group. Consequently, no gains on sale are recognized.

There are no liabilities arising from obligations to support securitized assets.

7.3.2 Measurement methods (ARTICLE 449 SENTENCE 1 LETTER J (II) AND (V) CRR)

Over the course of 2017, the positive trend in the securitizations market that had started in 2012 continued. As well as stable demand for securitizations in the secondary market, along with a significant narrowing of spreads, the primary market also held steady. The two markets continue to be supported and strengthened by the ECB's ABS purchase program (ABSPP).

Securitizations are measured on the basis of externally available market data. The validity of the measurement method used can be verified by regular comparison with the external market prices offered by other market participants. This ensures that an appropriate measurement method based on level 2 input data in the fair value hierarchy is used to determine the fair value of securitizations. Cash CDOs are measured using a copula model based on the underlying assets, which largely comprise corporate loans.

There are currently no exposures at DZ BANK for which securitization is planned. The valuation methods used for this purpose are therefore not presented in this report.

7.4 Regulatory treatment of securitizations

7.4.1 Procedure for determining risk-weighted exposures

(ARTICLE 449 SENTENCE 1 LETTER H CRR)

When acting as sponsor, the DZ BANK banking group uses the IAA specified in article 259 CRR, which has been both tested and approved by BaFin for calculating the risk-weighted exposure of securitizations in ABCP programs for which there is no external credit rating. To a lesser extent, the Standardized Approach to credit risk as specified in articles 251 to 258 CRR and the IRB approach specified in article 261 CRR are also used to determine the capital requirement for exposures forming part of the group's activities as a sponsor.

Most of the investor-related exposures in the banking book are subject to the Standardized Approach to credit risk in accordance with articles 251 to 258 CRR, in particular the look-through approach as specified in article 253 CRR within the context of the Standardized Approach to credit risk. To a lesser extent, the IRB approach in accordance with article 261 CRR, the Supervisory Formula Method in accordance with article 262 CRR, or the IAA in accordance with article 259 CRR are also used.

The capital requirements for investor-related exposures assigned to the trading book are determined using the internal model that has been approved by BaFin for calculating capital requirements. These exposures are factored into the capital requirements for market risk and therefore are not disclosed as credit risk exposures as defined in the CRR.

Since December 31, 2011, it has been a requirement to use the regulatory Standardized Market Risk Approach to assess the specific risk of investor-related securitization positions held in the trading book.

The **Standardized Approach** is based on the securitization risk weightings in the banking book. These exposures are rated for regulatory purposes

using the Standardized Approach to credit risk, the IRB approach, the Supervisory Formula Method, or the IAA with the corresponding rating categories and risk weightings. Securitization exposures with an external rating below the defined second-best rating are not weighted but deducted from own funds. The minimum thresholds are BB- for Standard & Poor's, Ba3 for Moody's, and BB- for Fitch. Under the regulatory Standardized Approach, the total of long and short positions is backed by own funds.

A modified Standardized Approach is available for the CTP in addition to the Standardized Approach. For regulatory purposes, only securitizations and nth-to-default credit derivatives must be allocated to the CTP. Under the modified Standardized Approach, the capital requirement for the CTP is always calculated on the basis of the higher of the eligible amounts for long positions or short positions.

7.4.2 External ratings (ARTICLE 449 SENTENCE 1 LETTER K CRR)

During its securitization activities, the DZ BANK banking group uses the classifications prescribed by the rating agencies Standard & Poor's, Moody's, and Fitch for rating the following regulatory asset classes:

- Receivables from home loans
- Lease receivables originated or purchased (retail and commercial)
- Other receivables from retail loans
- Receivables from loans on wholly or partially commercial real estate
- Other receivables from corporate loans.

External credit ratings awarded by these recognized rating agencies are applied to the securitization exposure of the DZ BANK banking group in accordance with the requirements of article 251 et seq. CRR (under the Standardized Approach to credit risk) and article 259 CRR (under the IRB approach). Competing external ratings are included in the calculation of risk-weighted exposures in accordance with articles 138 and 139 CRR. Figure 23 in section 8.4.1 (page 110) of the opportunity and risk report shows a reconciliation of external and internal ratings and Fig. 59 below shows a reconciliation of external and internal ratings for ABSs.

Fig. 59 – RECONCILIATION OF EXTERNAL AND INTERNAL ABS RATINGS

| External rating | ABSs | US RMBSs | RoW RMBSs | CMBSs & CLOs | CDOs excl. CLOs |
|-----------------|------|----------|-----------|--------------|-----------------|
| AAA | 1A | 3B | 1C | 1C | 3B |
| AA+ | 1A | 3C | 1E | 1E | 3B |
| AA | 1B | 3C | 2B | 2A | 3C |
| AA- | 1C | 3D | 2B | 2A | 3C |
| A+ | 1E | 3D | 2B | 2A | 3D |
| A | 2A | 3E | 2C | 2B | 3D |
| A- | 2C | 3E | 2C | 2C | 3E |
| BBB+ | 2D | 4A | 2C | 2D | 3E |
| BBB+ | 2E | 4A | 2D | 2E | 4A |
| BBB- | 3A | 4B | 3A | 3A | 4A |
| BB+ | 3B | 4B | 3B | 3B | 4B |
| BB | 3C | 4C | 3D | 3C | 4B |
| BB- | 3E | 4C | 4A | 3D | 4C |
| B+ | 4A | 4D | 4B | 3E | 4C |
| В | 4B | 4E | 4C | 4A | 4C |
| B- | 4C | 4E | 4D | 4C | 4D |
| CCC+ or lower | 4E | 4E | 4E | 4E | 4E |

7.4.3 Internal ratings (ARTICLE 449 SENTENCE 1 LETTER L CRR)

The IAA in accordance with article 259 CRR, which has been tested and approved by the supervisory authority, is used to determine ratings for liquidity facilities provided for ABCP programs if such facilities have not been rated by external agencies. This arrangement relates solely to the banking book because the entities in the DZ BANK banking group do not have any such exposures in the trading book.

When used to assess risk in accordance with regulatory requirements, the IAA closely follows the models used by external rating agencies. Depending on the assets securitized in an ABCP transaction, one of a number of submodels within the IAA may be used to ensure that the measurement is appropriate to the risk. Lease receivables, trade receivables, and other items are securitized. In compliance with article 259 CRR, the stress factors used to measure the relevant cushions against potential loss and the resulting rating categories are at least as conservative as those used by external rating agencies. The stress factors used for determining internal ratings are used in a similar way by the rating agencies in their procedures. In addition, the IAA is used for portfolios of individually assessed loans and advances. Likewise, the resulting credit ratings in this case are no less conservative than would be expected from the use of credit portfolio models by external rating agencies. Besides being used for determining capital requirements, the IAA is also used for the purposes of internal risk management and pricing in the lending business.

The IAA is comprehensively validated each year. The employees responsible for this task receive extensive training and are familiar with current developments relating to the area of securitization. Suitable organizational structures are in place to ensure that front office, back office, and model validation are segregated. Credit procedures and rating models are also subject to regular review by both internal and external auditors.

7.5 Securitization exposure and capital requirements

7.5.1 Total amount of asset securitizations (ARTICLE 449 SENTENCE 1 LETTERS N (I), M, AND Q CRR)

There are no longer any activities with the DZ BANK banking group as originator. The transactions at DG HYP have been closed out completely. There were neither true-sale securitizations in the banking book, nor were there any securitizations of assets associated with market risk exposures in the trading book. Fig. 60 therefore shows the total amount of sponsorship activities. If granted lines are drawn, exposures to the CORAL and AUTOBAHN special-purpose entities arise.

The year-on-year change in sponsor exposures was largely due to new transactions and the expansion of exposures.

Fig. 60 – TOTAL AMOUNT OF SECURITIZATIONS WITH DZ BANK BANKING GROUP AS ORIGINATOR AND SPONSOR

| | Securitizations in the b | oanking book |
|---|--------------------------|---------------|
| € million | Sponsor | |
| Exposure class | Dec. 31, 2017 | Dec. 31, 2016 |
| Liquidity facilities ¹ | 3,651 | 3,913 |
| Derivatives (e.g. for hedging purposes) | 26 | 49 |
| Total | 3,677 | 3,962 |

¹ Total amount, with no distinction between loan facility and drawdown.

7.5.2 Impaired securitizations, securitizations in arrears, and losses realized during the reporting period

(ARTICLE 449 SENTENCE 1 LETTERS P AND M CRR)

At present there are no activities with the DZ BANK as originator but solely as sponsor. Consequently, no

disclosures on the portions of the group's own asset securitizations that are past due or at risk of default are provided, nor are the losses on such exposures realized during the reporting year presented.

Fig. 61 – IMPAIRED SECURITIZATIONS, OWN SECURITIZATIONS IN ARREARS, AND LOSSES REALIZED DURING THE REPORTING PERIOD

| € million | Past-due or n performing a | | Losses during the reporting period | | | | | |
|--|-------------------------------|---------------|------------------------------------|------|------|------|------|--|
| Exposure class | Dec. 31, 2017 | Dec. 31, 2016 | 2017 | 2016 | 2015 | 2014 | 2013 | |
| Receivables from home loans | - | - | - | - | - | 8 | - | |
| Receivables from other retail loans | - | - | - | - | - | 4 | - | |
| Receivables from loans on wholly or partially commercial real estate | - | - | - | - | - | - | - | |
| Receivables from corporate loans | - | - | - | - | - | - | - | |
| Lease receivables originated or purchased | - | - | - | - | - | - | - | |
| Receivables from vehicle finance (excluding leases) | - | - | - | - | - | - | - | |
| Receivables from CDOs and ABSs | - | - | - | - | - | - | - | |
| Re-securitizations | - | - | - | - | - | - | - | |
| Other exposure reported on the balance sheet | - | - | - | - | - | - | - | |
| Total | - | - | _ | - | - | 12 | - | |

7.5.3 Securitizations during the reporting period (ARTICLE 449 SENTENCE 1 LETTERS N (VI) AND M CRR)

No assets were effectively securitized with the DZ BANK banking group as originator during 2017. There are no securitization structures with an early amortization approach.

In the reporting period, the DZ BANK banking group did not provide any implicit support within the meaning of article 248 CRR.

7.5.4 Retained, purchased or off-balance-sheet securitization exposures

(ARTICLE 449 SENTENCE 1 LETTERS N (II) AND M CRR)

Fig. 62 shows the securitization exposures retained, purchased, or held off balance sheet by the entities in the DZ BANK banking group in their capacity as sponsor or investor, broken down by the type of securitization. Securitization exposure is recognized at its risk-weighted carrying amount. The underlying receivables are classified according to the categories used for internal management purposes.

Fig. 62 – RETAINED, PURCHASED OR OFF-BALANCE-SHEET SECURITIZATION EXPOSURES

| | Banking book | (| | | Trading book | | Total | |
|--|----------------|----------|--------------|----------|--------------|----------|----------|----------|
| € million | Standardized | Approach | IRB approach | | - | | | |
| Securitization exposure | to credit risk | | | | | | | |
| Exposure reported on the balance | Dec. 31, | Dec. 31, | Dec. 31, | Dec. 31, | Dec. 31, | Dec. 31, | Dec. 31, | Dec. 31, |
| sheet | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Receivables from home loans | 1,647 | 1,866 | - | - | 96 | 185 | 1,743 | 2,051 |
| Receivables from other retail loans | 19 | 4 | - | - | 34 | 45 | 52 | 49 |
| Receivables from loans on wholly or | | | | | | | | |
| partially commercial real estate | - | 13 | 120 | 178 | - | - | 120 | 191 |
| Receivables from corporate loans | - | 19 | 36 | - | 124 | 42 | 160 | 61 |
| Lease receivables originated or | | | | | | | | |
| purchased | 30 | 108 | 119 | - | 19 | 18 | 168 | 125 |
| Receivables from vehicle finance | | | | | | | | |
| (excluding leases) | 184 | 117 | 45 | - | 185 | 207 | 413 | 324 |
| Receivables from CDOs and ABSs | - | - | - | - | - | - | - | - |
| Re-securitizations | 0 | 2 | 3 | 24 | 4 | 33 | 7 | 59 |
| Other exposure reported on the | | | | | | | | |
| balance sheet | - | - | - | - | - | - | - | - |
| Receivables from special-purpose | | | | | | | | |
| entities and other credit | | | | | | | | |
| enhancements reported on the | | | | | | | | 4.054 |
| balance sheet | 77 | 40 | 1,131 | 1,214 | - | - | 1,209 | 1,254 |
| Total exposure reported on the balance sheet | 4.057 | 2.460 | 4.450 | 4 446 | 462 | F20 | 2.072 | 4 445 |
| | 1,957 | 2,169 | 1,453 | 1,416 | 462 | 530 | 3,872 | 4,115 |
| Exposure not reported on the balance sheet | 9 | | | | | | | |
| Liquidity facilities | 307 | 456 | 2,515 | 2,421 | | | 2,822 | 2,877 |
| Derivatives (e.g. for hedging | | 430 | 2,313 | 2,421 | - | | 2,622 | 2,077 |
| purposes) | 8 | 114 | 29 | | _ | | 37 | 114 |
| Exposure specific to synthetic | | 114 | | | | | | 114 |
| transactions | _ | | _ | | _ | | _ | |
| Re-securitizations | | | | 152 | | | | 152 |
| Other exposure not reported on the | _ | | - | 132 | | | - | 132 |
| balance sheet | 3 | 3 | 197 | 92 | 3 | 3 | 200 | 98 |
| Total exposure not reported on the | | | .57 | 32 | | | 200 | 50 |
| balance sheet | 314 | 574 | 2,741 | 2,665 | 3 | 3 | 3,058 | 3,242 |
| Sum total | 2,272 | 2.743 | 4,194 | 4,080 | 465 | 533 | 6,930 | 7,356 |

7.5.5 Exposures and capital requirements for retained or purchased securitizations broken down by the approach used to calculate the capital requirement

(ARTICLE 449 SENTENCE 1 LETTERS O (I) AND M CRR)

Fig. 63 shows the securitization exposures and the respective capital requirements for the banking book and the trading book. This includes a breakdown by the approach used to calculate the capital requirement

and by the risk-weighting band for regulatory purposes.

The level of securitization exposures fell significantly compared with December 31, 2016 due to redemptions/sales and fluctuations in the US dollar exchange rate.

Fig. 63 – EXPOSURES AND CAPITAL REQUIREMENTS FOR RETAINED OR PURCHASED SECURITIZATIONS

| | Banking | book | | | | | | | | | | |
|---------------------------------|--|---------------------|---------------------|------------------|------------------|------------------|---------------------|------------------|------------------|------------------|---------------------|------------------|
| € million | Securitizations Re-securitizations Total | | | | | | | | | | | |
| Regulatory approach | Exposures | | Capital requirement | | Exposures | | Capital requirement | | Exposure | S | Capital requirem | ent |
| Risk-weighting band | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 |
| Standardized | | | | | | | | | | | | |
| Approach | 1,880 | 2,317 | 230 | 291 | 0 | 2 | 0 | 0 | 1,880 | 2,320 | 230 | 291 |
| 20% | 926 | 1,085 | 15 | 17 | - | - | - | - | 926 | 1,085 | 15 | 17 |
| 40% | - | _ | - | - | - | - | - | - | - | - | - | - |
| 50% | 587 | 627 | 23 | 25 | - | - | - | - | 587 | 627 | 23 | 25 |
| 100% | 142 | 280 | 11 | 22 | 0 | 2 | 0 | 0 | 143 | 283 | 11 | 23 |
| 225% | - | - | - | - | - | - | - | - | - | - | - | - |
| 350% | 62 | 137 | 17 | 38 | - | - | - | - | 62 | 137 | 17 | 38 |
| 650% | - | - | - | - | - | - | - | - | - | - | - | - |
| 1,250% | 163 | 188 | 163 | 188 | - | - | - | - | 163 | 188 | 163 | 188 |
| Standardized Approach, look- | | | | | | | | | | | | |
| through | 23 | 108 | 1 | 7 | - | - | - | | 23 | 108 | 1 | 7 |
| Rating-based approach | 684 | 314 | 128 | 136 | 3 | 24 | 0 | 23 | 687 | 338 | 128 | 159 |
| ≤ 10% | 213 | 4 | 1 | 0 | - | - | - | - | 213 | 4 | 1 | 0 |
| > 10% ≤ 20% | 65 | - | 1 | - | - | - | - | - | 65 | - | 1 | - |
| > 20% ≤ 50% | 264 | 108 | 8 | 3 | 2 | - | 0 | - | 266 | 108 | 8 | 3 |
| > 50% ≤ 100% | 9 | 41 | 1 | 3 | - | - | - | - | 9 | 41 | 1 | 3 |
| > 100% ≤ 250% | 0 | - | 0 | - | - | - | - | - | 0 | - | 0 | - |
| > 250% ≤ 650% | 0 | - | 0 | - | - | - | - | - | 0 | - | 0 | - |
| > 650% ≤ 1,250% | 134 | 161 | 117 | 129 | 0 | 24 | 0 | 23 | 134 | 185 | 118 | 152 |
| Supervisory Formula | | | | | | | | | | | | |
| Method | 315 | 194 | 13 | 8 | - | - | - | _ | 315 | 194 | 13 | 8 |
| Internal Assessment | | | | | | | | | | | | |
| Approach | 3,192 | 3,668 | 111 | 76 | - | 194 | | 10 | 3,192 | 3,862 | 111 | 86 |
| Capital deduction | - | - | - | - | - | - | - | - | - | - | - | - |
| Total | 6,094 | 6,603 | 484 | 518 | 3 | 220 | 0 | 33 | 6,097 | 6,823 | 484 | 550 |

| | Trading | book | | | | | | | | | | | | | | |
|------------------------------------|-------------|-------------|------------------|-------------|-------------|-------------|-----------------|-------------|-------------|-------------|-----------------|-------------|-------------|-------------|-----------------|-------------|
| € million | Securiti | zations | | | Re-secu | ritizatio | ons | | Total | | | | Sum to | tal | | |
| Regulatory approach | Exposu | res | Capital requires | ment | Exposu | res | Capital require | ment | Exposu | res | Capital require | ment | Exposu | res | Capital require | |
| Risk-weighting | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. | Dec. |
| band | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 | 31, 2017 | 31, 2016 |
| Standardized | | | | | | | | | | | | | | | | |
| Approach | 315 | 501 | 5 | 9 | - | 33 | - | 1 | 315 | 533 | 5 | 10 | 2,195 | 2,853 | 236 | 301 |
| 20% | 305 | 483 | 5 | 8 | - | | - | - | 305 | 483 | 5 | 8 | 1,231 | 1,568 | 20 | 25 |
| 40% | - | - | - | - | - | 33 | - | 1 | - | 33 | - | 1 | - | 33 | - | 1 |
| 50% | 10 | 11 | 0 | 0 | - | - | - | - | 10 | 11 | 0 | 0 | 597 | 639 | 24 | 26 |
| 100% | - | 6 | - | 0 | - | - | - | - | - | 6 | - | 0 | 143 | 289 | 11 | 23 |
| 225% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 350% | - | - | - | - | - | - | - | - | - | - | - | - | 62 | 137 | 17 | 38 |
| 650% | - | _ | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 1,250% | - | - | - | - | - | _ | - | - | - | - | - | - | 163 | 188 | 163 | 188 |
| Standardized Approach, look- | | | | | | | | | | | | | | | | |
| through | - | | - | - | - | | - | - | | | - | | 23 | 108 | 1 | 7 |
| Rating-based | | | | | | | _ | | | | _ | | | | | |
| approach | 145 | | 1 | | 4 | | 0 | | 149 | | 2 | | 836 | 338 | 129 | 159 |
| ≤ 10% | 89 | | 1 | | - | | - | | 89 | | 1 | | 302 | 4 | 1 | 0 |
| > 10% ≤ 20% | 51 | | 1 | - | - | | - | - | 51 | | 1 | | 116 | | 2 | |
| > 20% ≤ 50% | 5 | | 0 | | 4 | | 0 | | 9 | | 0 | | 275 | 108 | 8 | 3 |
| > 50% ≤ 100% | - | | - | | - | | - | | | | - | | 9 | 41 | 1 | 3 |
| > 100% ≤ 250% | - | | - | - | - | | - | - | - | | - | | 0 | - | 0 | |
| > 250% ≤ 650% | - | | - | | - | | - | | | | - | | 0 | | 0 | |
| > 650% ≤ 1,250% | - | - | _ | - | - | - | - | - | _ | - | - | - | 134 | 185 | 118 | 152 |
| Supervisory Formula Method | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | 315 | 194 | 13 | 8 |
| Internal Assessment Approach | | | _ | | _ | | _ | | | _ | | | 3,192 | 3,862 | 111 | 86 |
| Capital deduction | _ | | | _ | _ | | _ | | | _ | _ | | -, | - | | |
| Total | 461 | 501 | 7 | 9 | 4 | 33 | 0 | 1 | 465 | 533 | 7 | 10 | 6,561 | 7,356 | 491 | 560 |

7.5.6 Securitization exposures and deductions from own funds

(ARTICLE 449 SENTENCE 1 LETTER N (V) AND M CRR)

Fig. 64 shows the securitization exposures to be deducted from own funds in accordance with article 36 (1) letter k (ii) CRR or to be factored with a securitization risk weighting of 1,250 percent in determining regulatory own funds. The figures shown

are the exposure carrying amounts. Market risk exposures in the trading book are factored into the table as net interest-rate exposures.

Securitization exposures with a risk weighting of 1,250 percent fell significantly compared with December 31, 2016 due to redemptions/sales and fluctuations in the US dollar exchange rate.

Fig. 64 – DEDUCTIONS FROM OWN FUNDS AND SECURITIZATION EXPOSURES WITH A RISK WEIGHTING OF 1,250 PERCENT BY ASSET CLASS

| € million | Banking | book | Trading | book | Total | | |
|---|----------|----------|----------|----------|----------|----------|--|
| Asset class | | | | | | | |
| | Dec. 31, | |
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | |
| Exposure reported on the balance sheet | | | | | | | |
| Receivables from home loans | 163 | 188 | - | - | 163 | 188 | |
| Receivables from loans on wholly or partially commercial real | | | | | | | |
| estate | 41 | 54 | - | - | 41 | 54 | |
| Receivables from corporate loans | 0 | - | - | - | 0 | - | |
| Lease receivables originated or purchased | - | - | - | - | - | - | |
| Receivables from vehicle finance (excluding leases) | - | - | - | - | - | - | |
| Receivables from CDOs and ABSs | - | - | - | - | - | - | |
| Re-securitizations | 0 | 24 | - | - | 0 | 24 | |
| Other exposure reported on the balance sheet | - | - | - | - | - | - | |
| Receivables from special-purpose entities and other credit | | | | | | | |
| enhancements reported on the balance sheet | 7 | 18 | - | - | 7 | 18 | |
| Total exposure reported on the balance sheet | 211 | 284 | - | - | 211 | 284 | |
| Exposure not reported on the balance sheet | | | | | | | |
| Liquidity facilities | 85 | 90 | - | - | 85 | 90 | |
| Derivatives (e.g. for hedging purposes) | - | - | - | - | - | - | |
| Exposure specific to synthetic transactions | - | - | - | - | - | - | |
| Re-securitizations | - | - | - | - | - | - | |
| Other exposure not reported on the balance sheet | 1 | - | - | - | 1 | - | |
| Total exposure not reported on the balance sheet | 86 | 90 | - | - | 86 | 90 | |
| Sum total | 297 | 373 | - | - | 297 | 373 | |

7.5.7 Re-securitization exposures and collateralization amounts (ARTICLE 449 SENTENCE 1 LETTERS O (II) AND M CRR)

Fig. 65 discloses the retained or purchased resecuritization exposures before and after offsetting of any collateralization or insurance, together with the extent of collateral provided by guarantors, broken down by guarantor credit rating. Again, the figures shown are the exposure carrying amounts. Market risk

exposures in the trading book are factored into the table as net interest-rate exposures.

The level of re-securitizations fell significantly compared with December 31, 2016 due to redemptions/sales.

Fig. 65 – RE-SECURITIZATION EXPOSURES AND COLLATERALIZATION AMOUNTS

| | Banking | Banking book | | g book | To | tal |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| € million | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 |
| Re-securitizations before collateralization | 3 | 220 | 4 | 33 | 7 | 252 |
| Collateralized by guarantee | - | - | - | - | - | - |
| of which: guarantor rated AAA to A | - | - | - | - | - | - |
| Guarantor rated below A | - | - | - | - | - | - |
| Other collateral | - | - | - | - | - | - |
| Re-securitizations after collateralization | 3 | 220 | 4 | 33 | 7 | 252 |

7.5.8 Planned securitizations (ARTICLE 449 SENTENCE 1 LETTER N (III) CRR)

As of December 31, 2017, there were no plans for any securitizations.

8 Market risk

Market risk is defined in section 2.3.2, fig. 8 (page 72) of the opportunity and risk report.

8.1 Market risk management (ARTICLE 435 (1) CRR)

The principles and objectives of market risk management and the methods used to manage risk are presented in sections 10.1, 10.2, and 10.6 (pages 133 to 135 and 138 to 139) of the opportunity and risk report. The structure and organization of the market risk management function are described in section 10.3.1 (page 135) of the opportunity and risk report. Information on the scope and nature of the market risk measurement systems are provided in sections 10.3.2, 10.4.1, 10.4.3, and 10.5 (pages 135, 135 to 136, 136, and 138) of the opportunity and risk report. Sections 10.4.2 to 10.4.5 and 10.5 (pages 136 to 138) of the opportunity and risk report set out the strategies for hedging and mitigating market risk and strategies and processes for monitoring the ongoing effectiveness of the measures taken to hedge market risk.

8.2 Required qualitative disclosures on market risk

(ARTICLE 445 AND ARTICLE 455 CRR IN CONJUNCTION WITH ARTICLE 435 (1) LETTERS A, B, AND D AND ARTICLE 448 CRR)

For regulatory purposes, DZ BANK is classified as a trading book institution. It conducts trading activities as part of its role as a central institution in the cooperative financial network and – on this basis – as a corporate bank for customers outside the cooperative financial network.

In line with the requirements in articles 102 to 104 CRR, DZ BANK has defined clear rules on the delimitation and the running and management of the trading book. The trading book is defined using criteria relating to the intention to trade and generate returns, maturities, tradability, the ability to mitigate risk, and the characteristics of the financial instruments. A clear decision-making path for the assignment of an exposure to either the trading book or the banking book is also mandatory.

When a transaction is entered into, its purpose must be documented in a verifiable manner by recognizing it in a specific portfolio – trading book or banking book – so that it is clearly assigned. Compliance with the assignment rules is regularly monitored within a defined process. The assignment to the trading book or banking book can only be changed subsequently in accordance with defined rules as part of a reallocation process.

The handling of risk in the trading book is documented in DZ BANK's trading strategy. The rules for running and managing the trading book, the definition of the trading book, and the trading strategy are reviewed and, if necessary, updated at least once a year.

DZ BANK generally manages market risk on a decentralized, portfolio basis. The traders responsible for managing a portfolio bear responsibility for its risk and performance.

Exposures in the trading book are, where available, measured daily using liquid market prices available in active markets (marked-to-market). These exposures are mainly liquid securities (bonds and equities) and exchange-traded derivatives. If there are no liquid market prices available, the exposures are measured with customary valuation models using predominantly observable market data (marked-to-model). Calibration of the valuation models to observable market data ensures that measurement reflects the market. The extent of unobservable market parameters that influence value is always kept as small as possible in the measurement. Generally, unobservable market parameters are derived from similar instruments or data that is not observable on a daily basis. As a rule, they are included in the calculation of gains and losses with an adjustment to the instrument's measurement that is appropriate to the degree of imprecision in the measurement. A description of the valuation methods and measurement adjustments can be found in the notes to the financial statements in DZ BANK's Annual Report, part E 'Financial instruments and fair value disclosures' in the 'Fair value measurements within Levels 2 and 3' section.

Pursuant to articles 34 and 105 CRR and Delegated Regulation (EU) No. 2016/101, DZ BANK calculates regulatory write-downs for all exposures recognized at fair value in accordance with the core approach and deducts them from Common Equity Tier 1 capital. Measurement is based on the methods and models used to measure fair value under commercial law; measurement uncertainties relating to market prices, market parameters, and model selection are reflected by taking the 90 percent quantile into account. Additional write-downs for operational risk, future administrative expenses, and exposure concentrations

are recognized in accordance with the prescribed methodology and deducted from Tier 1 capital.

8.3 Market risk under the Standardized Approach

(ARTICLE 445 CRR)

Fig. 66 contains the disclosures on the capital requirements for market risk according to article 92 (3) letters b and c CRR under the Standardized Approach. The capital requirement for specific interest-rate risk relating to securitization exposures pursuant to article 445 sentence 2 CRR is also disclosed here.

Fig. 66 – EU MR1 – MARKET RISK UNDER THE STANDARDIZED APPROACH

| | | Dec. 3 | 1, 2017 |
|----|---|--------|----------------------|
| | - | а | b |
| €m | - nillion | RWAs | Capital requirements |
| | Outright products | | |
| 1 | Interest-rate risk (general and specific) | 29 | 2 |
| 2 | Equity risk (general and specific) | 0 | 0 |
| 3 | Currency risk | 1,354 | 108 |
| 4 | Commodity risk | 10 | 1 |
| 5 | Options | | |
| 6 | Simplified approach | 0 | 0 |
| 7 | Delta-plus method | - | - |
| 8 | Scenario approach | - | - |
| 9 | Securitization (specific risk) | 97 | 8 |
| 10 | Total | 1,491 | 146 |

Currency risk rose significantly compared with December 31, 2016. The increase was due to currency risk attaching to investment funds being included in the look-through approach for the first time.

8.4 Internal market risk model

8.4.1 Qualitative information on the internal market risk model

(ARTICLE 455 SENTENCE 1 LETTERS A (I) AND B CRR)

Following the amalgamation of the portfolios of the former WGZ BANK and the pre-merger DZ BANK into DZ BANK portfolios, the model approved by BaFin for calculating the regulatory capital requirements for general and specific market risk pursuant to the CRR is now used for all portfolios of DZ BANK. Once the portfolios had been migrated, the former WGZ BANK's internal model was discontinued.

DZ BANK's internal model is used to calculate **value-at-risk** and **stressed value-at-risk** (crisis risk amount) on a daily basis with a unilateral confidence level of 99.00 percent over a one-year observation period and a

holding period of 10 trading days. A historical simulation is used to generate market data scenarios.

DESCRIPTION OF THE CRISIS SCENARIOS USED, PURSUANT TO ARTICLE 455 SENTENCE 1 LETTER A (III) CRR

Risks arising from extreme market situations are primarily recorded using **stress tests**. The crisis scenarios underlying the stress tests for market risk and market liquidity risk include the simulation of significant fluctuations in risk factors and serve to highlight potential losses not generally recognized in the value-at-risk approach. Stress tests are based on extreme market fluctuations that have actually occurred in the past together with crisis scenarios that – regardless of market data history – are considered to be relevant. The crisis scenarios used in this case are constantly reviewed and updated to ensure they are appropriate. Reverse stress tests are also used to identify scenarios that could pose a potential threat to the institution.

Additional default and migration risk (incremental risk charge)
(ARTICLE 455 SENTENCE 1 LETTER A (II) CRR)

Since December 2011, DZ BANK has been using an internal risk model approved by the supervisory authority to determine the capital requirements related to the additional default and migration risk in the trading book (incremental risk charge, IRC). In this model, sudden market changes arising from rating migrations or default by an issuer are specifically factored into the regulatory risk calculation. Potential losses from migrations and defaults are measured on the basis of a one-sided prediction interval with a confidence level of 99.90 percent and a prediction horizon of one year. A factor-based portfolio model is used. Calculations assume a constant risk position over the forecast period.

Measurement undertaken independently of the trading function, and model validation (ARTICLE 455 SENTENCE 1 LETTERS A (IV) AND G CRR)

Independently of the trading function, exposures are measured daily using current market parameters. To this end, the market data is largely collected by Risk Controlling itself and the **measurement methods** and models are developed largely independently of the trading units and validated entirely independently. An independent price verification process takes place where market parameters are not used independently of the trading function. Any discrepancies identified through comparison with data from external suppliers of market data are recognized as a valuation reserve.

The internal market risk model is subject to continuous operational review as part of standard processes. The review is carried out by market risk control using analyses of the value-at-risk and evaluations of the backtesting and stress test results.

In addition, the internal market risk model is audited regularly by internal audit during annual audits. Refinements to the model are reported monthly to the Board of Managing Directors of DZ BANK.

At least once a year, an enhanced review of the model (appropriateness test) is carried out, including a comprehensive analysis of time series, parameterization, stress test scenarios, processes, and a review of the time period for calculating the stressed value-at-risk. This analysis includes technical elements, such as delivery times and the quality of the value-at-risk figure, and statistical figures, for example backtesting anomalies in the value-at-risk and quantile time series at different portfolio levels.

Market risk model validation consists of five key components: daily risk analysis, daily backtesting, monthly validation, risk self-assessment, and the annual appropriateness test.

Validation governance stipulates that the results of the daily risk analysis and backtesting are used to compile a monthly validation report, with additional analysis and validation as required, and communicated to the Board of Managing Directors.

The results of the monthly validations are aggregated in the annual appropriateness test, which also includes an assessment of the processes connected with the preparation of key risk indicators, analysis of the stress tests implemented, statistical tests to check the predictive quality of the risk model, and portfolio-level examination of anomalies (if they have not already been noted in the monthly reports).

The risk self-assessment is carried out once a year, or whenever required, with the aim of creating a standard, structured list of known failings in the market risk model, setting logical validation priorities, and defining and monitoring improvement measures.

Required disclosures on the use of VaR models and sVaR models

(ARTICLE 455 SENTENCE 1 LETTERS A (I), (III), (IV) AND B CRR)

Within the DZ BANK banking group, only DZ BANK has a **market risk model** that has been

approved by the supervisory authority. The other entities use the **Standardized Approach**.

Portfolio and market data is updated each trading day. Risk is measured using a historical simulation for a 250-day, equally weighted review period. In the context of risk measurement, financial instruments are mostly remeasured in full.

The **VaR model** used for regulatory purposes is also used for internal management, largely using the same methods and processes. The only differences in the VaR model used for internal management are as follows:

- The holding period used is shorter (1 day, 99 percent quantile).
- All asset classes are taken into account, including in the banking book.
- Separate equity event risk is ignored.
- Differences may arise in relation to add-ons or buffers for risks that are not contained in the model.

Risk factor changes are directly derived from 10-day changes observed in the past.

An integrated view of the general and specific risk factors is taken in the historical scenarios.

Risk factors are generally varied on a relative basis unless it is acceptable to assume negative values. Therefore all interest-rate and spread risk factors, in particular, are varied on an absolute basis.

The **sVaR model** uses the same methods and processes as the VaR model. Only the historical market data from the stress period is fed into the sVaR model. The stress period chosen was August 25, 2008 to August 7, 2009 because, in the entire historical period since October 2007, this gives the biggest value for the 99 percent quantile for DZ BANK's current portfolio. The stress period is reviewed in the first quarter of each year using a complete historical simulation from October 2007 to the review date in question.

Required disclosures on the use of an IRC model for determining the capital requirement (ARTICLE 455 SENTENCE 1 LETTER A (II) (III), AND (IV) CRR)

To determine the additional default and migration risk (IRC), a portfolio model is used in which credit rating changes are determined depending on systematic risk factors and using credit rating transition matrices. The

credit rating transition matrices, the factor weightings, and the correlations between the systematic risk factors are derived from detailed data supplied by the major rating agencies on migrations and defaults and using established procedures. A constant risk position up to the prediction horizon of one year is assumed, i.e. no individual liquidity horizon is required. The modeling covers DZ BANK's entire trading book, although securitizations and the CTP are explicitly excluded. The risk measure is the gain and loss distribution of the value-at-risk generated by the model with a confidence level of 99.9 percent. An extensive program of stress testing is regularly conducted for the model. The stress tests include, but are not limited to, analysis of concentration risk, the correlation parameters, and credit rating transition matrices as well as macroeconomic scenarios and their impact on additional default and migration risk.

An annual appropriateness test is conducted on the model for determining the additional default and migration risk. The main aspects covered by this test are as follows:

- Adequacy of the model design and numerical procedures used
- Influence of single borrower concentrations and systematic risk concentrations
- Appropriateness of the correlation assumptions, the credit rating transition matrices, the LGD rates, and the modeling of recovery risk

- Analysis of the stress tests implemented
- Quality of the processes relating to risk reporting
- Appropriateness of the model documentation and compliance with the regulatory requirements.

Required disclosures on the use of internal models for correlation activities for determining the capital requirement

(ARTICLE 455 SENTENCE 1 LETTER A (II) CRR)

The DZ BANK banking group does not use internal models for correlation activities for determining the capital requirement.

8.4.2 Quantitative information on the internal market risk model

(ARTICLE 455 SENTENCE 1 LETTER E CRR)

The capital requirement for market risk at DZ BANK is determined using the internal market risk model described in section 8.3.1. This is based on a historical simulation with a holding period of 10 trading days and an observation period of one year; the following risk factor classes are examined for all subportfolios of DZ BANK: interest rates, spreads, equities, foreign currencies, and commodities.

Fig. 67 shows the components of the capital requirement under the internal models approach for market risk.

Fig. 67 – EU MR2-A – MARKET RISK UNDER THE INTERNAL MODELS APPROACH

| De | ec. 31, 2017 | а | b |
|--------|---|-------|----------------------|
| €ı | million | RWAs | Capital requirements |
| 1 Va | R (higher of values 1a) and 1b)) | 627 | 50 |
| (a) Pr | evious day's VaR (article 365 (1) CRR (VaR t-1)) | 177 | 14 |
| | rerage of the daily VaR (article 365 (1) CRR) on each of the preceding 60 business days aRavg) x multiplication factor (mc) in accordance with article 366 CRR | 627 | 50 |
| 2 sV | aR (higher of values 2a) and 2b)) | 3,774 | 302 |
| (a) La | test SVaR (article 365 (2) CRR (sVaR t-1)) | 974 | 78 |
| . , | rerage of the daily sVaR (article 365 (2) CRR) on each of the preceding 60 business days /aRavg) x multiplication factor (ms) in accordance with article 366 CRR | 3,774 | 302 |
| 3 IR | C (higher of values a) and b)) | 886 | 71 |
| . , | ost recent IRC value (additional default and migration risks calculated in accordance with ticles 370 and 371 CRR) | 824 | 66 |
| (b) A | rerage of the IRC number over the preceding 12 weeks | 886 | 71 |
| 4 In | ternal model for correlation trading activities (higher of values a), b), and c)) | - | - |
| (a) M | ost recent risk number for the correlation trading portfolio (article 377 CRR) | - | - |
| (b) A | rerage of the risk number for the correlation trading portfolio over the preceding 12 weeks | - | - |
| | 6 of the capital requirements in the Standardized Approach on the most recent risk number r the correlation trading portfolio (article 338 (4) CRR) | - | - |
| 5 O1 | her | - | - |
| 6 To | tal | 5,287 | 423 |

Fig. 68 is a flow statement explaining variations in the RWAs for market risk. The RWAs are derived from the internal models approach (IMA, e.g. VaR, sVaR) and have to be determined in accordance with Part 3 Title IV Chapter 5 CRR (IMA).

Fig. 68 – EU MR2-B – RWA FLOW STATEMENTS OF MARKET RISK EXPOSURES UNDER THE IMA

| | | а | b | С | d | e | f | g |
|------|---|------|--------|-------|---|-------|--|----------------------------|
| | € million | VaR | sVaR | IRC | Internal model for correlation trading activities | Other | Total risk- weighted assets (RWAs) | Total capital requirements |
| 1 | RWAs as of the end of the previous quarter | 611 | 3,495 | 1,004 | | | . 5,110 | 409 |
| 1(a) | Regulatory adjustment | -471 | -2,817 | - | - | | 3,288 | -263 |
| 1(b) | RWAs as of the end of the previous quarter | 140 | 678 | 1,004 | | | - 1,821 | 146 |
| 2 | Movement in risk levels | 36 | 287 | -180 | - | | - 143 | 11 |
| 3 | Model updates/changes | - | - | - | - | | | - |
| 4 | Methodology and policy | - | - | - | - | | | - |
| 5 | Acquisitions and disposals | - | - | - | - | | | - |
| 6 | Foreign exchange movements | 1 | 9 | - | - | | - 10 | 1 |
| 7 | Other | - | | | - | | - | - |
| 8(a) | RWAs as of the end of the reporting period (end of the day) | 177 | 974 | 824 | - | | - 1,974 | 158 |
| 8(b) | Regulatory adjustment | 451 | 2,800 | 61 | | | - 3,312 | 265 |
| 8 | RWAs as of the end of the reporting period | 627 | 3,774 | 886 | - | | - 5,287 | 423 |

Further quantitative disclosures (ARTICLE 455 SENTENCE 1 LETTERS D, G, AND F CRR)

The value-at-risk for portfolios in the trading book, for which the capital requirement is determined using the internal modeling approach in accordance with section 363 et seq. CRR, and the potential stressed value-at-risk are disclosed in Fig. 69.

This table also shows the extent of the additional default and migration risk measured in relation to the total trading book and in relation to the relevant subportfolios as specified in articles 372 to 376 CRR. As in the previous year, this calculation is based on the assumption of a constant exposure over a risk horizon of one year. This disclosure is pursuant to article 455 sentence 1 letter f CRR.

| | o. 69 – EU MR3 – IMA VALUES FOR TRADING PORTFO | DLIOS |
|-----|--|-------|
| €r | nillion | |
| Va | R (10 days, 99%) | |
| 1 | Maximum value | 16 |
| 2 | Average value | 7 |
| 3 | Minimum value | 5 |
| 4 | Period end | 9 |
| sV | aR (10 days, 99%) | |
| 1 | Maximum value | 123 |
| 2 | Average value | 51 |
| 3 | Minimum value | 26 |
| 4 | Period end | 63 |
| IRO | C (99%) | |
| 1 | Maximum value | 115 |
| 2 | Average value | 85 |
| 3 | Minimum value | 59 |
| 4 | Period end | 66 |
| Int | ernal model for correlation trading activities | |
| 1 | Maximum value | - |
| 2 | Average value | - |
| 3 | Minimum value | _ |
| _ | | |

FIG. 69 - FILMR3 - IMA VALUES FOR TRADING PORTFOLIOS

In accordance with article 455 (1) letter a CRR, the VaR and sVaR are allocated to interest-rate, currency, equity, commodity, and credit spread risk as shown below.

Fig. 70 - IMA VALUES FOR EACH SUBPORTFOLIO

| €r | nillion | Total VaR | Interest-rate VaR | Currency VaR | Equity VaR | Commodity VaR | Credit spread VaR |
|----|-------------------|-----------|----------------------|--------------|------------|------------------|----------------------|
| Va | R (10 days, 99%) | · | | | | | |
| 1 | Maximum value | 16 | 8 | 9 | 14 | 2 | 17 |
| 2 | Average value | 7 | 5 | 6 | 4 | 1 | 7 |
| 3 | Minimum value | 5 | 3 | 4 | 1 | 0 | 2 |
| 4 | Period end | 9 | 5 | 4 | 5 | 1 | 2 |
| s۷ | aR (10 days, 99%) | | | | | | |
| 1 | Maximum value | 123 | 58 | 37 | 58 | 9 | 77 |
| 2 | Average value | 51 | 23 | 23 | 22 | 3 | 60 |
| 3 | Minimum value | 26 | 9 | 6 | 5 | 1 | 45 |
| 4 | Period end | 63 | 17 | 9 | 16 | 4 | 65 |

Period end

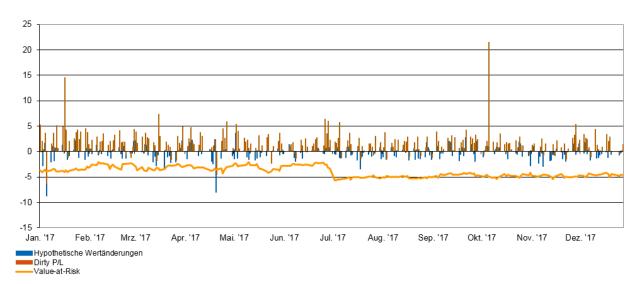
The disclosures on backtesting pursuant to article 455 sentence 1 letter g CRR are shown in Fig. 71.

The disclosures on value-at-risk and hypothetical changes in fair value in the opportunity and risk report (see fig. 46 in section 10.7.2 of that report), which are

comparable with the disclosures in Fig. 71, relate to DZ BANK's trading portfolios and therefore reflect the way in which the portfolios are delineated for internal management purposes. Differences in the scope of application have resulted in discrepancies between the values disclosed in the two risk reports.

Fig. 71 – EU MR4 – COMPARISON OF VAR ESTIMATES FOR MARKET RISK IN THE TRADING BOOK AND CURRENCY RISK AND COMMODITY RISK IN THE BANKING BOOK UNDER THE INTERNAL MODELING APPROACH AND HYPOTHETICAL CHANGES IN FAIR VALUE WITH GAINS/LOSSES AT DZ BANK

in Mio. €, Value-at-Risk bei 99,00 % Konfidenzniveau, 1 Taq Haltedauer, 1 Jahr Beobachtungszeitraum



The hypothetical and actual changes in fair value, which also reflect all reserves, exceeded the forecast risk value on two trading days in 2017: by €4.9 million/€2.4 million on January 6 and by €3.5 million/€0.9 million on April 21. Both of these overruns were due to marked changes in market parameters. The number of overruns was within expectations.

8.5 Interest-rate risk on exposures not included in the trading book

(ARTICLE 448 SENTENCE 1 LETTER A CRR, BAFIN CIRCULAR 11/2011)

At DZ BANK, interest-rate risk in the banking book mainly arises in the cover pool, from loans eligible as cover assets, from funding and money market business, from unsecured issuance activity, the unsecured funding business, the lending business, in the liquidity pool, in the investment book, from the ABS exposures, and from the management of the Tier 1 and Tier 2 capital of DZ BANK and the banking group.

DZ BANK does not use any approaches for modeling customer behavior with an impact on interest-rate risk – particularly assumptions about early repayment of loans and behavior relating to open-ended deposits..

DZ BANK consciously takes on these risks, calculates them daily, and takes them into account in its riskbearing capacity. When calculating interest-rate risk, the DZ BANK banking group distinguishes between trading portfolios and non-trading portfolios. Interest-rate risk is measured as part of an integrated process. Specific information on the calculation of interest-rate exposure in the trading book and banking book in conjunction with article 448 sentence 1 letter a CRR, including the type of interest-rate risk, key assumptions made, and frequency of risk measurement, is disclosed in section 10.4 (pages 135 to 138) of the opportunity and risk report.

Article 448 sentence 1 letter b CRR requires disclosure of the interest-rate exposure in the banking book. DZ BANK calculates this exposure as a value-at-risk figure at banking group level as part of its internal management of market risk.

The DZ BANK banking group's interest-rate risk in the banking book and trading book as determined using the method specified by senior management is disclosed in the opportunity and risk report (see section 10.7, page 139).

From a regulatory perspective, the impact of interestrate shocks on the economic value of the banking book is simulated on a quarterly basis. The supervisory authority has set the changes in interest rates to be used at plus 200 basis points (rising interest rates) and minus 200 basis points (falling interest rates), both being a parallel shift of the interest-rate curve. At the end of 2017, a potential gain of €252 million was calculated for the plus 200 basis points scenario (potential loss of €247 million at the end of 2016) and a potential loss of €269 million was calculated for the minus 200 basis points scenario (potential loss of €250 million at the end of 2016). These figures include the DZ BANK banking group's exposures. Fig. 72 below shows the changes in present values broken down by main currencies.

Fig. 72 – INTEREST-RATE RISK IN THE BANKING BOOK

| Interest-rate s | hock on trade o | late | | | | | | |
|-----------------|------------------|----------|------|------------------------|----|---------------|--|--|
| Gain and loss | Fall in interest | rates | | Rise in interest rates | | | | |
| (€ million) | (– 200bp) | | | (+ 200bp) | | | | |
| | | Dec. 31, | | | | | | |
| Currency | Dec. 31, 2017 | 2016 | | Dec. 31, 20 | 17 | Dec. 31, 2016 | | |
| EUR | -301 | | -255 | 2! | 58 | -270 | | |
| USD | 53 | | 32 | -4 | 41 | -16 | | |
| GBP | -42 | | -35 | (| 50 | 54 | | |
| CHF | 19 | | 2 | -2 | 24 | -10 | | |
| Other | 2 | | 6 | | -1 | -5 | | |
| Total | -269 | | -250 | 2! | 52 | -247 | | |

Some of the entities in the DZ BANK banking group use behavior-based models to measure interest-rate risk. They help to accurately reflect the optionalities in traditional lending business and in home savings deposits business. Examples of these include options for drawing down loans or credit lines, termination options, and special repayment options and other options. Behavior-based models are mainly used in the BSH and TeamBank management units. Contractual and statutory termination rights are generally taken into account in the modeling of loans. A holding period of one day is assumed for open-ended deposits in DZ BANK's market risk model, while BSH uses behavior-based modeling in the context of collective simulation.

9 Operational risk

(ARTICLE 435 (1) AND ARTICLE 446 CRR)

Operational risk is defined in section 2.3.2, fig. 7 and fig. 8 (page 70 to 72) of the opportunity and risk report.

The principles for the management of operational risk and the strategies and processes in respect of operational risk management (article 435 (1) CRR) are presented in section 14.2 (page 145) of the opportunity and risk report. Information on the structure and organization of the risk management function is provided in section 14.3 (page 145) of this report, while the scope and nature of the risk measurement systems are described in sections 14.3, 14.4.1, and 14.4.3 (pages 145 and 146) of the opportunity and risk report. Sections 14.4.3 and 14.4.4 (page 146) of the opportunity and risk report outline the strategies for hedging and mitigating operational risk as well as details of the strategies and processes for monitoring the ongoing effectiveness of the measures taken to hedge operational risk.

For the purposes of determining regulatory capital requirements, the potential loss arising from operational risk was primarily estimated at DZ BANK using the Standardized Approach in accordance with article 317 CRR. As of December 31, 2017, the banking group's capital requirements for operational risk amounted to €883.7 million.

Due to its definition, the 'gross income' indicator used in this approach enables only very limited risk-sensitive management of operational risk. In contrast, the operational-risk instruments 'internal and external loss data' and 'scenario-based risk self-assessments' used in the economic capital model show historical and future components of operational risk and, in conjunction with a risk-sensitive capital allocation, enable the economic measurement and management of operational risk.

In respect of the economic capital requirements, a statistical model is used for the management units that satisfies the criteria for an Advanced Measurement Approach (AMA). The results from this portfolio model, combined with the materiality limits for collation of loss data, scenario-based risk self-assessments, and risk indicators, are used to manage operational risk.

10 Reputational risk

(ARTICLE 435 (1) CRR)

Reputational risk is defined in section 2.3.2, fig. 7 (page 70) of the opportunity and risk report.

The principles for the management of reputational risk and the strategies and processes in respect of reputational risk management (article 435 (1) CRR) are presented in sections 13.2 and 13.4 (page 144) of the opportunity and risk report. The structure and organization of the reputational risk management function are described in section 13.2 (page 144) of the opportunity and risk report. Details of the scope and nature of the reputational risk measurement systems, the strategies for hedging and mitigating reputational risk, and the monitoring thereof can be found in section 13.3 (page 144) of the opportunity and risk report.

11 Risk on long-term equity investments not included in the trading book

11.1 Management of risks regarding long-term equity investments

(ARTICLE 435 (1) CRR)

Objectives and principles as well as strategies and methods underlying the management of risks regarding long-term equity investments held in the banking book are described in section 9 (pages 132 to 133) of the opportunity and risk report. In section 9.1 (page 132) of the opportunity and risk report, equity investment risk is defined as the risk of losses arising from negative changes in the fair value of that part of the long-term equity investments portfolio for which the risks are not included in other types of risk.

Equity investment risk arises primarily at DZ BANK, BSH, and DVB.

11.2 Accounting policies applied to long-term equity investments

(ARTICLE 447 (1) LETTER A CRR)

Long-term equity investments and shares in affiliated companies are measured at amortized cost or, if expected to be permanently impaired, at the lower of cost and fair value. If the reasons for a previous writedown no longer exist, the write-down is reversed so that the asset is measured at fair value. However, the reversal must not result in a carrying amount higher than the original cost.

International Accounting Standard (IAS) 39 applies to shareholdings that are neither fully consolidated nor recognized under the equity method at DZ BANK. These investments are classified as available-for-sale financial instruments and recognized at their fair value in accordance with IAS 39.9. Any fluctuations in fair value arising from the fair value measurement subsequent to initial recognition are taken to other comprehensive income and recognized in the revaluation reserve. If an investment is permanently impaired (impairment) as defined in IAS 39.58 et seq., an impairment loss is recognized in income. Reversals of impairment losses previously recognized in income are taken to other comprehensive income and recognized in the revaluation reserve. The fair value of investments is measured at the end of each month. The relevant closing share price at the reporting date is used to measure the fair value of publicly traded investments held in the banking book.

The enterprise value of long-term equity investments that are not publicly traded is determined by discounting their future financial surpluses as of the measurement date. The figure used to determine the discount rate is the return on a risk-free capital market investment. A risk premium is added to this base interest rate to reflect the greater uncertainty about the level of future financial surpluses associated with an investment in shares of the company being measured compared with an investment in a risk-free interest-bearing security. The relevant beta factor (multiplier that expresses company-specific and industry-specific risk in relation to general market risk) is individually determined using an appropriate benchmarking method based on listed peer companies.

The enterprise values of companies at which a transaction has recently taken place are validated on the basis of the transaction price. If, rather than pursuing any (direct) financial objectives, the company in question focuses on providing services or promoting the public good (for example in the case of guarantee banks), the net asset value of this company as a going concern should be calculated instead. Alternatively, the value of the pro-rata equity available can be used. Real-estate finance companies are subjected to a property-related measurement.

11.3 Long-term equity investment exposures held in the banking book

(ARTICLE 447 SENTENCE 1 LETTERS B TO E CRR)

The equity investment risk of exposures disclosed in Fig. 73 distinguishes the carrying amounts under commercial law from the current market value of these exposures. The recognition of unrealized gains and losses on long-term equity investments in the DZ BANK banking group's own funds is shown in Fig. 74.

The regulatory report on investments held in the banking book covers conventional investments as well as securities, derivatives on investment exposures, and investment funds. The DZ BANK banking group recognizes the investment funds held in its banking book using the transparency method and breaks them down into the primary exposure classes of the individual investment fund units. These exposures are therefore included in the Standardized Approach to credit risk and IRBA tables rather than the equity investment risk tables. The equity exposures in the investment funds are classified with a risk weighting of 100 percent under the Standardized Approach to

credit risk (see Fig. 31; under the IRB approach, they fall into the long-term equity investments exposure class (see Fig. 38 and Fig. 40)).

Fig. 73 shows the long-term equity investments in the banking book that are risk-weighted (and consequently not consolidated, either in full or on a pro-rata basis) or are subject to a capital deduction. These are broken down by groups of equity exposures and various

carrying amounts. The classification of investments is based on the financial nature of the equity exposure concerned. The carrying amount is the carrying amount determined in accordance with IFRS. The exposures shown as 'traded equity investments' are those that are listed on a stock exchange. The market value is defined as the cash settlement price of the investment at the reporting date.

Fig. 73 – MEASUREMENT OF EQUITY EXPOSURES

| € million | IFRS carrying | amount | Fair va | lue | Market value | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|--|
| Category of equity exposure | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | Dec. 31, 2017 | Dec. 31, 2016 | |
| Investments in credit institutions | 57 | 29 | 54 | 29 | 0 | 0 | |
| of which: exchange traded | - | 0 | 0 | 0 | 0 | 0 | |
| not exchange traded but part of a diversified portfolio | 57 | 25 | 54 | 25 | - | - | |
| Other | 0 | 4 | 0 | 4 | - | - | |
| Investments in finance companies | 331 | 53 | 217 | 45 | - | (| |
| of which: exchange traded | _ | 0 | - | 0 | - | 0 | |
| not exchange traded but part of a diversified portfolio | 61 | 6 | 34 | 6 | - | - | |
| Other | 270 | 47 | 183 | 39 | | | |
| Investments in insurance companies | 5,662 | 5,304 | 3,033 | 3,031 | - | | |
| of which: exchange traded | - | - | - | - | - | - | |
| not exchange traded but part of a diversified portfolio | 5,658 | 5,301 | 3,029 | 3,028 | - | - | |
| Other | 4 | 4 | 4 | 4 | - | - | |
| Investment funds held as investments in banking book | 8 | 1,600 | 8 | 1,600 | - | - | |
| of which: exchange traded | - | - | - | _ | - | - | |
| not exchange traded but part of a diversified portfolio | 7 | _ | 7 | _ | - | - | |
| Other | 0 | 1,600 | 0 | 1,600 | - | - | |
| Investments in corporates | 101 | 400 | 87 | 401 | - | 0 | |
| of which: exchange traded | _ | 0 | - | 0 | - | 0 | |
| not exchange traded but part of a diversified portfolio | 51 | 33 | 36 | 33 | - | - | |
| Other | 51 | 367 | 51 | 368 | - | - | |
| Total | 6,159 | 7,387 | 3,398 | 5,107 | 0 | 0 | |

Fig. 74 shows the realized and unrealized gains and losses arising from the long-term equity investments held in the banking book in accordance with IFRS. The table only includes equity investments that are risk-weighted and, consequently, are not fully or proportionately consolidated or are subject to a capital deduction.

The capital requirement related to equity exposures is included in Fig. 15. Consequently, no separate disclosure is provided.

Fig. 74 – REALIZED AND UNREALIZED GAINS AND LOSSES ON EQUITY EXPOSURES IN ACCORDANCE WITH IFRS

| | Realized gains and losses on | Unrealized gain | uity exposures | | | |
|---------------|------------------------------|-----------------|----------------|---|--|--|
| € million | disposals | Total amount | | of which: amounts recognized in Tier 1 capita | | |
| Dec. 31, 2017 | | 12 | -2,761 | - | | |
| Dec. 31, 2016 | | 94 | -2,281 | - | | |

12 Macroprudential regulatory measures

12.1 Countercyclical capital buffer (ARTICLE 440 CRR)

In accordance with Delegated Regulation (EU) No. 2015/1555, information about compliance with the prescribed countercyclical capital buffer has had to be disclosed since December 31, 2016.

BaFin specifies the capital buffer rate for Germany, taking account of any recommendations made by the Ausschuss für Finanzstabilität [Financial Stability Committee]. BaFin did not see a need to increase Germany's countercyclical capital buffer rate for 2017, which therefore remained unchanged year on year at 0 percent.

The institution-specific countercyclical capital buffer provides an additional capital buffer consisting of Common Equity Tier 1 capital that is used to contain excessive growth in lending. It can be drawn on in times of crisis and is designed to stop banks limiting their lending too much. Since March 31, 2016, the capital buffer has had to be determined at the end of each quarter for each banking group individually. In accordance with section 10d (2) KWG, the bankinggroup-specific buffer rate is the weighted average of the ratios for the countercyclical capital buffers that apply in the following regions: member state, other countries in the European Economic Area, and in non-EEA countries as well as European and non-European countries, territories, and legal jurisdictions belonging to them in which the banking group's significant exposures are located (defined in accordance with section 36 SolvV). Fig. 75 shows the geographical distribution of the relevant credit risk exposures.

Fig. 76 shows the level of the banking-group-specific countercyclical capital buffer and the requirement under the transitional guidance.

For the calculation of the institution-specific countercyclical capital buffer as of December 31, 2017, a country-specific buffer rate of more than 0 percent was stipulated for the following six countries by their supervisory authority:

- Hong Kong: 2.50 percent
- Sweden: 2.00 percent
- Norway: 2.00 percent
- Czech Republic: 0.50 percent
- Iceland: 1.25 percent
- Slovakia: 0.50 percent.

The calculation for all other countries was based on a country-specific buffer rate of 0 percent. As of December 31, 2017, the institution-specific buffer rate, taking account of the applicable transitional provision pursuant to section 64r KWG, amounted to 0.021 percent (December 31, 2016: 0.023 percent taking account of the transitional provision). The capital requirement for the countercyclical capital buffer, calculated as the product of the institution-specific buffer rate and the total relevant exposures, came to approximately €27 million (December 31, 2016: approximately €27 million).

Fig. 75 – GEOGRAPHICAL DISTRIBUTION OF THE CREDIT EXPOSURES RELEVANT TO THE CALCULATION OF THE COUNTERCYCLICAL CAPITAL BUFFER

In column 120 of this table, the dash '-' means either 'no figure available' or 'capital buffer rate of 0 percent'.

| | lumn 120 of this table | Genera risk exp | l credit | Exposu the trac book | res in | 1 | zation | | requireme | | | s | buffer | buffer |
|---------------|------------------------------|--------------------|----------------|--|---|-----------------|----------------|--|--|---------------------------------------|-------|-----------------------------------|---|---|
| | € million | Exposure (CRSA) | Exposure (IRB) | Total long and short positions in the trading book | Value of the exposure in the trading book (internal models) | Exposure (CRSA) | Exposure (IRB) | of which: general credit risk exposures | of which: exposures in the trading book | of which: securitization exposures | Total | Weighting of capital requirements | Rate of the countercyclical capital buffer as of Dec. 31, 2017 (%) | Rate of the countercyclical capital buffer as of Dec. 31, 2016 (%) |
| | | 010 | 020 | 030 | 040 | 050 | 060 | 070 | 080 | 090 | 100 | 110 | 120 | 120 |
| 010 | Breakdown by | | | | | | | | | | | | | |
| 0.10 | country | | | | | | | | | | | | | |
| \rightarrow | Germany | 9,402 | 59,880 | 27 | 2,069 | 26 | 150 | 7,306 | 166 | 15 | | 0.77 | - | - |
| _ | Egypt | - | 12 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| - | Ethiopia | 1 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Algeria Andorra | - 0 | - 0 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| - | | | | - | - | - | - | _ | - | - | _ | - | - | - |
| \rightarrow | Angola | - 3 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Armonia | 3 | | - | - | - | - | 0 | - | - | 0 | 0.00 | | - |
| \rightarrow | Armenia Azerbaijan | - 3 | | - | - | - | - | 0 | _ | | 0 | 0.00 | | - |
| \rightarrow | Australia | 0 | 615 | 1 | | 25 | _ | 32 | 0 | 9 | 41 | 0.00 | | - |
| - | Bahamas | - | 148 | - | | - | - | 1 | - | - | 1 | 0.00 | | |
| \rightarrow | Bahrain | 0 | 37 | _ | | _ | _ | 1 | _ | | 1 | 0.00 | | - |
| - | Bangladesh | 3 | - | _ | - | - | _ | 0 | _ | _ | 0 | 0.00 | _ | - |
| | Barbados | - | _ | - | _ | - | - | 0 | _ | _ | 0 | 0.00 | | - |
| | Belgium | 94 | 243 | 1 | - | - | - | 15 | 0 | _ | 16 | 0.00 | _ | - |
| | Bermuda | 0 | 870 | - | - | - | - | 26 | - | - | 26 | 0.00 | - | - |
| | Bolivia | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | _ | - |
| | Bosnia and | | | | | | | | | | | | | |
| | Herzegovina | 0 | - | _ | - | - | _ | 0 | _ | - | 0 | 0.00 | - | - |
| | Botswana | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Brazil | 4 | 115 | - | - | - | - | 14 | - | - | 14 | 0.00 | - | - |
| | British Virgin Islands | 9 | 279 | - | - | - | - | 4 | - | - | 4 | 0.00 | - | - |
| | Bulgaria | 0 | 8 | - | - | - | - | 1 | - | - | 1 | 0.00 | - | - |
| | Cayman Islands | 9 | 1,052 | - | - | 2 | 44 | 34 | - | 8 | 41 | 0.00 | - | - |
| | Chile | 0 | 91 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | China | 11 | 272 | - | - | - | - | 32 | - | - | 32 | 0.00 | - | - |
| \perp | Cook Islands | 55 | 1,004 | - | - | - | - | 79 | - | - | 79 | 0.01 | - | - |
| \perp | Costa Rica | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Curaçao | 0 | 3 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| _ | Denmark | 0 | 361 | - | - | - | 5 | 17 | - | 0 | 17 | 0.00 | - | - |
| \rightarrow | Dominica Danublia | - | - | - | - | - | - | 0 | - | | 0 | 0.00 | - | - |
| \rightarrow | Dominican Republic | 0 | - | - | - | - | - | 0 | - | | 0 | 0.00 | | - |
| - | Câta d'Ivoire | - | 0 | - | - | - | - | 0 | - | | 0 | 0.00 | | - |
| \rightarrow | Côte d'Ivoire El Salvador | - 0 | - | - | - | - | - | 0 | - | | 0 | 0.00 | | - |
| \rightarrow | Estonia Estonia | U | _ | - | - | _ | - | 0 | _ | | 0 | 0.00 | | - |
| \dashv | Faroe Islands | - | 10 | _ | | - | - | 0 | | | - | 0.00 | | - |
| \dashv | Finland | 40 | 72 | - | _ | - | | 9 | _ | | 9 | 0.00 | | _ |
| \dashv | France | 114 | 1,203 | 34 | _ | 20 | _ | 74 | 0 | 0 | 75 | 0.00 | | _ |
| \rightarrow | Gabon | - 114 | 1,203 | - | | - 20 | | 0 | - | | 0 | 0.00 | | _ |
| \rightarrow | Georgia | - | _ | _ | _ | _ | _ | 0 | _ | _ | 0 | 0.00 | _ | _ |
| \rightarrow | Ghana | - | 4 | - | - | - | _ | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Greece | 4 | 112 | - | - | - | _ | 3 | - | - | 3 | 0.00 | - | - |
| \neg | United Kingdom | 433 | 1,670 | 161 | - | 435 | 103 | 109 | 3 | 16 | 127 | 0.01 | - | - |
| | Guatemala | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Guernsey | 7 | 31 | - | - | - | 8 | 2 | - | 0 | 2 | 0.00 | - | - |
| | Honduras | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \neg | Hong Kong | 65 | 522 | - | 2 | - | - | 8 | 0 | - | 9 | 0.00 | 0.025 | 0.025 |
| \neg | India | 101 | 486 | - | - | - | - | 9 | - | - | 9 | 0.00 | - | - |
| | | | | | | | | | | | - 4 | | | |
| | Indonesia | 99 | 14 | - | - | - | - | 1 | - | - | 1 | 0.00 | - | - |

| | | Genera risk exp | | Exposu the trac book | | Securiti exposu | | Capital | requireme | ents | | v | buffer | buffer |
|---------------|----------------------------|--------------------|----------------|--|---|--------------------|----------------|--|--|---------------------------------------|-------|-----------------------------------|---|--|
| | € million | Exposure (CRSA) | Exposure (IRB) | Total long and short positions in the trading book | Value of the exposure in the trading book (internal models) | Exposure (CRSA) | Exposure (IRB) | of which: general credit risk exposures | of which: exposures in the trading book | of which: securitization exposures | Total | Weighting of capital requirements | Rate of the countercyclical capital buffer as of Dec. 31, 2017 (%) | Rate of the countercyclical capital buffer as of Dec. 31, 2016 (%) |
| | Breakdown by | 010 | 020 | 030 | 040 | 050 | 060 | 070 | 080 | 090 | 100 | 110 | 120 | 120 |
| 010 | country | | | | | | | | | | | | | |
| | Iran | 0 | 5 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Ireland | 17 | 2,107 | 117 | - | 104 | 532 | 55 | 1 | 41 | 97 | 0.01 | - | - |
| \rightarrow | Iceland | - | - 222 | - | - | - | - | 0 | - | - | 0 | 0.00 | 0.0125 | - |
| \rightarrow | Isle of Man Israel | 0 | 233 39 | - | - | - | - | 2 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Italy | 38 | 115 | 91 | | 78 | 9 | 26 | 1 | 3 | 30 | 0.00 | - | - |
| \dashv | Jamaica | - | - 113 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Japan | 0 | 622 | - | - | - | - | 10 | - | - | 10 | 0.00 | - | - |
| | Jersey | 5 | 224 | - | - | - | 1,517 | 6 | - | 54 | 61 | 0.01 | - | - |
| | Jordan | - | 53 | - | - | - | - | 1 | - | - | 1 | 0.00 | - | - |
| \rightarrow | Cameroon | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Canada | 120 | 552 | - | - | - | - | 23 | - | - | 23 | 0.00 | - | - |
| \rightarrow | Kazakhstan | 0 | - 70 | - | - | - | - | 0 | - | - | 6 | 0.00 | - | - |
| \rightarrow | Qatar Kenya | 14 | 78 | - | - | - | - | 6 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Colombia | - | 12 | _ | _ | - | _ | 0 | _ | _ | 0 | 0.00 | _ | - |
| | Croatia | 2 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Cuba | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Kuwait | - | 39 | - | - | - | - | 1 | - | - | 1 | 0.00 | - | - |
| | Latvia | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Lebanon | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Liberia | 37 | 1,314 | - | - | - | - | 35 | - | - | 35 | 0.00 | - | - |
| \rightarrow | Liechtenstein Lithuania | 0 | 7 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Luxembourg | 826 | 3,094 | 70 | - | 163 | 166 | 217 | 3 | 3 | 223 | 0.00 | - | - |
| | Malaysia | 3 | 69 | - | - | - 103 | - | 2 | - | - | 2 | 0.00 | - | - |
| | Malta | 2 | 502 | - | - | - | - | 20 | - | - | 20 | 0.00 | - | - |
| | Morocco | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Marshall Islands | 64 | 4,189 | - | - | - | - | 81 | - | - | 81 | 0.01 | - | - |
| | Mauritius | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Macedonia | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Mexico | 9 | 116 | - | - | - | - | 15 | - | - | 15 | 0.00 | - | - |
| \rightarrow | Mongolia Montenegro | - | 0 | - | - | - | | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Myanmar | _ | 4 | _ | _ | _ | _ | 0 | _ | _ | 0 | 0.00 | _ | _ |
| | Namibia | 1 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | New Zealand | 18 | 49 | - | - | - | - | 2 | - | - | 2 | 0.00 | - | - |
| | Netherlands | 762 | 1,924 | 59 | - | 161 | 20 | 168 | 1 | 8 | 177 | 0.02 | - | - |
| | Nigeria | - | 33 | - | - | - | - | 5 | - | - | 5 | 0.00 | - | - |
| | Norway | 1 | 1,311 | - | 1 | - | - | 56 | 0 | - | 56 | 0.01 | 0.020 | 0.015 |
| \rightarrow | Oman | - 01 | 30 | - | - | - | - | 2 | - | - | 2 | 0.00 | - | - |
| \rightarrow | Austria Pakistan | 91 | 853 | 2 | - | 2 | - | 68 | - | 0 | 68 | 0.01 | - | - |
| \dashv | Panama | 0 | 465 | - | | - | | 9 | - | - | 9 | 0.00 | - | - |
| \dashv | Papua New Guinea | 0 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \neg | Paraguay | 1 | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| | Peru | 3 | 29 | - | - | - | - | 2 | - | - | 2 | 0.00 | - | - |
| | Philippines | 0 | 112 | - | - | - | - | 1 | - | - | 1 | 0.00 | - | - |
| \Box | Poland | 66 | 95 | - | - | - | - | 12 | - | - | 12 | 0.00 | - | - |
| \rightarrow | Portugal | 68 | 27 | 28 | - | 30 | - | 9 | - | 2 | 11 | 0.00 | - | - |
| \rightarrow | Rwanda | - | - | - | - | | - | 0 | - | - | 0 | 0.00 | - | - |
| - | Romania | 3 | 50 146 | - | - | - | - | 1 | - | - | 1 | 0.00 | - | - |
| \rightarrow | Russia Zambia | - 3 | 146 | - | - | - | - | 2 | - | - | 0 | 0.00 | - | _ |
| | Saint Kitts and Nevis | | _ | - | - | - | _ | 0 | - | - | 0 | 0.00 | - | - |

| | | Genera risk exp | | Exposu the trac book | | Securiti exposu | | Capital | requireme | ents | | y, | buffer | buffer |
|---------------|---------------------------|--------------------|----------------|--|---|--------------------|----------------|--|--|---------------------------------------|---------|-----------------------------------|--|--|
| | € million | Exposure (CRSA) | Exposure (IRB) | Total long and short positions in the trading book | Value of the exposure in the trading book (internal models) | Exposure (CRSA) | Exposure (IRB) | of which: general credit risk exposures | of which: exposures in the trading book | of which: securitization exposures | Total | Weighting of capital requirements | Rate of the countercyclical capital buffer as of Dec. 31, 2017 (%) | Rate of the countercyclical capital buffer as of Dec. 31, 2016 (%) |
| | | 010 | 020 | 030 | 040 | 050 | 060 | 070 | 080 | 090 | 100 | 110 | 120 | 120 |
| 010 | Breakdown by country | 2 | 0.0 | _ | | | | 2 | _ | | - | 0.00 | | |
| \rightarrow | Saudi Arabia | 3 39 | 96 391 | | 2 | - | - | 2 15 | 0 | - | 2 16 | 0.00 | 0.020 | 0.015 |
| \rightarrow | Sweden | 119 | 611 | - | - | - | - | 41 | - 0 | - | 41 | 0.00 | 0.020 | _ |
| \rightarrow | Switzerland | | | | | | | | | | | | | - |
| \rightarrow | Senegal | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Serbia and Kosovo | | - | - | | - | - | 0 | | - | 0 | 0.00 | | - |
| \rightarrow | Zimbabwe | - | 1 275 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | Singapore | 23 | 1,275 | - | - | - | - | 36 | - | | 36 | 0.00 | | - |
| \rightarrow | Slovenia | - | 2 13 | - | - | - | - | 0 | - | | 0 | 0.00 | | - |
| \rightarrow | Slovakia | - | | - 10 | - | - 625 | - | 38 | - | - | 38 | 0.00 | 0.005 | - |
| \rightarrow | Spain | 60 | 124 | 18 | _ | 625 | 3 | 23 | 0 | 90 | 113 | 0.01 | - | - |
| \rightarrow | Sri Lanka | 0 | - | _ | - | - | - | 0 | - | | 0 | 0.00 | - | - |
| \rightarrow | South Africa | 11 | 151 | | | | | 5 | | | 5 | 0.00 | | - |
| \rightarrow | South Korea | - 11 | 151 | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| - | Tajikistan Taiwan | | | | _ | | | 0 | | | 0 | 0.00 | | - |
| \rightarrow | Tanzania | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \rightarrow | | 1 | | - | _ | | - | | | | 5 | | - | |
| \dashv | Thailand | 3 | 117 19 | - | - 0 | - | - | 5 35 | - 0 | - | 35 | 0.00 | 0.005 | - |
| \dashv | Czech Republic Tunisia | 0 | 19 | - | - 0 | - | - | 35 | - 0 | | 35 | 0.00 | 0.005 | - |
| \rightarrow | Turkey | 73 | 395 | - | - | - | - | 6 | - | | 6 | 0.00 | - | - |
| \rightarrow | Turkmenistan | - 73 | 393 | _ | - | - | - | 0 | - | | 0 | 0.00 | | - |
| \dashv | Trinidad and Tobago | - | | _ | - | - | - | 0 | - | | 0 | 0.00 | | - |
| \dashv | Ukraine | 1 | | - | _ | - | _ | 0 | - | | 0 | 0.00 | _ | - |
| \dashv | Hungary | 0 | 48 | - | - | - | | 41 | - | | 41 | 0.00 | _ | - |
| \dashv | Uruguay | 1 | 0 | _ | _ | _ | | 0 | _ | | 0 | 0.00 | | |
| \dashv | USA | 315 | 4,548 | 11 | _ | 602 | 1,636 | 147 | _ | 247 | 394 | 0.04 | | - |
| = | Venezuela | 1 | 4,340 | - ' ' | _ | - 002 | 1,030 | 0 | | - 247 | 0 | 0.00 | _ | - |
| \dashv | United Arab | <u> </u> | | | | | | | | | | 0.00 | | |
| | Emirates | 7 | 113 | _ | _ | _ | - | 5 | _ | - | 5 | 0.00 | _ | _ |
| \neg | Vietnam | - | 140 | - | - | - | - | 3 | - | - | 3 | 0.00 | - | - |
| \neg | Wallis and Futuna | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \neg | Belarus | - | - | - | - | - | - | 0 | - | - | 0 | 0.00 | - | - |
| \dashv | Cyprus | 10 | 227 | - | - | - | - | 7 | - | _ | 7 | 0.00 | - | - |
| \dashv | Other countries | - | | - | - | - | - | 2 | - | _ | 2 | 0.00 | - | - |
| 020 | Total | 13,280 | 112,406 | 619 | 2,075 | 2,272 | 4,194 | 7,598 | 175 | 496 | 9,703 | 1.00 | 0.0875 | 0.055 |

Fig. 76 – LEVEL OF THE INSTITUTION-SPECIFIC COUNTERCYCLICAL BUFFER

| € million | Amount of the institution-specific countercyclical capital buffer | Dec. 31, 2017 | Dec. 31, 2016 |
|-----------|--|---------------|---------------|
| 010 | Total exposure | 131,567 | 118,462 |
| 020 | Institution-specific countercyclical capital buffer rate (as a percentage of total exposure) | 0.021 | 0.023 |
| 030 | Institution-specific countercyclical capital buffer requirement | 27 | 27 |

12.2 Indicators of global systemic importance (ARTICLE 441 CRR)

The DZ BANK banking group's total exposure measure within the meaning of article 429 (4) CRR exceeds €200 billion. In accordance with section 10f (4) KWG, DZ BANK therefore is obliged to conduct an annual quantitative analysis of the indicators for determining global systemic importance on the basis of the technical standard EBA/ITS/2016/01 and to disclose the resulting values.

BaFin confirmed following its annual review pursuant to section 10g (2) KWG that DZ BANK continues to be classified as an 'other systemically important institution' (O-SII) with its note dated December 11, 2017. Fig. 77 below shows the key figures relevant for determining global systemic importance. They are disclosed on DZ BANK's website in the Investor Relations section under Reports.

Fig. 77 - KEY FIGURES FOR GLOBAL SYSTEMIC IMPORTANCE

| Indicator | Key figure |
|----------------------------|--|
| Size | Total exposure |
| Interconnected | Intra-financial system assets |
| ness | Intra-financial system liabilities |
| | Securities outstanding |
| Substitutability | Payments activity (financial year) |
| /financial | Assets under custody |
| institution | Underwritten transactions (financial year) |
| infrastructure | |
| Complexity | Notional amount of OTC derivatives |
| | Trading and available-for-sale securities |
| | Level 3 assets |
| Cross- | Cross-jurisdictional claims |
| jurisdictional activity | Cross-jurisdictional liabilities |

13 Leverage ratio

13.1 Leverage pursuant to the CRR framework (ARTICLE 451 (1) LETTERS A, B, C, D, AND E CRR)

The **leverage ratio (LR)** shows the ratio of a banking group's or bank's Tier 1 capital to its total exposure and thus represents an additional, risk-neutral capital ratio.

In contrast to risk-based capital requirements for which the assumptions are derived from models, the individual exposures in the leverage ratio are not given their own risk weighting but are generally included in the total exposure without a weighting. The object is to limit leverage in the banking industry. A low leverage ratio therefore indicates a high level of debt in relation to Tier 1 capital. At the European level, it has not yet been decided whether a binding minimum ratio of 3 percent will be implemented as early as January 1, 2019. Additional graduated markups on the minimum

ratio may potentially be introduced for global and other systemically important institutions and banking groups. This could affect DZ BANK as it is classified an other systemically important institution.

Disclosure is based on Delegated Regulation (EU) No. 2015/62 and Implementing Regulation (EU) No. 2016/200 and has been carried out at consolidated level. In accordance with article 499 (1) letter b CRR, the capital measure is based on Tier 1 capital, taking account of the transitional guidance (phase-in).

The DZ BANK banking group's leverage ratio pursuant to the CRR transitional guidance was 4.64 percent as of December 31, 2017 (June 30, 2017: 4.37 percent). Applying the CRR in full, the ratio was 4.38 percent (June 30, 2017: 4.11 percent). Fig. 78 shows the reconciliation of the total assets of the DZ BANK Group to the leverage ratio total exposure measure of the DZ BANK banking group.

Fig. 78 – SUMMARY RECONCILIATION OF ASSETS ON THE BALANCE SHEET TO THE LEVERAGE RATIO TOTAL EXPOSURE MEASURE

| Summar | y reconciliation of total assets and total exposure measure | Applicable a | mounts |
|-----------|---|---------------|---------------|
| € million | | Dec. 31, 2017 | Jun. 30, 2017 |
| 1 | Total assets as per published financial statements | 505,594 | 513,358 |
| 2 | Adjustment for entities that are consolidated for accounting purposes but are outside the scope of regulatory consolidation | -88,618 | -86,471 |
| 3 | Adjustment for trust assets recognized on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio total exposure measure in accordance with article 429 (13) of Regulation (EU) No. 575/2013 | - | _ |
| 4 | Adjustments for derivatives | -8,413 | -12,343 |
| 5 | Adjustments for securities financing transactions (SFTs) | 344 | 299 |
| 6 | Adjustment for off-balance-sheet items (i.e. conversion to credit equivalent amounts of off-balance-sheet exposures) | 26,112 | 26,843 |
| EU-6a | Adjustment for intragroup exposures excluded from the leverage ratio total exposure measure in accordance with article 429 (7) of Regulation (EU) No. 575/2013 | - | - |
| EU-6b | Adjustment for exposures excluded from the leverage ratio total exposure measure in accordance with article 429 (14) of Regulation (EU) No. 575/2013 | - | - |
| 7 | Other adjustments | -2,899 | -1,066 |
| 8 | Leverage ratio total exposure measure | 432,119 | 440,621 |

Fig. 79 shows individual components of the total exposure measure, Tier 1 capital, and the DZ BANK banking group's resulting leverage ratio as of

December 31, 2017, applying the CRR transitional guidance.

Fig. 79 – LEVERAGE RATIO COMMON DISCLOSURE

€ million

| Leverage | e ratio exposures | Dec. 31, 2017 | Jun. 30, 2017 |
|-----------|---|------------------|------------------|
| On-ba | lance-sheet exposures (excluding derivatives and SFTs) | | |
| 1 | On-balance-sheet items (excluding derivatives, SFTs, and trust assets but including collateral) | 386,419 | 392,929 |
| 2 | Asset amounts deducted in determining Tier 1 capital | -785 | -766 |
| 3 | Total on-balance-sheet exposures (excluding derivatives, SFTs, and trust assets) (sum of lines 1 and 2) | 385,635 | 392,163 |
| Derivativ | ve exposures | | |
| 4 | Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin) | 6,738 | 7,491 |
| 5 | Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method) | 9,859 | 9,097 |
| EU-5a | Exposure determined under Original Exposure Method | - | |
| 6 | Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework | - | - |
| 7 | Deductions of receivables assets for cash variation margin provided in derivatives transactions | -5,777 | -6,871 |
| 8 | Exempted CCP leg of client-cleared SFT exposure | -1,035 | -1,662 |
| 9 | Adjusted effective notional amount of written credit derivatives | 16,581 | 18,344 |
| 10 | Adjusted effective notional offsets and add-on deductions for written credit derivatives | -12,659 | -13,789 |
| 11 | Total derivatives exposures (sum of lines 4 to 10) | 13,707 | 12,611 |
| SFT expo | | | |
| 12 | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions | 10,244 | 13,230 |
| 13 | Netted amounts of cash payables and cash receivables of gross SFT assets | - | |
| 14 | Counterparty credit risk exposure for SFT assets | 344 | 328 |
| EU-14a | Derogation for SFTs: Counterparty credit risk exposure in accordance with articles 429b (4) and 222 of Regulation (EU) No. 575/2013 | _ | |
| 15 | Agent transaction exposures | - | - |
| EU-15a | Exempted CCP leg of client-cleared SFT exposure | _ | - |
| 16 | Total securities financing transaction exposures (sum of lines 12 to 15a) | 10,588 | 13,559 |
| Other of | f-balance-sheet exposures | | |
| 17 | Off-balance-sheet exposures at gross notional amount | 60,729 | 59,219 |
| 18 | Adjustments for conversion to credit equivalent amounts | -38,540 | -36,931 |
| 19 | Other off-balance-sheet exposures (sum of lines 17 and 18) | 22,189 | 22,288 |
| Exempte | d exposures in accordance with article 429 (14) of Regulation (EU) No. 575/2013 (on and off balance sheet | | |
| EU-19a | Intragroup exposures (solo basis) exempted in accordance with article 429 (7) of Regulation (EU) No. 575/2013 (on and off balance sheet) | - | - |
| EU-19b | Exempted exposures in accordance with article 429 (14) of Regulation (EU) No. 575/2013 (on and off balance sheet) | - | - |
| Capital a | nd total exposure measure | | |
| 20 | Tier 1 capital | 20,041 | 19,258 |
| 21 | Leverage ratio total exposure measure (sum of lines 3, 11, 16, 19, EU-19a, and EU-19b) | 432,119 | 440,621 |
| Leverage | | | |
| 22 | Leverage ratio according to CRR transitional guidance (%) | 4.64 | 4.37 |
| Choice of | f transitional guidance and amount of derecognized trust items | | |
| EU-23 | Choice of transitional guidance for the definition of the capital measure | Transitional | guidance |
| EU-24 | Amount of derecognized trust assets in accordance with article 429 (13) of Regulation (EU) No. 575/2013 | _ | - |

Fig. 80 shows the components for calculating the leverage ratio in accordance with the CRR transitional guidance and after application of the CRR in full.

Fig. 80 - LEVERAGE RATIO ACCORDING TO THE CRR TRANSITIONAL GUIDANCE AND AFTER FULL APPLICATION OF THE CRR

| | Leverage ratio according to CRR transitional guidance | | Leverage ratio after full application of the CRR | |
|---|---|---------------|--|---------------|
| | Dec. 31, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | Sep. 30, 2017 |
| Regulatory Tier 1 capital (€ million) | 20,041 | 18,802 | 18,916 | 17,642 |
| Total exposure measure (€ million) | 432,119 | 451,713 | 432,104 | 451,697 |
| Leverage ratio as of the balance sheet date (%) | 4.64 | 4.16 | 4.38 | 3.91 |

Fig. 81 provides an alternative breakdown by regulatory category of the exposures reported on the balance sheet.

Fig. 81 – BREAKDOWN OF ON-BALANCE-SHEET EXPOSURES (EXCLUDING DERIVATIVES, SFTS AND EXEMPTED EXPOSURES)

| € million | Leverage ratio exposures | Dec. 31, 2017 | Jun. 30, 2017 |
|-----------|--|---------------|---------------|
| EU-1 | Total on-balance-sheet exposures (excluding derivatives, SFTs, and exempted exposures) | 380,331 | 392,929 |
| EU-2 | of which: Trading book exposures | 11,326 | 13,041 |
| EU-3 | Banking book exposures, of which: | 369,006 | 379,889 |
| EU-4 | Covered bonds | 9,002 | 9,742 |
| EU-5 | Exposures treated as sovereigns | 103,098 | 104,715 |
| EU-6 | Exposures to regional governments, multilateral development banks, international organizations, and public-sector entities not treated as sovereigns | 1,310 | 1,379 |
| EU-7 | Institutions | 81,218 | 88,489 |
| EU-8 | Secured by mortgages on immovable property | 74,753 | 71,915 |
| EU-9 | Retail exposures | 18,823 | 19,201 |
| EU-10 | Corporates | 60,342 | 64,418 |
| EU-11 | Exposures in default | 3,222 | 3,428 |
| EU-12 | Other exposures (e.g. long-term equity investments, securitizations, and other non-credit-obligation assets) | 17,236 | 16,601 |

13.2 Description of the process for monitoring the risk of excessive leverage

(ARTICLE 451 SENTENCE 1 LETTER D CRR)

In the strategic planning process, the Board of Managing Directors sets out the bank's overall strategy and the allocation of resources for the individual management units. Within these guidelines, the Treasury and Capital Committee operates with the aim of monitoring the optimization of resource efficiency during the year. Therefore, it carries a out detailed plan-versus-actual analysis for all relevant management units to determine where the actual resource situation has deviated from the original projection and highlights the factors driving these deviations. In its management role, the Treasury and Capital Committee identifies the action required and instigates mitigation steps or optimization measures. These tasks are accomplished either by means of a direct decision or a recommendation being made and, where necessary, the matter is referred to the Board of Managing Directors.

13.3 Factors influencing the leverage ratio during the reporting period

(ARTICLE 451 SENTENCE 1 LETTER E CRR)

The DZ BANK banking group's leverage ratio pursuant to the CRR transitional guidance was 4.64 percent as of December 31, 2017 (September 30, 2017: 4.16 percent). This was based on Tier 1 capital of €20,041 million (September 30, 2017: €18,802 million) compared with the total exposure measure of €432,119 million (September 30, 2017: €451,713 million).

The DZ BANK banking group's leverage ratio in accordance with the CRR transitional guidance increased by 0.47 percentage points between September 30, 2017 and December 31, 2017. This was the result of a decrease of €19,593 million in the total exposure measure and a rise of €1,274 million in Tier 1 capital. Details of the main drivers of the change in Tier 1 capital can be found in section 5 'Capital adequacy', subsection 5.2 'Own funds' of this report.

The decrease in the total exposure measure of the DZ BANK banking group over the course of 2017 was mainly due to the following effects: a reduction in securities financing transactions in normal business

activities (particularly at DZ BANK) and a small drop in derivative and off-balance-sheet transactions. On-balance-sheet exposures only rose slightly.

The following balance sheet assets, which DZ BANK believes should be exempted from the calculation of the leverage ratio, represent a material proportion of the leverage ratio total exposure measure:

Pass-through development loans: As they are passed through various institutions, development loans are weighted more than once in Germany in the context of the leverage ratio. This involvement of different institutions (including central institutions) is essential in multilevel banking systems, not only for reasons of efficiency but also to ensure that development funds are provided throughout the country. Multiple counting of one transaction obviously conflicts with the government's desire to provide development support, such as for renewable energies. Both trust loans and pass-through loans merely constitute transactions that are redirected to the primary institutions of a financial network, which disburse the development loans to end customers. An exemption, which would mitigate the described restrictive effects and has already been included in the most recent draft of CRR II (expected to be applied for the first time in late 2020/early 2021), would change the leverage ratio as shown in Fig. 82.

Fig. 82 – CHANGE TO THE LEVERAGE RATIO IF PASS-THROUGH DEVELOPMENT LOANS ARE EXCLUDED

| Leverage ratio of the DZ BANK banking group | Application of transitional guidance | | Full application of CRR | | |
|---|--------------------------------------|------------------|----------------------------|------------------|--|
| % | Dec. 31, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | Sep. 30, 2017 | |
| Pursuant to the delegated act | 4.64 | 4.16 | 4.38 | 3.91 | |
| If pass-through development | | | | | |
| excluded | 5.24 | 4.68 | 4.94 | 4.39 | |
| Change | 0.60 | 0.52 | 0.56 | 0.48 | |

Exposures within the cooperative financial network that are exempt from inclusion in risk-based capital requirements pursuant to article 113 (7) CRR: In the interest of consistency between risk-based capital requirements and the leverage ratio – with the exception of items that by definition differ between these capital ratios (e.g. credit-rating-related risk weightings and internal

valuation-model approaches) – these exposures should also be omitted from the leverage ratio. An exception would raise the leverage ratio – both applying the transitional guidance and applying the CRR in full – as shown in fig. 83 below.

Fig. 83 – CHANGE TO THE LEVERAGE RATIO IF EXPOSURES WITHIN THE COOPERATIVE FINANCIAL NETWORK ARE EXCLUDED

| Leverage ratio of the DZ BANK banking group | Application of transitional guidance | | Full application of CRR | |
|---|--------------------------------------|------------------|----------------------------|------------------|
| % | Dec. 31, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | Sep. 30, 2017 |
| Pursuant to the delegated act | 4.64 | 4.16 | 4.38 | 4.11 |
| If exposures within the cooperative financial network are | | | | |
| excluded | 5.68 | 5.06 | 5.36 | 5.01 |
| Change | 1.04 | 0.90 | 0.98 | 0.90 |

- Given the significant overlap between the two aforementioned exemptions (a very high proportion of the loans and advances in the pass-through development lending business are due from the Volksbanken Raiffeisenbanken cooperative financial network), the combined effect of the two items on the leverage ratio would be as shown in Fig. 84.

FIG. 84 – CHANGE TO THE LEVERAGE RATIO IF THE EXCLUSIONS IN FIG. 82 AND FIG. 83 ARE APPLIED CUMULATIVELY

| Leverage ratio of the DZ BANK banking group | Application of transitional guidance | | Full application of CRR | |
|--|--------------------------------------|------------------|----------------------------|------------------|
| % | Dec. 31, 2017 | Sep. 30, 2017 | Dec. 31, 2017 | Sep. 30, 2017 |
| Pursuant to the delegated act | 4.64 | 4.16 | 4.38 | 3.91 |
| Cumulative effect of applying the exclusions in | | | | |
| Fig. 82 and Fig. | 5.68 | 5.06 | 5.36 | 4.74 |
| Change | 1.04 | 0.90 | 0.98 | 0.83 |

14 Asset encumbrance

(ARTICLE 443 CRR)

According to the regulatory disclosure requirements in article 443 CRR in conjunction with EBA/GL/2014/03, which was transposed into German law by means of BaFin circular 06/2016 dated August 30, 2016, information on encumbered and unencumbered assets (asset encumbrance) has to be disclosed. These disclosure requirements are defined in more detail in Delegated Regulation (EU) No. 2017/2295 dated December 13, 2017. The following disclosure of asset encumbrance is based on the requirements in this Delegated Regulation.

The encumbered and unencumbered assets are disclosed for the companies consolidated for regulatory purposes pursuant to article 18 CRR.

For the purposes of the DZ BANK banking group's reporting and disclosure, the carrying amounts of encumbered and unencumbered assets are calculated according to the provisions of International Financial Reporting Standards (IFRS). There are no significant differences between the calculation methods applied to the encumbered assets for the asset encumbrance reporting and to the assets presented in accordance with IFRS in the notes to the financial statements in the Annual Report that have been pledged or transferred.

Accordingly, assets that have been pledged as collateral or are the subject of any agreement to collateralize or credit enhance any on-balance-sheet or off-balance-sheet transaction must be treated as encumbered. In addition to the disclosures in the notes to the

consolidated financial statements in the Annual Report, the DZ BANK banking group's cover pools held in trust and the derivative receivables in netting master agreements, for which there are equivalent derivative liabilities, are included as encumbered assets in the asset encumbrance reporting.

FINREP validation also takes place as part of asset encumbrance reporting. This ensures that the totals of the unencumbered and encumbered assets in the asset encumbrance reporting match those of the assets in the FINREP reporting.

The following disclosures are based on the DZ BANK banking group's asset encumbrance reporting in 2017. The carrying amounts and fair values of the encumbered and unencumbered assets are disclosed. The received collateral is disclosed at its repledged fair value. For each line item, the median values at the end of each of the four past quarters are presented (reporting dates in 2017: March 31, June 30, September 30, and December 31). Attention should be paid to the fact that the totals are calculated from the median values at the end of the four past quarters in the asset encumbrance reporting. Consequently, the totals disclosed may vary from the totals calculated from the individual values.

The DZ BANK banking group's asset encumbrance ratio for 2017 was 39.87 percent. This is the ratio of the median values shown for the totals of the encumbered assets recognized on the balance sheet plus collateral received and re-used to the median values for the total assets plus collateral received.

Fig. 85 – ASSET ENCUMBRANCE

| € million | Carrying amount of encumbered assets | Fair value of encumbered assets | Carrying amount of unencumbered assets | |
|--|--------------------------------------|---------------------------------|--|--------|
| Assets of the reporting institution | 168,112 | 2 | 263,905 | |
| Equity instruments | 12: | 3 | 2,639 | |
| Debt securities | 19,96 | 6 20,133 | 47,704 | 47,630 |
| of which: | | | | |
| covered bonds | 1,654 | 4 1,604 | 1 6,858 | 6,918 |
| of which: | | | | |
| asset-backed securities | 269 | 9 268 | 1,732 | 1,744 |
| of which: | | | | |
| issued by general governments | 12,49 | 7 12,513 | 20,778 | 20,922 |
| of which: | | | | |
| issued by financial corporations | 6,910 | 0 6,955 | 22,562 | 22,423 |
| of which: | | | | |
| issued by non-financial corporations | 650 | 689 | 4,207 | 4,095 |
| Other assets | 148,10 | 1 | 214,067 | |
| of which: | | | | |
| loans that can be terminated on demand | 6,96 | 8 | 46,510 | |
| of which: | | | | |
| loans and advances other than loans that can | | | | |
| be terminated on demand | 126,500 | 6 | 144,748 | |

Fig. 86 – COLLATERAL RECEIVED

| € million | Fair value of encumbered collateral received or own debt securities issued | Fair value of collateral received or own debt securities issued available for encumbrance |
|--|--|---|
| Collateral received by the reporting institution | n 12,74 | 6 8,811 |
| Loans that can be terminated on demand | | - 359 |
| Equity instruments | 4 | 4 1,538 |
| Debt securities | 12,72 | 1 6,752 |
| of which: | | |
| covered bonds | 58 | 0 1,062 |
| of which: | | |
| asset-backed securities | | - |
| of which: | | |
| issued by general governments | 7,27 | 2 3,563 |
| of which: | | |
| issued by financial corporations | 4,34 | 2 3,110 |
| of which: | | |
| issued by non-financial corporations | 94 | 3 143 |
| Loans and advances other than loans that can | | |
| be terminated on demand | | - |
| Other collateral received | | - 60 |
| Own debt securities issued other than own | | |
| covered bonds or asset-backed securities | | - 10,041 |
| Own covered bonds and asset-backed | | |
| securities issued and not yet pledged | | 1,879 |
| Total assets, collateral received, and own deb | t | |
| securities issued | 181,30 | 0 |

Fig. 87 - SOURCES OF ENCUMBRANCE

| € million | Matching liabilities, contingent liabilities, or securities lent | Assets, collateral received, and own debt securities issued other than covered bonds and ABSs encumbered |
|--|--|--|
| Carrying amount of selected financial liabilitie | s 153,39 | 9 166,256 |
| of which: derivatives | 20,90 | 9 23,935 |
| of which: deposits | 106,52 | 7 111,063 |
| of which: sale and repurchase | | |
| agreements | 12,40 | 9 12,774 |
| of which: collateralized deposits | | |
| excluding repurchase agreements | 95,92 | 0 100,648 |
| of which: bonds issued | 22,89 | 5 27,754 |

The business model's influence on the degree of encumbrance and the importance of encumbrance to the DZ BANK banking group's funding model are explained below. The DZ BANK banking group's main sources of encumbrance result from the following business activities:

- DZ BANK, DG HYP, DVB, and WL BANK obtain some of their funding by issuing covered bonds. The corresponding cover pools of these institutions led to encumbrance of €71,706 million in 2017. The average weighted overcollateralization ratio for the DZ BANK banking group's cover pools was 34.24 percent in 2017. This overcollateralization comprised the excess cover required by law, the excess covered required by the rating agencies, and the voluntary excess cover; it contributed €18,289 million to the aforementioned total encumbrance.
- The entities in the DZ BANK banking group hold covered bonds issued by other group entities, for which there is a corresponding cover pool volume of €7,812 million. From a consolidated group perspective, these assets do not result in asset encumbrance.
- After the cover pools, development lending business with cooperative banks and end customers represents the second biggest factor in the DZ BANK banking group's encumbrance ratio, with pass-through loan receivables of €53,689 million assigned to development banks. This volume of encumbrance is mainly attributable to business at DZ BANK, DG HYP, and WL BANK.
- Securities lending transactions and funding via sale and repurchase agreements are further major sources of encumbrance for the DZ

BANK banking group and predominantly result from transactions of DZ BANK, DZ PRIVATBANK, and WL BANK.

- Both unsecured derivative transactions with netting master agreements (International Swaps and Derivatives Association (ISDA) and Deutscher Rahmenvertrag (DRV) [German Master Agreement]) and derivative transactions backed by collateral agreements (Credit Support Annex to the ISDA Master Agreement and Collateralization Annex to the German Master Agreement for Financial Futures) are considered to be encumbrances.
- The longer-term funding of DZ BANK and DG HYP in the form of open-market operations via central banks results in additional encumbrance of assets-side business.

There are also assets that are encumbered because they are pledged to entities in the DZ BANK banking group. In particular, these arise from sale and repurchase agreements, derivative transactions backed by collateral agreements, and covered bonds held within the group. The main reason for conducting these transactions is the centralized provision of funding to the individual subsidiaries by DZ BANK (group funding). All transactions between entities in the DZ BANK banking group are recognized on a consolidated basis at group level.

The DZ BANK banking group's own securitizations (asset-backed securities, ABSs) were not relevant to the entities consolidated for regulatory purposes in 2017 and therefore do not represent a source of encumbrance for the purpose of asset encumbrance reporting.

The majority of the DZ BANK banking group's encumbered assets are denominated in euros. There are also encumbered assets denominated in US dollars, which is also deemed a significant currency for the DZ BANK banking group. The encumbered assets denominated in US dollars mainly result from the issuance of covered bonds and from derivatives business. The volume of encumbered assets denominated in US dollars stood at €2,222 million as of December 31, 2017. US-dollar-denominated collateral received and reused amounted to €27 million. The sources of encumbrance denominated in US dollars came to €1,438 million.

The majority of the unencumbered securities in the portfolios of the DZ BANK banking group are eligible for central bank borrowing and are available in the normal course of business as collateral for potential encumbrance. The unencumbered other assets line item includes assets such as property, plant and equipment, long-term equity investments and investments in other entities, intangible assets, deferred tax assets, and unencumbered derivatives that are not available in the normal course of business for potential encumbrance.

Within the total encumbered loans and advances, the volume of encumbered mortgages amounted to €41,730 million in 2017. Encumbrance predominantly results from the issuance of covered bonds by DZ BANK, DG HYP, and WL BANK.

15 Remuneration policy

15.1 General disclosures

(ARTICLE 450 CRR)

Pursuant to section 16 of the Regulation to Amend the German Regulation Governing Remuneration at Institutions (InstitutsVergV) dated July 25, 2017, DZ BANK is required to disclose information about its remuneration policy and practices. As an institution subject to the CRR, DZ BANK is subject to the disclosure requirements specified by article 450 CRR in conjunction with EBA/GL/2015/22 dated June 27, 2016 and sections 16 and 28 (3) InstitutsVergV.

Pursuant to article 450 CRR, the bank must disclose certain quantitative and qualitative information for categories of employees whose activities have a material impact on its risk profile (risk takers).

As required by InstitutsVergV, DZ BANK and the subordinated management units BSH, DG HYP, DVB, DZ PRIVATBANK, TeamBank, VR-LEASING, and WL BANK identified the employees whose activities have a material influence on DZ BANK's overall risk profile as part of an annual standardized process. Risk takers were identified based on Commission Delegated Regulation (EU) No. 604/2014 of March 4, 2014 supplementing Directive 2013/36/EU of the European Parliament and of the Council with regard to regulatory technical standards with respect to qualitative and appropriate quantitative criteria to identify categories of staff whose professional activities have a material impact on an institution's risk profile. Special requirements apply to the assessment of risk takers' performance and the arrangements for payment of their variable remuneration.

Section 15.2 outlines the remuneration systems for risk takers at DZ BANK and the subordinated management units for 2017 in accordance with the requirements of article 450 (1) letters a to f CRR.

The quantitative information pursuant to article 450 (1) letters g to j CRR is published after all bonus payments have been calculated. The information disclosed for 2017 pursuant to article 450 CRR for the DZ BANK Group will therefore be updated in a separate report in the second quarter. This report disclosing the remuneration policy can be found on

DZ BANK's website in the Investor Relations section under Reports.

15.2 Remuneration systems for risk takers 15.2.1 Remuneration systems for members of the Board of Managing Directors and divisional managers

All members of the Board of Managing Directors and divisional managers at DZ BANK and the aforementioned subordinated entities were classified as risk takers in 2017.

The remuneration of the members of the Board of Managing Directors comprises a fixed salary and variable remuneration based on a target bonus system. The level of the bonus depends not only on the groupwide remuneration strategy but also on the individual entity's corporate strategy and the strategic and operational planning. The quantitative and qualitative targets for the members of the Board of Managing Directors are based on targets for the group, entity, and area of board responsibility. The individual contribution to profits is also linked to these targets.

The majority of the targets for the **divisional** managers are derived from the entity and division targets; individual targets are also set. In some subordinated entities, it is also possible for the Board of Managing Directors or the divisional managers to be awarded a discretionary bonus. For all members of the Board of Managing Directors, the majority of the targets are measured over a period of several years.

At DZ BANK and some of the subordinated entities, the maximum bonus achievable by the members of the Board of Managing Directors and divisional managers is equal to the target bonus. In some of the subordinated entities, the remuneration systems for these persons are designed to enable the maximum bonus amount to exceed the target bonus, subject to targets being achieved.

The level of the bonus for the members of the Board of Managing Directors and divisional managers at DZ BANK and the subordinated entities for the financial year is determined in accordance with the provisions of InstitutsVergV. While 20 percent of the bonus achieved is paid immediately in the following year, payment of the remaining 80 percent of the bonus is spread out over a period of up to four years, taking into

account deferral and retention periods. All amounts earmarked for deferred payment are linked to the long-term performance of the entity in question because, as a rule, they are pegged to its share price. Negative contributions to profits are taken into account when setting bonuses and pro-rata deferrals, which may cause the variable remuneration to be reduced or not be paid.

The Supervisory Board of DZ BANK and the Supervisory Board of each subordinated entity are responsible for determining the remuneration systems for the Board of Managing Directors. The relevant Board of Managing Directors is responsible for determining the remuneration systems for risk takers below the level of the Board of Managing Directors. The Supervisory Board with the support of the Remuneration Control Committee and the remuneration officer ensure that the remuneration systems are appropriate. In 2017, the Remuneration Control Committee at DZ BANK held five meetings for this purpose. Since 2014, the majority of the subordinated entities have also had a remuneration control committee in place. The number of meetings held ranges from one to three, depending on the entity.

15.2.2 Remuneration systems for risk takers below divisional management level The risk takers below the level of divisional manager were identified at DZ BANK and some of the subordinated entities in 2017.

In all cases, these risk takers receive variable remuneration in addition to their fixed salary. It is mostly based on an individually agreed target bonus and depends on how many of the pre-agreed targets are met in terms of the profit made by the relevant entity, the profit attributable to the relevant division, and personal performance. In three entities, there is also the option of paying a discretionary bonus.

Bonuses for risk takers below the level of divisional manager at DZ BANK and the subordinated entities were granted in accordance with the requirements in the new version of InstitutsVergV dated July 25, 2017. A maximum of 30 percent of the bonus achieved will be paid immediately in the following year. Payment of the remaining bonus components will be spread out over a period of up to four years, taking into account deferral and retention periods. All amounts earmarked for deferred payment are linked to the long-term performance of the entity in question because, as a rule, they are pegged to its share price. Negative contributions to profits are taken into account when setting bonuses and the deferred variable remuneration, which may cause the variable remuneration to be reduced or not be paid. Variable remuneration is not permitted to exceed fixed remuneration at DZ BANK and the subordinated entities. In some cases, variable remuneration has been capped at well below fixed remuneration.

For DVB Bank, a resolution adopted by the Annual General Meeting in 2014 capped the variable remuneration for a strictly limited group of employees at 200 percent of their fixed remuneration.

As and when required, external consultants and interest groups are involved in the design of the remuneration systems. In 2017, individual subordinated entities engaged remuneration consultants to advise on designing the remuneration systems in accordance with the statutory requirements. External consultants were also called in to provide legal advice, particularly in relation to the adaptation of the contractual templates to the new regulatory requirements.

16 Annex 1: Structure of own funds during transition period – column B

Fig. 88 – ANNEX 1: SUPPLEMENT TO FIG. 10: REFERENCES REQUIRED IN IMPLEMENTING REGULATION (EU) NO. 1423/2013, ANNEX VI, COLUMN B

| Line | (B) | Line | (B) |
|---------------------|--|----------------|-------------------------|
| | Reference to CRR article | | Reference to CRR a |
| 1 | 26 (1), 27, 28, 29 | 40 | 56 (d), 59, 79, 475 (4 |
| | EBA list 26 (3) | 41 | • |
| 1a | EBA list 26 (3) | 41a | 472, 472 (3) (a), 472 |
| 1b | EBA list 26 (3) | | 472 (10) (a), 472 (11 |
| 1c | EBA list 26 (3) | 41a.1 | 472 (3) (a) |
| 2 | 26 (1) (c) | 41a.2 | 472 (4) |
| 3 | 26 (1) | 41a.3 | 472 (6) |
| 3a | 26 (1) (f) | 41a.4 | 472 (8) (a) |
| 4 | 486 (2) | 41a.5 | 472 (9) |
| <u>4a</u> | 483 (2) | 41a.6 | 472 (10) |
| 5 | 84, 479, 480 | 41a.7 | 472 (11) |
| 5a | 26 (2) | 41b | 477, 477 (3), 477 (4) |
| 6 | • | 41b.1 | • |
| 7 | 34, 105 | 41b.2 | 467, 460, 404 |
| 8 | 36 (1) (b), 37, 472 (4) | 41c | 467, 468, 481 |
| 9 | | 41c.1 | 467 |
| 10 | 36 (1) (c), 38, 472 (5) | 41c.2 | 468 |
| 11 | 33 (a) | 41c.3 | 481 |
| 12 | 36 (1) (d), 40, 159, 472 (6) | 42 | 56 (e) |
| 13 | 32 (1) | 43 | • |
| 14 | 33 (1) (b) | 44 | • |
| 15 | 36 (1) (e), 41, 472 (7) | 45 | • |
| 16 | 36 (1) (f), 42, 472 (8) | 46 | 62, 63 |
| 17 | 36 (1) (g), 44, 472 (9) | 47 | 486 (4) |
| 18 | 36 (1) (h), 43, 45, 46, 49 (2) and (3), 79, 472 (10) | 48 | 87, 88 |
| 19 | 36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79, 470, 471 (11) | 49 | 486 (4) |
| 20 | 25 (4) (1) | 50 | 62 (c) and (d) |
| 20a | 36 (1) (k) | 51 | • |
| 20b | 36 (1) (k) (i), 89, 91 | 52 | 63 (b) (i), 66 (a), 67, |
| 20c | 36 (1) (k) (ii), 243 (1) (b), 244 (1) (b), 258 | 53 | 66 (b), 68, 477 (3) |
| 20d | 36 (1) (k) (iii), 379 (3) | 54 | 66 (c), 69, 70, 79, 47 |
| 21 22 | 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) | 54a | • |
| 23 | 48 (1) 26 (1) (i) 49 (1) (b) 470 472 (11) | 54b | • |
| 23 24 | 36 (1) (i), 48 (1) (b), 470, 472 (11) | 55 | 66 (d), 69, 79, 477 (4 |
| 24 25 | | 56 | 472, 472 (3) (a), 472 |
| 25a 25a | 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) | E6 o | 472 (19) (a), 472 (11 |
| 25a 25b | 36 (1) (a), 472 (2) | 56a | • |
| 26 | 36 (1) (1) | 56a.1 | • |
| 26a | 467, 468 | 56a.2 56a.3 | • |
| 26a.1 | 467 | 56b | |
| 26a.2 | 468 | 56b.1 | 475, 475 (2) (a), 475 |
| 26b | 481 | 56b.1 | • |
| 27 | 36 (1) (j) | 56c | 467, 468, 481 |
| 27a | • | 56c.1 | 467 |
| 28 | • | 56c.2 | 468 |
| 20 29 | • | 56d | • |
| | | 57 | • |
| 30 31 | 51, 52 | 58 | • |
| 32 | • | 59 | _ |
| 33 | | | • |
| 33a | 486 (3) 85 86 480 | 59a | 472 472 (5) 472 (9) |
| 33a 34 | 85, 86, 480 85, 86, 480 | 59a.1 | 472, 472 (5), 472 (8) |
| | 85, 86, 480 486 (3) | 59a.1.1 | • |
| 35 | 486 (3) | 59a.1.2 | |
| 36 | F2 (4) (b) FC (c) F7 47F (2) | 59a.1.3 | |
| 37 | 52 (1) (b), 56 (a), 57, 475 (2) | 59a.1.4 | |
| 38 | 56 (b), 58, 475 (3) | 59a.2 | 472, 475 (2) (b), 475 |
| | | | |
| 39 | 56 (c), 59, 60, 79, 475 (4) | 59a.2.1 | |

| Line | (B) |
|---------|---|
| | Reference to CRR article |
| 40 | 56 (d), 59, 79, 475 (4) |
| 41 | • |
| 41a | 472, 472 (3) (a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a) |
| 41a.1 | 472 (3) (a) |
| 41a.2 | 472 (4) |
| 41a.3 | 472 (6) |
| 41a.4 | 472 (8) (a) |
| 41a.5 | 472 (9) |
| 41a.6 | 472 (10) |
| 41a.7 | 472 (11) |
| 41b | 477, 477 (3), 477 (4) (a) |
| 41b.1 | • |
| 41b.2 | • |
| 41c | 467, 468, 481 |
| 41c.1 | 467 |
| 41c.2 | 468 |
| 41c.3 | 481 |
| 42 | 56 (e) |
| 43 | • |
| 44 | • |
| 45 | • |
| 46 | 62, 63 |
| 47 | 486 (4) |
| 48 | 87, 88 |
| 49 | 486 (4) |
| 50 | 62 (c) and (d) |
| 51 | • |
| 52 | 63 (b) (i), 66 (a), 67, 477 (2) |
| 53 | 66 (b), 68, 477 (3) |
| 54 | 66 (c), 69, 70, 79, 477 (4) |
| 54a | • |
| 54b | • |
| 55 | 66 (d), 69, 79, 477 (4) |
| 56 | 472, 472 (3) (a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (19) (a), 472 (11) (a) |
| 56a | • |
| 56a.1 | • |
| 56a.2 | • |
| 56a.3 | • |
| 56b | 475, 475 (2) (a), 475 (3), 475 (4) (a) |
| 56b.1 | • |
| 56b.2 | |
| 56c | 467, 468, 481 |
| 56c.1 | 467 |
| 56c.2 | 468 |
| 56d | • |
| 57 | • |
| 58 | • |
| 59 | • |
| 59a | • |
| 59a.1 | 472, 472 (5), 472 (8) (b), 472 (10) (b), 472 (11) (b) |
| 59a.1.1 | |
| 59a.1.2 | |
| 59a.1.3 | |
| 59a.1.4 | |
| 59a.2 | 472, 475 (2) (b), 475 (2) (c), 475 (4) (b) |
| 59a.2.1 | • |

| Line | (B) |
|---------|--|
| | Reference to CRR article |
| 59a.2.2 | • |
| 59a.2.3 | • |
| 59a.3 | 477, 477 (2) (b), 477 (2) (c), 477 (4) (b) |
| 59a.3.1 | • |
| 59a.3.2 | • |
| 59a.3.3 | • |
| 60 | • |
| 61 | 92 (2) (a), 465 |
| 62 | 92 (2) (b), 465 |
| 63 | 92 (2) (c) |
| 64 | CRD 128, 129, 130 |
| 65 | • |
| 66 | • |
| 67 | • |
| 67a | CRD IV 131 |
| 68 | CRD IV 128 |
| 69 | • |
| 70 | • |
| 71 | • |
| 72 | 36 (1) (h), 45, 46, 472 (10), 56 (c), 59, 60, 475 (4), |
| | 66 (c), 69, 70, 477 (4) |
| 73 | 36 (1) (i), 45, 48, 470, 472 (11) |
| 74 | • |
| 75 | 36 (1) (c), 38, 48, 470, 472 (5) |
| 76 | 62 |
| 77 | 62 |
| 78 | 62 |
| 79 | 62 |
| 80 | 484 (3), 486 (2) and (5) |
| 81 | 484 (3), 486 (2) and (5) |
| 82 | 484 (4), 486 (3) and (5) |
| 83 | 484 (4), 486 (3) and (5) |
| 84 | 484 (5), 486 (4) and (5) |
| 85 | 484 (5), 486 (4) and (5) |

17 Annex 2: Geographical breakdown of exposures

Fig. 89 – ANNEX 2: SUPPLEMENT TO FIG. 20 – EU CRB-C – GEOGRAPHICAL BREAKDOWN OF EXPOSURES IN DETAIL

| | | a | b | С | d | е | f | g |
|-----|--|---------|----------------------|--------|-------------|-------------------|------------|-------|
| | | Germany | Other industrialized | France | Netherlands | United Kingdom | Luxembourg | |
| | € million | | countries | | | Kingdom | | |
| 1 | Central governments or central banks | 203 | 6,539 | 32 | 75 | - | - | 183 |
| 2 | Institutions | 9,639 | 17,079 | 3,157 | 927 | 3,582 | 336 | 479 |
| 3 | Corporates | 68,275 | 22,620 | 1,190 | 1,941 | 1,811 | 3,136 | 976 |
| 3a | of which: specialized lending | 20,196 | 6,251 | 301 | 616 | 550 | 2,604 | 193 |
| 3b | of which: SMEs | 8,699 | 20 | 0 | 1 | 0 | 0 | 8 |
| 4 | Retail business | 65,807 | 361 | 49 | 44 | 15 | 21 | 55 |
| 4a | Exposures secured by mortgages on immovable property | 52,160 | 262 | 42 | 39 | 12 | 18 | 47 |
| | of which: SMEs | | | | | | | |
| | of which: non-SMEs | 52,160 | 262 | 42 | 39 | 12 | 18 | 47 |
| 4b | Qualified revolving | | | | | | | |
| 4c | Other retail business | 13,647 | | 7 | 5 | 3 | 3 | 8 |
| | of which: SMEs | 2 | | | | | | |
| | of which: non-SMEs | 13,645 | | | | | | |
| 5 | Equity exposures | 5,736 | | | | | | |
| | Other non-credit- obligation assets | 624 | | | 1 | | | |
| 6 | Total amount under IRB approach | 150,283 | | | | | | |
| 7 | Central governments or central banks | 37,721 | 6,293 | 600 | 0 | 210 | 393 | 1,036 |
| 8 | Regional governments or local authorities | 36,119 | 2,993 | | | | | 36 |
| 9 | Public-sector entities | 9,958 | 911 | 167 | | 0 | | |
| 10 | Multilateral development banks | | 28 | | | - - | 16 | |
| 11 | International organizations | | | | | | | |
| 12 | Institutions | 88,979 | 1,629 | | 25 | 941 | 9 | 38 |
| 13 | Corporates | 10,841 | 3,248 | 151 | 698 | 792 | 460 | 130 |
| 13a | | 2,234 | | | | | | |
| 14 | Retail business | 5,485 | | | 0 | 2 | 1 | 700 |
| 14a | | 1,257 | | | | | | 3 |
| 15 | Secured by mortgages on immovable property | 3,590 | 253 | 0 | 28 | 35 | 128 | 18 |
| 15a | of which: SMEs | 2,537 | 196 | 0 | 28 | 4 | 103 | 18 |
| 16 | Exposures in default | 103 | 55 | 35 | 0 | 0 | 0 | 5 |
| 17 | Exposures associated with particularly high risk | 828 | 61 | - | - | - | 10 | - |
| 18 | Covered bonds | 27 | 170 | 13 | 9 | 32 | 20 | _ |
| 19 | Exposures to institutions and corporates with a short-term credit assessment | - | - | - | - | - | - | - |
| 20 | CIUs | 355 | 2,124 | 359 | 212 | 391 | 92 | 27 |
| 21 | - | 144 | | | | | | |
| 22 | | 153 | 40 | - | | | 22 | - |
| 23 | Total amount under Standardized Approach | 194,302 | 18,711 | 1,329 | 1,116 | 2,403 | 1,152 | 1,989 |
| 24 | Total | 344,585 | 65,562 | 5,756 | 4,104 | 7,830 | 4,656 | 3,681 |

| | | Switzerland | United States | Other | Advanced | Malta | Czech | Slovakia |
|---|---------------------|-------------|---------------|-----------|-----------|-------|----------|----------|
| | € million | | | countries | economies | | Republic | <u> </u> |
| 1 | Central governments | 5,527 | 534 | 188 | | 732 | - | 514 - |

| | or central banks | | | | | | | |
|-----|--|-------|-------|--------|-------|-----|-------|-------|
| 2 | Institutions | 1,021 | 1,351 | 6,227 | 634 | | 99 | _ |
| 3 | Corporates | 750 | 4,798 | 8,019 | 2,762 | 480 | 19 | 13 |
| 3a | of which: specialized lending | 128 | 570 | 1,288 | 147 | 53 | - | - |
| 3b | of which: SMEs | 6 | 1 | 4 | 1 | - | - | - |
| 4 | Retail business | 118 | 18 | 41 | 2,056 | 0 | 2,045 | 0 |
| 4a | Exposures secured by mortgages on immovable property of which: SMEs | 54 | 16 | 34 | 1,618 | 0 | 1,608 | - |
| _ | of which: non-SMEs | 54 | 16 | 34 | 1,618 | 0 | 1,608 | _ |
| 4b | Qualified revolving | | | | - | | | _ |
| 4c | | 64 | 2 | 8 | 438 | 0 | 438 | 0 |
| - | of which: SMEs | | | | | | | - |
| _ | of which: non-SMEs | 64 | 2 | 8 | 438 | 0 | 438 | 0 |
| 5 | Equity exposures | | 0 | 11 | | | | _ |
| | Other non-credit- obligation assets | 0 | 2 | 207 | 17 | - | 12 | - |
| 6 | Total amount under IRB approach | 7,416 | 6,704 | 14,693 | 6,200 | 480 | 2,690 | 13 |
| 7 | Central governments or central banks | 207 | - | 3,846 | 361 | - | 17 | 222 |
| 8 | Regional governments or local authorities | 247 | 236 | 2,474 | - | - | - | - |
| 9 | Public-sector entities | - | - | 744 | 4 | 0 | - | 4 |
| 10 | Multilateral development banks | - | 13 | - | - | - | - | - |
| 11 | International organizations | - | - | - | - | - | - | - |
| 12 | Institutions | 451 | 73 | 91 | 115 | - | 8 | 53 |
| 13 | Corporates | 126 | 280 | 610 | 169 | 3 | 13 | - |
| 13a | of which: SMEs | 2 | 5 | 2 | 50 | - | 1 | - |
| 14 | Retail business | 3 | 0 | 1 | 665 | | 0 | 654 |
| 14a | | | | | 11 | - | | - |
| 15 | Secured by mortgages on immovable property | 37 | - | 7 | 48 | - | - | 45 |
| 15a | of which: SMEs | 37 | _ | 7 | 2 | - | _ | - |
| 16 | Exposures in default | 0 | 16 | 0 | 18 | - | 0 | 18 |
| 17 | Exposures associated with particularly high risk | 50 | - | 0 | - | - | - | - |
| 18 | Covered bonds | 37 | | 60 | | | | - |
| | Exposures to institutions and corporates with a short-term credit assessment | - | - | - | - | | _ | - |
| 20 | CIUs | 80 | 191 | 772 | 26 | - | 4 | - |
| 21 | Equity exposures | 2 | 47 | 1 | 12 | - | - | - |
| 22 | Other items | 18 | - | 0 | 14 | - | - | 14 |
| 23 | Total amount under Standardized Approach | 1,260 | 855 | 8,607 | 1,432 | 3 | 42 | 1,010 |
| 24 | Total | 8,675 | 7,559 | 23,300 | 7,631 | 483 | 2,732 | 1,023 |

| Central governments 188 | | € million | Singapore | Korea | Hong Kong | Other countries | Emerging markets | Turkey | Hungary |
|--|-----|--|-----------|-------|-----------|-----------------|---------------------|--------|---------|
| 2 | 1 | | 188 | 16 | 5 | 8 | 989 | 0 | - |
| 1 | 2 | | 40 | 390 | 46 | 59 | 1.770 | 457 | 2 |
| 38 | | | 1,293 | | | | · | | |
| 3b | _ | of which: specialized | | | - | - | · — — · — · | | |
| Retail business 3 | 3b | | 1 | | | 0 | 3 | - | |
| 48 Exposures secured by mortgages on mortgages on immovable property mortgages on immovable | 4 | | | | 1 | 6 | 23 | 1 | 0 |
| Of which: non-SMEs | 4a | mortgages on immovable property | 3 | - | | 6 | 20 | | |
| Ab Qualified revolving | _ | | | | | | | | |
| According | | | | | 1 | | | | 0 |
| of which: SMEs - | _ | | | | | | | | |
| Of which: non-SMEs | 4c | | | | | - | | | |
| Equity exposures | _ | | | | | | | - | |
| Other non-credit obligation assets 4 | _ | | | | 0 | 0 | | | 0 |
| Obligation assets Cartal amount under IRB 1,528 556 483 449 12,019 855 36 36 36 36 36 36 36 | 5 | | | | | - | | | |
| approach | _ | obligation assets | | | | | | | |
| Regional governments Seguinal governments | | approach | | | | | | | |
| or local authorities Public-sector entities | 7 | | 91 | 0 | | 30 | 1,020 | - | 497 |
| 10 Multilateral development banks | 8 | | | - | - | - | . 2 | 2 | 0 |
| Descript Secured by mortgages on immovable property Secured by mortgages on immovable with particularly high risk Secured bonds Secu | 9 | Public-sector entities | - | | _ | - | - | | _ |
| 12 Institutions | 10 | | - | - | - | - | - | - | _ |
| 12 | 11 | | - | _ | | - | - | - | _ |
| 13 Corporates | 12 | | | _ | 54 | 0 | 76 | | 14 |
| 13a | 13 | Corporates | 45 | 11 | 92 | | | 92 | 22 |
| 14a of which: SMEs 6 - 4 - - - - 15 Secured by mortgages on immovable property - 0 2 1,330 - 798 15a of which: SMEs - - - 2 - - - 16 Exposures in default 0 - 0 0 33 - 12 17 Exposures associated with particularly high risk - - - - - - - - 18 Covered bonds - - - - - - - - - 19 Exposures to institutions and corporates with a short-term credit assessment - | 13a | of which: SMEs | 5 | - | 40 | 4 | 73 | - | |
| 15 Secured by mortgages on immovable property 15a of which: SMEs - - - - 2 - - - - - | 14 | Retail business | 6 | 0 | 4 | 0 | 390 | 0 | 292 |
| on immovable property 15a of which: SMEs 2 - 2 | 14a | of which: SMEs | 6 | - | 4 | | | | |
| 16 Exposures in default 0 - 0 0 33 - 12 17 Exposures associated with particularly high risk - <td>15</td> <td>on immovable</td> <td>-</td> <td>-</td> <td>0</td> <td>2</td> <td>1,330</td> <td>-</td> <td>798</td> | 15 | on immovable | - | - | 0 | 2 | 1,330 | - | 798 |
| 17 Exposures associated | 15a | of which: SMEs | | - | - | 2 | - | - | - |
| with particularly high risk 18 Covered bonds - - - - - - 19 Exposures to institutions and corporates with a short-term credit assessment - | 16 | Exposures in default | C | - | 0 | 0 | 33 | - | 12 |
| 19 Exposures to institutions and corporates with a short-term credit assessment | | with particularly high risk | | _ | | - | | - | - |
| institutions and corporates with a short-term credit assessment 20 CIUs 2 8 8 8 4 156 17 0 21 Equity exposures 12 - 0 60 20 150 8 8 17 17 18 18 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19 | | | | | | | - | | |
| 21 Equity exposures 12 - - 0 60 - - 22 Other items - - - - 20 - 8 23 Total amount under Standardized Approach 156 20 159 42 3,682 111 1,642 | 19 | institutions and corporates with a short-term credit | | | - | - | - | - | - |
| 22 Other items 20 - 8 23 Total amount under Standardized Approach 156 20 159 42 3,682 111 1,642 | 20 | CIUs | 2 | 8 | 8 | 4 | 156 | 17 | 0 |
| 22 Other items 20 - 8 23 Total amount under Standardized Approach 156 20 159 42 3,682 111 1,642 | 21 | Equity exposures | 12 | - | | 0 | 60 | - | |
| 23 Total amount under 156 20 159 42 3,682 111 1,642 Standardized Approach | 22 | | - | - | | | - 20 | - | 8 |
| | 23 | | 156 | 20 | 159 | | | | |
| | 24 | | 1,684 | 576 | 642 | 491 | 15,701 | 965 | 1,679 |

| | 5 VIII | Liberia | Bermuda | China | Marshall Islands | Other countries | Supranational organizations | Other European institutions, governing bodies, and |
|-----|--|---------|---------|-------|---------------------|-----------------|-----------------------------|--|
| _ | € million | | | | | | | organizations |
| 1 | Central governments or central banks | | | | | 989 | 468 | |
| 2 | Institutions | 0 | - | 371 | - | 941 | 35 | |
| 3 | Corporates | 1,291 | 823 | 272 | 3,471 | 2,719 | | - |
| За | of which: specialized lending | - | - | - | 27 | 450 | - | - |
| 3b | of which: SMEs | - | - | - | - | 3 | - | - |
| 4 | Retail business | - | | 3 | | 19 | - | - |
| 4a | Exposures secured by mortgages on immovable property | | | 3 | | 16 | - | |
| | of which: SMEs | | | | | | | |
| | of which: non-SMEs | | | | | | | |
| 4b | Qualified revolving | | | | | | | |
| 4c | | | | | | | | |
| | of which: SMEs | | | | | | | |
| _ | of which: non-SMEs | | | | | | | |
| 5 | Equity exposures | | | | | | | |
| | Other non-credit- obligation assets | | | | 229 | | | - |
| 6 | Total amount under IRB approach | 1,291 | 823 | 646 | 3,700 | | 502 | |
| 7 | Central governments or central banks | | | 161 | | 362 | | |
| 8 | Regional governments or local authorities | - | - | - | | 0 | - | - |
| 9 | Public-sector entities | - | - | - | | - | - | - |
| 10 | Multilateral development banks | - | - | - | | - | 398 | - |
| 11 | International organizations | - | - | - | | - | 898 | 466 |
| 12 | Institutions | - | - | 35 | - | 27 | - | - |
| 13 | Corporates | 37 | 0 | 108 | 63 | 274 | | - |
| 13a | of which: SMEs | - | - | 2 | - | 71 | - | - |
| 14 | Retail business | - | - | 97 | | 1 | - | - |
| 14a | of which: SMEs | - | - | - | | - | | |
| 15 | Secured by mortgages on immovable property | - | - | 532 | - | 0 | - | - |
| 15a | of which: SMEs | _ | | | - | - | | - |
| 16 | Exposures in default | _ | | 1 | 0 | 20 | 0 | - |
| 17 | Exposures associated with particularly high risk | - | - | - | | - | - | - |
| 18 | Covered bonds | - | | | | | | |
| 19 | Exposures to institutions and corporates with a short-term credit assessment | - | - | - | | 0 | - | - |
| 20 | CIUs | | 0 | 14 | 0 | 124 | 1 | 1 |
| | Equity exposures | - | | | | | | - |
| 22 | . ————— | - | | 12 | - | | 5 | |
| 23 | Total amount under Standardized Approach | 37 | 0 | 960 | 64 | 868 | 1,302 | 467 |
| 24 | Total | 1,328 | 823 | 1,607 | 3,764 | 5,536 | 1,804 | 467 |
| | | | | | | | | |

| | | European Investment Bank | European Financial Stability Facility | European Stability Mechanism | Other countries | Not allocated to a geographical | Countries and areas not considered | Other countries |
|-----------|--|--------------------------------|---|------------------------------------|--------------------|---------------------------------------|------------------------------------|-----------------|
| _ | € million | | | | | area | | - |
| 1 | Central governments or central banks | 468 | - | - | 0 | - | | |
| 2 | Institutions | 35 | - | | | | | - |
| 3 | Corporates | | | | | | | |
| 3a | of which: | | | | | | | |
| | specialized lending | | | | | | | |
| 3b | of which: SMEs | - | - | | - | - | | |
| 4 | Retail business | - | _ | | - | 0 | - | . (|
| 4a | Exposures secured by | - | - | - | - | 0 | - | . (|
| | mortgages on | | | | | | | |
| | of which: SMEs | | | | | | | - |
| _ | | - | | | | | | |
| 4b | of which: non-SMEs Qualified revolving | | | | | · | - | - |
| | Other retail business | | | | | | | |
| 40 | of which: SMEs | | | | | | | |
| _ | of which: non-SMEs | | | | | | | - |
| 5 | Equity exposures | | | | | · | | |
| | Other non-credit- | | | | | 1,004 | | 1,004 |
| | obligation assets | | | | | 1,004 | | 1,004 |
| 6 | Total amount under IRB approach | 502 | | - | 0 | 1,004 | | 1,004 |
| 7 | Central governments or central banks | - | - | - | - | 14 | | . 14 |
| 8 | Regional | | | | | 6 | | . 6 |
| | governments or local | | | | | | | |
| | authorities | | | | | | | |
| 9 | Public-sector entities | | | | | | | |
| 10 | Multilateral | 334 | - | - | 63 | - | | |
| 11 | development banks International | | 244 | 26 | 153 | | | |
| | organizations | | | 36 | 152 | | · | |
| 12 | Institutions | | | | | | | |
| 13 | Corporates | - | - | | | | | |
| 13a | | | | | | | | |
| | Retail business of which: SMEs | | | | | | | |
| 14a 15 | | | | | | | | |
| 15 | Secured by mortgages on immovable | - | - | - | _ | - | | |
| | property | | | | | | | |
| 15a | of which: SMEs | - | | | | | | |
| 16 | Exposures in default | - | - | - | | | | |
| 17 | Exposures associated with particularly high risk | - | - | - | - | - | | |
| 18 | Covered bonds | | | | | | | |
| | Exposures to institutions and corporates with a short-term credit assessment | - | - | - | - | - | | |
| 20 | CIUs | | | | 0 | - | | |
| 21 | | - | | | | | | |
| | Other items | | 5 | | | 72 | 0 | 72 |
| 23 | | 334 | 249 | 36 | 216 | 92 | | |
| _ | Total | 837 | 249 | 36 | 216 | 1,096 | 0 | 1,096 |

18 Annex 3: List of other countries

Fig. 90 – ANNEX 3: SUPPLEMENT TO FIG. 89 – LIST OF COUNTRIES CATEGORIZED AS 'OTHER COUNTRIES'

| Non-material countries | |
|--------------------------------|---|
| Other industrialized countries | Andorra, Australia, Belgium, Bonaire, Saba and Sint Eustatius, British Virgin Islands, Canada, Cayman Islands, Curaçao, Denmark, Faroe Islands, Finland, Gibraltar, Guernsey, Ireland, Isle of Man, Italy, Japan, Jersey, Latvia, Liechtenstein, Lithuania, New Zealand, Norway, Portugal, Spain, Sweden |
| Advanced economies | Cyprus, Estonia, Greece, Iceland, Israel, Slovenia, Taiwan |
| Emerging markets | Algeria, Angola, Argentina, Armenia, Azerbaijan, Bahamas, Bahrain, Bangladesh, Barbados, Belarus, Belize, Bolivia, Bosnia and Herzegovina, Botswana, Brazil, Bulgaria, Cameroon, Cape Verde, Chile, Colombia, Cook Islands, Costa Rica, Côte d'Ivoire, Croatia, Cuba, Democratic Republic of the Congo, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Ethiopia, Gabon, Georgia, Ghana, Guatemala, Honduras, India, Indonesia, Iran, Iraq, Jamaica, Jordan, Kazakhstan, Kenya, Kuwait, Lebanon, Malaysia, Macedonia, Mauritius, Mexico, Moldova, Mongolia, Montenegro, Morocco, Myanmar, Namibia, Nigeria, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Qatar, Romania, Russia, Rwanda, Saint Kitts and Nevis, Saint Lucia, Saudi Arabia, Senegal, Serbia and Kosovo, South Africa, Sri Lanka, Sudan, Tanzania, Thailand, Togo, Trinidad and Tobago, Tunisia, Turkmenistan, Ukraine, United Arab Emirates, Uruguay, Venezuela, Vietnam, Wallis and Futuna, Zambia |
| Supranational organizations | International Bank for Reconstruction and Development, International Development Association (Washington, USA), International Finance Corporation (Washington, USA), European Central Bank (Frankfurt am Main, Germany), Bank for International Settlements (Basel, Switzerland), Inter-American Development Bank (Washington, USA), European Bank for Reconstruction and Development (London, UK), other international organizations (financial institutions), European Broadcasting Union, African Export-Import Bank |

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